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Mission Connecting you to your world

Vision

Providing your best airport experience



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Executive Summary

December 21, 2020

To the Public:

We are pleased to present the 2021 Metropolitan Airports Commission (MAC) Budget which was adopted by the Board of Commissioners (Commission) on December 21, 2020. Total Operating Revenue for 2021 is projected to be \$331,453,660 and Total Operating Expense is \$194,505,968, excluding depreciation and noise amortization. Non-operating expense, including non-operating revenue, are budgeted to be \$113,387,680. The approved 2021 budget results in \$23,560,012 of Net Revenues Available for Designation.

The 2021 budget process commenced in May 2020. Some of the key short-term issues and associated risk factors faced by the MAC in developing the overall targets for the 2021 Operating Budget included:

- The effects of the COVID-19 pandemic and the significant impact on travel demand
- Changes in the state of the economy and the airline industry in 2021
- The impact of the 2021-2023 Capital Improvement Program, which totaled \$627 million
- Continued low interest-rate environment

Details on how each of these critical issues was addressed in our development of the budget are noted later in the Fund Overview section of this summary.

Embedded in this discussion is our Mission Statement and Vision Statement.

Mission Statement: Connecting you to your world Vision Statement: Providing your best airport experience

Budget Targets

The Commission identified four targets that were used in developing the 2021 Operating Budget. These targets and their respective budget results are listed below.

- **Target:** The MAC will maintain a coverage ratio of at least 2.4x on Senior General Airport Revenue Bonds (GARBs) and an overall coverage of at least 1.4x (with transfer).
- **Results:** The coverage ratio will be 5.71x on Senior GARBs and 1.43x on total coverage (with transfer).
- **Target:** The MAC will maintain a six-month Operating Fund reserve.
- **Results:** The current reserve covers six months of operating expenses.
- Target: The Airline Cost Per Enplaned Passenger will be in the lower one-third of large hub airports.
- **Results:** We anticipate MSP will remain in the lowest one-third of large hub airports.
- **Target:** The budget shall have the financial resources to operate the MAC's system of airports, meet its debt service obligations and fund its reserves and capital requirements of the Commission.
- **Results:** The budget forecasts \$23.6 million in Net Revenues Available for Designation.

Fund Overview

The MAC is accounted for as an Enterprise Fund. For internal purposes, three funds are maintained. Each fund relates to a specific function: Operating Fund (Budget – operations of the airport), Construction Fund (Budget – Capital Improvement Program) and Debt Service Fund (Debt). The Operating Fund reserve is set by the Commission. Based on current policy, that reserve amount needs to be at least six months of operating expenses (excluding depreciation and noise amortization). Transfers from the Operating Fund to the Debt Fund are made in June and December of each year to make debt service payments and to ensure that the respective debt service reserve accounts are fully funded. At the end of the year, after all operating expenses and debt service have been funded, any balance not designated is transferred to the Construction Fund.

The table below shows a consolidated schedule of revenue and expenses and other sources and uses for all funds. The table shows the trend in revenue and expenses. With the pandemic in 2020, revenue is estimated much lower than 2019 with a gradual increase in future years. Because of the drop in revenue, expenses and capital projects were reduced MAC-wide as cost saving measures were implemented in 2020 and will continue through 2023. The 2022-2023 projections identified in the table below were prepared using passenger growth expected at the time of budget creation and inflation estimates.

Summary Fund Table

(\$ = 000)											
	2019 Actual	20 Bud		202 Ectim			2021	р.	2022	ь.	2023
Sources All Funds	Actual	Bud	iger	<u>Estima</u>	ale	-	<u>Budget</u>	<u> </u>	ojection		ojection
Balance Carried Forward January 1 ¹	\$ 972,929	\$97	7,513	\$ 1,009	,292	\$	729,335	\$	694,036	\$	757,770
Operating Fund Revenues											
Airline Rates & Charges	131,397	13	6,308	89	,829		131,208		132,520		133,84
Concessions	191,113		4,280		,221		131,310		160,198		179,42
Other Operating Revenues	78,351		8,143		,013		68,935		72,876		75,68
Interest Earnings	9,728		4,500		,800		4,864		4,913		4,96
Other & Self-Liquidating Revenue	2,865		3,318		,132		3,501		2,150		70
Transfers in Equipment Financing	1,800		3,395		,395		-		3,500		2,00
Working Capital/Other	-		-	· · ·	-		-		-		-
Construction Fund Revenues											
PFC Funding	77,430	7	7,529	28	,669		53,298		64,871		72,50
Federal & State Grants	7,301	6	0,820	17	,588		41,320		45,550		20,78
Interest Income	11,989		8,050		,839		2,400		1,100		45
Bond/Notes Proceeds	176,358		-		476		-		100,000		_
Short-Term Funding Program	-	3	9,800		11		58,000		20,000		24,50
Other Receipts	-		-				-		-		24,00
Transfers In - Operating Fund	76,478	6	9,700	77	,798		23,533		50,886		56,20
Debt Fund Revenues											
Interest Earnings	1,961		2,993	2	,353		2,457		2,447		2,42
Bond Proceeds	24,387		-		-		-		27,500		<i>.</i>
Transfers from Operating Fund and PFCs	134,140	12	6,649	129	,217		128,686		129,296		139,18
Total All Receipts	\$ 1,898,227					\$ 1	,	\$ ´	,	\$	1,470,43
Uses All Funds											
Operating Fund Expenses											
Personnel	95,070	9	8,079	94	,336		94,207		94,207		95,14
Administration	1,753		2,495		984		1,352		1,352		1,36
Professional Services	7,122		8,875	5	,267		6,310		6,310		6,37
Utilities	18,848	2	20,164	17	,456		19,897		19,897		20,09
Operating Services	30,950	3	32,893	26	,622		27,643		27,643		27,91
Maintenance	46,988	4	4,465	39	,852		41,458		41,458		41,87
Other	4,354		5,532	4	,026		3,639		3,639		3,67
Equipment & Other Capital Expenditures	10,796	1	3,369	8	,446		9,422		10,890		11,01
Transfers Out - Debt	112,362	10	4,675	107	,389		107,909		100,882		110,75
Transfers Out - Equipment Financing	4,495		4,545		,950		4,423		4,348		3,88
Transfers Out - Construction	76,478		9,700		,798		23,533		50,886		56,20
Working Capital/Other	-		-		-		-		-		-
Construction Fund Expenses											
CIP Project Costs	315,179	28	8,713	320	,317		185,070		230,665		211,00
Debt Service PFC Transfer	26,489		27,786	27	,786		27,743		28,415		28,42
Debt Fund Expenses											
Bond Refundings	41,168		-		-		-		-		-
Bond Principal & Interest Payments	96,883	11	0,745	121	,069		132,205		133,481		136,46
Total All Costs	\$ 888,935		32,036		,298	\$	684,811	\$	754,073	\$	754,20
Total Ending All Net Fund Balances	\$ 1,009,292	\$ 95	0,962	\$ 729	,335	\$	694,036	\$	757,770	\$	716,22
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Budget Development

The Metropolitan Airports Commission (MAC) is dedicated to providing services that consistently exceed the expectations of its customers and stakeholders. The MAC strives to fulfill its vision statement: Providing your best airport experience. Of importance is ensuring the organization's long-term financial strength.

As part of the budgeting process, long-range financial plans are developed to identify anticipated trends in financial resources, designate appropriate capital resources to future needs and establish a link between the Organizational Strategic Goals and the MAC's long-range financial plans. The forecast is adjusted as each year's actual results are known and as future years are budgeted.

This is done in conjunction with the Capital Improvement Program which is a seven-year forecast with funding sources identified. A number of Organizational Strategic Goals require capital costs such as the construction of an Airport Operations Center (to house Police, Fire and other emergency personnel), Part 139 system transformation and a new common use plan for future front-end efficiencies.

As previously indicated, the Commission's process for developing targets and guidelines for the 2021 budget included a discussion of a number of critical issues around the COVID-19 pandemic. Key to this discussion was delaying or reducing non-essential operating expenses, maintaining our coverage ratios, working with our stakeholder partners to reduce their costs as well as looking for opportunities to derive new revenue and a competitive cost per enplaned passenger.



This graph shows historical as well as forecasted enplaned passenger counts. positive The MAC experienced enplanement growth through 2019 until the COVID-19 pandemic impacted the industry. During travel 2020. enplanements at Minneapolis-St. Paul International Airport (MSP) decreased from 19.8 million to 7.4 million, or a 62.5% decrease compared to 2019. However, based on forecasts obtained from airlines and various other industry forecasts, we are projecting 13.8 million enplanements in 2021, down 30% from 2019 actuals. Forecasted enplanements show recovery

to reach the 2019 enplanement level will not be achieved until 2024. Forecasts will be updated throughout the year.

The 2021 budget was developed on a 13.8 million enplanement projected at the time of budgeting and during the COVID-19 pandemic. No new headcount is budgeted in 2021 and only positions deemed critical and approved by the Executive Director/Chief Executive Officer will be filled. Several non-essential expenditures were reduced or delayed in 2021 such as travel, training, shuttle services, consulting services, select maintenance items, equipment purchases, supplies, and marketing. The Commission has invested resources in an enhanced cleaning regimen, including the formation of high touch point disinfection teams to focus on cleaning door handles, light switches, restroom fixtures, elevator call buttons, handrails, TSA passenger screening tables, bins and baggage rollers. In addition, the Commission has instituted overnight electrostatic disinfectant spraying, commonly referred to as fogging, in the public spaces of both MSP Terminals 1 and 2 to enhance passenger safety. The Commission continues to closely monitor and evaluate expenses for additional savings and to restrict expenses to essential work only.

For details regarding changes in revenues and expenses year over year, see the Operating Budget Revenue and Operating Budget Expense sections of this budget document.

Operating Budget

The following table is a summary of 2019 Actual, 2020 Budget, 2020 Estimate, and 2021 Budget Revenue and Expenses. This table includes both operating and non-operating items.

2021 OPERATING BUDGET SUMMARY (\$ = 000)						2021 Bu vs 2020 Est	
	2019	2020 Dudget		2020	2021	Dollar	%
OPERATING REVENUE	<u>Actual</u>	<u>Budget</u>	ļ	<u>Estimate</u>	<u>Budget</u>	<u>Change</u>	<u>Change</u>
Airline Rates and Charges Concessions Rentals/Fees	\$ 131,397 191,113 54,042	\$ 136,308 194,280 53,900	\$	73,221 38,241	\$ 131,208 131,310 50,504	\$ 41,379 58,089 12,263	46.1% 79.3% 32.1%
Utilities & Other Revenues Total Operating Revenue	\$ 24,309 400.861	\$ 24,243 408.730	\$	13,772 215,064	\$ 18,432 331,454	\$ 4,659 116,390	33.8% 54.1%
		,		-,	, .	-,	
Personnel Administrative Expenses Professional Services Utilities Operating Services Maintenance Other Total Operating Expense (Excludes Depreciation)	\$ (95,070) (1,753) (7,122) (18,848) (30,950) (46,988) (4,354) (205,084)	\$ (98,079) (2,495) (8,875) (20,164) (32,893) (44,465) (5,532) (212,503)	\$	(94,336) (984) (5,267) (17,456) (26,622) (39,852) (4,026) (188,544)	\$ (94,207) (1,352) (6,310) (19,897) (27,643) (41,458) (3,639) (194,506)	\$ 129 (368) (1,043) (2,441) (1,021) (1,606) <u>387</u> (5,962)	-0.1% 37.3% 19.8% 14.0% 3.8% 4.0% -9.6% 3.2%
Net Operating Revenue	\$ 195,776	\$ 196,227	\$	26,520	\$ 136,948	\$ 110,428	416.4%
Non-Operating Revenue (Expense) Add: Other Non-operating Revenue Less: Debt Service/Equipment/Other Total Non-Operating Revenue (Expense)	\$ 14,393 (132,371) (117,978)	11,213 (129,624) (118,411)	\$	101,327 (127,819) (26,492)	8,365 (121,753) (113,388)	\$ (92,962) 6,066 (86,896)	-91.7% -4.7% 328.0%
Net Revenue	\$ 77,798	\$ 77,816	\$	27	\$ 23,560	\$ 23,533	

Capital Improvement Program

Milestones for the 2021-2027 Capital Improvement Program (CIP) development schedule are:

May MAC departments submit requests CIP projects to the Airport Development Director.

- August Airport Development develops scope, costs and prioritizations for projects requested. Airport Development and Finance identify preliminary target funding sources and amounts. Airport Development prepares draft preliminary CIP.
- September Planning, Development & Environment Committee approves preliminary CIP.
- October Commission approves preliminary CIP.
- November Final adjustments and funding analysis are completed.
- December The Planning, Development & Environment Committee approves final CIP. Commission approves final CIP.

The Commission approves a seven-year Capital Improvement Program which is divided into three areas. The first area is approval of projects that will be initiated in year one of the program. The second area identifies projects which may be reviewed in detail to determine cost and feasibility. The third area of the program is the identification of potential projects in years three through seven. At the same time the final Capital Improvement Program is presented for approval, a plan for funding the first three years of the program is provided.

The following table summarizes the most recent past program year (2020), the current three-year program (2021-2023) and funding summary. The annual CIP varies as it is built on necessity and funding. To reduce costs during the COVID-19 pandemic, CIP projects were deferred to future years with a gradual increase projected as passengers and revenue increase.

CAPITAL IMPROVEMENT PROGRAM SUMMARY (\$=000)				
	Budget <u>2020</u>	Budget <u>2021</u>	Budget <u>2022</u>	Budget <u>2023</u>
Minneapolis-St. Paul International Airport				
End of Life/Replacement Projects	\$ 41,850	\$ 33,300	\$ 52,950	\$ 31,950
Information Technology	12,000	12,600	15,700	11,500
Long-Term Comprehensive Plan Projects	53,600	57,675	75,400	49,900
Maintenance Facility Upgrade Projects	142,560	49,125	36,965	49,080
Ongoing Maintenance Programs	20,050	21,950	40,900	47,320
Noise Mitigation Projects	10,300	1,500	1,000	1,000
Tenant Projects	89,800		2,100	500
Total Minneapolis-St. Paul International Airport	370,160	176,150	225,015	191,250
Reliever Airports	19,710	8,920	5,650	19,750
Total All Airports	\$389,870	\$185,070	\$230,665	\$211,000
Funding				
Passenger Facility Charges (PFCs)	\$ 69,300	\$ 75,305	\$ 78,425	\$ 43,600
Federal and State Grants	60,820	41,320	45,550	20,780
General Airport Revenue Bonds-Line of Credit	177,000	30,095	53,500	77,800
Internal/Airline Funds	82,750	38,350	53,190	68,820
Total Funding	\$389,870	\$185,070	\$230,665	\$211,000

Debt Service

The Commission did not issue any new debt in 2020 and it is anticipated the next new debt issue will be in 2022 to finance a number of CIP projects.

Refundings

Throughout the past 13 years, the Commission has aggressively pursued the refunding options of its outstanding debt. The following table illustrates the results of these actions. Bond proceeds were also used to retire a portion of the Commission's older long-term debt. As the following table shows, the Commission realized an average annual debt service savings of approximately \$22.1 million per year.

Debt Service Summary (\$=000)						
	Refunding		Total	Α	nnual	Present Value
Series Refunded	Year	5	Savings	Sa	avings	<u>% Savings</u>
1998A, 1999A, 2001A & 2001C ¹	2007	\$	33,050	\$	2,330	5.19%
1998B ¹	2008		2,440		365	3.32%
1999B & 2000B ¹	2009		8,140		990	4.95%
2001B & 2001D ¹	2010		9,640		1,150	8.94%
GO 13 ²	2010		633		214	4.50%
2003A ¹	2011		3,318		369	6.10%
2003A ¹	2012		5,272		293	12.50%
2005A, B & C ¹	2014		60,235		3,011	14.69%
2007A & B ¹	2016		164,340		10,956	25.74%
2009A & B & 2010A, B, C & D ¹	2019		39,489		2,468	14.70%
		\$	326,557	\$	22,146	
Average Present Value Savings						10.06%
Total Average Interest Rate Prior to Refundings						
Total Average Interest Rate After Refundings 3.24%						
¹ General Airport Revenue Bond Refunding ² General Obligation Revenue Bond Refunding						

Short-Term Debt

In 2011, the Commission entered into a Short-Term Borrowing Program which replaced a Commercial Paper Program that was terminated in 2010. The Commission chose a revolving line of credit and during 2017, the Commission increased the line of credit from \$75 million to \$150 million. During 2020, the Commission extended the line of credit to September 2021 and decreased the line of credit to \$100 million based on the estimated capital projects and line of credit utilization. The amounts utilized from the line of credit will be paid off with future Passenger Facility Charge(PFC) revenues and bond issues. At December 31, 2020, the Commission had approximately \$56 million outstanding on its line of credit. The Commission estimates an increase in the line of credit to \$150 million in 2021. By December 31, 2021 the Commission will have approximately \$55 million outstanding in its line of credit. This Short-Term Borrowing Program also allows the Commission some flexibility in financing unanticipated or unforeseen capital improvements.

Air Service

Maintaining and adding air service is vital to the Commission. The Air Service Business Development service center is responsible for three primary areas: 1) developing air service by marketing MSP for new international passenger, cargo and low-fare domestic passenger flights; 2) promoting the facilities and services of MSP and the MAC's system of airports both domestically and internationally; and 3) building community relations by establishing partnerships with public and private sectors to increase their awareness of the importance of air service in the region, and to solicit their support for such services.

As of December 2020 air service had been reduced during the pandemic to the following:

- Service from MSP to 96 domestic destinations and 15 international destinations (111 total)
- Competitive service (at least two airlines providing service) from MSP to 32 domestic destinations and 6 international destinations (38 total)



jetBlue Passenger Airline Departing MSP

Organizational Strategic Plan

In 2016, the MAC Board of Commissioners approved the 2017-2022 strategic plan for the MAC. This new streamlined plan includes goals, objectives and a focus on cross-departmental collaboration.

MAC 2017-2022 Strategic Plan



MAC Staff and the Board of Commissioners have advanced a robust engagement and curation process in developing and advancing the 2017-2022 strategic plan.

- Identified strategic priorities for the MAC over the course of the plan
- Determined challenges to these priorities and designed potential solutions to achieving them
- Interviewed representatives from key stakeholder groups
- Reviewed survey results, aligned priorities and set strategic plan framework
- Developed strategic plan mission, vision, goals and objectives
- Approved strategic plan mission, vision, goals and objectives
- Recommitted to strategic plan and added three focus areas

Strategic Plan Goals, Priorities and Focus Areas

GOALS

PRIORITIES AND FOCUS AREAS

Safety, Security and Preparedness	 Airport Operations Center and Concept of Operations Development Part 139 Program Transformation
Customer Experience	•"One Journey" Experience
Talent	 Employee Development and Performance Management EnterpriseOne Training and Leverage
Engagement	Stakeholder and Community Engagement Messaging and Branding
Air Service	Air Service Development
Economic	 Financial Strength Real Estate Assessment and Implementation
Innovation	 Parking Yield Management True Common Use Plan

In 2017, the MAC implemented the Strategic Plan, which contains seven goals. These doals are listed in the accompanying graphic. During 2018 and 2019, the MAC's leadership identified nine Priorities and three Focus Areas. These are shown to the right of each corresponding goal.

The entire organization works towards all goals, priorities and focus areas. They are the foundation of the MAC's longterm plans. In the Service Center Summaries, matrices will illustrate the connections between each service center's performance measures and the MAC's seven goals.

Performance Measures

Safety and Security



Financial











Interior of a Regional Jet

Employee Engagement



Customer Experience



Development





The following Performance Measures are common benchmark measures. The MAC has limited ability to impact these numbers directly. The significant drops on MSP charts are results of the impact of COVID-19 on the air transportation industry.

Operations







Acknowledgement

The budget is the result of countless hours of work by the staff of the Finance Department and by Commissioners who served on the Operations, Finance & Administration Committee. A very big thank you goes out to all MAC staff in every department who worked hard to develop the final 2021 Budget. The budget was particularly difficult to create this year with frequent moving parts caused by the pandemic. Through this hard work and effort, we hope the MAC will continue to be one of the safest, most efficient and cost-effective airport operators in the nation. It is significant to note that the Distinguished Budget Presentation Award has been presented to the Commission annually by the GFOA since 1985.

Respectfully submitted,

Brian Ryks Executive Director/CEO

Deed

Atif Saeed Chief Financial Officer

2020 Budget Award



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

Minneapolis-St. Paul Metro Airport Commission

Minnesota

For the Fiscal Year Beginning

January 1, 2020

Christophen P. Morrill

Executive Director

2020 GFOA Budget Award

The Government Finance Officers Association of the United States and Canada (GFOA) presented the Distinguished Budget Presentation Award to the Metropolitan Airports Commission for its annual budget for the fiscal year beginning January 1, 2020. In order to receive this award, a government unit must publish a budget document that meets program criteria as a policy document, as an operations guide, as a financial plan and as a communications device.

This award is valid for a period of one year only. We believe our current budget continues to conform to program requirements, and we are submitting it to GFOA to determine its eligibility for the 2021 award.

Additional Awards Received During 2020







Best Airport in North America in size category, four consecutive years – Airports Council International

Best Airport in the U.S., Third Place – Travel + Leisure Magazine Readers

Best Customer Service (Large Airport), MSP - Airport Experience News

Best Dining, Hi-Lo Diner – Airport Experience News

Best Local-Inspired Store, Prince - Airport Experience News

Best on Time Performance (Worldwide Major Airport), Second Place, MSP – Official Airline Guide Punctuality League

Branded Content General-Viral, Bronze Award, "Meet Stitches, the First Therapy Cat at MSP" – The Telly Awards

Branded Content General-Viral, Bronze Award, "MSP Snow Removal: Join the Conga Line" – The Telly Awards

Certificate of Achievement for Excellence in Financial Reporting, 34 consecutive years – Government Finance Officers Association

Director General's Roll of Excellence in Airport Service Quality – Airports Council International

Distinguished Budget Presentation Award, 36 consecutive years – Government Finance Officers Association

Merit Award for Bituminous Surfacing at Crystal Airport – Minnesota Asphalt Paving Association in cooperation with MnDOT

Non-Broadcast General-Employee Communications, Silver Award, "MAC New Employee Welcome Video" – The Telly Awards

Non-Broadcast General-Recruitment, Silver Award, "MAC New Employee Welcome Video" – The Telly Awards

Non-Broadcast Outdoor/Environmental-Other, Bronze Award, "2019 MSP Airport Record Breaking Snow Removal" – The Telly Awards

Outstanding Performance in Emergency Management – Association of Minnesota Emergency Managers

Pride Ambassador Award – Thunderbird Aviation

Short Form/Social Silver Award, "Meet Stitches, the First Therapy Cat at MSP" – The Telly Awards

Social Video General-Travel & Tourism, Bronze Award, "Meet Stitches, the First Therapy Cat at MSP" – The Telly Awards

Technology Innovation: Operations – Government Technology Magazine

The Organization



Overlooking Downtown St Paul

The Commission

The Minneapolis-St. Paul Metropolitan Airports Commission was created by an act of the Minnesota State Legislature in 1943 as a public corporation of the State. The purpose of the Commission is to:



Overlooking Downtown Minneapolis

- Promote air navigation and transportation (international, national and local) in and through the State of Minnesota.
- Promote the efficient, safe and economic handling of air commerce and to assure the inclusion of the State in national and international programs of air transportation. To those ends, develop the full potentialities of the metropolitan area as an aviation center.
- Assure minimum environmental impact from air navigation and transportation for residents of the metropolitan area, promote the overall goals of the State's environmental policies and minimize the public's exposure to noise and safety hazards around the airports.

Commission Jurisdiction 35-Mile Radius

The area over which the Commission exercises its jurisdiction is the Minneapolis-St. Paul metropolitan area which includes Anoka, Carver, Dakota, Ramsey, Hennepin, Scott and Washington Counties, and extends approximately 35 miles out in all directions from the Minneapolis and St. Paul City Halls. The Commission owns and operates seven airports within the metropolitan area. Scheduled air carriers are served by the Minneapolis-St. Paul International Airport (MSP). Six Reliever Airports serve business and general aviation:

- Airlake Airport
- Anoka County-Blaine Airport
- Crystal Airport
- Flying Cloud Airport
- Lake Elmo Airport
- St. Paul Downtown Airport



The Chair and fourteen Commissioners govern the Metropolitan Airports Commission (MAC). The Governor of the State of Minnesota appoints the Chair and 12 Commissioners. Of these 12 Commissioners, eight are from designated districts within the metropolitan area and four are from outside of the metropolitan area. The Mayors of St. Paul and Minneapolis also have seats on the Commission, with the option to appoint a surrogate to serve in their place. While the Commissioners' terms are four years, the Chair serves at the pleasure of the Governor.



Rick King Commission Chair



Carl Crimmins District A



Timothy Baylor District D



Richard Ginsberg District G



Patti Gartland Outstate, St. Cloud



Yodit Bizen District H



Don Monaco Outstate, Duluth



Brian Ryks **Executive Director/CEO**



Braj Agrawal District B



James Deal District E



Leili Fatehi **City of Minneapolis**



Dixie Hoard Outstate, Thief River Falls Outstate, Rochester



Ikram Koliso City of St Paul



Randy Schubring



James Lawrence District C



Rodney Skoog District F

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The Commission has two committees: Operations, Finance & Administration (OF&A) and Planning, Development & Environment (PD&E). Each of the committees meets on a monthly basis. The committees are responsible for all aspects of business which fall under their respective jurisdiction. Recommendations on all action items are made by the committees to the full Commission. The full Commission also meets monthly. Typically, Committee and full Commission meetings take place in MSP's Terminal 1. Meetings are also livestreamed on the MAC's website with available video archives. Occasionally, the full Commission meets outside the terminal to provide easier access for the general public. During the COVID-19 pandemic, Committee and full Commission meetings are held via teleconference.

Regular meeting times are as follows:

- Planning, Development & Environment Committee: 10:30 a.m., first Monday of the month
- Operations, Finance & Administration Committee: 1:00 p.m., first Monday of the month
- Full Commission: 1:00 p.m., third Monday of the month

When a meeting falls on a holiday, the meeting moves to the Tuesday immediately following.

All financial information is reported to and acted upon at the OF&A meeting and reported to the full Commission. The following information summarizes the general financial areas that the OF&A Committee dealt with in 2020:

Operations, Finance & Administration Committee 2020 Financial Topics					
Audits	Bonds, Debt and Capital Funding				
Annual Financial Audit Plan Approval of Audit and Financial Statements	Short-Term Borrowing Program Extension				
Continous Audit Report	Leases and Agreements				
	Concessions Leases and Agreements				
Operating Budget	Equipment Financing and Leases				
2021 Budget Targets	Professional Services Agreements				
2021 Preliminary and Final Budgets	Property Leases and Agreements				
Allocation of 2019 Net Revenues	Purchasing Actions and Agreements				
Financial Impacts of COVID-19	Requests for Proposals/Requests for				
Monthly Accounts Receivable Summary	Qualifications				
Monthly Budget Variance Report					
Ratification of 2019 Expenditures	Human Resources and Affirmative Action				
	Employee Benefits and Compensition				
Financial Policies	Human Resources and Affirmative Action				
Investment Policy	Policies and Procedures				
Purchasing Policy	Minimum Wage Ordinance Study				
Wage Policy	Ratification of Labor Agreements				

Divisions

Under the direction of the Commission, the MAC's organizational structure consists of six divisions within the Operating Fund. The six divisions are:

- 1. Executive
- 2. Finance & Revenue Development
- 3. Planning & Development
- 4. Management & Operations
- 5. Human Resources & Labor Relations
- 6. Strategy & Stakeholder Engagement

The Executive Division oversees all MAC business and is directly responsible to the MAC's Board of Commissioners. The chart below identifies the organizational structure by division.

Metropolitan Airports Commission Organizational Chart



ORGANIZATIONAL STRUCTURE BY DIVISION AND SERVICE CENTER

	Executive Division
75100	Executive-Commissioner
75000	Executive-General
76500	Executive-Operations
78300	Internal Audit
79000	Information Technology
79500	Governmental Affairs
81000	Legal Affairs
	egy & Stakeholder Engagement Division
76200	Strategy & Stakeholder Engagement
76000	Strategic Communications
76100	Air Service Business Development
85000	Strategic Marketing
85200	Stakeholder Engagement
85300	Community Relations
Fina	ance & Revenue Development Division
75600	Finance & Administration
76700	Live Well, Stay Well
76800	Insurance/Risk Management
78000	Finance
78100	MAC General
78200	Purchasing
80000	Commercial Management & Airline Affairs
80100	Concessions & Business Development
82050	MSP Airport Conference Center
02000	
Huma	n Resources & Labor Relations Division
75700	Human Resources & Labor Relations
75700	Human Resources & Labor Relations
75700	
	Planning & Development Division
75500	Planning & Development Division Planning & Development
75500 77000	Planning & Development Division Planning & Development Airport Development
75500 77000 77100	Planning & Development Division Planning & Development Airport Development Building Official
75500 77000	Planning & Development Division Planning & Development Airport Development
75500 77000 77100 85100	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs
75500 77000 77100 85100	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division
75500 77000 77100 85100 75800	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations
75500 77000 77100 85100 75800 82000	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience
75500 77000 77100 85100 75800 82000 83400	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration
75500 77000 77100 85100 75800 82000 83400 85500	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2
75500 77000 77100 85100 75800 82000 83400 85500 86100	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300 86300 88400	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Terminal 1 Facilities-Administration
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300 86300 88400 88400	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Electricians
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300 86300 88400 88400 88400 88100	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Administration Trades-Painters
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300 86300 88400 88400 88400 88100 88200	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Terminal 1 Trades-Administration Trades-Administration Trades-Painters Trades-Carpenters
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 80000 80000 80000 80000 80000 80000 800000 80000 80000 8000000	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Plumbers Trades-Plumbers
75500 77000 77100 85100 75800 82000 83400 85500 86100 86300 86300 88400 88400 88400 88100 88200	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Terminal 1 Trades-Administration Trades-Administration Trades-Painters Trades-Carpenters
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 80000 80000 80000 80000 80000 80000 800000 80000 80000 8000000	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Plumbers Trades-Plumbers
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 8000 88400 8800 8000 8800 8800 8800 80000 80000 80000 80000 8000000	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Painters Trades-Carpenters Trades-Plumbers Field Maintenance
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 8800 8000 8800 80000 800000 80000 80000 80000 8000000	Planning & Development Division Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Painters Trades-Painters Trades-Plumbers Field Maintenance Airside Operations
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 88000 88400 88000 88400 88000 88000 88000 88000 88000 88000 88000 88000 8000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 80000 800000 800000 800000 800000 8000000	Planning & Development Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Painters Trades-Painters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 88200 8900 88400 88200 88400 88200 88200 8900 8900 8900 8900 8900	Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Administration Trades-Carpenters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration Relievers-St. Paul
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 8900 89	Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Administration Trades-Painters Trades-Painters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration Relievers-St. Paul Relievers-Lake Elmo
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 8900 89	Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Administration Trades-Painters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration Relievers-Lake Elmo Relievers-Airlake
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86400 88400 8900 89	Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Terminal 1 Facilities-Renergy Management Center Trades-Administration Trades-Painters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration Relievers-St. Paul Relievers-Lake Elmo Relievers-Flying Cloud Relievers-Flying Cloud Relievers-Crystal
75500 77000 77100 85100 85100 82000 83400 85500 86100 86300 86300 88400 88400 88400 88400 88200 88400 88200 88300 88200 88200 88200 88200 88200 88200 90000 90200 90200 90300 90400 90500 90600	Planning & Development Airport Development Building Official Environmental Affairs Management & Operations Division Management & Operations Customer Experience Landside-Administration Facilities-Terminal 2 Facilities-Terminal 1 Facilities-Energy Management Center Trades-Administration Trades-Administration Trades-Painters Trades-Painters Trades-Plumbers Field Maintenance Airside Operations Relievers-Administration Relievers-St. Paul Relievers-Lake Elmo Relievers-Flying Cloud

Service Centers

Service centers are the lowest budget levels in the organization. Sometimes a combination of service centers is referred to as a department. These service centers are responsible for specific functions that relate to one another. The department format provides department heads with an opportunity to review functions they manage as one. For example, Finance includes Purchasing and MAC General. The accompanying table shows a listing of service centers and the divisions in which they reside.

Full-Time Equivalent Positions (FTEs)

The 2021 FTE budget of 690.5 is an increase of four over the 2020 budget, due to the decision during 2020 to add four Trades staff. The four FTEs were temporary positions that were converted to permanent status. The positions were two painters, one carpenter and one plumber. These FTEs were added to meet an increased workload in their respective service centers. The additional work was a result of construction and growth at MSP.

Seven FTEs were added and one FTE eliminated in 2020, yielding a total of 686.5 approved FTEs. One FTE was eliminated from the Fire Department, following the completion of a trainee program. New FTEs were added to shore up the organization's cyber security efforts, bolster stakeholder communication and engagement initiatives, increase focus on Part 139 compliance, allow Trades staff to meet regular maintenance needs of MSP's growing campus and to meet increased maintenance needs at the Anoka County-Blaine Airport.

The overall 2019 budgeted FTEs were 680.5, which was an increase of 35 FTEs over 2018. The additional positions were allocated between the service centers based on needs of the organization. The increased FTE count in 2019 was necessary to address increasing technology needs and airport security, reduce overtime costs within the Fire Department, bolster airside operations staff and address increased airport planning needs. Twenty-seven of the added FTEs were provisional traffic control agents who became full-time employees.

The 18 additional 2018 FTEs addressed enterprise technology needs, airport safety and security, succession planning for the Fire Department and provided flexibility in organization staffing needs. This brought the total approved FTEs in 2018 to 645.5.

In 2017, eight FTEs were added to meet growing technology and airport safety needs. Total approved FTEs in 2017 were 627.5.



The accompanying graph and table below compare budgeted and actual FTEs. Although budgeted FTEs are authorized to meet legal mandates and regulatory requirements, the actual position counts are lower than budget each year because the MAC re-evaluates each vacated position to determine if it is needed, whether it should be changed or if duties can be merged into another position. This process is necessary to control costs. Also, as many staff members are reaching retirement age, a number of retirements occur each year.

The graph shows an overall increase in positions across the years as passenger

counts increased and the MAC added positions to cover areas in need of additional staffing. The 2021 budget retains unfilled FTEs in anticipation of filling open positions as passenger traffic returns in 2021 and beyond to pre-pandemic levels.

Regular Status F	ull-Time E	-		n Count		
Executive Division	2017 Actual	2018 Actual	2019 Actual As of 12/31/19	2020 Actual	2020 Budget	2021 Budget
75000 Executive-General	AS 01 12/18/17	AS 01 12/16/18	As 01 12/31/19	AS 01 12/31/20 2	2	2
75000 Executive-General 75100 Executive-Commissioner	0.5	0.5	2 0.5	0.5	2 0.5	2 0.5
76500 Executive-Operations	0.5	0.5	4	4	4	4
•	-			-	-	4
78300 Internal Audit	4	4	4	4	4	
79000 Information Technology 79500 Governmental Affairs	37 1.5	40 1.5	41 1.5	46 1.5	49 1.5	49 1.5
81000 Legal Affairs	1.5	1.5	1.5	1.5	1.5	1.5
Division Total	54	58	62	66	70	70
Division Budget	56	63	69	70	70	70
Strategy & Stakeholder Engagement Division						
76000 Strategic Communications	10	9	7	3	9	4 ¹
76100 Air Service Business Development	0	0	0	1	1	1
76200 Strategy & Stakeholder Engagement	1	1	2	3	3	3
85000 Strategic Marketing	3	2	2	6	4	9 ¹
85200 Stakeholder Engagement	0	0	2	2	2	2
85300 Community Relations	5	4	4	4	4	4
Division Total	19	16	17	19	23	23
Division Budget	22	23	22	23	23	23
Finance & Revenue Development Division						
75600 Finance & Administration	3	3	2	3	3	3
76800 Insurance/Risk Management	6	6	6	5	6	6
76700 Live Well Stay Well	0	0	0	0	0	0
78000 Finance	15	15	15	14	15	15
78100 MAC General	0	0	0	0	0	0
78200 Purchasing	6	6	6	6	6	6
80000 Commercial Management & Airline Affairs	5	4	4	3	4	4
80100 Concessions & Business Development	4	5	6	5	6	6
82050 MSP Airport Conference Center	3	3	3	3	3	3
Division Total	42	42	42	39	43	43
Division Budget	42.5	45.5	43	43	43	43

		Service C				
	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2020 Budget	2021 Budget
Human Resources & Labor Relations Division	As of 12/18/17	As of 12/18/18	As of 12/31/19	As of 12/31/20		
5700 Human Resources & Labor Relations	5	5	5	11.5	13	13
6600 Employee Development & Engagement	3	1	1	0	0	0
0600 Diversity	2	2	2	0	0	C
1500 Employee Relations	3	5	5	0	0	0
Division Total	13	13	13	11.5	13	13
Division Budget	13	13	13	13	13	1:
Planning & Development Division						
5500 Planning & Development	2	2	3	2	3	:
7000 Airport Development	15	14	13	13	16	10
7100 Building Official	1	2	2	2	2	2
5100 Environmental Affairs	21	<u>3</u> 21	4	<u>4</u> 21	4 25	2
Division Total Division Budget	21	21 24	22	21 25	20 25	2
-	20		20	20	20	-
Management & Operations 800 Management & Operations	3.5	3.5	1.5	2.5	3.5	2.
	3.5	3.5	2	2.5	2	2.
2000 Customer Experience						
2600 Airside Operations	15	15	14	16	16	1
3400 Landside-Administration	36.5	36.5	38	37	38	3
3600 Fire	50	51	53	47	53	53
200 Police	132	139	160	156	171	17
5500 Facilities-Terminal 2	9	9	9	9	9	9
100 Facilities-Terminal 1	7	9	9	9	9	
300 Facilities-Energy Management Center	22	22	22	21	22	2
3000 Trades-Electricians	19	19	19	17	20	20
100 Trades-Painters	10	10	10	9	9	1
200 Trades-Carpenters	10	10	10	10	10	1
300 Trades-Plumbers	10	10	10	10	10	1
400 Trades-Administration	2	2	2	2	2	:
0000 Field Maintenance	109	106	107	97	110	11
0000 Relievers-Administration	7	8	8	8	8	
200 Relievers-St. Paul	7	7	7	8	7	
0300 Relievers-Lake Elmo	1	1	1	1 1	1	•
400 Relievers-Airlake		-		-	-	
500 Relievers-Flying Cloud	4	5 3	4	4 3	4 3	4
600 Relievers-Crystal						
0700 Relievers-Anoka County-Blaine Division Total	<u> </u>	<u> </u>	494.5	473.5	<u>4</u> 512.5	516.5
Division Budget	404 471	473 477	494.5 508.5	473.5 512.5	512.5 512.5	516.
TOTAL ACTUAL FTES	613	623	650.5	630	N/A	N/A
	015	525	000.0		11/1	11/7

FTEs differ between the 2020 and 2021 budgets for the following reasons:

¹ Five FTEs were transferred from 76000 to 85000. The four remaining FTEs in 76000 focus on media relations and executive, crisis and customer communications. The transferred FTEs bring the total in 85000 to nine, who focus on adding additional service in the areas of revenue development brand communication, creative services and analytics.

² One FTE moved from 75800 to 89000. This Part 139 manager will work with Field Maintenance and Airside Operations to maintain the MAC's compliance with airfield regulations.

³ Two painters, one carpenter and one plumber moved from temporary to permanent FTE status within their respective service centers. The Trades service centers have taken on additional responsibility over the last several years as the MAC takes over the maintenance of areas previously maintained by tenants or airlines, expands square footage within terminal buildings and builds new facilities at the MSP campus. These new permanent FTEs were needed to maintain service levels in the additional space.

Regular Status Full-Time Equivalent Position Count by Job Classification				
	2018	2019	2020	2021
	Actual	Actual	Actual	Budget
Organized				
70 - Operating Engineers	22	23	21	22
49 - Equipment Maintenance	20	20	18	20
320 - MSP International - Field	72	71	68	76
320 - MSP International - Facilities	0	0	0	0
320 - Reliever Airports	22	20	21	20
386 - Painters	10	9	9	11
CAR - Carpenters	10	10	10	11
034 - Plumbers	10	9	10	11
292 - Electricians	19	19	17	20
Emergency Communications Specialists	12	10	11	14
307 - Police Lieutenants, Sergeants	19	18	18	19
302 - Police Officers	66	70	70	71
S6 - Firefighters	36	46	34	40
S6 - Fire Captains	9	9	9	9
Total Organized	327	334	316	344
Non-Organized				
Chairperson, Executive Director/CEO	1.5	1.5	1.5	1.5
Executives, Vice Presidents, Directors, Assistant Directors	29	35	36	38
Managers, Assistant Managers, Supervisors	69	95	93	102
Police Chief, Fire Chief	2	2	2	2
Community Service Officers	5	23	18	28
Passenger Service Assistants	22.5	22	21	22
Fire Marshall, Training Coordinator	2	2	2	2
Police Commander, Deputy Chief, Training Coordinator	3	2	1	2
Administrative, Professional, Technical Support	162	134	139.5	149
Total Non-Organized	296	316.5	314	346.5
Total MAC	623.0	650.5	630.0	690.5



The above table shows staff by job classification. "Organized" refers to those work areas or employees represented by a labor union contract. All unions represented have specific contracts which dictate wages, benefits and work rules. Currently, the MAC has 14 represented labor groups. "Non-Organized" refers to all other employees outside the labor unions. The graph to the left shows that Organized FTE positions and the Non-Organized FTE positions are almost equal in number.

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Budget Process & Financial Policies

Budget Process



The Metropolitan Airports Commission (MAC)'s mission, vision, values and enterprise strategic plan serve as the foundation for advancing the organization. Staff leads the strategic planning process which includes engagement with staff members, commissioners and other stakeholders, assessment of industry trends and identification of organizational opportunities and challenges. The final enterprise plan is approved by the MAC board. Organizational divisions then develop division strategic plans to ensure their goals and objectives are aligned with the approved enterprise strategic plan. Each year, the annual budget process establishes funding to advance the strategic goals and priorities and ensure the organization's ongoing operational needs are met.

The annual budget targets are presented to the Commission at the beginning of the budgeting process. The targets for the 2021 budget are presented in the Executive Summary section.

Strategic goals and priorities are communicated to the service centers along with guidelines and the budget targets. The service centers link their objectives and performance measures to the organizational priorities and focus areas which link to organizational strategic goals.

The budget is then developed with requests for resources based on organizational priorities. Personnel requests and other costs are evaluated using the following criteria:

Full-Time Equivalent (FTE) Requests

First priority Second priority Third priority	Necessity to meet legal mandates and regulatory requirements Ability to maintain a safe and secure airport system General business need
Other Costs	
First priority	Additional costs required to meet security requirements
Second priority	Embedded cost increases such as scheduled increases in contracts, salary adjustments for organized labor, utility rate increases, etc.
Third priority	Costs to maintain facilities
Fourth priority	Costs to advance organizational strategic goals

Controllable Expenses

The MAC prepares a line item budget for each service center. Controllable expenses allow a service center to budget for those line items for which it has direct responsibility and control. In addition to the account number, expenses are also budgeted using the appropriate subledger, which is part of the account code. Expenses are budgeted to the appropriate subledger through either direct cost or allocation. Expenses of the organization are key factors in revenue calculations. Rates and charges revenue collected from the airlines are governed by the Airline Use Agreement and corresponding amendments. Other revenue collections are dictated by either lease or ordinance. The summarized costs from the subledgers determine the calculation of various rates and charges. The Subledger Report is in the Operating Budget Expense section.

Budget Schedule

JANUARY

Discuss CIP and organizational priorities

APRIL TO JULY Approve targets Prepare budget and

preliminary CIP



Present budget and CIP drafts to public and Commissioners Discuss Strategic Plan

DECEMBER

Approve budget and CIP by Commission Distribute final CIP Send rates to tenant Approve Strategic

Plan

MARCH Complete Budget



The MAC's fiscal year is January through December. Preparation for the next year begins in January with discussions on the Capital Improvement Program (CIP) and organizational priorities. In April, the Operating, Finance & Administration Committee (OF&A) provides direction to staff with regard to growth and allocation of funds and budget targets. The direction provided by the OF&A is communicated to staff at various informational meetings. The Commission approves the targets in May after a 30-day public comment period.

Each service center assigns a budget specialist to coordinate budget information for the respective service center and to input the budget into the database. The database contains history, which includes the prior year actual data. In June, the budget database is available to service center staff to input their data. Staff completes their expense budget then presents it to Senior Staff for approval. Staffing is one of the first items reviewed and approved by Senior Staff. Finance performs an initial review of budget information in July.

August is spent compiling summary reports and completing the revenue budget, with the exception of airline rates and charges. The expense budget must be complete in order to determine airline rates and charges. Once these rates are calculated and final revenue figures are available, total revenue and expense is completed. Non-operating revenue and expenses are also taken into consideration and become part of the budget documents. Staff revisions are made as required to ensure the targets as established are met. Discussion of the upcoming three-year strategic plan is initiated in August.

During September, presentations and supporting documents are prepared for the OF&A, Senior Staff and airlines. In addition, a draft budget is sent to the Minnesota State Legislature. The airlines receive a formal budget presentation in October. Also, the month of October is reserved for a first draft presentation to the OF&A. Public comment on the upcoming budget is allowed at each Commission meeting in October, November and December. Revisions are made between October and December prior to requesting final approval.

The OF&A receives a budget update by staff in November. Notifications of rate changes are sent at the beginning of December based upon assumed approval from the full Commission. The recommendation from the OF&A for final approval is requested at the December Commission meeting. The proposed budget is adopted at this time. Final approval of the 2021 Operating Budget was given at the December 21, 2020 full Commission meeting. The strategic plan is revised and approved every three years by the full Commission.

Capital Improvement Program – Schedule

Initial discussions of the Capital Improvement Program (CIP) begin in January. All requests for projects, along with data related to the proposed projects, are submitted. Airport Development, along with Finance, analyzes the project scope, costs and priorities with a preliminary draft developed in June and July.

In September, approval of the preliminary CIP plan is requested from the Planning, Development & Environment Committee (PD&E) for environmental review. At this time, mailings are sent to the affected communities and municipalities. In October, a 30-day notice of public hearing is published. A public hearing is held in November.

Recommendation for approval of the CIP from the PD&E is requested at the December Commission meeting.

Distribution of the approved CIP is made to MAC departments, Metropolitan Council, State Historical Society and affected communities in December.

Calendar

The following schedule provides additional details for the budget cycle, which begins in January. The Metropolitan Airports Commission fiscal year also begins in January.

January	 Initial CIP discussion by Airport Development Organizational priorities discussion by MAC Staff and Commission
April	 Staff receives direction regarding growth, allocation of funds and budget targets from OF&A Committee Databases updated and prepared for service centers by Finance
Мау	 Direction provided to budget specialists by Finance Information regarding inflation factors, wage and contract adjustments provided to service centers by Finance Budget targets adopted by Finance after 30-day public comment period
June	 Information entered into budget database by Finance Preliminary budget presented to the OF&A Committee by Finance, in compliance with State Statutes regarding taxation Preliminary CIP draft developed by Airport Development
July	 Position and headcount request summaries compiled by Human Resources (HR) Capital asset requests summary compiled by Finance and MAC Staff Budget requests presented to the Executive Staff by MAC Departments Budget revisions initiated by Finance as needed
August	 Preliminary position and headcount requests approved by Executive Staff and HR Preliminary summary of capital asset requests approved by Executive Staff Summary of controllable expense requests prepared by Finance Revenue analysis, projections and forecast compiled by Finance Initial three-year strategic planning discussion by MAC Staff and Commission
September	 Budget presentation information compiled by Finance Draft budget presented to MAC staff, OF&A Committee, State Legislature and airlines by Finance Budget revisions to projected expenses implemented by Finance Preliminary CIP presented to PD&E Committee by Airport Development Preliminary CIP approved for environmental purposes by PD&E Committee CIP mailed to affected communities by Airport Development
October	 Draft budget presented to the OF&A Committee by Finance Budget revised by Finance as needed Budget presented to airlines by Finance Notice of CIP public hearing published by Airport Development
November	 Budget update presented to OF&A Committee by Finance Budget revised by Finance as needed Public hearing held by Airport Development regarding CIP
December	 Preliminary notice of rate changes presented to all tenants by Finance Budget approved by OF&A Committee for recommendation to full Commission Budget approved by full Commission Final CIP approved by PD&E Committee CIP distributed to MAC departments, Metropolitan Council, State Historical Society and affected communities by Airport Development Three-year Strategic Plan approved by full Commission
March	Budget document completed by Finance

Amendment Process

The process to amend the budget is set forth in the MAC Bylaws, Article IV, Section 8(a) and presented below:

"8(a) Establishment of the annual budget setting out anticipated expenditures by category and/or upward or downward revision of that budget in the course of the corporation's fiscal year shall constitute prior approval for each type of expenditure. Authorization by vote of the Commission is required for transfer of budgeted amounts between or among categories or to appropriate additional funds for each category. The Executive Director/Chief Executive Officer is directed to provide for the daily operation and management of the Commission within the expenditure guidelines of the annual budget. Commission approval of a contract shall constitute prior approval of disbursements made pursuant to terms of the contract within the constraints of the budget for all contract payments, except final construction contract payments which shall require Commission approval.

The Executive Director/Chief Executive Officer shall have the responsibility of securing adequate quantities of office, janitorial maintenance and repair materials and supplies and the rent of sufficient equipment necessary for the smooth, continuous operation of the Commission's system of airports and all facilities associated with the system of airports. The Executive Director/Chief Executive Officer's authority to secure these items shall be subject to the Commission's purchasing procedures and be subject to the category budget constraints of the annual budget.

During the fiscal year the Commission shall be provided periodic updates of expenditures by category. At any time during the fiscal year, the Executive Director/Chief Executive Officer may recommend to the full Commission that all or any unencumbered appropriation balances of individual categories be transferred to those categories that require additional budgeted funds. In addition, the Executive Director/Chief Executive Officer may recommend to the full Commission the appropriation of additional funds above and beyond those approved at the time of budget adoption. After the fiscal year has concluded, a final accounting of expenditures by category shall be presented to the Commission for approval of the final expenditure amounts by category."



Additional Cleaning and Personal Protection Equipment (PPE) to Protect Passengers from Contracting COVID-19 are New Costs Added to the 2021 Budget

Approved Summary of Operating and Non-Operating Revenue and Expense

The Commission approved the 2021 budget in December 2020. The following tables summarize revenue and expense, including non-operating revenue and expense, and compare the 2021 budget to the 2020 year-end estimate.

Operating & Non-Operating Summary								
2021 Budget								
							2021 Budg	get
							vs 2020 Estimate	
		2019		2020	2020	2021	Dollar	%
		<u>Actual</u>		<u>Budget</u>	<u>Estimate</u>	Budget	Change	<u>Change</u>
OPERATING REVENUE								
Airline Rates & Charges								
Airline Agreement								
Landing Fees	\$	75,030,875	\$	76,936,069	\$ 46,528,412	\$ 72,841,520	\$ 26,313,108	56.69
Ramp Fees		7,304,050		7,110,152	6,671,266	6,654,847	(16,419)	-0.2
Airline R&R		4,858,031		5,153,885	5,153,885	5,308,502	154,617	3.09
T1 Rentals		39,895,046		41,099,768	22,239,068	40,386,342	18,147,274	81.69
T1 Other		8,580,634		9,246,668	6,472,667	8,949,314	2,476,647	38.39
Concessions Rebate	_	(18,576,157)	_	(17,410,418)	 (7,577,768)	 (15,606,069)	 (8,028,301)	105.99
Total Airline Agreement		117,092,479		122,136,124	79,487,530	118,534,456	39,046,926	49.19
T2 Lobby T2 Other /Passenger		11,424,307 2,879,987		11,240,000	9,254,204	9,992,646	738,442	8.0° 146.5°
Total Airline Rates & Charges	\$	131,396,773	\$	2,931,540 136,307,664	\$ <u>1,087,674</u> 89,829,408	\$ 2,681,159 131,208,261	\$ 1,593,485 41,378,853	46.1
Concessions								
Terminal								
Food & Beverage	\$	25,498,610	\$	25,843,183	\$ 9,802,371	\$ 17,201,015	\$ 7,398,644	75.59
News		5,067,660		5,353,368	2,023,606	3,521,672	1,498,066	74.0
Retail Stores		5,968,894		5,906,500	1,789,454	3,749,742	1,960,288	109.5
Passenger Services		7,646,875	_	7,478,222	 2,555,000	 5,628,112	 3,073,112	120.3
Total Terminal		44,182,038		44,581,273	16,170,431	30,100,541	13,930,110	86.1
Parking/Ground Transportation								
Parking		108,130,272		109,012,771	39,546,999	69,702,000	30,155,001	76.39
Ground Transportation		15,569,780		17,247,890	4,457,356	9,717,331	5,259,975	118.09
Auto Rental - On Airport		20,845,118		20,872,862	 11,224,226	 19,292,132	 8,067,906	71.99
Total Parking/Ground Transport		144,545,169		147,133,523	55,228,581	98,711,463	43,482,882	78.79
Other Concessions		2,385,610		2,565,173	 1,822,000	 2,498,017	 676,017	37.19
Total All Concessions	\$	191,112,818	\$	194,279,969	\$ 73,221,012	\$ 131,310,021	\$ 58,089,009	79.39
Rentals & Fees								
Buildings & Facilities	\$	11,697,044	\$	12,246,520	\$ 12,246,520	\$ 14,765,952	\$ 2,519,432	20.6
Auto Rental CFC		22,185,499		22,308,000	7,321,050	15,485,478	8,164,428	111.5
Ground Rentals		11,163,161		10,956,789	10,956,789	11,636,049	679,260	6.2
Reliever Airports	-	8,996,552	_	8,388,792	 7,716,960	 8,616,329	 899,369	11.79
Total Rentals & Fees	\$	54,042,255	\$	53,900,101	\$ 38,241,319	\$ 50,503,808	\$ 12,262,489	32.19
Utilities & Other Revenue			~					
Utilities	\$	6,072,039	\$	6,730,754	\$ 3,616,508	\$ 4,996,628	\$ 1,380,120	38.2
General Aviation/Airside Fees		6,913,214		6,712,463	3,691,855	4,679,938	988,083 1 232 350	26.8
Maintenance, Cleaning & Distribution Fees Other Revenues		4,413,136 3,296,390		4,556,364 2,800,138	1,540,585 1,979,564	2,772,944 2,373,060	1,232,359 393,496	80.0' 19.9'
Reimbursed Expense		3,613,946		3,443,000	2,943,861	2,373,000 3,609,000	595,496 665,139	22.6
Total Utilities & Other Revenue	\$	24,308,724	\$	24,242,719	\$ 13,772,373	\$ 18,431,570	\$ 4,659,197	33.89
Total Operating Revenue	\$	400,860,570	\$	408,730,453	\$ 215,064,112	\$ 331,453,660	\$ 116,389,548	54.1

Metropolitan Airports Commission Operating & Non-Operating Summary 2021 Budget

2021 Budget										2021 Budg	get
										vs 2020 Estim	ate
Total Operating Revenue	\$	2019 <u>Actual</u> 400,860,570	\$	2020 <u>Budget</u> 408,730,453	\$	2020 <u>Estimate</u> 215,064,112	\$	2021 <u>Budget</u> 331,453,660	\$	Dollar <u>Change</u> 116,389,548	% <u>Change</u> 54.19
OPERATING EXPENSE											
Personnel	\$	95,069,950	\$	98,079,129	\$	94,336,495	\$	94,206,500	\$	(129,995)	-0.19
Administrative Expenses		1,752,579		2,494,627		983,915		1,351,569		367,654	37.49
Professional Services		7,122,181		8,874,944		5,267,472		6,310,316		1,042,844	19.8
Utilities		18,847,659		20,164,196		17,456,183		19,896,708		2,440,525	14.0
Operating Services/Expenses		30,949,903		32,893,216		26,621,917		27,643,462		1,021,545	3.8
Maintenance		46,987,998		44,464,753		39,852,087		41,458,294		1,606,207	4.0
Other	_	4,354,092		5,532,495		4,026,236		3,639,119		(387,117)	-9.6
Total Operating Expense	\$	205,084,362	\$	212,503,360	\$	188,544,305	\$	194,505,968	\$	5,961,663	3.2
(Excludes Depreciation and Noise Amortization)											
Net Operating Revenue	\$	195,776,208	\$	196,227,093	\$	26,519,807	\$	136,947,692	\$	110,427,885	416.49
										2021 Budg	get
										vs 2020 Estim	ate
		2019		2020		2020		2021		Dollar	%
NON-OPERATING REVENUE (EXPENSE)		<u>Actual</u>		<u>Budget</u>		<u>Estimate</u>		<u>Budget</u>		<u>Change</u>	<u>Change</u>
Other Non-Operating Revenue											
Interest Income	\$	9,728,000	\$	4,500,000	\$	6,800,000	\$	4,864,000	\$	(1,936,000)	-28.5
Self-Liquidating Income	_	2,745,000	_	3,168,000		3,168,000		3,321,000		153,000	4.8
Debt Service	\$	12,473,000	\$	7,668,000	\$	9,968,000	\$	8,185,000	\$	(1,783,000)	-17.9
Short Term Financing	\$	(4,710,000)	\$	(5,712,000)	\$	(5,957,000)	\$	(6,964,500)	\$	(1,007,500)	16.9
Bond Principal/Int-Operating Fund Transfer	Ŷ	(107,652,000)	Ť	(98,963,000)	Ŷ	(101,432,000)	Ŷ	(100,943,700)	Ŷ	488,300	-0.5
Equip Financing Principal/Int Pymts		(4,495,000)		(4,545,000)		(4,949,606)		(4,422,630)		526,976	-10.6
	\$		\$	(109,220,000)	\$	(112,338,606)	\$	(112,330,830)	\$	7,776	0.0
Equipment											
Capital Expenditures	\$	(1,103,000)	\$	(1,186,000)	\$	(1,300,000)	\$	(1,150,000)	\$	150,000	-11.5
Equipment Purchases		(9,693,000)		(12,183,000)		(7,146,170)		(8,271,850)		(1,125,680)	15.8
Equipment Financing		1,800,000		3,395,000		3,395,000		-		(3,395,000)	-100.0
	\$	(8,996,000)	\$	(9,974,000)	\$	(5,051,170)	\$	(9,421,850)	\$	(4,370,680)	86.5
Other											
Six Month Reserve Transfer	\$	(4,718,000)	\$	(7,035,000)	\$	(7,035,000)	\$	-	\$	7,035,000	-100.09
Interstate Settlement/Medicare D		120,000		150,000		164,000		180,000		16,000	9.89
CARES Act Grant Reimbursements		-		-		87,800,000	\$	-		(87,800,000)	-100.09
		-		-	¢	- 80,929,000	\$	- 180,000	¢	-	-99.8
Gain (Loss) on Equipment & Other	\$	(4.598.000)	\$	(6,885,000)		00.929.000		100.000		(80,749,000)	
	\$	(4,598,000)		(6,885,000)						(80,749,000)	
Gain (Loss) on Equipment & Other Total Non-Operating Revenue (Expense)		,		(6,885,000) (118,411,000)		(26,492,776)		(113,387,680)		(86,894,904)	328.09

Summary of Operating Revenue and Expense (GAAP)

The following table is shown below for Generally Accepted Accounting Principles (GAAP) purposes. The financial statements are issued in conformance with GAAP. The "Basis of Budgeting" in this section explains the differences in the approved budget and the GAAP statement.

Metropolitan Airports Commission Operating & Non-Operating Summar GAAP Presentation Summary 2021 Budget (\$ in 000)	У								
(•								2021 Bud vs 2020 Estir	•
OPERATING REVENUE		2019 Actual		2020 <u>Budget</u>	Ē	2020 Estimate	2021 <u>Budget</u>	Dollar <u>Change</u>	% Change
Airline Rates & Charges	\$	131,397	\$	136,308	\$	89,829	\$ 131,208	\$ 41,379	46.1%
Concessions		191,113		194,280		73,221	131,310	58,089	79.3%
Rentals/Fees		54,042		53,900		38,241	50,504	12,262	32.1%
Utilities & Other Revenue		24,309		24,243		13,772	18,432	4,659	33.8%
Total Operating Revenue	\$	400,861	\$	408,730	\$	215,064	\$ 331,454	\$ 116,390	54.1%
OPERATING EXPENSE									
Personnel ¹	\$	90,845	\$	103,079	\$	99,336	\$ 99,207	\$ (130)	-0.1%
Administrative Expenses		1,753		2,495		984	1,352	1,511	153.5%
Professional Services		7,123		8,875		5,267	6,310	3,607	68.5%
Utilities		18,847		20,164		17,456	19,897	2,708	15.5%
Operating Services/Expenses		30,950		32,893		26,622	27,643	6,271	23.6%
Maintenance		46,988		44,465		39,852	41,458	4,613	11.6%
Other		4,354		5,532		4,026	3,639	1,506	37.4%
Depreciation		150,549		169,432		161,145	177,262	16,117	10.0%
Total Operating Expense	\$	351,409	\$	386,935	\$	354,689	\$ 376,768	\$ 36,203	6.2%
Operating Gain (Loss)	\$	49,452	\$	21,795	\$	(139,625)	\$ (45,314)	\$ 80,186	-67.5%
NON-OPERATING REVENUE (EXPENSE) 8	co	NTRIBUTIO	NS	;					
Interest Income and Other	\$	26,300	\$	13,200	\$	14,616	\$ 15,390	\$ 774	5.3%
Passenger Facility Charges (PFCs)	\$	77,430	\$	77,529	\$	25,142	\$ 78,692	\$ 53,550	213.0%
InterestExpense	\$	(53,270)	\$	(65,000)	\$	(66,303)	\$ (66,200)	\$ 103	-0.2%
Capital Contributions & Grants	\$	9,550	\$	34,925	\$	104,119	\$ 41,320	\$ (62,799)	-60.3%
Total Non-Operating Revenue (Expense	e)_\$	60,010	\$	60,654	\$	77,574	\$ 69,202	\$ (8,372)	-10.8%
Change in Net Position	\$	109,462	\$	82,449	\$	(62,051)	\$ 23,888	\$ 85,939	-138.5%
¹ Personnel includes GASB 68 Pension Adjust	men	t							

As shown in the GAAP presentation Summary, the 2020 estimate shows an operating loss as well as a negative change in net position. The revenue shortfall stems from the COVID 19 pandemic. The 2021 budget projects a better outcome as passenger enplanement increases with the pandemic recovery.

Financial Policies

The following categories contain summaries of the Metropolitan Airports Commission Financial Policies:

- Operating Budget
- Investment/Cash Management
- Capital Projects
- Purchasing
- Debt Service and Reserve Policies

The Commission utilizes these policies to provide structure and to ensure the development of the budget meets its mission, vision and values and enterprise strategic plan.

Financial Policies – Operating Budget

The Metropolitan Airports Commission uses the budget process to help plan for the future, ensure customer service and satisfaction and maintain effective cost management and overall performance. The following represent the basic Operating Budget Policies under which the Operating Budget was prepared:

Operating Budget Policies

- The Commission will pay all current expenditures from current revenues.
- The budget shall be prepared under the accrual basis of accounting.
- The Operating Budget will be submitted with operating and non-operating revenue to exceed operating and non-operating expenses with a sufficient margin to provide for replacement of property, plant and equipment.
- The budget will provide for adequate funding of all retirement systems.
- The Finance Department will assist service centers in reviewing monthly variance reports comparing actual versus budget revenue and expense on the financial software system.
- The budget will provide summary information using the Operating Fund, Construction Fund and Debt Service Fund projected for the next three years.
- Where possible, the Commission will integrate performance measurement and/or efficiency indicators in the budget.
- Department heads will review monthly reports comparing actual revenues and expenses to budgeted amounts. Any variance in expense (spending category or capital expenditures for their department as a whole projected to exceed \$100,000 by year-end) will be reported in writing to the Director of Finance and the Executive Director/Chief Executive Officer.

Budget Targets

The Commission will adopt budget targets to provide direction to staff in the preparation of the annual Operating Budget for the following year. Budget targets may be established in the areas of non-airline revenue, operating expense (less depreciation), total airline charges and debt service coverage ratios. Targets will be developed taking into account items such as the Capital Improvement Program, the rate of inflation, the state of the airline industry, and existing union and vendor contracts. To allow for public input into the Operating Budget, the following will occur:

- Targets will be presented one month and final adoption will not occur until the following month at the earliest. Targets will be presented no later than May of the preceding budget year.
- A draft of the Operating Budget must be presented to the Commission and mailed to the appropriate legislative committees by September, 90 days prior to final adoption.

Operating Reserve

The Operating Reserve was established by the Operations, Finance & Administration Committee at least six months of operating expenses less depreciation. The 2021 operating budget expenses are \$194.5 million and the reserve account is carrying a balance of \$106.3 million, exceeding six months of expenses. If the Commission deems it appropriate to reduce the operating reserve for the portion above the formula amount, such reductions shall not exceed 50% of the excess in any one year. In the event of a revenue shortfall in a current budget year, the Executive Director/Chief Executive Officer could freeze new hires, reduce temporary work force, defer cost of living wage increases, reduce discretionary spending, decrease capital and project expenditures and may recommend a transfer from the Commission's operating reserve.

Revenue

The Commission monitors revenues on a monthly basis to ensure revenue from each source is at the maximum, with deviations from budget identified.

- One-Time Revenues include, but are not limited to, grants and rebates. Grants are accounted for as contributions while rebates are accounted for as miscellaneous operating revenue. This revenue generated will become available to the Construction Fund, capital equipment purchases or other one-time expenditures as approved by the Commission.
- The Commission maintains a diversified revenue system which is consistently monitored to help protect from possible short-term fluctuations.
- Although the Commission has the ability to levy ad valorem property taxes upon properties at the Airport and, under certain circumstances, upon all taxable property within the Metropolitan Area, the Commission is not currently levying taxes for these purposes. Rentals, rates and charges and other fees will be sufficient to meet all operational and maintenance expenses.

Each year the Finance Department projects revenue for the upcoming budget year with the assistance of Airport Development, Landside-Administration, Reliever Airports, Concessions and Commercial Management service centers.

Basis of Budgeting

The annual Operating Budget is prepared based on targets established by the Commission. The MAC uses the accrual basis of accounting for budgeting. The accrual basis of accounting in the operating budget contains certain elements that are not expensed under GAAP such as debt service and reserve requirements. In addition, the budget excludes depreciation, noise amortization and GASB 68 pension expense while these expenses are included on the financial statements.

The Commission operates as an Enterprise Fund with three segregated areas: Operating Fund (used for day to day operations), Debt Service Fund (used to pay required debt principal and interest payments) and Construction Fund (used to pay capital costs associated with the Capital Improvement Program).

An Enterprise Fund may be used to "report any activity for which a fee is charged to external users for goods or services." GASB-34 states that an Enterprise Fund *must* be used to account for an activity if any one of the following criteria is satisfied (GASB-34, par. 67):

- The activity is financed with debt that is secured solely by a pledge of the net revenues from fees and charges of the activity.
- Laws or regulations require that the activity's costs of providing services, including capital costs (such as depreciation or capital debt service) be recovered with fees and charges, rather than with taxes or similar revenues.
- The pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs, such as depreciation or debt service.

Accrual Basis of Accounting

The budgets for all three Segregated Funds identified above are prepared using the accrual basis of accounting in accordance with GAAP, as this is the same method used for MAC accounting. The accrual basis of accounting attempts to record financial transactions in the period they occur rather than recording them in the period they are paid. In addition, the audited fund financial statements are also produced using the same accrual method of accounting. Strictly speaking, the accrual basis of accounting is described as follows:

Accrual accounting attempts to record the financial effects on an enterprise of transactions and other events and circumstances which have cash consequences for an enterprise in the periods in which those transactions, events and circumstances occur, rather than only in the periods in which cash is received or paid by the enterprise. Accrual accounting is concerned with the process by which cash expended on resources and activities is returned as more (or perhaps less) cash to the enterprise, not just with the beginning and end of that process.

Balanced Budget

Minnesota Statute 473.661, Subd. 1 refers to the general law regarding expenditure of public funds for public purposes. The appropriate Minnesota Legislative Committee and the public provide input prior to the budget approval. By December of each year, the Commission will adopt an annual balanced budget, defined as all revenues and non-operating revenues exceeding expenses and non-operating expenditures in all funds. Yearend operating surpluses will be used in maintaining reserves and may be available to the Construction Fund for capital projects or as designated by Commission approval.

Use of Estimates

The use of 2020 estimates in the reporting of the 2021 budget financial statements is based upon assumptions and estimates at the time of completion of the final budget draft. Actual results could differ from those estimates.

Budget Monitoring

Throughout the year the budget is monitored and compared to actual expenses. Various service centers utilize controls. For example, Purchasing verifies requisitions and budget amounts and Human Resources compares wages and hiring with the budgets along with managers responsible for their service center budgets. Reports are distributed monthly to the MAC Board of Commissioners.

Financial Policies – Investment/Cash Management

The Investment/Cash Management Policies are as follows:

Investment/Cash Management Policies

Cash Management

- All securities are safekept at one institution.
- All deposits must be insured or collateralized.

Investments

- All investment purchases require bids to be taken from several different dealers.
- Investments purchased shall meet the primary objectives of 1) Safety of principal, 2) Liquidity, 3) Return on investment.
- The average rate of return on MAC managed investments will exceed the six-month Treasury Bill.
- All repurchase agreements are required to be collateralized. The maturity of any investment shall not exceed four years (average portfolio life of no greater than 12 years for post-retirement medical funds).
- To the extent possible, the MAC will attempt to match its investments with anticipated cash flow requirements.
- The addition of new accounts shall require the written authorization of the Chief Financial Officer and Executive Director/Chief Executive Officer.

Collateral

- Collateral must always be held by an independent third party with whom the MAC has a custodial agreement.
- A clear marked evidence of ownership (safekeeping) must be supplied to the entity and retained.
- To the extent that funds deposited are in excess of the available Federal Deposit Insurance, the MAC shall require the financial institutions to furnish collateral, security or corporate surety bond executed by a company authorized to do business in the State.

Financial Policies – Capital Projects

Each year, the Commission reviews, revises and approves capital projects that will start within the next 12 months and adopts a CIP, which covers all projects to be started during the second calendar year. Commission approval authorizes staff to proceed with plans and specifications and to obtain bids for contract award by the Commission. In addition, a CIP that covers an additional five years is adopted. These serve as a basis for determining funding requirements and other operational planning decisions. The Commission's policy is to include in the CIP those projects which enable the Commission to maximize federal aid and enhance safety, and those that are customer service-oriented. Projects which have a metropolitan significance are also submitted to the Metropolitan Council for review and approval. The Metropolitan Council is a regional planning agency responsible for coordinating and planning certain governmental services for the metropolitan area.

Projects

Commission policies for Capital Projects:

- Capital projects are safety-and customer service-oriented.
- The Commission will maximize all federal aid.
- Metropolitan Council approval is required on Reliever Airport projects in excess of \$2 million and MSP projects in excess of \$5 million if they are viewed as having a metropolitan significance.
- Projects follow priority categories, in order of importance:
 - a) Projects which the Commission has made a commitment to complete
 - b) Projects that enhance or ensure continued safety at each of the airports in the airport system
 - c) Projects that cannot be accomplished by Commission maintenance crews but are essential for reasons of economics or continued operation
 - d) Projects that are necessitated by regulatory requirements such as FAA regulations and local, state or federal laws
 - e) Projects which address various environmental issues ranging from asbestos abatement to wetland mitigation
 - f) Projects constituting preventative maintenance
 - g) Projects which improve customer service and/or convenience
 - h) Projects which have been identified as improving various operational aspects of the airport system, whether applicable to aircraft, tenants, Commission staff or off-airport service providers
 - i) The estimated useful life of a capital improvement project typically ranges from 5 to 40 years

Capital Equipment

All equipment purchases for 2021 will be accounted for based on the MAC's capital equipment guidelines:

- The total cost of each piece of equipment is amortized over its useful life through depreciation charges.
- Snow plowing equipment qualifies for state and federal aid. Total eligible aid is limited.
- Aid for equipment purchases must compete with eligible construction projects.
- All equipment purchases must follow the MAC's purchasing policies.
- All equipment or project costs must be greater than or equal to \$10,000.
- Estimated useful life for capital equipment ranges from 3 to 15 years.

Financial Policies – Purchasing

Purchasing oversees the acquisition of materials, services and equipment to meet the needs of end users by using the method resulting in the most efficient use of MAC resources. Purchasing also administers the Commercial Card program for the MAC staff. Purchasing also disposes of surplus property by selling items on the open market, donating items to various charities or distributing between the MAC service centers.

The Purchasing objective is to provide a foundation for effective and consistent consideration of aspects of purchasing including:

- Purchases will ensure fair and equitable treatment of all suppliers.
- The procurement procedures followed by the MAC should foster public confidence.
- Purchases will comply with applicable state and federal laws.
- Advantages and economies derived from a standardized purchasing system will be secured.
- The Commission will promote the use of modern, professional and ethical business methods when using public funds to secure supplies, materials, equipment (or the rental thereof) or the minor construction, alteration, repair or maintenance of real or personal property.

Financial Policies – Debt Service and Reserve Policies

The Debt Service and Reserve Policies are as follows:

A. Debt

- Currently the Commission is able to issue General Obligation Revenue Bonds (GORBs) and General Airport Revenue Bonds (GARBs), both fixed and variable rate.
- Funds will be managed to avoid any property tax levy.
- The MAC will maintain the highest possible rating available from Fitch, Moody's and/or Standard and Poor's Rating Agencies.
- Procedures/mechanisms will be developed and maintained to obtain the highest possible rating on the GARBs.
- All refundings of GORBs or Airport Revenue Bonds must show a minimum 3% Net Present Value savings as specified in Minnesota Statute Section 475.67, Subdivision 12.
- The current remaining authorized level of issuance for GORBs is \$55 million.
- The MAC will endeavor to keep the total maturity length of GORBs below 20 years and retire at least 50% of the principal within 10 years. In all cases, the maturity shall be shorter than the life of the related assets.
- Regarding Special Facility Bonds, staff will adhere to Administrative Policy 2701 dealing with Special Facility Financing.
- In December 2003, the Commission approved a policy to deal with derivative financing products. The Commission, along with its Financial Advisor and Bond Counsel, refined this policy further in February 2018. The refinements include establishing separate savings criteria and efficiency criteria in dealing with derivative financing products.
- In February 2018, the Commission approved an updated Administrative Policy 2703 on Debt Issuance and Management. The policy defines the roles and responsibilities, types of debt, debt limits, investment of proceeds, compliance with Federal Tax law and market disclosure obligations, rating agencies and investor relations.
- **B. Reserve** The Commission is required to have a restricted investment balance on October 10 each year for GORBs in an amount sufficient to cover debt service to the end of the second following year. For General Airport Revenue Bonds, a one-year maximum annual debt service reserve is required.
- **C. Debt Limits** Currently the Commission has three available forms of indebtedness: Short-term borrowing, GARBs, and GORBs. The GORB instrument has the most straightforward legal limit. Currently the Commission is authorized to issue up to \$55,051,875 of additional GORB debt without statutory authorization and without having to meet the requirements of the additional bonds test set forth in the Senior Indenture. Prior to issuing GORB debt in excess of the above mentioned limit, the Commission would be required to seek authorization from the Minnesota State Legislature and would have to comply with the additional bonds test set forth in the Senior Indenture or Subordinate Indenture.

With regard to Revolving Line of Credit, the total authorized limit is currently \$100 million.

The legal limit for GARBs is based on the Commission's ability to generate sufficient revenues to pass the additional bonds test described in the applicable Senior Indenture or Subordinate Indenture. As long as there are adequate revenues to pass the test, additional debt can be issued.

Compliance Statement

The Metropolitan Airports Commission is in compliance with all policies. The complete MAC policies are available upon request.
Fund Structure

The Metropolitan Airports Commission (MAC) is accounted for as an Enterprise Fund. An Enterprise Fund reports any activity for which a fee is charged to users for goods or services. For internal purposes, the MAC maintains three funds corresponding to three major functions: Operating Fund, Construction Fund and Debt Service Fund. The budgets for all three Segregated Funds identified here are prepared using the accrual basis of accounting in accordance with Generally Accepted Accounting Principles (GAAP) and is the same method used for MAC accounting. These funds are not appropriated by the State of Minnesota. The Operating Fund is unrestricted, while the Construction and Debt Service Funds are restricted funds.

Budgeted and projected uses of funds reflect expenses that have been approved because they will further the MAC's pursuit of its Strategic Plan. The Strategic Plan is outlined in the Executive Summary. The Service Center section notes the primary Strategic Plan goals and objectives for which each service center budgets. The Construction Fund section notes how the Strategic Plan drives the Capital Improvement Program (CIP). Projecting the Debt Service Fund is driven by the Strategic Plan, as the fund's purpose is to pay required debt principal and interest payments for debt obligations that fund Strategic Plan initiatives.



Service center expenses are within the Operating Fund as shown in the chart below.

This Flow of Funds Chart Identifies the Sources and Uses of Dollars Within Each Fund and Between Funds

Fund Balance Summary

The table below is presented to show the general overview of the flow of funds and the amount of dollars moving through each fund on an annual basis. The details for each fund are shown in their respective sections of the budget. Footnotes provide additional information regarding any year-over-year changes of 10% or more.

FUND BALANCE SUMM	ARY - 2021 BUD	GET ¹				
(\$=000)						
	2019	2020	2020	2021	2022	2023
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>	Projection	Projection
OPERATING FUND						
January 1 Balance	185,959	\$ 186,962	\$ 191,997	\$ 121,261	\$ 121,286	\$ 135,931
Total Sources of Funds	415,254	419,944	316,390	339,818	376,157	396,612
Total Uses of Funds	(332,738)	(335,092)	(309,328)	(316,260)	(310,626)	(322,108)
Transfers	(76,478)	(69,700)	(77,798)	(23,533)	(50,886)	(56,209)
December 31 Balance	\$ 191,997	\$ 202,114	\$ 121,261 ⁴	\$ 121,286	\$ 135,931 ⁷	\$ 154,226 ⁹
CONSTRUCTION FUND						
January 1 Balance	\$ 558,957	\$ 565,730	\$ 566,845	\$ 347,123	\$ 312,861	\$ 336,188
Total Sources of Funds	349,556	255,899	128,381	178,551	282,407	174,441
Total Uses of Funds	(341,668)	(316,499)	(348,103)	(212,813)	(259,080)	(239,423)
December 31 Balance	\$ 566,845	\$ 505,130 ³	\$ 347,123 ⁵	\$ 312,861 ⁶	\$ 336,188	\$ 271,206 ¹⁰
DEBT SERVICE FUND						
January 1 Balance	\$ 228,013	\$ 224,821	\$ 250,450	\$ 260,951	\$ 259,889	\$ 285,651
Total Sources of Funds	160,488	129,642	131,570	131,143	159,243	141,609
Total Uses of Funds	(138,051)	(110,745)	(121,069)	(132,205)	(133,481)	(136,464)
December 31 Balance	\$ 250,450 ²	\$ 243,718	\$ 260,951	\$ 259,889	\$ 285,651 ⁸	\$ 290,796
TOTAL ALL FUNDS						
January 1 Balance	\$ 972,929	\$ 977,513	\$ 1,009,292	\$ 729,335	\$ 694,036	\$ 757,770
Total Sources of Funds	925,298	805,485	576,341	649,512	817,807	712,662
Total Uses of Funds	(812,457)	(762,336)	(778,500)	(661,278)	(703,187)	(697,995)
Transfers	(76,478)	(69,700)	(77,798)	(23,533)	(50,886)	(56,209)
December 31 Balance	\$ 1,009,292	\$ 950,962	\$ 729,335 ^{4,5}	\$ 694,036	\$ 757,770	\$ 716,228

¹ Funds are described in detail, including all sources and uses, in their respective sections of the document.

² The Debt Service Fund 2019 Actual balance increased 10% over the 2018 Actual. This increase is driven by a new bond issue in 2019.

³ The Construction Fund 2020 Budget balance decreased 11% over the 2019 Actual. The primary driver of this is the reduction of funds being restricted for construction projects in 2020.

⁴ The Operating Fund 2020 Estimate is 40% lower than the 2020 Budget, a direct result of COVID-19 impacts on the travel industry. The pandemic led to an unprecedented decrease in the number of passengers during 2020, which reduced revenue.

- ⁵ The Construction Fund 2020 Estimated balance decreased 31% from the 2020 Budget. The decrease is a result of the COVID-19 impacts on the travel industry, which resulted in impacts on MAC revenue sources.
- ⁶ The Construction Fund 2021 Budget balance is a decrease of 10% over the 2020 Estimate. The decrease is a result of the COVID-19 impacts on the travel industry, which resulted in impacts on MAC revenue sources.
- ⁷ The Operating Fund 2022 Projection is a 12% increase over the 2021 Budget. The increase is a result of anticipated growth of passenger activity, which will increase MAC revenue sources.
- ⁸ The Debt Service Fund 2022 Projection balance increases 10% over the 2021 Budget. This increase is driven by a new bond issue planned for 2022.
- ⁹ The Operating Fund 2023 Projection is a 13% increase over the 2022 Projection. The increase is a result of anticipated growth of passenger activity, which will increase MAC revenue sources.
- ¹⁰ The Construction Fund 2023 Projection balance is 19% less than the 2022 Projection. The decrease is a result of the COVID-19 impacts on the travel industry.



A fund balance is the net value of a fund's assets less its liabilities at a point in time. When assets exceed liabilities, the balance is positive. Conversely, the balance is negative when its liabilities exceed assets. Additionally, a fund balance may be designated as unreserved or reserved. Unreserved fund balances are be authorized for free to future expenditures, while reserved balances designated for future may not be expenditures.

The Operating Fund is used for day-to-day operations. The overall change in this fund

balance from the 2019 actual of \$192 million to the 2023 Projected balance of \$154 million is a total decrease of \$37 million. Operating revenues decrease for the first year, followed by a steady recovery over the remaining three years of the period shown in the adjacent chart. These changes are due first to the COVID-19 pandemic and then to the expected recovery pace of the travel industry.

The Construction Fund is used to pay capital costs associated with the Capital Improvement Program (CIP). It had a balance of \$567 million in 2019. When the COVID-19 pandemic began to have an impact on the travel industry, the sources of funds for the Construction Fund decreased below the 2020 Budget. After dropping to an estimated balance of \$347 million to end 2020, the balance is expected to remain within approximately \$75 million of the 2020 estimate through 2023. This relative return to a stable balance has two main driving factors: reduced spending on capital projects during these years and the anticipated recovery of the travel industry as the global pandemic is brought to an end.

The Debt Service Fund is used to pay required debt principal and interest payments. It is expected to reach an overall increase from a 2019 balance of \$250 million to a balance of \$291 million in 2023. The increase in fund balance in the final two years is a result projecting the new 2022 bond issue. For new money bond issues, the Commission typically borrows the capitalized interest portion of that bond issue to cover the interest payments due on the debt during the period of construction. The Commission will collect the debt service requirements from the users of MSP upon completion of the associated project.

Taxing Authority

The Commission has the ability to levy ad valorem property taxes upon properties at the Airport and, under certain circumstances, upon all taxable property within the Metropolitan Area. Such taxing authority includes:

- 1. The power to levy property taxes on land leased at the Airport for operation, police and fire protection, and maintenance of roadway systems.
- 2. The power to levy property taxes not in excess of .00806% in each year upon the net tax capacity of all taxable property in the Metropolitan Area for Airport operation and maintenance costs of Airport facilities, provided revenues are not otherwise available.

Although the Commission may levy property taxes for operation and maintenance expenses, the Commission is not currently levying taxes for these purposes. The Commission has entered into agreements, in accordance with the Airport Law and the Resolution, whereby rental received by the Commission, together with other charges, rates and fees imposed by the Commission, are sufficient to meet all expenses of operation and maintenance of the Commission's property.

If the Commission were to have levied a tax based on recent values, the maximum amount available for maintenance and operation of the Commission would have been approximately \$31.0 million.

Sources and Uses of Funds

In this section, revenues and expenses from operating the facilities are combined with non-operating revenues and expenses.

Generally, there are three sources of revenues within the Operating Fund:

- 1. Operating Reserve Transfer
- 2. Operating Revenues
- 3. Other Non-Operating Revenues

In general, there are three uses of revenues:

- 1. Operating Expenses
- 2. Non-Operating Expenses
- 3. Unrestricted Net Transfer Out-Construction

The table below summarizes the sources and uses of funds in the Operating Fund from 2019 through 2023:

SOURCES AND USES OF FUNDS (\$ = 000)						
OPERATING FUND	2019	2020	2020	2021	2022	2023
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>	Projection	Projection
Sources						
January 1 Balance	\$ 185,959	\$ 186,962	\$ 191,997	\$ 121,261	\$ 121,286	\$ 135,931
Operating Revenue						
Airline Rates & Charges	131,397	136,308	89,829	131,208	132,520	133,845
Concessions	191,113	194,280	73,221	131,310	160,198	179,422
Other Operating Revenue	78,351	78,143	52,013	68,935	72,876	75,683
Subtotal Operating Revenue	\$ 400,861	\$ 408,731	\$ 215,063	\$ 331,453	\$ 365,594	\$ 388,950
Other/Non Operating Revenue						
Interest Earnings ¹	9,728	4,500	6,800	4,864	4,913	4,962
Other & Self-Liquidating Revenue	2,865	3,318	91,132	3,501	2,150	700
Transfers In Equipment Financing	1,800	3,395	3,395	-	3,500	2,000
Gain (Loss) on Assets and Other		-	-	-	-	-
Subtotal Other/Non Operating Revenue	\$ 14,393	\$ 11,213	\$ 101,327	\$ 8,365	\$ 10,563	\$ 7,662
Total Sources	\$ 415,254	\$ 419,944	\$ 316,390	\$ 339,818	\$ 376,157	\$ 396,612
Uses						
Operating Expense						
Personnel	\$ (95.070)	\$ (98,079)	\$ (94,336)	\$ (94,207)	\$ (94,207)	\$ (95,149)
Administrative Expenses	(1,753)	(2,495)	(984)	(1,352)	(1,352)	(1,366)
Professional Services	(7,122)	(8,875)	(5,267)	(6,310)	(6,310)	(6,373)
Utilities	(18,848)	(20,164)	(17,456)	(19,897)	(19,897)	(20,096)
Operating Services	(30,950)	(32,893)	(26,622)	(27,643)	(27,643)	(27,919)
Maintenance	(46,988)	(44,465)	(39,852)	(41,458)	(41,458)	(41,873)
Other	(4,354)	(5,532)	(4,026)	(3,639)	(3,639)	(3,675)
Subtotal Operating Expense	\$ (205,085)	\$(212,503)	\$(188,543)	\$(194,506)	\$(194,506)	\$(196,451)
Non Operating Expense						
Equipment						
Equipment & Other Capital Expenditures	(10,796)	(13,369)	(8,446)	(9,422)	(10,890)	(11,011)
Transfers Out - Equipment Financing	(4,495)	(4,545)	(4,950)	(4,423)	(4,348)	(3,888)
Subtotal Equipment	\$ (15,291)	\$ (17,914)	\$ (13,396)	\$ (13,845)	\$ (15,238)	\$ (14,899)
Debt Service						
Transfers Out - Debt Service	(112,362)	(104,675)	(107,389)	(107,909)	(100,882)	(110,758)
Subtotal Debt Service	\$(112,362)	\$(104,675)	\$(107,389)	\$(107,909)	\$(100,882)	\$(110,758)
Total Uses		\$ (335,092)			. , ,	, ,
	φ(332,130)	φ(335,092)	φ(309,320)	φ(310,200)	φ(310,020)	φ (322,100)
Unrestricted Net Transfer Out-Construction	(76,478)	(69,700)	(77,798)	(23,533)	(50,886)	(56,209)
Operating Fund Balance	\$ 191,997	\$ 202,114	\$ 121,261	\$ 121,286	\$ 135,931	\$ 154,226
¹ Interest Rate Assumed .5%-2.0% for the period 2021 th	rough 2023.					
······ ponod 2021 an	J					



Sources of Funds

Operating Reserve Transfer

The January 1 Balance reflects the Operating Reserve established by the Commission plus the amount to be transferred to the Construction Fund in the following year. In 2006, the Commission established a six-month reserve of operating expenses. The minimum operating reserve balance for 2021 is \$97.3 million.

Operating Revenues

Operating Revenues consist of Airline Rates & Charges, Concessions, Rentals & Fees and Utilities & Other Revenues. The changes in each of these areas are explained in detail in the Operating Budget Revenue Section. In general, Airline Rates & Charges will increase in 2021 due to growth from the travel industry's COVID-19 pandemic recovery. Concessions rose in most areas as a result of additional passenger activity. The majority of units were closed during 2020, as fewer travelers led to a decreased demand from concessionaires. The additional passengers will allow the reopening of most or all Concessions units. Operating Revenues total \$331.5 million for 2021.

Other Non-Operating Revenues

Other Non-Operating Revenues consist of Interest Earnings, Self-Liquidating Revenue and Gain/Loss on Disposal of Assets and Other Sources. Interest Earnings is assumed to be 0.5-2.0% for the period 2021-2023. Interest is earned on the balance in the Operating Fund which includes self-liquidating leases. Interest earnings are decreasing due to a decrease in the assumed rate of interest. Self-liquidating leases are those facilities built by the MAC and then leased to tenants.

Uses of Funds

Operating Expenses

Operating Expenses consist of Personnel, Administrative Expenses, Professional Services, Utilities, Operating Services/Expenses, Maintenance and Other expenses. Details of changes for each of these areas are identified in the Operating Budget Expense section. The total expense for 2021 is \$194.5 million.

Non-Operating Expenses

Non-Operating Expenses is comprised of an Equipment section and Debt Service section.

- Equipment includes capital equipment to be purchased based on Commission approval. The MAC has a \$10,000 threshold for capital equipment. The anticipated amount for 2021 is \$9.4 million and includes other capital expenditures. There is no 2021 Equipment Financing to offset the equipment expense and no equipment will be leased. Finally, miscellaneous other capital expenditures are included.
- Debt Service consists of transfers that are required to cover all debt service. In June and December, the Commission must transfer the required amount for the General Airport Revenue Bonds (GARBs) reserve. The debt service portion also includes payments on the Commission revolving line of credit. The total payments for the GARBs and the revolving line of credit are expected to be approximately \$107.9 million in 2021.

Unrestricted Net Transfer Out-Construction

Unrestricted Net Transfer Out-Construction represents the amount of internally generated funds that are transferred to the Construction Fund after payment of all operating expenses have been made, all debt service requirements accounted for and the Operating Reserve is funded at six months of Operating Expenses. \$27,031 is anticipated for 2021 based on the 2020 Estimate and \$23.6 million anticipated for 2022 based on the 2021 Budget. These transfer amounts are significantly lower than typical years due to decreased revenues resulting from the COVID-19 pandemic.

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Operating Budget Revenue

The COVID-19 pandemic and the related restrictions have had an adverse effect on both international and domestic travel and travel-related industries, including airlines, concessionaires and auto rental companies serving the airport. Passenger airlines have experienced a significant downturn in demand, causing the cancellation of numerous flights. With this turn of events, the 2020 estimate is lower than the 2020 budget. In comparison, total operating budget revenue for 2021 is \$331.5 million, which is a \$116.4 million or 54.1% increase compared to the 2020 estimate, with expectations of partial recovery of the air travel industry. Operating Budget Revenue is divided into four categories: Airline Rates & Charges, Concessions, Rentals/Fees and Utilities & Other Revenue.

Revenue Summary (\$=000)					2021 B v: 2020 Es	5
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change
REVENUE	Actual	Duuget	Lotiniate	Duuget	Unange	onange
Airline Rates & Charges	\$131,397	\$136,308	\$89,829	\$131,208	\$41,379	46.1%
Concessions	191,113	194,280	73,221	131,310	58,089	79.3%
Rentals/Fees	54,042	53,900	38,241	50,504	12,262	32.1%
Utilities & Other Revenue	24,309	24,243	13,772	18,432	4,659	33.8%
Total Operating Revenue	\$400,861	\$408,730	\$215,064	\$331,454	\$116,390	54.1%



adverse effect on parking, ground transportation companies and auto rentals. With the expected partial recovery of the industry in 2021, revenue in all categories is projected to be considerably higher.

The pie chart to the right illustrates revenue categories as a percentage of the total. Airline Rates & Charges and Concessions are the two largest revenue sources with 80% of total revenue.

The bar chart compares 2021 budget to 2020 estimate by revenue category. Because of the downturn in the airline industry due to the COVID-19 pandemic. 2020 revenue is estimated to be significantly below budget. The 2020 estimate was affected when governments across the globe closed their borders to non-essential travel, which reduced flights. Food & beverage, retail and other service concessionaires located in the terminals show significant declines in sales and many locations are temporarily closed as a result of reduced passenger levels. In addition, the reduction in air travel has had an



Minneapolis-St. Paul Metropolitan Airports Commission

2021 Budget

Operating Budget Revenue

2021 Budget vs 2020 Estimate 2021 Operating Revenue 2019 2020 2020 2021 % Dollar Actual Budget Estimate Budget Change Change **Airline Rates & Charges Airline Agreement** Landing Fees 75,030,875 76,936,069 46,528,412 72,841,520 26,313,108 56.6% Ramp Fees 7,304,050 7,110,152 6,671,266 6,654,847 (16, 419)-0.2% Airline R&R 4,858,031 5,153,885 5,153,885 5,308,502 154,617 3.0% T1 Rentals 39,895,046 41,099,768 40,386,342 18,147,274 81.6% 22,239,068 T1 Other 8,580,634 9,246,668 6,472,667 8,949,314 2,476,647 38.3% **Concessions Rebate** (18, 576, 157)(17, 410, 418)(7,577,768)(15,606,069)(8,028,301)105.9% Total Airline Agreement 117,092,479 122,136,124 79,487,530 118,534,456 39,046,926 49.1% **Terminal 2 Fees** 9,254,204 8.0% T2 Lobby 11,424,307 11,240,000 9,992,646 738,442 T2 Other/Passenger 2,879,987 2,931,540 1,087,674 2,681,159 1,593,485 146.5% **Total Airline Rates & Charges** 131,396,773 136,307,664 89,829,408 131,208,261 41,378,853 46.1% Concessions Terminal Food & Beverage 25,498,610 9,802,371 17,201,015 7,398,644 75.5% 25,843,183 News 5,067,660 5,353,368 2,023,606 3,521,672 1,498,066 74.0% **Retail Stores** 5,968,894 5,906,500 1,789,454 3,749,742 1,960,288 109.5% Passenger Services 7,646,875 7,478,222 2,555,000 5,628,112 3,073,112 120.3% Total Terminal 44,182,038 44,581,273 16,170,431 30,100,541 13,930,110 86.1% Parking/Grnd Transport Parking 108,130,272 109,012,771 39,546,999 69,702,000 30,155,001 76.3% Ground Transportation 15,569,780 17,247,890 4,457,356 9,717,331 5,259,975 118.0% Auto Rental - On Airport 20,845,118 20,872,862 11,224,226 19,292,132 8,067,906 71.9% Total Parking/Grnd Transport 78.7% 144,545,169 147,133,523 55,228,581 98,711,463 43,482,882 Other Other Concessions 2,385,610 2,565,173 1,822,000 2,498,017 676,017 37.1% **Total Concessions** 191,112,818 194,279,969 73,221,012 131,310,021 58,089,009 79.3% **Rentals/Fees Buildings & Facilities** 20.6% 11,697,044 12,246,520 12,246,520 14,765,952 2,519,432 Auto Rental CFC 22,185,499 22,308,000 7,321,050 15,485,478 8,164,428 111.5% **Ground Rentals** 11,163,161 10,956,789 10,956,789 11,636,049 679,260 6.2% **Reliever Airports** 8,996,552 8,388,792 7,716,960 8,616,329 899,369 11.7% **Total Rentals/Fees** 54,042,255 53,900,101 38,241,319 50,503,808 12,262,489 32.1% **Utilities & Other Revenue** Utilities 6,072,039 6,730,754 3,616,508 4,996,628 1,380,120 38.2% **GA/Airside Fees** 6,913,214 6,712,463 3,691,855 4,679,938 988,083 26.8% MCD Fees 4,413,136 4,556,364 1,540,585 2,772,944 1,232,359 80.0% Other Revenues 3,296,390 2,800,138 1,979,564 2,373,060 393,496 19.9% **Reimbursed Expense** 3,613,946 3,443,000 2,943,861 3,609,000 22.6% 665,139 **Total Utilities & Other Revenue** 24,308,724 24,242,719 13,772,373 18,431,570 4,659,197 33.8% **Total Operating Revenue** 400,860,570 408,730,453 215,064,112 331,453,660 116,389,548 54.1%

Revenue Assumptions and Guidelines

The revenue projections for 2021 are based on the following assumptions and guidelines:

- Airline Rates & Charges are based on the current Airline Use Agreement.
- Revenue projections are prepared on an accrual basis. This basis of accounting records financial transactions in the period in which they occur, rather than recording them in the period in which they are received. The Commission uses this method for both accounting and budgeting.
- The revenue projections are based on estimates and assumptions compiled from the following sources:
 - Historical trends and future expected airline industry recovery after the COVID-19 pandemic
 - Expense projections which determine Airline Rates & Charges
 - Lease agreements, contracts and MAC Ordinances
 - Federal Aviation Administration publications
 - o Utility consultants and a consultant to predict enplanements for 2021
- The explanations for revenue assumptions are based on a comparison of the 2021 budget to the 2020 estimates. The 2020 estimates show the effect of the pandemic and are below the 2020 budget.

Airline Rates & Charges

The Airline Rates & Charges category, which is approximately \$131.2 million or 40% of the MAC's \$331.5 million in revenues, is generated from rates charged to the airlines. This category is projected to increase \$41.4 million or 46.1% from the 2020 estimate. The formulas for the rates are established in the Airline Use Agreement and are composed of landing fees, ramp fees, airline Terminal 1 rental rates and the Terminal 1 International Arrivals Facility (IAF) use fees. This agreement incorporates debt service in the calculation of rates and charges, instead of depreciation and interest, for the recovery of capital improvements. In accordance with this agreement, expenses from Police, Fire, Maintenance Labor, Maintenance Equipment and Administration service centers are allocated to the Field & Runway, Ramp, Terminal Building and International Arrivals Facility service centers and are detailed in the Operating Budget Expense section. Total costs plus allocations are then used to determine Airline Rates & Charges. Fluctuations in allocated costs can cause a change in the airline rates. Rates for Terminal 2 are set by ordinance, which is primarily based on the recovery of budgeted operating and maintenance costs. The Concessions Rebate of \$15.6 million represents the revenue sharing found in the Airline Use Agreement.

Airline Rates & Charges (\$=000)					2021 Budget vs 2020 Estimate			
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change		
Airline Rates & Charges								
Landing Fees	\$75,031	\$76,936	\$46,528	\$72,842	\$26,313	56.6%		
Ramp Fees	7,304	7,110	6,671	6,655	(16)	-0.2%		
Airline R&R	4,858	5,154	5,154	5,309	155	3.0%		
T1 Rentals	39,895	41,100	22,239	40,386	18,147	81.6%		
T1 Other Revenue	8,581	9,247	6,473	8,949	2,477	38.3%		
Concessions Rebate	(18,576)	(17,410)	(7,578)	(15,606)	(8,028)	105.9%		
T2 Lobby Fees	11,424	11,240	9,254	9,993	738	8.0%		
T2 Other/Passenger	2,880	2,932	1,088	2,681	1,593	146.5%		
Total Airline Rates & Charges	\$131,397	\$136,308	\$89,829	\$131,208	\$41,379	46.1%		



The pie chart to the left indicates each revenue source as a percentage of the total Airline Rates & Charges revenue category. This chart excludes the Concessions Rebate. Landing Fees are the greatest revenue source with 49.6% of

Landing Fees

the total.

Total landing fees are projected to increase \$26.3 million or 56.6% compared to the 2020 estimate. The landing fee is based upon total estimated expense in the Field & Runway service center. By dividing total field and runway expenses by the estimated landed weight, provided

by the airlines and historical data, a budgeted landing fee is established for use during the year. This is a residual (breakeven) calculation. At year-end, an adjustment will be made for any overage or shortage.

The landing fee is expected to increase \$0.62 in 2021 from the 2020 estimate. Total estimated expenses in the Field & Runway service center are slightly higher than 2020 and estimated landed weight is projected to increase by 4.5 million pounds over the 2020 estimate due to a greater number of flights expected.



Landing Fee	2019	2020	2020	2021
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>
Landing Fee	\$3.23	\$3.32	\$3.32	\$3.94
Landed Weight (lbs. in 000)	23,229	23,174	14,015	18,488
Revenue (\$ in 000)	\$75,031	\$76,936	\$46,528	\$72,842

Ramp Fees

Aircraft parking ramp fees are calculated in the same manner as landing fees. Ramp fees are determined by dividing the total Terminal 1 ramp expenses by total lineal feet of ramp available. fee The ramp rate calculation is also residual (breakeven). At year-end, an adjustment will be made for any overage or shortage.



The 2021 ramp fee per lineal foot is \$1.49 lower than the 2020 estimate as ramp expenses have been reduced in the 2021 budget.

Ramp Fee	2019	2020	2020	2021
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>
Ramp Fee (Per Lineal Ft.)	\$677.43	\$646.32	\$606.42	\$604.93
Ramp Footage (Per Lineal Ft.)	11,001	11,001	11,001	11,001
Revenue (\$=000)	\$7,304	\$7,110	\$6,671	\$6,655

Airline Repair and Replacement Surcharge

Per the Airline Lease Amendment, there is an additional Repair and Replacement surcharge (R&R) for the airlines leasing space at Terminal 1. This surcharge increases annually at a rate of 3%. The rate for 2021 is \$8.41 per lineal foot and total R&R is estimated to be \$154,617 higher than the 2020 estimate.

Terminal 1 Rentals

Airline Terminal 1 Rental rates are calculated by allocating Terminal 1 building expenses over the total rentable square footage in Terminal 1. Airlines are charged for the space they occupy. Unlike landing fees and ramp fees, which are residual calculations, airline Terminal 1 building rates are a compensatory calculation. Under this calculation method, costs are recovered from the airlines in proportion to the rentable space they occupy in the terminal building. The Terminal 1 building rate does not include the R&R surcharge. The Terminal 1 rental rate is increasing from the 2020 estimate of \$57.15 to \$60.23 per square foot in 2021 and the janitored rate is increasing from the 2020 estimate of \$68.12 to \$71.61 per square foot in 2021.

Terminal 1 Rental Rates				
	2019	2020	2020	2021
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	Budget
Exclusive (Per Sq. Ft.)	\$62.92	\$63.95	\$57.15	\$60.23
Exclusive Janitored (Per Sq. Ft.)	\$72.81	\$75.07	\$68.12	\$71.61
Total Revenue (\$ in 000)	\$39,895	\$41,100	\$22,239	\$40,386

Terminal 1 Rental fees revenue is \$18,1 million or 81.6% higher than the 2020 estimate. The variance is due to a one-time rent credit that was granted to airlines in 2020 as part of the MAC's approved pandemic relief program and higher terminal building costs such as additional cleaning and maintenance related to the anticipated recovery of the pandemic in 2021.

Terminal 1 Other

Revenue from Terminal 1 Other is expected to increase \$2.5 million or 38.3% over the 2020 estimate. Revenues in this area are generated by International Arrival Fees (IAF), porter service fees, baggage claim maintenance fees, queue line management fees, employee screening fees, flight information displays maintenance, public address system maintenance and common use gates. The highest projected revenues in Terminal 1 Other are baggage claim maintenance reimbursement, employee screening revenue, IAF revenue and queue line management fees.

The airline agreement for the IAF includes a fee calculation similar to the residual calculation for ramp and landing fees. Users of the facility will be charged a passenger use fee based upon projected expenses. At yearend, an adjustment will be made for any overage or shortage. The following table shows the IAF fees for actual 2019, budgeted 2020, estimated 2020 and budgeted 2021.

International Arrival Fee									
	2019	2020	2020	2021					
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>					
Total Cost (\$=000)	\$3,803	\$4,459	\$4,030	\$4,422					
Passengers	866,287	821,179	300,074	534,058					
Fee Per Passenger	\$4.39	\$5.43	\$13.43	\$8.28					

The higher IAF fee in 2020 arises from the drastic drop in international travel as travel bans were put into place across the globe to control the spread of COVID-19. Expenses were covered by fewer international passengers. In 2021, expenses are comparable to 2020; however, passengers are expected to increase which decreases the IAF fee.

Concessions Rebate

As part of the Airline Use Agreement, airlines share selected concessions revenue from food and beverage, news, retail and on-airport auto rental revenues. The amount of concessions revenue shared with the airlines is 33% of selected revenues for 2021. The airlines are also entitled to share additional revenue based on passenger growth that exceeds 1% if passengers exceed the 2019 passenger level. For the 2021 budget, the concessions rebate is projected to be \$15.6 million. The \$8.0 million increase over the 2020 estimate is due to rising food and beverage, news, retail and auto rental revenues as passengers return to flying as the world recovers from the COVID-19 pandemic.

Terminal 2 Lobby Fees

Terminal 2 Lobby Fees are expected to increase \$738,442 or 8.0% over the 2020 estimate. Lobby fees are set by a MAC Ordinance that sets rates on a budgetary basis, with no true-up based on actual expenses or year-end operational activity. Each gate at Terminal 2 has a revenue cap. For 2021, the gate cap is \$735,218 per airline associated with it, based upon the number of aircraft operations. The MAC has a total of 14 gates at Terminal 2 and assumes that 12 of these gates will



reach the revenue cap and two will not. The MAC estimates the revenue from the non-capped gates based upon operational data obtained from historical sources and from the airlines. The 2021 budget increase in revenue from the 2020 estimate is due to an increase in operational activity on the uncapped gates.

Terminal 2 Other/Passenger Fees

Terminal 2 Other/Passenger Fees includes Federal Inspection Service (FIS) charges for international passengers, Terminal 2 building rentals, apron fees and nonsignatory landing fees. As with Lobby Fees mentioned previously, the FIS charges are based on budgetary data with no year-end true up of actual expenses. Revenue in this category is



budgeted to increase \$1.6 million or 146.5% over the 2020 estimate. International flights schedules were significantly disrupted in 2020 amidst the pandemic but are projected to return slowly in 2021.

Concessions

The Concessions revenue category is \$131.3 million or 40% of total operating revenue for 2021 and is projected to increase \$58.1 million or 79.3% from the estimated 2020 level. Revenues from food and beverage, news, retail, passenger services and auto rental are based on various lease agreements which allow the concessionaires to operate in MAC facilities.

Concessions (\$=000)					2021 B v:	•
					2020 Es	timate
	2019	2020	2020	2021	Dollar	%
	Actual	Budget	Estimate	Budget	Change	Change
Concessions						
Food & Beverage	\$25,499	\$25,843	\$9,802	\$17,201	\$7,399	75.5%
News	5,068	5,353	2,024	3,522	1,498	74.0%
Retail Stores	5,969	5,907	1,789	3,750	1,960	109.5%
Passenger Services	7,647	7,478	2,555	5,628	3,073	120.3%
Parking	108,130	109,013	39,547	69,702	30,155	76.3%
Ground Transportation	15,570	17,248	4,457	9,717	5,260	118.0%
Auto Rental - On Airport	20,845	20,873	11,224	19,292	8,068	71.9%
Other Concessions	2,386	2,565	1,822	2,498	676	37.1%
Total All Concessions	\$191,113	\$194,280	\$73,221	\$131,310	\$58,089	79.3%



Passengers in the Mall at Terminal 1

The bar chart shows Parking is the largest revenue generating category. The rates charged for parking are approved by the Commission, while ground transportation fees are authorized according to MAC Ordinances.



The pie chart below indicates each revenue source as a percentage of the total Concessions revenue category.



Food & Beverage, News and Retail

Food & Beverage revenue is projected to increase \$7.4 million or 75.5% from the 2020 estimate. Revenue from News concessions is estimated to increase \$1.5 million or 74.0% and revenue from Retail Stores is projected to increase \$2.0 million or 109.5% compared to the 2020 estimate. Fewer travelers, temporarily closed concessions and Minimum Annual Guarantee (MAG) waivers provided through the relief program approved by the MAC in 2020 reduced the year-end estimate. MAG waivers and reduced waivers were also granted to concessions in 2021. Aggressive remodel of most concessions finalized in 2020 and with the anticipated return of travelers in need of food and beverage, essentials and souvenirs, concession sales are expected to rise in 2021.

Passenger Services

Revenue from Passenger Services is budgeted to increase \$3.1 million or 120.3% over the 2020 estimate. The estimate takes into consideration MAG waivers granted to passenger

services concessionaires, as well as service reductions such as indoor advertising and foreign exchange services affected by COVID-19 and international travel bans. The 2021 budget expects an increase in essential passenger services as air travel continues to recover.

Parking

Parking is expected to increase from the 2020 estimate by \$30.2 million or 76.3% compared to the 2020 estimate. Parking revenue dropped dramatically in 2020 due to the pandemic. The increase in revenue in 2021 is due to the expectation that passengers will return to flying and will need parking at Minneapolis-St. Paul International Airport (MSP).

Ground Transportation Fees

Ground Transportation fees are projected to increase \$5.3 million or 118.0% over the 2020 estimate. This increase in revenue is based on the expected recovery of the COVID-19 pandemic.

On-Airport Auto Rental

On-Airport Auto Rental revenue is projected to increase from the 2020 estimate of \$11.2 million to \$19.3 million in the 2021 budget, a positive variance of \$8.1 million or 71.9%. The 2020 estimate is the result of implementing nine months of MAG relief for the auto rental companies. The 2021 budget amount represents full MAG rent.

Other Concessions

Revenue in the Other Concessions category consists of outdoor advertising, auto services, in-flight catering, shared services and additional miscellaneous concessions. Other Concessions revenue will drive a budgeted \$676,017 or 37.1% increase over the 2020 estimate. As with all concession revenue sources, the expectation is that the economy will slowly recover from the pandemic and traffic at MSP will gradually return to normal.



Rentals/Fees

Rentals/Fees revenue is \$50.5 million or 15% of total operating revenue for 2021 and is projected to increase \$12.3 million or 32.1% from the 2020 estimated level. These revenue sources consist of the non-airline building rentals, Auto Rental-Customer Facility Charge (CFC), ground rental space and reliever airport fees. Ground rental space revenue and a portion of reliever airport revenue are based on MAC Ordinances, while the remaining revenue items are based on leases and agreements.

The pie chart illustrates that Auto Rental CFC and Buildings & Facilities are projected to bring in most of the revenue, accounting for 31% and 29% of the total, respectively.



Airlake Airport, One of the MAC's Reliever Airports

The table below shows each revenue source in the Rentals/Fees category year over year.

Rentals/Fees (\$=000)					2021 B v 2020 Es	s
	2019	2020	2020	2021	Dollar	%
	Actual	Budget	Estimate	Budget	Change	Change
Rentals/Fees						
Buildings & Facilities	\$11,697	\$12,247	\$12,247	\$14,766	\$2,519	20.6%
Auto Rental CFC	22,185	22,308	7,321	15,485	8,164	111.5%
Ground Rentals	11,163	10,957	10,957	11,636	679	6.2%
Reliever Airports	8,997	8,389	7,717	8,616	899	11.7%
Total Rentals/Fees	\$54,042	\$53,900	\$38,241	\$50,504	\$12,262	32.1%

The revenue chart below shows Auto Rental Customer Facility Charge (CFC) is the most volatile as it is an activity-based revenue. The CFC dips sharply in 2020 with low activity during the pandemic and rises dramatically in 2021 as Minneapolis-St. Paul International Airport (MSP) recovers from the pandemic and related restrictions.



Buildings & Facilities

Buildings & Facilities revenue is projected to increase \$2.5 million or 20.6% from the 2020 estimate. This increase comes from the new auto rental facility located in the new Silver Ramp at MSP, which is significantly larger in size than the older facility and which generates more revenue. In addition, new leases are creating new revenue and updated building leases are generating additional revenue.

Auto Rental-Customer Facility Charge

The revenue from Auto Rental CFCs is budgeted to increase \$8.2 million or 111.5% over the 2020 estimate. The CFC rate is \$5.90 per auto rental transaction per day and is used to repay the debt obligation on the auto rental facility within the Silver Ramp. The CFC increase in 2021 is proportional to the projected passenger increase for 2021, following an atypical year in 2020 due to the pandemic.

Ground Rentals

Compared to the 2020 estimate, Ground Rentals are budgeted to increase \$679,260 or 6.2%. Ground Rental rates are dictated in MAC Ordinance. As part of the MAC-approved pandemic relief program, the rental rate was not increased for 2021. The 2021 budget increase arises from three new leases.

Reliever Airports

Operations remained steady at Reliever Airports during 2020. With a slight revenue increase expected in 2021, Reliever Airports revenue is projected to increase \$899,369 or 11.7% from 2020 estimated levels.

Utilities & Other Revenues

Utilities & Other Revenues is \$18.4 million or 5% of total operating revenue for 2021 and is projected to increase \$4.7 million or 33.8% from the 2020 estimated level. Included in this category are Utilities, General Aviation/Airside Fees, Maintenance, Cleaning and Distribution (MCD) Fees, Other Revenues and Reimbursed Expense.

The pie chart illustrates Utilities and General Aviation/Airside Fees are projected to bring in over half of the revenue with 27% and 25% of the total, respectively.



The following table shows each revenue source in Utilities & Other Revenue year over year.

Utilities & Other Revenue (\$=000)					2021 B v 2020 Es	s
	2019	2020	2020	2021	Dollar	%
	Actual	Budget	Estimate	Budget	Change	Change
Utilities & Other Revenue						
Utilities	\$6,072	\$6,731	\$3,617	\$4,997	\$1,380	38.2%
General Aviation/Airside Fees	6,913	6,712	3,692	4,680	988	26.8%
MCD Fees	4,413	4,556	1,541	2,773	1,232	80.0%
Other Revenues	3,296	2,800	1,980	2,373	393	19.9%
Reimbursed Expense	3,614	3,443	2,944	3,609	665	22.6%
Total Utilities & Other Revenue	\$24,309	\$24,243	\$13,772	\$18,432	\$4,659	33.8%

Utilities & Other Revenue by Category \$8,000 2019 Actual \$7,000 2020 Budget \$6,000 2020 Estimate \$5,000 2021 Budget (000=\$ \$4,000 \$3,000 \$2,000 \$1,000 \$0 Utilities General MCD Fees Other Revenues Reimbursed Aviation/Airside Expense Fees

The chart below provides a picture of the changes in total revenue per category year over year.

Utilities

Included in Utilities are water, sewer, electricity, heating fuel and ground power costs reimbursed by airlines and concessionaires. Compared to the 2020 estimate, Utilities revenue increased \$1.4 million or 38.2%. The low estimate is due to portions of the MSP campus being closed temporarily due to COVID-19 and a minor increase in reimbursed utility expenses in 2021 as these areas reopen.

General Aviation/Airside Fees

This category includes general aviation landing fees, ramp fees, fuel flowage fees and apron services. This category is expected to increase \$988,083 or 26.8% from the 2020 estimate based on an expected increase in revenue from airside services, including aircraft cleaning, deicing and other services.

Maintenance, Cleaning and Distribution (MCD) Fees

MCD fees are expected to increase \$1.2 million or 80.0% over the 2020 estimate. These fees are based on a percent of concession sales. As concession sales are projected to increase in 2021, MCD fees will increase as well.

Other Revenues

The Other Revenues category is projected to increase \$393,496 of 19.9% compared to the 2020 estimate. Included in this category are parking fines, auction revenue, building permits, security badges and other miscellaneous revenues. The increase in revenue is mainly from the expectation that security badges revenue and building permits will be higher than in 2020.

Reimbursed Expenses

Reimbursed Expenses are projected to increase \$665,139 or 22.6% over the 2020 estimate. This increase in expenses reimbursed by others is derived from a lower 2020 estimate plus additional monies from Transportation Security Administration checkpoint cleaning in 2021.

Expenses that arise from daily operations are within the Operating Fund. Because of the COVID-19 pandemic that struck in March 2020 and related downturn in air service, expenses in 2020 were reduced when revenue decreased sharply. As a cost savings measure, expenses in the 2021 budget were restricted to essential work only. Expenses are also key factors in determining revenue. For example, Rates & Charges revenue collected from the airlines is based on expenses and is governed by the Airline Use Agreement. Lower expenses bring in less revenue.

Expense Summary (\$=000)					2021 Budget vs 2020 Estimate				
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change			
EXPENSE				-	-	<u> </u>			
Personnel	\$95,070	\$98,079	\$94,336	\$94,207	(\$130)	-0.1%			
Administrative Expenses	1,752	2,495	984	1,352	368	37.4%			
Professional Services	7,122	8,875	5,267	6,310	1,043	19.8%			
Utilities	18,848	20,164	17,456	19,897	2,441	14.0%			
Operating Services/Expenses	30,950	32,893	26,622	27,643	1,022	3.8%			
Maintenance	46,988	44,465	39,852	41,458	1,606	4.0%			
Other	4,354	5,532	4,026	3,639	(387)	-9.6%			
Total Operating Expense	\$205,084	\$212,503	\$188,544	\$194,506	\$5,962	3.2%			



Total Operating Budget Expense for 2021 is \$194.5 million, excluding depreciation and amortization, which is an increase of \$6.0 million or 3.2% from the 2020 estimate. Operating Budget Expense is divided into seven categories: Personnel, Administrative Expenses, Professional Services, Utilities, Operating Services/Expenses, Maintenance and Other.

The pie chart to the left shows that Personnel is the largest expense category with 49% of the total. Maintenance and Operating Services/Expenses follow with 21% and 14%, respectively.

The bar chart below compares the 2021 budget with the 2020 estimate. Expenses are expected to increase slightly in all categories except in Personnel and Other with the largest dollar increase in Utilities.



2021 Operating Expense

2021 Budget vs 2020 Estimate

	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change
Personnel						
Salaries & Wages	65,200,389	67,283,431	65,155,879	63,196,668	(1,959,211)	-3.0%
Benefits	29,869,562	30,795,697	29,180,616	31,009,833	1,829,217	6.3%
Total Personnel	95,069,950	98,079,129	94,336,495	94,206,501	(129,994)	-0.1%
Administrative Expenses	1,752,579	2,494,627	983,915	1,351,569	367,654	37.4%
Professional Services	7,122,181	8,874,944	5,267,472	6,310,316	1,042,844	19.8%
Utilities						
Electricity	12,478,654	14,223,931	12,081,051	13,612,468	1,531,417	12.7%
Heating Fuel	2,933,890	2,627,295	2,035,794	3,012,638	976,844	48.0%
Water & Sewer	2,849,031	2,709,739	2,709,739	2,583,172	(126,567)	-4.7%
Telephones	586,084	603,231	629,599	688,430	58,831	9.3%
Total Utilities	18,847,659	20,164,196	17,456,183	19,896,708	2,440,525	14.0%
Operating Services/Expenses						
Storm Water Monitoring	1,955,696	1,640,000	2,001,711	1,585,000	(416,711)	-20.8%
Shuttle Bus Services	1,872,064	2,376,835	1,090,554	965,902	(124,652)	-11.4%
Parking Management	6,540,856	7,225,924	5,163,471	4,627,512	(535,959)	-10.4%
Service Agreements	12,337,014	12,101,830	10,808,604	12,751,341	1,942,737	18.0%
Operating Services - Other	8,244,274	9,548,627	7,557,577	7,713,707	156,130	2.1%
Total Operating Services/Expenses	30,949,903	32,893,216	26,621,917	27,643,462	1,021,545	3.8%
Maintenance						
Trades	2,068,747	2,345,949	2,325,449	2,225,753	(99,696)	-4.3%
Field	9,403,116	5,536,420	5,926,872	4,751,168	(1,175,704)	-19.8%
Building	16,908,069	16,541,923	14,983,297	15,399,747	416,450	2.8%
Cleaning	15,440,178	17,089,859	14,113,707	16,468,846	2,355,139	16.7%
Equipment	3,167,888	2,950,602	2,502,762	2,612,780	110,018	4.4%
Total Maintenance	46,987,998	44,464,753	39,852,087	41,458,294	1,606,207	4.0%
Other						
General Insurance	2,490,556	2,215,999	2,232,338	2,790,000	557,662	25.0%
Minor Equipment	606,400	795,363	615,177	194,599	(420,578)	-68.4%
Other - Other	1,257,135	2,521,133	1,178,721	654,520	(524,201)	-44.5%
Total Other	4,354,092	5,532,495	4,026,236	3,639,119	(387,117)	-9.6%
Total Operating Expense	205,084,362	212,503,360	188,544,305	194,505,969	5,961,664	3.2%

Expense Assumptions and Guidelines

The operating expense budget is compiled with information provided by the Metropolitan Airports Commission (MAC) service centers, utility companies, vendors and historical analyses. The expense budget projections for 2021 are based on the following assumptions and guidelines:

- The MAC will continue to maintain all facilities at the standards expected by its tenants and the traveling public.
- The MAC will provide a safe and secure airports system.
- In light of the industry impacts of COVID-19, each of the MAC's expenses will be evaluated. Service Centers will budget only for what is absolutely necessary to meet their Strategic Plan objectives.
- As positions in the organization become vacant due to retirement or separation, each open position will be reviewed to determine if it is essential and must be filled immediately.
 - No new headcount will be added in 2021.
 - The hiring freeze that began during 2020 will remain in place; only essential positions will be filled. Positions that were vacant were not included in the 2021 budget.
 - A vacancy factor of \$750,000 decreased the Personnel budget to account for additional positions that become open, due to retirements or other employee separations, during 2021.
 A \$500,000 contingency was added to the Personnel budget to account for any vacant FTEs that become essential and are subsequently filled during 2021.
 - The 2020 budget included seven new FTE positions to meet the workload demands and increasing complexity of issues facing the MAC. Three unfunded FTE positions for Information Technology were added to the authorized headcount when savings were achieved in other areas of the Information Technology service center's budget. These positions were conditionally approved in 2018. Of these 10 positions, only the filled FTEs were included in the 2021 budget. They were included at the full-year impact in the budget.
- Cost increases, such as scheduled contract increases, salary adjustments for existing organized and non-organized workforce, utility rate changes and insurance rate adjustments have been included. A cost of living adjustment was not included in the 2021 Personnel budget.
- The budget was prepared by thoroughly reviewing each line item to determine its need. Expenses were prioritized, based on passenger and flight activity levels. Funds were either moved to critical areas or were increased or decreased based on primacy. This review resulted in lower expenses in most areas in 2021.
- Expenses are prepared on an accrual basis. This basis of accounting attempts to record financial transactions in the period in which they occur rather than recording them in the period in which they are paid. The Commission uses this method for both accounting and budgeting.

<u>Personnel</u>

Personnel costs are projected to decrease by \$129,995 or by 0.1% from the 2020 estimates.

Personnel (\$=000)			2021 Budget vs 2020 Estimate			
	2019	2020	2020	2021	Dollar	%
	Actual	Budget	Estimate	Budget	Change	Change
Personnel						
Salaries & Wages	\$65,200	\$67,283	\$65,156	\$63,197	(\$1,959)	-3.0%
Benefits	29,870	30,796	29,181	31,010	1,829	6.3%
Total Personnel	\$95,070	\$98,079	\$94,336	\$94,207	(\$130)	-0.1%

Major differences between the 2021 budget and 2020 estimate are as follows:

Salaries & Wages

	Full-Time Equivalent Positions										
	2017	2018	2019	2020	2021						
Actual	613	623	650.5	630	690.5 ^ª						
Authorized	627.5	645.5 ^b	680.5 ^c	686.5 ^d	690.5						
^a Budgeted (not Actual) FTEs											
^b Authorized	FTEs incre	ased by 13	on 1/1/2018								
^c Authorized	FTEs incre	ased by 35	on 1/1/2019	:							
8 were r	8 were new FTEs and 27 temporary FTEs became permanent										
^d Authorized	^d Authorized FTEs increased by 6 on 1/1/2020										
^e Authorized	FTEs incre	ased by 3 d	uring 2020								

The projected decrease of \$2.0 million or 3.0% is due primarily to a temporary hiring freeze that the MAC instituted when the COVID-19 pandemic began affecting air travel. The freeze is expected to remain in effect through 2021, with the MAC filling only essential open positions. An adjustment in wages to reflect a vacancy factor is included to account for unanticipated open positions and for the time necessary to review and fill critical positions. The accompanying table indicates that the MAC has authorized 690.5 positions in 2021. It is expected that a number of these positions will remain open, due to the hiring freeze. The lower passenger volume is also expected to result in reduced overtime and temporary employee costs. The decrease is offset by step increases of \$746,000.

Benefits

Included in benefits are employee insurance and post-retirement healthcare, Social Security, Medicare, retirement plans, severance, workers' compensation and other miscellaneous items. As shown in the previous Personnel table, an increase of \$1.8 million or 6.3% is projected over the 2020 estimate for the following reasons:

- A projected increase of 12.0% over the 2020 estimate for employee insurance, due to medical inflation.
- An estimated decrease of 3.2% for retirement plans, Social Security and Medicare contributions, due to positions expected to be held open in 2021.

Administrative Expenses

Administrative Expenses are projected to increase in 2021 by \$367,654 or 37.4% from 2020 estimates, as identified in the table below. The increase in 2021 results from the cost reductions made in 2020. The 2021 budget remains below recent year's actual expense and budgets, at 54% of the 2020 budget and 77% of 2019 actual expenditures. Most of the increase from the 2020 estimate is in Information Sources, which accounts for 57.5% of the 2021 Administrative Expenses budget.

Administrative Expenses (\$=000)					2021 B v: 2020 Es	s
	2019	2020	2020	2021	Dollar	%
	Actual	Budget	Estimate	Budget	Change	Change
Administrative Expenses						
Office/Other Supplies	\$432	\$566	\$235	\$311	\$76	32.3%
Travel/Local Meetings	570	743	103	263	160	155.3%
Information Sources	751	1,186	646	778	132	20.4%
Total Administrative Expenses	1,753	2,495	984	1,352	368	37.4%



Office/Other Supplies

Service Centers reduced 2020 spending on office, computer and special supplies to approximately 42% of the 2020 budget, purchasing only bare essentials. While cost cutting measures remain in place, the 2021 budget includes an increase of \$75,883 or 32.3% over the 2020 Estimate. This is driven by the addition of necessities in the budget that were delayed during 2020. Discretionary spending and non-critical projects in these categories remain on hold due to COVID-19.

Travel/Local Meetings

The budget increase of \$159,996 or 155.3% over the 2020 estimate is based on higher essential travel during 2021. When the travel industry impacts of the COVID-19 pandemic began, a non-essential travel ban was put in place for MAC employees. Only travel for staff who serve on national committees or who have job-mandated training that requires travel was allowed in 2020 and is included in the 2021 Budget.

Information Sources

The budget increase of \$132,086, or 20.4% over the 2020 estimate is primarily a result of increases in membership dues for professional organizations. This is a result of continuing the austerity policy instituted in 2020 in the wake of the pandemic, which restricts spending on memberships in this budget category to professional organization that are essential to employees or the MAC.

Professional Services

Professional Services are estimated to increase \$1,042,844 or by 19.8% from 2020 estimates.

Professional Services (\$=000)					2021 B v 2020 Es	s
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change
Professional Services		-		-	_	-
Accounting/Audit/Insurance	\$739	\$709	\$584	\$675	\$91	15.6%
Concessions/Engineering/MSP	1,305	1,795	\$926	1,352	426	46.0%
Software Consulting	1,713	1,500	\$828	921	93	11.2%
Legal/Legislative	650	923	\$922	901	(21)	-2.3%
Public Information/Community	334	1,132	\$570	828	258	45.2%
Human Resources/Employment	143	115	\$96	90	(6)	-5.8%
Other/Miscellaneous	2,238	2,701	\$1,341	1,544	202	15.1%
Total Professional Services	\$7,122	\$8,875	\$5,267	\$6,310	\$1,043	19.8%

Significant Professional Services variances can be attributed to the following:

Accounting/Audit/Insurance

The budget is increasing \$91,200 or 15.6% due to rising benefits and insurance consultant charges.

Concessions/Engineering/MSP

The budget increase of \$425,941 or 46.0% is a result of several projects, including permit



reviews and project development. Project management fees also increase the budget, as do funds for regulatory compliance.

Software Consulting

The increase of \$93,043 or 11.2% in Software Consulting arises from additional consulting for enterprise systems, technology infrastructure, operations, cybersecurity and the Project Management Office.

Public Information/Community

The 2021 Public Information/Community Budget is increasing \$257,563 or 45.2% over the 2020 estimate. Several key items drive the increase, including communications work, corporate communications, marketing related to strategic priorities and strategic planning consultation.

Other/Miscellaneous

Other/Miscellaneous contains safety, environmental and mechanical areas. The 2021 budget in this category is a \$202,069 or 15.1% increase from the 2020 estimate. There are several cost increases incorporated into the budget:

- Wildlife management and consultation fees increased.
- Facilities Maintenance will require additional mechanical consultants.
- Additional training consultants are included in the budget.

<u>Utilities</u>

Utilities is budgeted to increase \$2,440,525 or 14.0% from 2020 Estimates; variances are explained as follows:

Utilities (\$=000)					2021 Budget vs 2020 Estimate Dollar %				
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change			
Utilities	7.0104	Duaget		Daagot	enange	<u>enange</u>			
Electricity	\$12,479	\$14,224	\$12,081	\$13,612	\$1,531	12.7%			
Heating Fuel	2,934	2,627	2,036	3,013	977	48.0%			
Water & Sewer	2,849	2,710	2,710	2,583	(127)	-4.7%			
Telephones	586	603	630	688	59	9.3%			
Total Utilities	\$18,848	\$20,164	\$17,456	\$19,897	\$2,441	14.0%			



Electricity

The increase in Electricity of \$1,531,417 or 12.7% compared to the 2020 estimate is related to the low 2020 estimate from closed within MSP's terminals. These areas are expected to open in 2021 causing electricity usage to increase.

Heating Fuel

The \$976,844 or 48.0% increase in the Heating Fuel 2021 budget over the 2020 estimate is primarily related to an anticipated increase in natural gas usage, accounting for approximately \$345,000 of the increase. Additionally, the

Jet Fuel budget is based on a four-year average of actual usage. This led to an increase of about \$40,000 in the 2021 budget.

Water & Sewer

The 2021 budget for Water & Sewer decreased \$126,567 or 4.7% from the 2020 estimate. Reduced water usage is a result of lower passenger traffic forecasts and efficiencies built into recent capital projects.

Operating Services/Expenses

Operating Services/Expenses is projected to increase \$1,021,545 or 3.8%. The following chart lists the major components in this category.

Operating Services/Expenses (\$=000)					2021 B vs 2020 Es	5
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change
Operating Services/Expenses						
Storm Water Monitoring	\$1,956	\$1,640	\$2,002	\$1,585	(\$417)	-20.8%
Shuttle Bus Services	1,872	2,377	1,091	966	(125)	-11.4%
Parking Management	6,541	7,226	5,163	4,628	(536)	-10.4%
Service Agreements	12,337	12,102	10,809	12,751	1,943	18.0%
Operating Services - Other	8,244	9,549	7,558	7,714	156	2.1%
Total Operating Services/Expenses	\$30,950	\$32,893	\$26,622	\$27,643	\$1,022	3.8%



Storm Water Monitoring

Storm Water Monitoring expenses are projected to decrease \$416,711 or 20.8% from the 2020 estimate. The 2020 estimate is comparable to 2019 actual costs. However, these costs are expected to be lower for 2021.

Shuttle Bus Services

Shuttle Bus Services is decreasing \$124,652 or 11.4% from the 2020 estimate as staff anticipates that the Quick Ride Ramp at MSP will be closed throughout 2021. The parking ramp is expected to remain closed due to decreased travel related to COVID-19.

Parking Management

Compared to the 2020 estimate, the \$535,959 or 10.4% projected decrease in Parking Management costs is driven by lower enplaned passenger projections. As a result of these projections, staff anticipates that Valet Parking and the Quick Ride Ramp will remain closed throughout 2021.

Service Agreements

Service Agreements are projected to increase \$1,942,737 or 18.0% from the 2020 estimate. Notable expenses include annual contractual bill rate

increases, additional technical service agreements for security and increased passenger technology needs and additional frontline support services for the ever-changing technology environment.

Maintenance

The Maintenance category has five components: Trades (Painters, Carpenters, Electricians and Plumbers); Field (Snow Removal, Summer Maintenance and Landscaping); Building (Carousel/Conveyors, Elevators/Escalators, Moving Walks and Automated People Movers); Equipment (Parts, Shop Supplies and Gas); and Cleaning (Janitorial, Windows, Cleaning Supplies and Refuse Removal). Total maintenance will increase \$1.6 million or 4.0% from 2020 estimates.

Maintenance (\$=000)					2021 Budget vs 2020 Estimate				
	2019 Actual	2020 Budget	2020 Estimate	2021 Budget	Dollar Change	% Change			
Maintenance									
Trades	\$2,069	\$2,346	\$2,325	\$2,226	(\$100)	-4.3%			
Field	9,403	5,536	5,927	4,751	(1,176)	-19.8%			
Building	16,908	16,542	14,983	15,400	416	2.8%			
Cleaning	15,440	17,090	14,114	16,469	2,355	16.7%			
Equipment	3,168	2,951	2,503	2,613	110	4.4%			
Total Maintenance	\$46,988	\$44,465	\$39,852	\$41,458	\$1,606	4.0%			



Field

Field costs decreased \$1.2 million or 19.8% from 2020 estimates. Costs include snow removal, summer maintenance and landscaping. Snow removal costs make up the majority of this \$4.8 million budget. The budget for 2021 uses an average winter and average material and equipment costs to determine snow removal expenses. The 2021 budget includes a decrease of \$405,415 for rented equipment. Based on the anticipated air traffic levels for 2021, fewer additional pieces of equipment will be needed to maintain safe runways.

Cleaning

The 2021 Cleaning budget is increasing \$2,355,139 or 16.7% compared to the 2020 estimate as a result of ongoing cleaning practices in light of the COVID-19 pandemic and in recently expanded spaces on the MSP campus.

<u>Other</u>

Other (\$=000)					2021 B vs 2020 Es	5
	2019	2020	2020	2021	Dollar	%
_	Actual	Budget	Estimate	Budget	Change	Change
Other						
General Insurance	\$2,491	\$2,216	\$2,232	\$2,790	\$558	25.0%
Minor Equipment	606	795	615	195	(421)	-68.4%
Other	1,257	2,521	1,179	655	(524)	-44.5%
Total Other	\$4,354	\$5,532	\$4,026	\$3,639	(\$387)	-9.6%

The Other expense category is projected to decrease \$387,117 or 9.6%. This category includes General Insurance, Minor Equipment (less than \$10,000) and miscellaneous items. The preceding table identifies the changes in these components.

General Insurance

General Insurance is expected to increase \$557,662 or 25.0% over the 2020 estimate. The insurance market is based upon factors worldwide, including losses under the deductible, litigation costs, history of cost and inflationary factors. The increase reflects an expected rise in property and crime insurance premiums.

Minor Equipment

Minor equipment is projected to decrease \$420,578 or 68.4% from the 2020 estimate. Service centers reduced office furniture, computers and radio equipment to bare essentials. Discretionary spending and non-critical projects in these categories are on hold due to COVID-19.

Other

The Other category consists of expenses for safety, medical and other equipment; license fees and other miscellaneous expenses. Discretionary spending and non-critical projects in these categories are on hold due to COVID-19, which resulted in a decrease of \$524,201 or 44.5%.



2021 Budget Expenses by Subledger

	Tatal	Toursianal 4	Terminal 1 International	Energy Management	Down Food	Field &	Control Town	Terminal Roads/
Personnel	Total	Terminal 1	Facility	Center	Ramp Fees	Runways	Control Tower	Landside
Wages	63,196,668	792,120	29,456	1,782,756	-	1,392,369	-	2,578,525
Benefits	31,009,833	412,727	(189)	924,752	-	151,837	-	1,347,041
Total Personnel	94,206,501	1,204,847	29,268	2,707,508	-	1,544,206	-	3,925,566
Administrative Expenses								
Supplies	310,114	2,500	20,000	2,000	-	3,700	-	10,500
Travel	219,960	100	-	-	-	5,600	-	1,200
Other Administrative Expense	821,495	978	-	-	-	4,125	-	13,695
Total Administrative Expenses	1,351,569	3,578	20,000	2,000	-	13,425	-	25,395
Professional Services								
Accounting/Audit Fees	245,500	-	-	-	-	-	-	-
Appraisals	155,000	-	-	-	-	-	-	-
RFP/Leases Computer Services	5,000	-	-	-	-	-	-	-
Engineering Fees	921,000 902,000	-	-	35,000	-	485,000	-	-
Graphic Design	20,000	-	-		-		-	-
Insurance Consultants	389,000	-	-	-	-	-	-	-
Legal Fees	680,000	-	-	-	-	-	-	-
Legislative	221,000	-	-	-	-	-	-	-
Medical Fees	40,300	-	-	-	-	-	-	-
Planning	110,000	-	-	-	-	-	-	-
Pollution/Environmental Fees Public Information	5,000 425,986	-	-	-	-	-	-	-
Recruiting Expenses	90,000					_	-	
Safety Consultants	47,450	-	-	-	-	-	-	-
Miscellaneous Expenses	2,053,080	168,670	-	-	-	-	-	-
Total Professional Services	6,310,316	168,670	-	35,000	-	485,000	-	-
Utilities								
Electricity	13,612,468	8,401,871	-	-	-	874,714	_	496,062
Heating Fuel	3,012,638	276,932	-	1,754,710	-	63,763	10,580	67,356
Sewer	1,340,630	301,057	-	53,410	-	58,719	-	2,716
Water	1,242,542	341,265	-	125,955	-	16,974	-	4,732
Telephone	688,430	5,500	-	13,008	-	13,400		6,600
Total Utilities	19,896,708	9,326,625	-	1,947,083	-	1,027,570	10,580	577,466
Operating Services/Expenses								
Advertising	153,120	-	-	-	-	-	-	-
Environmental Control	198,300	-	-	500	-	20,000	-	-
GISW Management	1,585,000	-	-	-	-	1,500,000	-	-
Grd Transportation Services Shuttle Services	21,000 965,902	270,300	-	-	-	-	-	21,000 259,700
Parking Lots	4,627,512	270,300	-	-	-	-	-	235,700
Met Council Fees	280,000	-	-	-	-	280,000	-	-
Employee Programs	14,770	-	-	-	-	-	-	-
Conference Center	20,000	-	-	-	-	-	-	-
Events & Exercises	445,141	200,000	-	-	-	500	-	-
Other Charges/Fees	6,581,376	2,047,111		-	-	1,259,111	-	15,000
Service Agreements	<u>12,751,341</u> 27,643,462	<u>3,744,547</u> 6,261,958	272,305 272,305	500		<u>223,108</u> 3,282,719		<u>478,953</u> 774,653
Total Operating Services/Expenses	27,043,402	0,201,950	272,305	500	-	3,202,719	-	114,055
Maintenance								
Trades - Painters	327,100	18,650	-	1,000	-	255,000	-	-
Trades - Carpenters Trades - Plumbers	295,253	152,683	-	4 900	-	-	-	- 1,400
Trades - Electricians	255,150 1,348,250	123,700 458,500	-	4,800 10,000	-	3,100 362,000	-	5,000
Maintenance - Field	4,751,168		-		203,500	1,393,280	-	130,650
Maintenance Building	15,399,747	9,514,162	-	259,000		42,217	-	1,564,509
Maintenance-Cleaning	16,468,846	11,342,328	213,055	-	-	39,663	-	294,463
Maintenance-Equipment	2,612,780	162,915	-	271,428	-	40	-	18,170
Total Maintenance	41,458,294	21,772,938	213,055	546,228	203,500	2,095,300	-	2,014,192
Other								
General Insurance	2,790,000	778,807	-	127,100	81,841	137,880	-	47,609
Safety	66,783	-	-	3,500	-	5,300	-	-
Medical Information/Supply	9,981	250	-	200	-	750	-	-
Rentals	24,200	-	-	-	-	-	-	-
Licenses/Permits	25,758	-	-	1,200	-	9,000	-	-
Miscellaneous Expenses	527,798	3 000	1,500	-	-	4,000	-	-
Capital Assets Total Other	<u>194,599</u> 3,639,119	<u>3,000</u> 782,057	1,500	132,000	81,841	156,930		47,609
GRAND TOTAL	194,505,969	39,520,673	536,128	5,370,319	285,341	8,605,150	10,580	7,364,881

2021 Budget Expenses by Subledger

	Parking Facilities	Cargo Area	Terminal 2	Public Area/ Roads	Hangars & Other Bldgs	Maintenance Employees	Equipment Maintenance	Inventory/ Trades
<u>Personnel</u> Wages		_	714,053	-		14,095,234	-	
Benefits		-	334,862	-	-	7,842,288	-	3,000
Total Personnel	-	-	1,048,915	-	-	21,937,522	-	3,000
Administrative Expenses								
Supplies	-	-	21,500	-	-	-	750	4,500
Travel	-	-	365 825	-	-	435	-	4 200
Other Administrative Expense Total Administrative Expenses		-	22,690			435	750	<u>1,200</u> 5,700
			,					-,
Professional Services Accounting/Audit Fees	_	_	-		_	_	_	_
Appraisals	-	-	-	-	-	-	-	-
RFP/Leases	-	-	-	-	-	-	-	-
Computer Services	-	-	-	-	-	-	-	-
Engineering Fees Graphic Design	-	-	-	-	-	-	-	-
Insurance Consultants	-	-	-	-	-		-	-
Legal Fees	-	-	-	-	-	-	-	-
Legislative	-	-	-	-	-	-	-	-
Medical Fees Planning	-	-	-	-	-	-	-	-
Pollution/Environmental Fees	-	-	-	-	-	-	-	-
Public Information	-	-	-	-	-	-	-	-
Recruiting Expenses	-	-	-	-	-	-	-	-
Safety Consultants		-	-	-	-	-	-	-
Miscellaneous Expenses Total Professional Services	<u>90,000</u> 90,000	-	<u>30,000</u> 30,000		-			<u>320,000</u> 320,000
	90,000	-	30,000	-	-	-	-	320,000
<u>Utilities</u>								
Electricity Heating Fuel	529,004 8,562	179,745 145,693	1,404,206 361,186	297,500 31,111	373,469 54,021	-	-	310,847 117,113
Sewer	9,838	17,890	-	845,370	932	_	_	10,283
Water	6,449	3,266	126,149	590,511	1,085	-	-	12,438
Telephone		-	1,750	-	-	4,800	-	35,361
Total Utilities	553,853	346,594	1,893,291	1,764,492	429,507	4,800	-	486,042
Operating Services/Expenses								
Advertising	-	-	-	-	-	-	-	
Environmental Control GISW Management	-	-	-	20,000	-	-	25,100	14,500
Grd Transportation Services	-	_	-	-	_	_	_	_
Shuttle Services	435,902	-	-	-	-	-	-	-
Parking Lots	4,627,512	-	-	-	-	-	-	-
Met Council Fees Employee Programs	-	-	-	-	-	-	-	-
Conference Center	-	-	-	-	-	-		-
Events & Exercises	-	-	55,000	75,366	-	-	-	-
Other Charges/Fees	489,559	-	640,784	-	-	-	-	-
Service Agreements	910,004	-	923,964		-	18,513	20,000	47,450
Total Operating Services/Expenses	6,462,977	-	1,619,748	95,366	-	18,513	45,100	61,950
Maintenance								
Trades - Painters Trades - Carpenters	1,000	-	2,300 36,376	-	-	-	-	41,450 58,668
Trades - Plumbers	-	-	22,600	- 1,000	- 16,600		5,000	48,850
Trades - Electricians	170,500	-	87,000	30,000	16,000	-	-	39,500
Total Maintenance - Field	852,200	45,000	6,000	76,800	-	-	1,906,085	-
Maintenance Building	511,478	134,340	1,879,802	-	56,340	-	10,000	111,792
Maintenance-Cleaning Maintenance-Equipment	1,214,180 43,591	5,263 -	2,136,876 36,822	-	137,693 8,886	-	12,000 1,327,841	8,366 71,661
Total Maintenance	2,792,949	184,603	4,207,776	107,800	235,519	-	3,260,926	380,287
Other								
General Insurance	165,880	-	83,991	46,982	42,844	-	264,671	14,047
Safety	-	-	-	-	-	21,500	3,000	18,500
Medical Information/Supply	-	-	-	-	-	-	-	
Rentals	-	-	-	-	-	-	-	21,000
Licenses/Permits Miscellaneous Expenses	-	-	2,000	-	-	450 -	1,100 54,069	-
Capital Assets		-	1,540	=			2,300	8,964
Total Other	165,880	-	87,531	46,982	42,844	21,950	325,140	62,511
Grand Total	10,065,659	531,197	8,909,951	2,014,640	707,870	21,983,220	3,631,916	1,319,490

2021 Budget Expenses by Subledger

	Concourses A- D	Police	Fire	Admin-istration	Building Official	Comm- unication/ Operations	Noise & Environment	Total Reliever Airports
<u>Personnel</u> Wages Benefits	-	12,526,602	5,269,064	15,742,275	919,336	3,298,148	1,066,125	2,990,606
Total Personnel		6,289,052 18,815,654	2,915,184 8,184,248	7,102,383 22,844,658	<u>392,769</u> 1,312,105	1,415,844 4,713,992	442,580	1,435,702 4,426,308
		10,010,004	0,104,240	22,044,000	1,012,100	4,710,002	1,000,700	4,420,000
Administrative Expenses		402 200	2 000	00.005	4 700	0.550	4 959	0.000
Supplies Travel	-	123,399 23,282	2,000 2,200	98,085 166,103	1,700 4,250	9,550 13,250	1,250 300	8,680 2,875
Other Administrative Expense	-	22,223	4,550	710,247	875	17,276	31,122	14,379
Total Administrative Expenses	-	168,904	8,750	974,435	6,825	40,076	32,672	25,934
Professional Services								
Accounting/Audit Fees	-	-	-	245,500	-	-	-	-
Appraisals	-	-	-	155,000	-	-	-	-
RFP/Leases	-	-	-	-	5,000	-	-	-
Computer Services	-	-	-	921,000	-	-	-	-
Engineering Fees	-	-	-	235,000	-	-	35,000	112,000
Graphic Design Insurance Consultants	_	-	-	20,000 389,000	_		_	-
Legal Fees	-	-	-	520,000	-	-	95,000	65,000
Legislative	-	-	-	221,000	-	-	-	-
Medical Fees	-	300	-	40,000	-	-	-	-
Planning	-	-	-	20,000	-	-		90,000
Pollution/Environmental Fees	-	-	-	-	-	-	1,500	3,500
Public Information Recruiting Expenses	-	-	-	425,986 90,000	-	-	-	-
Safety Consultants	-	1,500	-	45,950	-	-	-	-
Miscellaneous Expenses	-	65,000	59,360	850,000	-	105,130	208,000	156,920
Total Professional Services	-	66,800	59,360	4,178,436	5,000	105,130	339,500	427,420
Utilities								
Electricity	-	-	123,598	255,251	-	-	2,280	363,921
Heating Fuel	-	-	32,303	43,197	-	-	-	46,111
Sewer	-	-	1,540	1,951	-	-	-	36,924
Water	-		6,653	2,342	-			4,723
Telephone		41,011	18,050	407,981	6,036	26,758	28,200	79,975
Total Utilities	-	41,011	182,144	710,722	6,036	26,758	30,480	531,654
Operating Services/Expenses								
Advertising	-	-		151,120	2,000	-		
Environmental Control	-	-	5,000	5,000 50,000	-	-	1,000 35,000	107,200
GISW Management Grd Transportation Services	-	-	-	50,000	-	-		-
Shuttle Services	-	-	-	-	-	-	-	-
Parking Lots	-	-	-	-	-	-	-	-
Met Council Fees	-	-	-	-	-	-	-	-
Employee Programs	-	-	500	14,270		-	-	-
Conference Center Events & Exercises	-	-	-	-	20,000	-	-	F 500
Other Charges/Fees	-	71,823		108,375 969,350	900,438	400	-	5,500 188,200
Service Agreements	-	484,383	46,767	4,704,490	-	419,652	449.364	7,841
Total Operating Services/Expenses	-	556,206	52,267	6,002,605	922,438	420,052	485,364	308,741
Maintenance								
Trades - Painters	-	-	500	-	-	-	-	7,200
Trades - Carpenters	-	-	-	1,000	-	-	-	46,526
Trades - Plumbers	-	-	10,600	4,300	-	-	-	13,200
Trades - Electricians	-	-	32,000	31,000	-	-	-	106,750
Maintenance - Field	-	-	-	-	-	-	-	137,653
Maintenance Building Maintenance-Cleaning	-	-	19,328 107,791	13,689 17,363	1,200,000 776,089	20,736	-	83,090 142,980
Maintenance-Equipment	-	168,265	69,943	30,420	110,009	23,575	1,838	377,385
Total Maintenance	-	168,265	240,162	97,772	1,976,089	44,311	1,838	914,784
Other				-		-		-
<u>Other</u> General Insurance	-	288,685	214,583	147,408	-	12,533	8,956	326,183
Safety	-	3,000		5,000	-	4,500		2,483
Medical Information/Supply	-	3,000	5,000	-	-	-	-	781
Rentals	-	-	-	3,200	-	-	-	-
Licenses/Permits	-	-		-	588	-	9,000	4,420
Miscellaneous Expenses	-	198,615	32,000	11,700	200,000	12,000	-	11,914
Capital Assets Total Other		<u>14,677</u> 507,977	71,500 323,083	<u>83,000</u> 250,308	<u>500</u> 201,088	<u>9,118</u> 38,151	17,956	345,781
Grand Total		20,324,817	9,050,014	35,058,936	4,429,581	5,388,470	2,416,515	6,980,622

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Construction Fund

All capital asset expenditures are within the Construction Fund and are broken down into two categories:

- Equipment and Technology-Related Expenditures
- Capital Improvement Program Expenditures

Capital asset expenditures relate to the acquisition of assets in which the benefits extend over one or more accounting periods beyond the current period. It is the Metropolitan Airport Commission (MAC)'s policy to amortize the carrying amount of the assets over their estimated useful lives on a straight-line basis by annual depreciation charges to income. Estimated useful lives on depreciable assets are as follows:

Airport improvements and buildings	10 - 40 years
Moveable equipment	3 - 15 years

Costs incurred for major improvements are carried in construction in progress until disposition or completion of the related projects. Costs relating to projects not pursued are expensed, while costs relating to completed projects are capitalized. The capitalization threshold for capital assets is \$10,000.

For Capital Improvement Program expenditures, a monthly report of all final payments, including any change orders, are reviewed and approved by the Commission.

Capital Project Selection Criteria

Capital Equipment Budget

As a result of COVID-19, capital equipment purchases were limited to essential purchases during 2021. Departments were asked to analyze their 2021 capital equipment requests to determine if they were necessary to purchase in 2021. As noted in the Executive section, Safety, Security and Preparedness is the first of the MAC's seven Strategic Plan Goals; equipment was deemed necessary if it was required to maintain the safety, security or operation of one or more of the MAC's airports. Equipment that did not meet this criterion was deferred for purchase in a future year. As a result of this process, two capital equipment purchases were included in the 2021 budget.

Technology Capital Budget

Technology projects are categorized as non-discretionary and discretionary projects. Non-discretionary projects meet one or more of the following criteria: regulatory or compliance-based, necessary for operational continuity or end of life hardware or software that will not run for another year.

Due to their critical nature, non-discretionary projects are funded first. Then, discretionary projects are selected using the remaining funds available. Discretionary projects are organized into high-, mediumand low-priority categories, based on the MAC's strategic goals and objectives. These ratings dictate which projects receive the remaining funds. Discretionary projects are business process improvements. These initiatives have sound returns on investment, such as providing efficiency or producing revenue. Considering the effects of the COVID-19 pandemic, only non-discretionary projects were selected in 2021.

Capital Improvement Program

Planning for the 2021 Capital Improvement Program (CIP) was impacted significantly by COVID-19. First, Airport Development reviewed the 2020-2026 CIP. All projects in this plan originally scheduled for 2021-2026 were pushed back one year to 2022-2026. Projects that were part of the 2020 plan that could be stopped or delayed were paused. As circumstances allowed, these paused projects were pushed back three to four years.

Next, Airport Development met with the Management & Operations division to determine which 2021 projects could be scheduled in a later year. In a similar manner to capital equipment and technology projects, the strategic plan goals and objectives were used to determine how these projects were reprioritized. Projects deemed critical were retained in 2021. Finally, the Operational Improvements program was stretched by an additional year to reduce the annual use of funds on this project.

The results of these steps were incorporated into the 2021-2027 CIP.

Capital Equipment Projects

83600 Fire

Self Contained Breathing Apparatus (SCBAs)

Acquisition: Individual Cost: Trade-in Value: Quantity: Total:	\$650,000	These new SBCAs will replace all fire and rescue personal protective breathing apparatus units. The National Fire Prevention Association guidelines indicate that the current units will reach end of life during 2021. Additionally, the new equipment will provide greater safety for firefighters due to recent technological advancement. Air packs, masks, spare bottles, testing, maintenance equipment and end user training are included.
Fire Total:	\$650,000	

88100 Trades - Painters

EZ Liner Aviation Paint Truck

Acquisition: Individual Cost: Trade-in Value: Quantity: Total:	New \$500,000 1 \$500,000	This specialized pavement marking vehicle is designed specifically for the aviation industry. The vehicle will assist the MAC Paint Shop with maintaining Part 139 Certification.
Trades - Painters Total:	\$500,000	
Capital Equipment Total:	\$1,150,000	

Cybersecurity		
Acquisition:	New	This project is part of a multi-year program to develop
Individual Cost:	\$595,000	and enhance data loss prevention and management of
Quantity:	1	firewalls, identities, mobile devices, privileged access, and
Total:	\$595,000	records.
Enterprise Geographic Information	ation System	(GIS) Expansion
Acquisition:	New	This project will expand the enterprise GIS program with
Individual Cost:	\$377,500	the MSP Airspace Surface Viewer and the addition of
Quantity:	1	data build-out for Utilities.
Total:	\$377,500	
	÷-)	
Part 139 Program		
Acquisition: Individual		This is part of a multi-year project to expand the Part 139
Cost: Quantity:	\$1,653,750	modernization program. Components include Foundational Part 139, Enterprise Fleet Telematics & Global
Total:	1	Positioning System, Geospatial Assets and Work Orders.
Pagulaton/Compliance	\$1,653,750	
Regulatory/Compliance		
Acquisition:		This project will enhance programs needed to
Individual Cost:	\$743,250	support regulatory and compliance requirements, including Asset Management, Enterprise Document
Quantity:	1	Storage Strategy, Key Audit Application, MAVIS Web-
Total:	\$743,250	based PCI upgrade and Environmental Compliance Data.
Runway Friction Prediction To	ol	
Acquisition:	Upgrade	Airside Operations has been working with the National Center
Individual Cost:	\$30,000	for Atmospheric Research to implement a program
Quantity:	1	that will automate and leverage atmospheric and
Total:	\$30,000	surface friction variables to provide a safer and more
		accurate analysis of when to close runways due to reduced runway friction and poor weather during winter
		operations. In lieu of proceeding with Phase II and III
		of the project, this project is for maintenance of the
		Runway Friction Prediction Tool to cover any hardware
		issues, operating system upgrades/changes, software issues, maintenance of the web-display and to ensure the
		display is working properly.
Technology Refresh		
Acquisition:	New	This project will refresh end-of-life hardware components,
Individual Cost:	\$3,094,600	including network drives, digital content displays, end-user
Quantity:	1	computers, IVISN servers, network extenders and repeaters,
Total:	\$3,094,600	power MIS, power CIP refresh for 9-1-1 systems and radio replacements.
Technology Upgrade and Fund	ctionality Enh	
Acquisition:	New	This project will upgrade or enhance existing technology
Individual Cost:	\$1,777,750	systems, including enhancement of collaboration capabilities
Quantity:	1	for campus conference rooms, retirement of legacy
Total:	\$1,777,750	IT applications, migration of Airport Development's
	÷ , · · , · · ·	change management system, upgrading Finance's enterprise resource planning scheduling tool and enhancing
		Operation's resource management common use system.
Technology-Related Total:	\$8,271,850	· · · ·
GRAND TOTAL:	\$9,421,850	

Technology-Related Projects

Equipment and Technology-Related Expenditures

The MAC completes its capital equipment requests for new and replacement equipment annually. All technology-related capital equipment is also reviewed by Information Technology (IT). The capital equipment requests in the 2021 budget increased by \$519,000 or 5.8% from the 2020 estimate.

Typically, the equipment and technology budget is funded in two ways. First, those pieces of equipment which are chargeable to the tenants and airlines are acquired through equipment financing (Notes Payable). The term of those financings is 10 years. The principal and interest associated with those equipment financings would be charged back based on the appropriate percentage found in the Airline Use and Lease Agreement. This would result in the recovery of all or a portion of the total dollars. The remaining value of capital equipment would be funded with internally-generated funds. Due to austerity measures taken in response to the pandemic's effects on the travel industry, equipment and technology purchases were limited to essential purchases that are not chargeable to airlines. Thus, the entire \$9.4 million will be funded with internally-generated funds.



The chart below compares equipment and technology purchases for the past 10 years

Capital Improvement Program Expenditures

On December 21, 2020, the Commission adopted the 2021-2027 Capital Improvement Program. The sevenyear CIP forecasts construction projects in the MAC's system of airports and consists of the following elements:

- 1. **2021 Capital Improvement Projects** These are projects that have been reasonably defined for implementation in the upcoming calendar year, in this case 2021.
- 2022 Capital Improvement Program These are projects that have been identified in the second year of the program which have a need or potential need but require further study in order to properly determine the scope, feasibility and cost of the project.
- 3. **2023-2027 Capital Improvement Plan** This encompasses the last five years of the total program and consists of projects that appear to be needed during the period. This portion of the program assists in financial planning and meets the requirements of the Metropolitan Council's Investment Framework.

The projects identified for the Capital Improvement Program are summarized by year and totaled as follows:

2021-2027 Capital Improvement Funding by Year

)	-	-	TOTAL
		2021		2022		2023-2027	L	TOTAL
MSP END OF LIFE/REPLACEMENT PROJECTS								
10 - Terminal 1					ć		ć	COO FOO 000
Concourse and Hub Tram Replacement	6	4 4 00 000	<i>.</i>	4 000 000	\$	600,500,000		600,500,000
Passenger Boarding Bridge Replacements	\$	4,100,000		, ,	\$	20,000,000		28,100,000
TSA Recapitalization			\$	24,000,000	\$	21,000,000	Ş	45,000,000
13 - Energy Management Center	-							
Concourses E and F Bridge Heating and Cooling System Replacement					\$	5,700,000		5,700,000
Ground Transportation Center Dual-Temperature Pump Improvements					\$	1,800,000		1,800,000
Heating Pump Upgrades			\$	900,000			\$	900,000
Variable Air Volume Box Replacement			\$	750,000	\$	2,250,000	\$	3,000,000
21 - Field and Runways								
30L Engineered Material Arresting System Replacement					\$	19,000,000		19,000,000
Airfield Snow Melter Replacement/Upgrades			\$	1,800,000	\$	9,200,000		11,000,000
Bituminous Shoulder Reconstruction			\$	5,000,000	\$	35,000,000	\$	40,000,000
Concourse G Apron Pavement Reconstruction	\$	9,500,000	\$	4,000,000	\$	23,000,000	\$	36,500,000
Taxiway A Pavement Reconstruction	\$	13,900,000			\$	16,000,000	\$	29,900,000
Taxiway B Pavement Reconstruction	\$	5,800,000	\$	2,000,000	\$	13,000,000	\$	20,800,000
Taxiway P Reconstruction			\$	10,000,000			Ś	10,000,000
26 - Terminal Roads/Landside			Ŧ				Ŧ	
Lower Level Roadway Rehabilitation					\$	1,100,000	Ś	1,100,000
United Parcel Service Loop Pavement Reconstruction					\$	1,600,000		1,600,000
Upper Level Roadway Electrical System Rehabilitation					\$	1,000,000		1,000,000
	-				ې \$	2,000,000		
Upper Level Roadway Rehabilitation	_							2,000,000
Variable Message Signs Replacement, Phase 3					\$	1,600,000	Ş	1,600,000
31 - Parking	-		1					
Parking Ramp Snow Melter Replacement/Upgrades					\$	2,700,000	Ş	2,700,000
36 - Terminal 2	-							
Recarpeting Program			\$	500,000	\$	1,500,000	\$	2,000,000
39 - Public Areas/Roads								
28th Avenue South Reconstruction					\$	2,270,000		2,270,000
East 62nd Street Reconstruction					\$	3,500,000	\$	3,500,000
MSP END OF LIFE/REPLACEMENT SUBTOTAL	\$	33,300,000	\$	52,950,000	\$	783,720,000	\$	869,970,000
MSP IT PROJECTS								
10 - Terminal 1								
Concourse C and G Digital Directory Replacement					\$	200,000	¢	200,000
Fire Alarm System Transition					\$	1,500,000		1,500,000
	\$	1 500 000	\$	1 500 000	Ş	1,500,000	ې \$	
Intelligent Monitoring and Control Systems	\$ \$	1,500,000	· ·	1,500,000	ć.	50.000.000		3,000,000
MAC Technology Upgrades	Ş	8,500,000		10,000,000	\$	50,000,000		68,500,000
Telecom Room Equipment Continuity			\$	1,500,000	Ş	1,500,000	Ş	3,000,000
63 - Police	- I							
Card Access Modifications	\$	200,000	\$	1,300,000		1,500,000		3,000,000
Radio Distributed Antenna System Coverage Deficiency Resolution	\$	600,000			\$	2,000,000	\$	2,600,000
66 - Fire								
Fire Alarm System Transition	\$	1,800,000	\$	1,400,000	\$	5,400,000	\$	8,600,000
MSP IT SUBTOTAL	\$	12,600,000	\$	15,700,000	\$	62,100,000	\$	90,400,000
MSP LONG TERM COMPREHENSIVE PLAN PROJECTS								
10 - Terminal 1		57 405 000	<u> </u>	24 722 222		50.000.000		453 055 000
Baggage Claim/Ticket Lobby Operational Improvements	\$	57,425,000		34,730,000	Ş	59,900,000		152,055,000
Baggage Handling System			\$	39,120,000			\$	39,120,000
Checkpoint Expansion					\$	11,000,000		11,000,000
D-Pod Outbound Baggage System					\$	5,000,000		5,000,000
Expand and Remodel International Arrivals Facility					\$	5,000,000		5,000,000
MSP Airport Layout Plan			\$	800,000			\$	800,000
MSP Long Term Comprehensive Plan	\$	250,000	\$	750,000			\$	1,000,000
Unstaffed Exit Lanes					\$	2,500,000	\$	2,500,000
21 - Field and Runways			•					
Runway 30R Parallel Taxiway					\$	36,000,000	\$	36,000,000
· · · · · · · · · · · · · · · · · · ·			·		<i>r</i>	.,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
36 - Terminal 2								
36 - Terminal 2 Terminal 2 North Gate Expansion					Ś	100.000.000	Ś	100.000.000
36 - Terminal 2 Terminal 2 North Gate Expansion MSP LONG TERM COMPREHENSIVE PLAN SUBTOTAL	Ś	57,675,000	Ś	75,400,000	\$ \$	100,000,000 219,400,000		100,000,000 352,475,000

2021-2027 Capital Improvement Funding by Year

Duciaste		2021		2022		2022 2027		TOTAL
Projects MSP MAINTENANCE/FACILITY UPGRADE PROJECTS		2021		2022		2023-2027		TOTAL
10 - Terminal 1								
ADO Office Expansion					\$	4,000,000	\$	4,000,000
Art Display Areas	\$	150,000	Ś	150,000		450,000		750,000
Art Master Plan	\$	275,000	-	1,050,000		4,190,000		5,515,000
Concourse G Moving Walks				, ,	\$	6,000,000	-	6,000,000
Delivery Node Redevelopment			\$	500,000	\$	19,770,000	\$	20,270,000
Folded Plate Repairs			\$	8,900,000	\$	17,800,000	\$	26,700,000
Lighting Infrastructure Technology and Equipment					\$	7,250,000	\$	7,250,000
Public Walk Aisle Terrazzo Floor Installation					\$	4,500,000		4,500,000
Restroom Upgrade Program					\$	10,000,000	\$	10,000,000
Terminal 1 Employee Breakroom			\$	225,000			\$	225,000
Terminal 1 Mechanical Room C-1043					\$	9,600,000	\$	9,600,000
Terminal 1 Public Walk Aisle Terrazzo Floor Installation			<u> </u>	540.000	\$	13,300,000	\$	13,300,000
Terminal 1 Tug Door Replacement			\$	540,000	_		\$	540,000
Terminal 1 Tug Drive Heater Replacement					\$	900,000	\$	900,000
Way-Finding Sign Backlighting Replacement					\$	1,600,000	\$	1,600,000
13 - Energy Management Center	\$	1,150,000	\$	2,050,000			\$	2 200 000
Concourse B Heating System Upgrades Chiller Plant Optimization	Ş	1,150,000	Ş	2,050,000	\$	3,000,000	> \$	3,200,000
EMC Roof Replacement and Break Room Remodel			Ś	8.300.000	Ş	5,000,000	ې \$	8,300,000
Energy Savings Program	\$	700,000	Ş	8,300,000	\$	6,000,000	\$ \$	6,700,000
Indoor Air Quality Monitoring System	\$	700,000			Ļ	0,000,000	\$	700,000
LED Lighting Conversion in Valet	\$	500,000					\$	500,000
MAC Automation Infrastructure Program	~ ~	300,000			\$	10,000,000	\$	10,000,000
Material Storage Building - Boiler Room Addition					\$	1,800,000		1,800,000
Victaulic Piping Replacement	\$	1,000,000			\$	4,000,000		5,000,000
21 - Field and Runways		,,	1	4		,,		
Apron Lighting LED Upgrade					\$	10,000,000	\$	10,000,000
Runway LED Lighting Upgrade					\$	5,900,000	\$	5,900,000
Taxiway B & Q Islands	\$	700,000					\$	700,000
Taxiway T Centerline Lights			\$	700,000			\$	700,000
Terminal 2 Glycol Lift Station/Forcemain					\$	1,100,000	\$	1,100,000
Tunnel Lighting LED Upgrade					\$	3,400,000	\$	3,400,000
31 - Parking								
Orange Ramp Metal Panel Replacement			\$	500,000			\$	500,000
Parking Guidance System					\$	6,500,000	\$	6,500,000
Parking Ramp Railing Refinishing			\$	1,000,000	\$	2,000,000	\$	3,000,000
36 - Terminal 2								
Gate/Desk Podium Replacement					\$	450,000	\$	450,000
Terminal 2 Employee Breakroom			\$	350,000			\$	350,000
Terminal 2 Gate Area Passenger Amenities					\$	1,000,000		1,000,000
Terminal 2 Ground Transportation Waiting Area Expansion					\$	400,000		400,000
Terminal 2 MUFIDS/EVIDS Millwork Upgrades	ć	2 000 000			\$	350,000		350,000
Terminal 2 Pre-Conditioned Air Replacement Terminal 2 Rentable Space Buildout	\$	2,000,000	\$	700,000			\$ \$	2,000,000 700,000
Terminal 2 Skyway to Light Rail Transit Flooring Installation			Ş	700,000	\$	800,000	· ·	800,000
39 - Public Areas/Roads					Ļ	800,000	Ļ	800,000
34th Avenue Traffic Control Improvements					\$	200,000	\$	200,000
Diverging Diamond Intersection Rehabilitation					\$	340,000		340,000
Terminal 1 Ground Transportation Modifications					\$	750,000		750,000
Terminal 1 Inbound Roadway Median Improvements					\$	3,000,000		3,000,000
Tunnel Fan Replacement					\$	11,500,000		11,500,000
46 - Hangars and Other Buildings			ł	4		//		,,.
MAC Maintenance Building Efficiency Study	\$	150,000					\$	150,000
MAC Storage Facility					\$	10,000,000	\$	10,000,000
Safety and Security Center	\$	36,200,000			\$	100,600,000	\$	136,800,000
56 - Trades/Maintenance Buildings								
South Field Maintenance Building Wash Bay					\$	3,500,000	\$	3,500,000
63 - Police								
Badging Office Relocation	\$	4,100,000					\$	4,100,000
Perimeter Fence Intrusion Detection System					\$	1,000,000	\$	1,000,000
Perimeter Gate Security Improvements			\$	7,500,000	\$	13,000,000		20,500,000
Public Safety Modifications	\$	1,500,000			\$	2,000,000	\$	3,500,000
Terminal 1 APD Locker Room Expansion			\$	1,200,000	_		\$	1,200,000
Projects		2021		2022	-	2023-2027		TOTAL
---	------	------------	----------	---------------------	----------	------------------------	----------	-------------
MSP MAINTENANCE/FACILITY UPGRADE PROJECTS CONTI	NUED							
66 - Fire								
Campus Fire Protection			\$	2,800,000	\$	5,800,000	\$	8,600,000
70 - General Office	-							
General Office Building Improvements			\$	500,000			\$	500,000
76 - Environment			1		_	4 000 000		4 000 000
Glycol Sewer & Storm Sewer Inspection/Rehabilitation Ground Service Equipment Electrical Charging Stations					\$ \$	1,900,000 3,000,000	\$	1,900,000
Lift Station at Ponds 1 and 2					ې \$	1.400.000	ې \$	1,400,000
Runway 12R-30L Glycol Forcemain Environmental Improvements					\$	2,000,000		2,000,000
Terminal 2 Remote Ramp Lot/Drainage Improvements					\$	2,000,000	\$	2,000,000
MSP MAINTENANCE/FACILITY UPGRADES SUBTOTAL	\$	49,125,000	\$	36,965,000	\$	318,050,000	\$	404,140,000
MSP ONGOING MAINTENANCE PROGRAMS								
10 - Terminal 1								
Air Handling Unit Replacement			\$	6,500,000	\$	29,000,000		35,500,000
Baggage System Upgrades	\$	500,000	\$	500,000	\$	1 1	\$	3,500,000
Concourse G Rehabilitation	\$	4,000,000		4,000,000	\$		\$	33,000,000
Conveyance System Upgrades			\$ \$	3,000,000 2,000,000	\$ \$	3,000,000	\$ ¢	6,000,000
Electrical Infrastructure Program Electrical Substation Replacement	Ś	1,400,000	\$ \$	2,000,000	Ş S		\$ \$	12,000,000
Emergency Power Upgrades	\$	2.000.000	Ļ	1,400,000	\$	10,000,000	\$	12,000,000
Plumbing Infrastructure Upgrade Program	\$	600,000	\$	600,000	\$	3,400,000	\$	4,600,000
Terminal Building Remediation Program			\$	2,000,000	\$	15,000,000	\$	17,000,000
Terminal Miscellaneous Modifications	\$	2,400,000	\$	2,400,000	\$	12,500,000	\$	17,300,000
13 - Energy Management Center								
EMC Plant Upgrades			\$	1,500,000	\$	2,800,000	\$	4,300,000
21 - Field and Runways Airside Electrical Construction			\$	4,000,000	ć	7,300,000	ć	11,300,000
Airside Electrical Construction			ې \$	1,200,000	ې \$	6,000,000	\$ \$	7,200,000
Glycol Tank Repairs			\$	800,000	Ŷ	0,000,000	\$	800,000
Miscellaneous Airfield Construction	\$	3,000,000	\$	3,500,000	\$	4,000,000	\$	10,500,000
Pavement Joint Sealing/Repair	\$	1,200,000	\$	800,000	\$	4,000,000	\$	6,000,000
26 - Terminal Roads/Landside			1					
Glumack Drive Reconstruction	\$	3,600,000			_		\$	3,600,000
Tunnel Approaches Reconstruction	\$	100,000	\$	100,000	\$ \$	2,370,000 540,000	\$ \$	2,370,000
Tunnel/Bridge Rehabilitation 31 - Parking	Ş	100,000	Ş	100,000	Ş	540,000	Ş	740,000
Parking Structure Rehabilitation	\$	3,000,000	Ś	3,000,000	\$	15,000,000	Ś	21,000,000
39 - Public Areas/Roads		-,,	·	-,,		-,,		,,.
34th Ave Sanitary Sewer Replacement					\$	2,200,000	\$	2,200,000
34th Avenue Bus Area Reconstruction					\$	700,000		700,000
34th Avenue Reconstruction					\$	14,000,000		14,000,000
Concrete Joint Repair			\$ \$	400,000	\$	3,800,000		4,200,000
Landside Pavement Rehabilitation Landside Utility Rehabilitation			\$ \$	500,000 750,000	\$ \$	2,000,000 3,000,000		2,500,000
Roadway Fixture Refurbishment	\$	150,000	\$ \$	150,000	\$	300,000	\$	600,000
46 - Hangars & Other Buildings	Ŷ	100,000	Ŷ	100,000	Ŷ	000,000	Ŷ	
Campus Building Rehab Program			\$	500,000	\$	6,000,000	\$	6,500,000
Campus Parking Lot Reconstructions					\$	1,300,000	\$	1,300,000
End of Life Campus Building Demolition					\$	4,100,000		4,100,000
MSP Campus Building Roof Replacements			\$	1,300,000	\$	6,900,000	-	8,200,000
MSP ONGOING MAINTENANCE SUBTOTAL	\$	21,950,000	\$	40,900,000	\$	201,910,000	\$	264,760,000
Projects		2021		2022		2023-2027		TOTAL
MSP NOISE MITIGATION PROJECTS								
76 - Environment								
Noise Mitigation Consent Decree Amendment	\$	1,500,000	-	1,000,000	\$	2,000,000	-	4,500,000
MSP NOISE MITIGATION SUBTOTAL	\$	1,500,000	\$	1,000,000	\$	2,000,000	\$	4,500,000
MSP TENANT PROJECTS								
10 - Terminal 1								
Concession Upgrades/Revenue Development			\$ ¢	100,000		900,000		1,000,000
Terminal 1 Pre-Conditioned Air United Club Elevator and Concourse Improvements			\$	2,000,000	\$ \$	2,000,000 200,000		4,000,000
46 - Hangars & Other Buildings			1		ډ	200,000	Ş	200,000
Ground Service Equipment Maintenance Facility					\$	200,000	Ś	200,000

2021-2027 Capital Improvement Funding by Year Projects 2021 2022 2023-2027 TOTAL RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN PROJECTS

		2021						
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN PRO	DJECTS							
81 - St. Paul								
Airport Layout Plan					\$	400,000	\$	400,000
82 - Lake Elmo								
Long Term Comprehensive Plan					\$	100,000	\$	100,000
Runway 14-32 Replacement	\$	5,000,000	\$ 3	3,500,000			\$	8,500,000
83 - Airlake	. ·							
Long Term Comprehensive Plan					\$	100,000	\$	100,000
Runway 12-30 Improvements					\$	3,500,000		3,500,000
84 - Flying Cloud			<u>I</u>					
Airport Layout Plan			\$	300,000			\$	300,000
Purchase and Demolition of Hangars					\$	1,300,000		1,300,000
South Building Area Utilities					\$	600,000		600,000
85 - Crystal	1				<u> </u>			
Long Term Comprehensive Plan					\$	100,000	Ś	100,000
86 - Anoka County - Blaine			L		- T		Ŧ	
Airport Layout Plan			\$	400,000			\$	400,000
Building Area Development - Xylite Street Relocation			Ŷ		\$	1,000,000	-	1,000,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN SUBTOTAL	\$	5,000,000	\$ 4	,200,000	\$	7,100,000	\$	16,300,000
		5,000,000	Ş 4	,200,000	->	7,100,000	Ş	10,500,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE PRO	JECIS							
80 - Reliever Miscellaneous	-							
Reliever Building Miscellaneous Modifications	\$	400,000	\$	400,000	\$	2,000,000	-	2,800,000
Reliever Obstruction Removal			<u> </u>		\$	900,000	-	900,000
Reliever Pavement Rehabilitation Miscellaneous Modifications	\$	300,000	\$	300,000	\$	1,500,000	\$	2,100,000
81 - St. Paul								
Airport Perimeter Roads					\$	500,000	\$	500,000
Cold Equipment Storage Building					\$	750,000	\$	750,000
Custom & Border Protection General Aviation Facility					\$	2,000,000	\$	2,000,000
Intelligent Monitoring and Control System Expansion					\$	2,250,000	\$	2,250,000
LED Edge Lighting Upgrades	\$	500,000			\$	2,000,000	\$	2,500,000
MAC Building Improvements	\$	400,000			\$	600,000	\$	1,000,000
Pavement Rehabilitation-Taxilanes/Tower Road					\$	500,000	\$	500,000
Runway 13-31 Pavement Reconstruction			-		\$	5,000,000	\$	5,000,000
Runway 14-32 EMAS Replacement			-		\$	10,000,000	\$	10,000,000
Runway 14-32 Reconstruction				-	\$	10,000,000	\$	10,000,000
Storm Sewer Improvements					\$	1,500,000	-	1,500,000
Taxiway B Rehabilitation					\$	800,000	-	800,000
Taxiway Lima Rehabilitation					\$	200,000		200,000
82 - Lake Elmo	ļ		1		. .		Ŧ	
Intelligent Monitoring and Control System					\$	1,150,000	Ś	1,150,000
Material Storage Building					\$	500,000		500,000
North Building Area Pavement Rehabilitation					\$	900,000	· ·	900,000
North Service Roads Rehabilitation					\$	500,000	-	500,000
Northside Taxiway Reconstruction					\$	600,000	-	600,000
Runway 04-22 Pavement Rehabilitation					\$	4,000,000		4,000,000
83 - Airlake			L		Ş	4,000,000	Ş	4,000,000
					ć	3,500,000	ć	3,500,000
Existing Runway 12-30 Reconstruction			<u> </u>		\$ \$		-	
Intelligent Monitoring and Control System	ć	450.000	<u> </u>		Ş	1,150,000		1,150,000
Joint and Crack Repairs	\$	150,000	<u> </u>		<u> </u>	200.000	\$	150,000
LED Edge Lighting			 		\$	200,000	-	200,000
North Service Road Pavement Rehabilitation			<u> </u>		\$	400,000		400,000
North Taxilanes Pavement Rehabilitation			<u> </u>		\$	1,000,000		1,000,000
South Building Area Sewer and Water Expansion			\$	200,000	<u> </u>		\$	200,000
South Building Area Utilities and Taxilanes					\$	1,300,000	\$	1,300,000
84 - Flying Cloud			. <u> </u>					
Airfield Improvements	\$	500,000			<u> </u>		\$	500,000
Airport Access Roads and Tango Lane					\$	500,000	\$	500,000
Electrical Vault Modifications					\$	500,000	\$	500,000
Gate Replacements					\$	500,000	\$	500,000
Intelligent Monitoring and Control System					\$	2,250,000	\$	2,250,000
MAC Building Improvements	\$	520,000			\$	600,000		1,120,000
			1					
Runway 10R-28L Pavement Rehabilitation				1	\$	2,300,000	Ş	2,300,000

2021-2027 Capital Improvement Funding by Year

Projects		2021		2022	2023-2027	TOTAL
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE PRO	ECTS	CONTINUE	D			
85 - Crystal						
Existing Hangar Revitalization					\$ 800,000	\$ 800,000
Intelligent Monitoring and Control System					\$ 1,150,000	\$ 1,150,000
LED Edge Lighting Upgrade	\$	400,000			\$ 400,000	\$ 800,000
Obstruction Removal					\$ 300,000	\$ 300,000
Runway 6L-24R Pavement Rehabilitation					\$ 2,000,000	\$ 2,000,000
Service Roads					\$ 1,200,000	\$ 1,200,000
Taxilane Pavement Rehabilitation			\$	550,000	\$ 1,950,000	\$ 2,500,000
Underground Fuel Storage Tank Replacement					\$ 400,000	\$ 400,000
86 - Anoka County - Blaine						
Electrical Vault Improvements					\$ 750,000	\$ 750,000
Intelligent Monitoring and Control System					\$ 1,150,000	\$ 1,150,000
Runway 18-36 Pavement Rehabilitation					\$ 2,500,000	\$ 2,500,000
Taxilane Pavement Rehabilitation	\$	750,000				\$ 750,000
Taxiway A Pavement Rehabilitation and Edge Lights					\$ 1,800,000	\$ 1,800,000
Underground Fuel Storage Tank Replacement					\$ 400,000	\$ 400,000
West Perimeter Road					\$ 1,500,000	\$ 1,500,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE SUBTOTAL	\$	3,920,000	\$	1,450,000	\$ 79,050,000	\$ 84,420,000
MSP SUBTOTAL	\$	176,150,000	\$	225,015,000	\$ 1,590,480,000	\$ 1,991,645,000
RELIEVER SUBTOTAL	\$	8,920,000	\$	5,650,000	\$ 86,150,000	\$ 100,720,000
TOTAL	\$	185,070,000	\$	230,665,000	\$ 1,676,630,000	\$ 2,092,365,000

2021 Capital Improvement Projects

As stated previously, these are projects that have been reasonably defined for implementation in the upcoming calendar year, in this case 2021. The following narratives describe the 2021 Capital Improvement Projects, along with a table of their funding sources. The vast majority of capital projects in the CIP are considered routine projects for airports such as MSP and the MAC's Reliever Airports and do not affect the annual operating budget. Explanations of whether the project affects the Operating Budget are noted in red throughout the narratives.

2021 Capital Improvement Program Narratives

MSP END OF LIFE/REPLACEMENT PROJECTS

End of Life/Replacement projects include systems, components and pavements that can no longer be economically or feasibly maintained and must be replaced.

10 – Terminal 1

Passenger Boarding Bridge Replacements

\$4,100,000

\$9.500.000

This program provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced are determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize the gate hold area. It is assumed fixed walkways may need to be replaced or added to meet slope requirements of the Americans with Disabilities Act (ADA). All gate hold areas will be upgraded with security doors, card readers and cameras. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

21 – Field and Runways

Concourse G Apron Pavement Reconstruction

This project will reconstruct a portion of the apron area near Gates G15 through G19. Work will include removals, excavation, granular material, crushed aggregate base, concrete pavement, fuel pits and pavement marking. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Construction Fund

2021 Budaet

\$13,900,000

Taxiway A Pavement Reconstruction

The project provides for reconstruction of Taxiway A from Taxiway A3 to just west of the 12R-30L Tunnel. In addition, it includes a 75-foot-wide strip of the pavement within the Taxiway A safety area. Work will include removals, excavation, granular material, crushed aggregate base, concrete pavement, bituminous shoulders, pavement marking and taxiway centerline and edge lights. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Taxiway B Pavement Reconstruction

This project will reconstruct a portion of Taxiway B. Work will include removals, excavation, granular material, crushed aggregate base, concrete pavement, bituminous shoulders, pavement marking and taxiway centerline lights. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

MSP IT PROJECTS

MSP IT Projects include those that have a significant amount of technology-related enhancements, maintenance or restructuring.

10 – Terminal 1

Intelligent Monitoring and Control Systems (IMACS)

\$1,500,000 This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that the MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers with LonMark certified products. This non-recurring project supports more efficient operation and maintenance of mechanical systems throughout the campus. These efficiencies contribute to the \$2.8 million savings noted in the Variable Air Volume Box Replacement project.

MAC Technology Upgrades

Each year, there are a number of IT projects that are beyond the resources of MAC's staff and operating budget to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Work may include Fiber Optic Cable Upgrades, MACNet maintenance and upgrades, digital signs, Wireless System enhancements and MAC Public Address System maintenance and upgrades. The list of potential projects will be compiled and prioritized in early 2021. This series of recurring projects ensure that miscellaneous IT equipment maintenance, enhancement and replacements happen in a timely manner. The projects have minimal or no impact on the current or future operating budget.

36 – Police

Radio Distributed Antenna System Coverage Deficiency Resolution This project will continue efforts to improve the public safety radio signal coverage on the MSP campus by expanding the Distributed Antenna System. This is a recurring project with minimal to no impact on the current or future operating budget.

Card Access Modifications

This is a multi-year program to refresh the inventory of card access security readers as they reach end of life status, add outdoor biometric readers, add mobile card readers, add other readers as needed throughout the campus and align card access control with other surveillance technology. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

66 – Fire

MSP Campus Fire Alarm System Transition

To improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year project will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment. The project has minimal or no impact on the current or future operating budget. Beginning in 2023, it will be a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner.

\$5,800,000

\$600,000

\$200.000

\$8,500,000

\$1.800.000

MSP LONG TERM COMPREHENSIVE PLAN PROJECTS

MSP Long Term Comprehensive Plan projects include projects that enhance or expand the airport facilities to meet existing or forecasted passenger needs.

10 – Terminal 1

Baggage Claim/Ticket Lobby Operational Improvements

This is continuation of a program that will provide the level of service requirements for short- and medium-term growth of Origin & Destination passengers, addressing issues of congestion and functionality in the Terminal 1 Arrivals and Departures areas. This program will complete the expansion of the east terminal façade, including walkways that meet required codes, public seating areas, curtain wall replacement, improved lighting and sight lines, east mezzanine removal/reduction, structural enhancements and improved vestibules and curbside. In the Departures Hall this program will increase the depth of the check-in area and include airline check-in facilities, ticket offices and Transportation Security Administration (TSA) space. The South Security Checkpoint will be expanded to eight lanes and an employee screening portal will be added. The Center Mezzanine will be expanded with a cantilevered corridor, allowing security observation and facilitating future remodeling. On the Arrivals Level, baggage claim device capacity will be increased. This program adds space to Terminal 1, which will increase Terminal 1 janitorial expenses approximately 2%.

MSP Long Term Comprehensive Plan

The MSP 2030 Long Term Comprehensive Plan update was paused during 2020. This project will resume in 2021, building on the forecasting and gap analyses that have been completed already. This is a recurring project to maintain compliance with Federal Aviation Administration (FAA) guidelines and requirements. It has minimal or no impact on the current or future operating budget.

MSP MAINTENANCE/FACILITY UPGRADE PROJECTS

MSP Maintenance/Facility Upgrade projects include those that provide improvements to individual buildings or systems across the campus on a one-time or short-term basis.

10 – Terminal 1

Art Display Areas

This program is a continuation of the existing program, which is a partnership with the Airport Foundation MSP. It provides opportunities and building of space for displaying permanent, temporary and rotating art exhibits. This program enhances the customer service experience for travelers and airport employees. Art program costs are funded by the Airport Foundation MSP. The program has minimal or no impact on the MAC's current or future operating budget.

Arts Master Plan

This program supports procurement of commissioned art and rotating exhibits as part of the Percent for Arts program. The Arts Master Plan is funded by the capital program based on a percentage of the MAC's capital projects. There is no impact on the operating budget.

13 – Energy Management Center (EMC)

Concourse B Heating System Upgrades

\$1.150.000 This project will upgrade the Concourse B fin tube radiation and variable air volume boxes. The current equipment is inefficient, expensive to operate and at the end of its expected life. This project will also address a steam pressure station in need of code-required upgrades. This project is expected to provide approximately 0.5% reduction to the EMC's annual \$1.6 million natural gas budget.

Energy Savings Program

The scope of this year's project involves work at both Terminal 1 and Terminal 2 and generally includes the replacement of valves, boilers, lighting controls and motors with new high efficiency models. This project is expected to provide approximately 1% reduction to the EMC's annual \$1.6 million natural gas budget.

MAC Trades and Maintenance Crews Repair the Engineered Material Arresting System at MSP

\$57.425.000

\$150.000

\$275.000

\$250.000

\$700.000



Construction Fund

Indoor Air Quality Monitoring System

This project will install needed carbon dioxide sensors in common return air ducts and tie all sensors to the MAC's building automation system. This will allow remote monitoring and automatic safety ventilation. It will also provide the EMC with advanced modular indoor air quality sensors to install temporarily at any location that has building automation to detect ultra-fine particles, volatile organic compounds, carbon dioxide, carbon monoxide, nitrogen dioxide and other gasses in the area if an indoor air quality complaint is filed. This will enable the EMC to accurately assess the problem and determine the best solution. The project will also upgrade controls wiring for the post fire smoke evacuation systems. This non-recurring project primarily provides a safety improvement. It has minimal to no impact on current and future operating budgets.

LED Lighting Conversion in Valet

This project replaces light fixtures in the valet parking area with light-emitting diode (LED) fixtures for improved energy efficiency in support of the MAC's Carbon Management Plan. This project is expected to provide a partial reduction to Parking's annual \$500,000 electricity budget. The new LED lights should save approximately 90% in energy costs over the life of the bulbs.

Victaulic Piping Replacement

This 5-year program will replace the Victaulic piping and valves in Terminal 1 Concourse E, Concourse F, Concourse C, the Concourse C tunnel and Terminal 2. The MAC discovered that the joints in Victaulic piping leak as the seals shrink when cooled due to shutdowns and service disruptions. The seals then do not hold tight when the system is restored to normal operation. Shutdowns and disruptions occur frequently at MSP. This non-recurring project provides a safety improvement. It has minimal to no impact on current and future operating budgets.

21 – Field and Runway

Taxiway B & Q Islands

This project will construct taxiway islands created by Taxiways A, B, C, D, P and Q. This non-recurring project provides a safety improvement. It has minimal to no impact on current and future operating budgets.

36 – Terminal 2

Terminal 2 Pre-Conditioned Air Replacement

This project will replace the existing pre-conditioned air units at Terminal 2 Gates H1-H10 with units that meet the MAC's updated standards and are sized to meet the needs of B737 and larger aircraft. This project has customer service and environmental impacts, with minimal to no impact on the current or future operating budget.

48 – Hangars and Other Buildings

MAC Maintenance Building Efficiency Study

An efficiency study will assess existing conditions associated with the glycol tanks, glycol building, facility size, facility functionality, parking lot and other items at the MAC Maintenance Facility. The study will be used to plan for future safety and efficiency improvements. The study will assess operational needs, identify deferred maintenance items, develop schematic design concepts and generate budgets for future CIP planning purposes. This phase of the project will provide insight into expense changes for the completed project.

Safety and Security Center

The project will construct a replacement fire station and relocate airfield navigational aids impacted by the planned construction. A future phase will construct a building to house a new Airport Operations Center to include Airside Operations and the Emergency Communications Center, a dedicated primary Emergency Operations Center, and consolidated Airport Police Department facilities. This combined facility is intended to bring together stakeholders in the daily operations of MSP to improve collaboration and coordination. A \$35,000 increase in utilities is the anticipated impact on the future operating budget.

63 – Police

Badging Office Relocation

This project will co-locate all Airport Police Badging Office functions to the spaces formerly occupied by the Rental Car Agencies in the Red/Blue parking ramp core. This project has customer service impacts, with minimal to no impact on the current or future operating budget.

\$1.000.000

\$500.000

\$2,000,000

\$150.000

\$36,200,000

\$700.000

\$4,100,000

\$700,000

2021 Budaet

Public Safety Modifications

This program enhances the safety of the MSP campus through door hardware, signage, security controls and other equipment to provide for egress requirements, code compliance, security conformity and emergency responder access. This non-recurring project provides a safety improvement. It has minimal to no impact on current and future operating budgets.

MSP ONGOING MAINTENANCE PROGRAMS

MSP On-Going Maintenance projects include buildings, systems, pavements and other infrastructure that require improvements on an annual basis in order to maintain the facilities and manage MAC assets.

10 – Terminal 1

Baggage System Upgrades

This multi-year program will provide necessary upgrades to the inbound and outbound baggage system not covered by general system maintenance. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

Concourse G Rehabilitation

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators and modifying and replacing structural, electrical and mechanical systems. This is a replacement project that has minimal or no impact on the current or future operating budget.

Electrical Substation Replacement

This is a multi-year program to replace electrical substations which are at or very near end of life. This program will also improve redundancy. This is a recurring project with rotating work that maintains or replaces equipment over a period of years. The project has minimal or no impact on the current or future operating budget.

Emergency Power Upgrades

A study and survey of Terminal 1 transfer switches and emergency lighting was completed in 2008. This year's project is part of a multi-year program that will continue the design and implementation of emergency power and lighting corrective work identified in this study. This non-recurring project provides a safety improvement. It has minimal to no impact on current and future operating budgets.

Plumbing Infrastructure Upgrade Program

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1 are over 40 years old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and MAC standards. The focus of the 2021 project is to continue the replacement of aging plumbing systems. This is a recurring project with rotating work that ensures equipment is maintained to appropriate standards. The project has minimal or no impact on the current or future operating budget.

Terminal Miscellaneous Modifications

Each year, there is a list of maintenance projects that are beyond the resources of the MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2021. This is a recurring project that has minimal or no impact on the current or future operating budget.

21 – Field and Runways

Miscellaneous Airfield Construction

This program supports Part 139 Airport Certification through grading and drainage improvements within runway safety areas, airfield pavement marking modifications and other miscellaneous airside projects that are too small to accomplish independently or arise unexpectedly. This is a recurring project to maintain compliance with FAA guidelines and requirements. It has minimal or no impact on the current or future operating budget.

\$1.400.000

\$4.000.000

\$500.000

\$600.000

\$2,000,000

\$2,400,000

\$3,000,000

\$1,500,000

2021 Budget Construction Fund

Pavement Joint Sealing/Repair

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year. This is a recurring project with rotating work that ensures maintenance of the environmental safety equipment over a period of years. The project has minimal or no impact on the current or future operating budget.

26 – Terminal Roads/Landside

Glumack Drive Reconstruction

This project will replace a portion of the outbound roadway section of Glumack Drive with concrete pavement to match recently constructed segments of the roadway. By replacing asphalt with concrete, this project anticipates a maintenance cost-savings of up to 50% over the lifetime of the roadway.

Tunnel/Bridge Rehabilitation

The MSP campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify required maintenance and repairs which are then implemented in a timely fashion. This is a recurring project with rotating work that ensures bridges and tunnels are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

31 – Parking

Parking Structure Rehabilitation

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements. This is a recurring project with rotating work that ensures parking structures are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

39 – Public Areas/Roads

Roadway Fixture Refurbishment

Many of the light poles, clearance restriction boards, sign units, fence sections and canopies on the airport roadways need repainting and maintenance. This project provides for refurbishment of these fixtures. This is a recurring project with rotating work that ensures fixtures are appropriately maintained and are replaced when reaching end of life. The project has minimal or no impact on the current or future operating budget.

MSP NOISE MITIGATION PROJECTS

Noise Mitigation Projects are completed in compliance with the Consent Decree First Amendment. It is a residential noise mitigation program that began in March 2014 under the terms of an amended legal agreement between the Metropolitan Airports Commission and the cities of Richfield, Minneapolis and Eagan. The agreement has been approved by the Hennepin County District Court and is effective until December 31, 2024. Under this program, eligibility of single-family and multi-family homes will be determined annually, based upon actual noise contours that are developed for the preceding calendar year, beginning in March 2014.

76 – Environment

Noise Mitigation Consent Decree Amendment

\$1.500.000 This project will provide noise mitigation for those single-family and multi-family homes meeting the eligibility requirements of the program. There are no operating budget impacts of this project, which is funded through capital sources.

RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN PROJECTS

Reliever Airports Long Term Comprehensive Plan projects include projects that enhance or expand facilities at the MAC's Reliever Airports to meet existing or forecasted operational needs.

82 – Lake Elmo

Runway 14-32 Replacement

The updated long term comprehensive plan for this airport proposes relocating and extending the primary runway northeast of its current alignment. This year's scope includes the third phase of construction for this project, focusing on construction of the new runway. This project has minimal or no impact on the current or future operating budget.

\$3.000.000

\$1.200.000

\$100.000

\$3,600,000

\$150.000

\$5,000,000

2021 Budaet **Construction Fund**

Reliever Airports Maintenance/Facility Upgrade projects include improvements to buildings, systems, pavements and other infrastructure across the Reliever Airport system on a one-time or short-term basis.

80 – Reliever Airports

Reliever Building Miscellaneous Modifications

This program will address ongoing needs for repairs and modifications of MAC-owned buildings at five of the reliever airports, excluding St. Paul Downtown Airport. These items may include crew rest areas, heating, air conditioning, structural repairs and aesthetic updates. The list of potential projects will be compiled and prioritized in early 2021. This is a recurring project that has minimal or no impact on the current or future operating budget.

Reliever Pavement Rehabilitation Miscellaneous Modifications

This program will address ongoing needs for crack sealing, joint repairs, pavement rejuvenation and pavement repairs at the six Reliever Airports. The list of potential projects will be compiled and prioritized in early 2021. This is a recurring project with rotating work that ensures pavements are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

81 – St. Paul

LED Edge Lighting Upgrades

This program will replace taxiway edge lighting and signage with LED lighting. This year's project will address taxiways East of Runway 14-32. This project is expected to provide a partial reduction to the annual \$148,000 electricity budget for the St. Paul Airport. The new LED lights should save approximately 90% in energy costs over the life of the bulbs.

MAC Building Improvements

This is an ongoing program to provide for facility modifications to ensure continued efficient operation of MAC buildings or modifications necessary to meet the requirements of the tenants. This is a recurring project with rotating work that ensures the MAC buildings are appropriately maintained over a period of years. These projects may provide minor impacts on the current or future operating budget.

83 – Airlake

Joint and Crack Repairs

This project will execute joint and crack repairs on taxiways and taxiway connectors. This is a recurring project with rotating work that ensures roadways are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

84 – Flving Cloud

Airfield Improvements

This project will install LED taxiway edge lighting on the remaining portions without lighting and make improvements to the Runway 10R Hold Pad. This project is expected to provide a partial reduction to the annual \$70,000 electricity budget for Flying Cloud Airport. The new LED lights should save approximately 90% in energy costs over the life of the bulbs.

MAC Building Improvements

This year's project will focus on mitigating water infiltration at the electrical vault building. Other improvement work will address the most urgent issues identified during design. This is a recurring project with rotating work that ensures MAC buildings are appropriately maintained over a period of years. These projects may provide minor impacts on the current or future operating budget.

85 – Crvstal

LED Edge Lighting Upgrades

This project will replace existing edge light with LED lights. Existing lights have reached end of life. Airfield signage improvements are also part of this program. This project is expected to provide a partial reduction to the annual \$21,000 electricity budget for Crystal Airport. The new LED lights should save approximately 90% in energy costs over the life of the bulbs.

\$400.000

\$300.000

\$500.000

\$400.000

\$150.000

\$520.000

\$500.000

\$400.000

86 - Anoka County - Blaine

Taxilane Pavement Reconstruction

\$750,000

This is an ongoing program to reconstruct aircraft operational areas through bituminous overlays, seal coats or reconstruction to restore the surfaces to a smooth, even condition and improve overall operating conditions. The pavement condition index report as well as an inspection of the pavement will be completed to determine the area most in need of repair. This is a recurring project with rotating work that ensures pavements are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

2021 Capital Improvement Project Funding Sources

The pie chart below indicates the funding sources for the 2021 Capital Improvement Projects. Passenger Facility Charges (PFCs) are the largest contributor to the 2021 CIP. The below bar graph summarizes the distribution of 2021 CIP funds by subledger. A cash flow summary of the CIP will appear later in this section.







The Fuel System at Crystal Airport Opened in July 2020

2021 Capital Improvement Funding Sources

· · ·					val/State Line of					
Projects		PFCs	Fe	ederal/State Grants		Line of dit/GARBs	ļ	MAC/Airline Funds	Тс	tal Funding
MSP END OF LIFE/REPLACEMENT PROJECTS										
10 - Terminal 1										
Passenger Boarding Bridge Replacements	\$	4,100,000							\$	4,100,000
21 - Field and Runways										
Concourse G Apron Pavement Reconstruction	\$	5,000,000	\$	4,500,000					\$	9,500,000
Taxiway A Pavement Reconstruction	\$	5,560,000	\$	7,400,000	\$	940,000			\$	13,900,000
Taxiway B Pavement Reconstruction	\$	2,320,000	\$	3,000,000	\$	480,000			\$	5,800,000
MSP END OF LIFE/REPLACEMENT SUBTOTAL	\$	16,980,000	\$	14,900,000	\$	1,420,000	\$	-	\$	33,300,000
MSP IT PROJECTS										
10 - Terminal 1										
Intelligent Monitoring and Control Systems							\$	1,500,000	\$	1,500,000
MAC Technology Upgrades							\$	8,500,000	\$	8,500,000
63 - Police								, ,		
Card Access Modifications	\$	200,000							\$	200,000
Radio Distributed Antenna System Coverage Deficiency										
Resolution							\$	600,000	\$	600,000
66 - Fire										
Fire Alarm System Transition							\$	1,800,000	\$	1,800,000
MSP IT SUBTOTAL	\$	200,000	\$	-	\$	-	\$	12,400,000	\$	12,600,000
MSP LONG TERM COMPREHENSIVE PLAN PROJEC	TS									
10 - Terminal 1										
Baggage Claim/Ticket Lobby Operational Improvements	\$	40,425,000			\$	17,000,000			\$	57,425,000
MSP Long Term Comprehensive Plan	Ŷ	10) 120,000			Ŷ	1,000,000	\$	250,000	\$	250,000
MSP LONG TERM COMPREHENSIVE PLAN SUBTOTAL	Ś	40,425,000	Ś		Ś	17,000,000	Ś	250,000	Ś	57,675,000
MSP MAINTENANCE/FACILITY UPGRADE PROJEC		40,425,000	Ŷ		Ŷ	17,000,000	Ŷ	250,000	Ŷ	57,075,000
	15									
10 - Terminal 1					r –		ć	450.000	ć	450.000
Art Display Areas							\$ \$	150,000	\$ \$	150,000
Art Master Plan 13 - Energy Management Center							Ş	275,000	Ş	275,000
Concourse B Heating System Upgrades							\$	1,150,000	\$	1,150,000
Energy Savings Program							\$	700,000	\$	700,000
Indoor Air Quality Monitoring System							\$	700,000	-	700,000
LED Lighting Conversion in Valet							\$	500,000	\$	500,000
Victaulic Piping Replacement							Ś	1,000,000	\$	1,000,000
21 - Field and Runways							Ŧ	_,,	Ŧ	_,,
Taxiway B & Q Islands					\$	700,000			Ś	700,000
36 - Terminal 2					ı					,
Terminal 2 Pre-Conditioned Air Replacement							\$	2,000,000	\$	2,000,000
46 - Hangars and Other Buildings										
MAC Maintenance Building Efficiency Study							\$	150,000	\$	150,000
Safety and Security Center	\$	16,200,000	\$	20,000,000					\$	36,200,000
63 - Police										
Badging Office Relocation					\$	4,100,000			\$	4,100,000
Public Safety Modifications	\$	1,500,000							\$	1,500,000
MSP MAINTENANCE/FACILITY UPGRADES SUBTOTAL	\$	17,700,000	\$	20,000,000	\$	4,800,000	\$	6,625,000	\$	49,125,000
MSP ONGOING MAINTENANCE PROGRAMS										
10 - Terminal 1										
Baggage System Upgrades							\$	500,000	\$	500,000
Concourse G Rehabilitation							\$	4,000,000		4,000,000
Electrical Substation Replacement							\$	1,400,000	\$	1,400,000
Emergency Power Upgrades					\$	2,000,000	Ĺ	,,	\$	2,000,000
Plumbing Infrastructure Upgrade Program					<u> </u>	, ,,,,,,	\$	600,000	\$	600,000
Terminal Miscellaneous Modifications							\$	2,400,000		2,400,000
21 - Field and Runways			•		•					
Miscellaneous Airfield Construction			\$	1,125,000	\$	1,875,000			\$	3,000,000
Pavement Joint Sealing/Repair							\$	1,200,000	\$	1,200,000
26 - Terminal Roads/Landside										
Glumack Drive Reconstruction			\$	850,000			\$	2,750,000	\$	3,600,000
Tunnel/Bridge Rehabilitation					1		\$	100,000	\$	100,000

2021 Capital Improvement Funding Sources

•										
			Fe	ederal/State		Line of	I	MAC/Airline		
Projects		PFCs		Grants	Cr	edit/GARBs		Funds	Т	otal Funding
MSP ONGOING MAINTENANCE PROGRAMS CONTIN	UED)								
31 - Parking										
Parking Structure Rehabilitation					\$	3,000,000			\$	3,000,000
39 - Public Areas/Roads										
Roadway Fixture Refurbishment							\$	150,000	\$	150,000
MSP ONGOING MAINTENANCE SUBTOTAL	\$	-	\$	1,975,000	\$	6,875,000	\$	13,100,000	\$	21,950,000
MSP NOISE MITIGATION PROJECTS										
76 - Environment										
Noise Mitigation Consent Decree Amendment							\$	1,500,000	\$	1,500,000
MSP NOISE MITIGATION SUBTOTAL	\$	-	\$	-	\$	-	\$	1,500,000	\$	1,500,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE I	PLA	N PROJECTS	S							
82 - Lake Elmo										
Runway 14-32 Replacement			\$	3,600,000			\$	1,400,000	\$	5,000,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN										
SUBTOTAL	\$	-	\$	3,600,000	\$	-	\$	1,400,000	\$	5,000,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGR	ADE	PROJECTS								
80 - Reliever Miscellaneous										
Reliever Building Miscellaneous Modifications							\$	400,000	\$	400,000
Reliever Pavement Rehabilitation Miscellaneous Modifications							\$	300,000	\$	300,000
81 - St. Paul					-					
LED Edge Lighting Upgrades			\$	360,000			\$	140,000	\$	500,000
MAC Building Improvements							\$	400,000	\$	400,000
83 - Airlake										
Joint and Crack Repairs							\$	150,000	\$	150,000
84 - Flying Cloud					-					
Airfield Improvements			\$	200,000			\$	300,000	\$	500,000
MAC Building Improvements							\$	520,000	\$	520,000
85 - Crystal	r –		Ś	205 000	1		ć	445.000	ć	400.000
LED Edge Lighting Upgrades			Ş	285,000			\$	115,000	\$	400,000
86 - Anoka County - Blaine Taxilane Pavement Rehabilitation	1				1		\$	750,000	ć	750.000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE							Ş	750,000	\$	750,000
SUBTOTAL	\$	-	\$	845,000	\$	-	\$	3,075,000	\$	3,920,000
	\$	75,305,000	\$	36,875,000	\$	30,095,000	\$	33,875,000	\$	176,150,000
RELIEVER SUBTOTAL	\$	-	Ş	4,445,000	\$	-	\$	4,475,000	\$	8,920,000
TOTAL	\$	75,305,000	\$	41,320,000	\$	30,095,000	\$	38,350,000	\$	185,070,000

2022 Capital Improvement Program Narratives

MSP END OF LIFE/REPLACEMENT PROJECTS

End of Life/Replacement projects include systems, components and pavements that can no longer be economically or feasibly maintained and must be replaced.

10 – Terminal 1

Passenger Boarding Bridge Replacements

\$4,000,000 This project provides for the replacement of jet bridges at Terminal 1. Bridges to be replaced will be determined based on a condition assessment and input from the airlines. Aircraft parking positions will be optimized at the impacted gates and fuel pits adjusted as necessary. Podiums and door openings may also be adjusted to optimize gate hold areas. It is assumed fixed walkways may need to be replaced or added to meet ADA slope requirements and all gate hold areas will be upgraded with security doors, card readers, and cameras. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

Construction Fund

TSA Recapitalization In 2005 the Commission approved construction of the West Checked Baggage Inspection System, which included a TSA contribution of seven Computer Tomography X-Ray (CTX) devices, supporting technologies and equipment, and staff. Subsequently, the CTX devices have begun to approach end-of-life status based on current required maintenance cost, as determined by the TSA. The TSA has offered for negotiation a 100% funded (no MAC cost) Other Transaction Agreement (OTA) for design and construction services for device replacement and other required upgrades to accommodate the new technology. There will be two OTAs, one for the design phase and a second OTA for the construction phase will be negotiated in 2021. This project will provide for design and installation of TSA-furnished devices and other required equipment at no cost to the MAC. This project replaces end-of-life equipment and will have minimal or no impact on the current or future operating budget.

13 – Energy Management Center

Heating Pump Upgrades

The elastomeric fittings have a life expectancy of 15-20 years and are at or past the end of their useful life. The proposed project includes removal and replacement of over 100 fittings of this type. The project would replace the fittings with piping where possible and steel braided fittings in other locations. This project replaces end-oflife equipment and will have minimal or no impact on the current or future operating budget.

Variable Air Volume Box Replacement

This program will replace variable air volume boxes throughout Terminal 1 with more efficient equipment connected to the IMACS system and located for maintenance accessibility. When this four-year nonrecurring capital project is completed, it will reduce maintenance contracts for this equipment by \$2.8 million over the life of the new equipment.

21 – Field and Runway

Airfield Snow Melter Replacement/Upgrades

Replace, modify and/or upgrade snow melters on the airfield that are beyond their useful life. This project replaces end-of-life equipment and will have minimal or no impact on the current or future operating budget.

Bituminous Shoulder Reconstruction

This project provides for reconstruction of full depth bituminous shoulder at the end of Runway 30R from Taxiway P1 to Taxiway P3. Work will include removals, crushed aggregate base, bituminous pavement, pavement marking, and electrical construction. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Concourse G Apron Pavement Reconstruction

This project will reconstruct a portion of the apron area adjacent to Concourse G. Work will include removals, excavation, granular material, crushed aggregate base, concrete pavement, fuel pits, and pavement marking. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Taxiway B Pavement Reconstruction

This project will reconstruct a portion of Taxiway B. Work will include removals, excavation, granular material, crushed aggregate base, concrete pavement, bituminous shoulders, pavement marking, and taxiway centerline lights. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Taxiway P Pavement Reconstruction

This project provides for the reconstruction of concrete pavement along Taxiway P between Taxiway M and Taxiway P10 and from Taxiway P1 to Taxiway P3. Work will include removals, concrete pavement, pavement markings and electrical construction. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

36 – Terminal 2

Terminal 2 Recarpeting Program

This multi-year program will replace end of life carpeting throughout Terminal 2. This is a recurring project with rotating work that ensures end-of-life carpet is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

\$1.800.000

\$5,000,000

\$750.000

\$900.000

\$4.000.000

\$2,000,000

\$10.000.000

\$500.000

\$24.000.000

2021 Budaet

MSP IT PROJECTS

MSP IT Projects include those that have a significant amount of technology-related enhancements, maintenance or restructuring.

10 – Terminal 1

Intelligent Monitoring and Control Systems (IMACS)

This is a continuation of a multi-year program to upgrade all MAC building automation systems to an open architecture protocol so that the MAC can bid maintenance and construction contracts more competitively. This project will replace sole-source controllers with LonMark certified products. This non-recurring project supports more efficient operation and maintenance of mechanical systems throughout the campus. These efficiencies contribute to the \$2.8 million savings noted in the Variable Air Volume Box Replacement project.

MAC Technology Upgrades

Each year, there are a number of IT projects that are beyond the resources of the MAC's staff and operating budget to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Work may include Fiber Optic Cable Upgrades, MACNet maintenance and upgrades, Electronic Visual Information Display system (EVIDs) and Multi-User Flight Information Display systems (MUFIDs) digital signs, Wireless System enhancements, and MAC Public Address System maintenance and upgrades. The list of potential projects will be compiled and prioritized in early 2022. This series of recurring projects ensure that miscellaneous IT equipment maintenance, enhancement and replacements happen in a timely manner. The projects have minimal or no impact on the current or future operating budget.

Telecommunications Room Equipment Continuity

The MAC network (MACNet) carries, along with other information, credit card data collected from the landside parking revenue control system. Merchants like the MAC are required to meet credit card security standards created to protect card holder data. Among these requirements are security standards for the physical locations where MACNet equipment is located. Additionally, the network equipment itself must have added security features to prevent unauthorized network access. This multi-year program addresses these standards by providing security equipment and relevant network hardware for the 150 telecommunications rooms on the MSP campus. This non-recurring project protects customer data and MAC revenue. There is minimal or no impact on the current or future operating budget beyond the intangible impacts of protecting customer and entity data and financial information.

63 – Police

Card Access Modifications

This is a multi-year program to refresh the inventory of card access security readers as they get to end of life. add outdoor biometric readers, add mobile card readers, add other readers as needed throughout the campus. and align card access control with other surveillance technology including Integrated Video and Information System Network. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

66 – Fire

\$1.400.000

\$1.300.000

Fire Alarm System Transition In an effort to improve monitoring reliability and eliminate the existing single point of failure configuration, this multi-year project will include database redundant systems, device controller upgrades and the decentralization of the fire alarm master control equipment. Beginning in 2022, this project will move to end-of-life upgrade and maintenance status. The project has minimal or no impact on the current or future operating budget. Going forward, it will be a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner.



"Project Bike Retrospective" at the Thomson Reuters Concourse C Art Gallery

\$1.500.000

\$10.000.000

\$1.500.000

MSP LONG TERM COMPREHENSIVE PLAN PROJECTS

MSP Long Term Comprehensive Plan projects include projects that enhance or expand the airport facilities to meet existing or forecasted passenger needs.

10 – Terminal 1

Baggage Claim/Ticket Lobby Operational Improvements This is continuation of a program that will provide the level of service requirements for short- and medium-term growth of the origin and destination passengers, addressing issues of congestion and functionality in the Terminal 1 Arrivals and Departures areas. This program will complete the expansion of the east terminal façade, including walkways that meet required codes, public seating areas, curtain wall replacement, improved lighting and sight lines, east mezzanine removal/reduction, structural enhancements, improved vestibules and curbside. In the Departures Hall this program will increase the depth of the check-in area and include airline check-in facilities, ticket offices, and TSA space. The South Security Checkpoint will be expanded to eight lanes and add an employee screening portal. The Center Mezzanine will be expanded with a cantilevered corridor, allowing security observation, and facilitating future remodeling. On the Arrivals Level, baggage claim device capacity will be increased. This program adds space to Terminal 1, which will increase Terminal 1 janitorial expenses approximately 2%.

Baggage Handling System

This project includes baggage handling system (BHS) work associated with the south half of Terminal 1 related to several phases of operational improvements between the baggage claim and ticket lobby levels. Improvements to the inbound BHS include new baggage claim devices and conveyors. The outbound BHS improvements include self-service bag drop devices, related conveyors, oversize bag screening and tub returns. This project ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

MSP Airport Lavout Plan

This project will prepare a new Airport Layout Plan and Exhibit A Property Map using updated airport geospatial information system survey data. This is a recurring project to maintain compliance with FAA guidelines and requirements. It has minimal or no impact on the current or future operating budget.

MSP Long Term Plan

The MSP 2030 Long Term Comprehensive Plan (LTCP), previously completed in April 2010, was scheduled to be updated in 2020. While work that had already started with forecasting and gap analyses was paused early in 2020, efforts to continue work on the LTCP document started in 2021, will continue in 2022. This is a recurring project to maintain compliance with FAA guidelines and requirements. It has minimal or no impact on the current or future operating budget.

MSP MAINTENANCE/FACILITY UPGRADE PROJECTS

MSP Maintenance/Facility Upgrade projects include those that provide improvements to individual buildings or systems across the campus on a one-time or short-term basis.

10 – Terminal 1

Art Display Areas \$150.000 This program is a continuation of the existing program, in partnership with the Airport Foundation MSP, to provide opportunities and space build out for the display of permanent and temporary/rotating art exhibits. This program enhances the customer service experience for travelers and airport employees. Art program costs are funded by the Airport Foundation MSP. The program has minimal or no impact on the MAC's current or future operating budget.

Arts Master Plan

\$1.050.000 This program supports procurement of commissioned art and rotating exhibits as part of the Percent for Arts program. The Arts Master Plan is funded by the capital program based on a percentage of the MAC's capital projects. There is no impact on the operating budget.

\$34.730.000

\$800.000

\$39,120,000

\$750.000



Prince Mural in the Hub Core an Airport Foundation MSP Temporary Exhibit

Construction Fund

Delivery Node Redevelopment

The MAC's existing node delivery and storage system requires long-term improvements at Terminal 2, and Terminal 1 (Concourses A, C, E, F, and G) to provide for safe and efficient delivery, by the logistics company, to MAC and airport tenants. This program will improve or replace existing nodes with more centralized locations that should include loading docks, elevators where needed, adjacent storage, trash and recycling, etc. The existing main dock at Terminal 1, replaced by the MAC Receiving and Distribution Center, will also be studied to find highest use, including the possibility of D-Street becoming Security Information Display Area access. This phase will study needs and opportunities to refine the budgets for future construction phases. This phase of the project will provide insight into expense changes for the completed project.

Folded Plate Repairs

This is the first of four phases to repair and replace the roof assembly on the folded plate roof at Terminal 1. This project ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

Terminal 1 Employee Breakroom

This project will provide an MSP employee breakroom that will have a quiet area for employees who work multiple shifts on the campus to eat, read, etc. By providing this quality work support area, front line and other employees will be able to rest and eat out of the view of the public. This program enhances the customer service experience for travelers and airport employees. It has minimal or no impact on the MAC's current or future operating budget.

Terminal 1 Tug Door Replacement

This project includes the removal and replacement of high-speed rolling doors at Terminal 1 in the Main Tug Drive Area and in Concourse D. Included with the door replacement is the addition of new door controls, sensors and ground loops. Also included in this project is the installation of new bollards, guardrails, speedbumps and miscellaneous signage. Several existing high-speed rolling doors will be connected to IMACS monitoring as part of this work. This project ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

13 – Energy Management Center

Concourse B Heating System Upgrades

This project will upgrade Concourse B's fin tube radiation and variable air volume boxes as they are inefficient, expensive to operate and at the end of their expected life. This project is expected to provide approximately 0.5% reduction to the EMC's annual \$1.6 million natural gas budget.

EMC Roof Replacement and Break Room Remodel

This project will upgrade and rebuild portions of the EMC including replacing the entire roof, replacing narrow curtain wall system at the north exit and building an addition to house new locker room facilities and a new workshop. This project ensures the end-of-life roof is replaced in a timely manner and improves the employee experience by increasing work support space. The project has minimal or no impact on the current or future operating budget.

21 – Field and Runway

Taxiway T Centerline Lights

This project provides for the construction of taxiway centerline lighting systems for Taxiway T through the infield apron between the connectors from Taxiway M and Taxiway Y. Work includes installation of taxiway centerline lights and conductors, and modifications at the Airfield Lighting Electrical Center North building. This project is expected to increase the airfield's annual \$218,000 electricity budget by approximately 0.5%.

31 – Parking

Orange Ramp Metal Panel Replacement

This project will provide a permanent installation to replace the temporary repair completed immediately following damage done by a high wind event in December 2017. This nonrecurring project repairs an existing structure and maintains its lifespan. It has minimal or no impact on the current or future operating budget.

\$8,900,000

\$8,300,000

\$2.050.000

\$700.000

\$500.000

2021 Budaet

\$500.000

\$225.000

\$540.000

Parking Ramp Railing Refinishing

This multi-year project will address the parking ramp metal railings that have weathered and degraded over time. The paint has chipped and peeled away, which caused the exposed metal rail to rust and corrode. If not repaired, the degraded metal railings could become at risk for detachment. The rust has stained the concrete walls and concrete slabs creating an unsightly appearance for airport customers and resulting in concrete repair work in the surrounding areas. This project ensures end-of-life structures are replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

36 – Terminal 2

Terminal 2 Employee Breakroom

This project will provide an MSP employee break room that will have a quiet area for employees who work multiple shifts on the campus to eat, read, etc. By providing this guality work support area, front line and other employees will be able to rest and eat out of view of the public. This program enhances the customer service experience for travelers and airport employees. It has minimal or no impact on the MAC's current or future operating budget.

Terminal 2 Rentable Space Build-out

This project will build out previously vacant and unfinished rentable spaces in the terminal to support additional airline accommodations as well as existing tenant growth. Rentable space created by this project is anticipated to increase future operating revenue by at least \$47.13 per square foot.

63 – Police

Perimeter Gate Security Improvements This project provides for the reconstruction of Gate 269 with a full crash beam gate, updated electrical controls and a new guard booth. The primary impact of this project is to improve safety by upgrading equipment. No current or future operating budget impacts are anticipated as a result of this project.

Terminal 1 APD Locker Room Expansion

This project will reconfigure spaces in the Airport Police Department administration space to expand the locker rooms, consolidating those facilities that have been distributed along the mezzanine hallway in found spaces as the staff count grew. This improves the employee experience by consolidating work support space. The project has minimal or no impact on the current or future operating budget.

66 – Fire

Campus Fire Protection

This program addresses deficiencies in water-based fire protection systems and firefighting water supplies. It will provide for needed compliance with the Minnesota State Fire and Building Codes, the MAC Design Standards and the MAC Construction Standards. It will ensure continued capability for the Airport Fire Department to respond to fire emergencies, and to fight fires and mitigate hazards effectively and efficiently. In 2022, the project scope will address issues in the terminals and throughout the MSP campus. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

70 – General Office/Administration

General Office Building Improvements

Continual maintenance of MAC buildings is necessary for comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold, and other health issues. The General Office Building, built in the 1960s, has experienced a number of window and building issues that need to be corrected including window sealing and replacements, curtain wall sealing, roof repairs, and valve replacements. This program will also address replacement of end-of-life finishes as required. This is a recurring project with rotating work that ensures end-of-life equipment and structures are replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.



2021 Budget **Construction Fund**

\$1.000.000

\$700.000

\$350.000

\$1,200,000

\$2.800.000

\$500.000

\$7.500.000

MSP NOISE MITIGATION PROJECTS

Noise Mitigation Projects are completed in compliance with the Consent Decree First Amendment. It is a residential noise mitigation program that began in March 2014 under the terms of an amended legal agreement between the Metropolitan Airports Commission and the cities of Richfield, Minneapolis and Eagan. The agreement has been approved by the Hennepin County District Court and is effective until December 31, 2024. Under this program, eligibility of single-family and multi-family homes will be determined annually, based upon actual noise contours that are developed for the preceding calendar year, beginning in March 2014.

76 – Environment

Noise Mitigation Consent Decree Amendment \$1,000,000 This project will provide noise mitigation for those single-family and multi-family homes meeting the eligibility requirements of the program. There are no operating budget impacts of this project, which is funded through capital sources.

MSP ONGOING MAINTENANCE PROGRAMS

MSP Ongoing Maintenance projects include buildings, systems, pavements and other infrastructure that require improvements on an annual basis in order to maintain the facilities and manage MAC assets.

10 – Terminal 1

Air Handling Unit Replacement

There are existing air handling units serving Terminal 1 that were installed with the original terminal construction in 1958-60 and are over 60 years old. A study of these units has been completed that evaluated each unit's age, condition, and its ability to adequately heat or cool the spaces it serves. A multi-year program has been implemented to provide for the replacement of the units that have been identified as needing replacement. The project costs include modifications to building walls to facilitate the removal of existing equipment and installation of the new units, upgraded electrical and temperature controls, and asbestos abatement. This project is expected to provide approximately 2% reduction to the Terminal 1 \$9.4 million annual electricity budget.

Baggage System Upgrades

This multi-year program will provide necessary upgrades to the inbound and outbound baggage system not covered by general system maintenance. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

Concourse G Rehabilitation

This multi-year program will provide operational improvements to the existing concourse over time, including replacing elevators, modifying and replacing structural, electrical and mechanical systems. This is a replacement project that has minimal or no impact on the current or future operating budget.

Conveyance System Upgrades

A study of the MSP campus conveyance systems including elevators, escalators, moving walks, dumbwaiters, and material lifts was completed by the Facilities Department's conveyance consultant. The study evaluated the useful life of each system including the availability of replacement parts and technical support of the equipment. Many of the systems are being operated by outdated technology that is generally less efficient than modern control equipment. Some of the systems do not include safety devices or features that are commonly installed on modern equipment. This multi-year program modernizes and replaces elements of the conveyance systems and installs new conveyance systems if needed. This is a recurring project with rotating work that ensures end-of-life equipment is replaced in a timely manner and all equipment includes appropriate safety equipment. The project has minimal or no impact on the current or future operating budget.

Electrical Infrastructure Program

There are 53 electrical substations that serve the Terminal 1 complex. It is imperative that these substations be inspected, cleaned and upgraded routinely in order to ensure their continued performance. This is a recurring project with rotating work that maintains or replaces equipment over a period of years. The project has minimal or no impact on the current or future operating budget.

Electrical Substation Replacement

This is a multi-year program to replace electrical substations which are at or very near end of life. This program will also improve redundancy. This is a recurring project with rotating work that ensures end of life equipment is replaced in a timely manner. The project has minimal or no impact on the current or future operating budget.

\$4,000,000

\$3.000.000

\$500.000

\$6,500,000

\$2,000,000

\$1.400.000

90

91

Plumbing Infrastructure Upgrades

In 2010, MAC staff prepared a preliminary study of the reliability and maintainability of the existing plumbing infrastructure. Portions of the existing plumbing infrastructure serving Terminal 1 are over 40 years old, have systems that are undersized for today's demands, contain isolation valves that are either inaccessible or no longer functional, and utilize aging water meter systems. There are also deteriorated sections of the existing sanitary and storm water systems. This ongoing program was implemented in 2012 to upgrade the plumbing infrastructure system to meet current code requirements and the MAC's standards. The focus of the 2021 project is to continue the replacement of aging plumbing systems. This is a recurring project with rotating work that ensures equipment is maintained to appropriate standards. The project has minimal or no impact on the current or future operating budget.

Terminal Building Remediation Program

Continual maintenance of the terminal buildings is imperative to passenger comfort and safety as well as sustainability of the MAC asset. Age and weather contribute to building deterioration, mold and other health issues. Building and concourse envelope issues include curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel repair/replacement, and soffit repair/replacement and insulation systems. This is a recurring project with rotating work that ensures structures are maintained to appropriate standards. The project has minimal or no impact on the current or future operating budget.

Terminal Miscellaneous Modifications

Each year, there is a list of maintenance projects that are beyond the resources of the MAC's maintenance and trades staff to accomplish. These projects are prioritized and completed either as a series of contracts or as purchase orders. Typical work includes door replacements, emergency upgrades to mechanical, electrical, plumbing or HVAC systems, loading dock work, etc. The list of potential projects will be compiled and prioritized in early 2022. This is a recurring project that has minimal or no impact on the current or future operating budget.

13 – Energy Management Center

EMC Plant Upgrades

This multi-year program provides upgrades to the EMC's Boiler and Chiller Plants at both Terminal 1 and Terminal 2. The work includes upgrades to the aging Chilled Water and Heating Water systems throughout both terminals. The pumping and piping systems on both the heating and cooling systems are aging and in need of repair work beyond regular maintenance. This is a recurring project with rotating work that ensures equipment is maintained to appropriate standards. The project has minimal or no impact on the current or future operating budget.

21 – Field and Runway

Airside Electrical Construction This program provides for the removal and replacement of airfield lighting and signage with LED technology and lighting control upgrades. This project is expected to provide a partial reduction to the airfield's annual \$218,000 electricity budget. The new LED lights should save approximately 90% in energy costs over the life of the bulbs.

Airside Roadway Pavement Restoration

This is an ongoing program to rehabilitate roadways on the airfield through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. The pavement condition index report as well as an inspection of the pavement will be completed to determine the areas most in need of repair on an annual basis. This is a recurring project with rotating work that ensures maintenance of the airfield over a period of years. The project has minimal or no impact on the current or future operating budget.

Glycol Tank Repairs

This project provides for repair of leaking construction joints and cracks in concrete walls and floors of the glycol tanks located at the MSP Glycol Management Facility. The 2022 project will include liner repairs to all three tanks as well as regrading and restoration of the turf area west of the tanks. This is a recurring project with rotating work that ensures maintenance of the environmental safety equipment over a period of years. The project has minimal or no impact on the current or future operating budget.

\$2,400,000

\$1,500,000

\$4.000.000

\$1,200,000

\$800.000

2021 Budaet **Construction Fund**

\$600.000

\$2,000,000

Miscellaneous Airfield Construction

This program supports Part 139 Airport Certification through grading and drainage improvements within runway safety areas, airfield pavement marking modifications, and other miscellaneous airside projects that are too small to accomplish independently or arise unexpectedly. This is a recurring project to maintain compliance with FAA guidelines and requirements. It has minimal or no impact on the current or future operating budget.

Pavement Joint Sealing/Repair

This is an ongoing program to provide for the resealing of joints, sealing of cracks, and limited surface repairs on existing concrete pavements. The areas scheduled for sealing will be as defined in the overall joint sealing program or as identified by staff inspection in the early spring of each year. This is a recurring project with rotating work that ensures maintenance of the environmental safety equipment over a period of years. The project has minimal or no impact on the current or future operating budget.

26 – Terminal Roads/Landside

Tunnel/Bridge Rehabilitation

The MSP campus has MAC-owned bridges and tunnels. Bridge and tunnel inspections are conducted each year to identify maintenance and repairs which are then implemented in a timely fashion. This is a recurring project with rotating work that ensures bridges and tunnels are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

31 – Parking

Parking Structure Rehabilitation

This is an annual program to maintain the integrity of the airport's multi-level parking structures. Projects typically include concrete repair, joint sealant replacement, expansion joint repairs, concrete sealing and lighting improvements. This is a recurring project with rotating work that ensures parking structures are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

39 – Public Areas/Roads

Concrete Joint Repair

This project is to complete landside pavement joint repair on MSP campus roadways as a preventative maintenance activity to prolong the existing pavement from reconstruction. This is a recurring project with rotating work that ensures roadways are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

Landside Pavement Rehabilitation

This is an ongoing program of preventative maintenance activities such as crack sealing, surface treatments, and resurfacing on roadways located outside of the Air Operations Area. This program effectively slows deterioration rates, extends service life and delays need for total reconstruction of bituminous and concrete pavements. Inspection of pavements and appurtenances determines what areas are to be prioritized for rehabilitation under each year's project. This is a recurring project with rotating work that ensures pavements are appropriately maintained over a period of years. The project impacts future capital work and has minimal or no impact on the current or future operating budget.

Landside Utility Rehabilitation

Each year there are a number of landside utility projects that are beyond the resources of the MAC's staff and operating budget to accomplish. These projects are prioritized annually and completed with either a series of contracts or purchase orders. Electric power, sanitary sewer, storm sewer and watermain improvements will be addressed with this program. Also, a study will be conducted as part of the first year's project to identify future potential projects. The study will be updated annually to reflect current priorities. This is a recurring project that typically has no impact on the operating budget. Any operating budget impact is unknown until the project is planned during the project year.

Roadway Fixture Refurbishment

Many of the light poles, clearance restriction boards, sign units, fence sections, and canopies on the airport roadways are in need of repainting and maintenance. This project provides for refurbishment of these fixtures. This is a recurring project with rotating work that ensures fixtures are appropriately maintained and are replaced when reaching end of life. The project has minimal or no impact on the current or future operating budget.

\$400.000

\$500.000

\$800.000

\$750.000

\$150,000

\$3.500.000

2021 Budaet **Construction Fund**

\$100.000

\$3.000.000

2021 Budget Construction Fund

46 – Hangars and Other Buildings

Campus Building Rehab Program

Continual maintenance of MAC non-terminal buildings is imperative in providing a stable infrastructure and meeting the MAC's sustainability goals. Age and weather contribute to building deterioration, mold and other health issues. Building envelope issues include curtain wall systems, glazing, sealant repair/replacement, louver repair/replacement, metal panel replacement and/or painting/tuck-pointing, structural repair and insulation systems. This program will also include repair/replacement related to interior issues. This is part of an on-going program to maintain MAC buildings as assets. This is a recurring project with rotating work that ensures MAC structures are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

MSP Campus Building Roof Replacement

A report has been developed within the MAC that evaluates one-half of the roofs every other year. This ongoing program allows these roofs that have been evaluated to be prioritized and programmed for repair. The focus of the 2022 project will be on the replacement of the roof on the Field Maintenance Building. Emergency repairs may also be needed on some other roofs; this program will provide dollars for such instances. This is a recurring project with rotating work that ensures roofs on MSP campus structures are appropriately maintained or replaced over a period of years. The project has minimal or no impact on the current or future operating budget.

MSP Tenant Projects

MSP tenant projects include those that enhance or expand tenant or leasehold facilities that the MAC supports, with the tenants reimbursing the costs to the MAC for work within leasehold space.

10 – Terminal 1

Concessions Upgrades/Revenue Development

This is an annual program to fund miscellaneous upgrades such as finishes, furniture, signage, and/or modified connections to utilities for the concession programs or other revenue generating programs at the airport. This recurring program has no impact on the operating budget.

Terminal 1 Pre-Conditioned Air

This program will provide and/or replace pre-conditioned air units serving passenger boarding bridges to eliminate the use of idling airplane engines to heat and cool the ambient air. This program will reduce emissions on the campus. This project has customer service and environmental impacts, with minimal to no impact on the current or future operating budget.

RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN PROJECTS

Reliever Airports Long Term Comprehensive Plan projects include projects that enhance or expand the airport facilities to meet existing or forecasted operational needs.

82 – Lake Elmo

Runway 14-32 Replacement \$3,500,000 The updated long term comprehensive plan for this airport proposes relocating and extending the primary runway northeast of its current alignment. This year's scope includes the fourth phase of construction for this project which focuses on converting the old Runway 14-32 to a taxiway. This project has minimal or no impact on the current or future operating budget.

Lake Elmo Construction Replaces Runway 14-32, Adds Taxiways and Realigns 30th Street

84 – Flying Cloud

Airport Layout Plan

\$300.000

Acquire new airport geospatial information system base mapping that will be used to create a new Airport Layout Plan (ALP) set that complies with current FAA guidelines and criteria. The new ALP will show current conditions and any development proposed in the 2040 Long-Term Comprehensive Plan. The ALP is a recurring project to maintain compliance with FAA guidelines and requirements. This project is a one-time cost and has minimal or no impact on the current or future operating budget.

93



\$1,300,000

\$500.000

\$100,000

\$2.000.000

86 – Anoka County-Blaine

Airport Layout Plan

Acquire new airport geospatial information system base mapping that will be used to create a new ALP set that complies with current FAA guidelines and criteria. The new ALP will show current conditions and any development proposed in the 2040 Long-Term Comprehensive Plan. The ALP is a recurring project to maintain compliance with FAA guidelines and requirements. This project is a one-time cost and has minimal or no impact on the current or future operating budget.

RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE PROJECTS

Reliever Airports Maintenance/Facility Upgrade projects include improvements to buildings, systems, pavements and other infrastructure across the Reliever Airport system on a one-time or short-term basis.

80 – Reliever Airports

Reliever Building Miscellaneous Modifications

This program will address ongoing needs for repairs and modifications of MAC-owned buildings at five of the Reliever Airports, excluding St. Paul. These items may include: crew rest areas, heating, air conditioning, structural repairs and aesthetic updates. The list of potential projects will be compiled and prioritized in early 2021. This is a recurring project that has minimal or no impact on the current or future operating budget.

Reliever Pavement Rehabilitation Miscellaneous Modifications

This program will address ongoing needs for crack sealing, joint repairs, pavement rejuvenation, and pavement repairs at the six Reliever Airports. The list of potential projects will be compiled and prioritized in early 2021. This is a recurring project with rotating work that ensures pavements are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

83 – Airlake

South Building Area Sewer and Water Expansion \$200,000 This project will expand sewer and water service to four large lots in the south building area to improve the lease ability of these lots. Leasing these improved lands will create annual operating revenue of \$19,000-\$42,000, plus a percent rent.

85 – Crystal

Taxilanes Pavement Rehabilitation

This is an ongoing program to rehabilitate aircraft operational areas (runways, taxiways, aprons) through bituminous overlays, seal coats, or in some instances, reconstruction, to restore the surfaces to a smooth, even condition and improve overall operating conditions. The pavement condition index report as well as an inspection of the pavement will be completed to determine the area most in need of repair. This is a recurring project with rotating work that ensures pavements are appropriately maintained over a period of years. The project has minimal or no impact on the current or future operating budget.

2022 Capital Improvement Program Funding Sources

The following table shows the funding sources for the 2022 Capital Improvement Program projects. A cash flow summary appears later in the section.

2022 Capital Improvement Funding Sources

		Fe	ederal/State	Line of	MAC/Airline		
Projects	PFCs		Grants	Credit/GARBs	Funds	Тс	otal Funding
MSP END OF LIFE/REPLACEMENT PROJECTS							
10 - Terminal 1							
Passenger Boarding Bridge Replacements	\$ 4,000,000					\$	4,000,000
TSA Recapitalization		\$	24,000,000			\$	24,000,000
13 - Energy Management Center							
Heating Pump Upgrades					\$ 900,000	\$	900,000
Variable Air Volume Box Replacement					\$ 750,000	\$	750,000
21 - Field and Runways		-					
Airfield Snow Melter Replacment/Upgrades				\$ 1,800,000		\$	1,800,000
Bituminous Shoulder Reconstruction	\$ 2,000,000	\$	3,000,000			\$	5,000,000
Concourse G Apron Pavement Reconstruction	\$ 1,600,000	\$	2,400,000			\$	4,000,000
Taxiway B Pavement Reconstruction	\$ 800,000	\$	1,200,000			\$	2,000,000
Taxiway P Reconstruction	\$ 3,000,000	\$	6,000,000	\$ 1,000,000		\$	10,000,000
36 - Terminal 2							
Recarpeting Program					\$ 500,000	\$	500,000
MSP END OF LIFE/REPLACEMENT SUBTOTAL	\$ 11,400,000	\$	36,600,000	\$ 2,800,000	\$ 2,150,000	\$	52,950,000

\$400.000

\$300.000

\$400.000

\$550.000

2022 Capital Improvement Funding Sources Federal/State Line of MAC/Airline PFCs Credit/GARBs Funds **Total Funding** Projects Grants **MSP IT PROJECTS** 10 - Terminal 1 Intelligent Monitoring and Control Systems Ś 1,500,000 \$ 1,500,000 10,000,000 \$ Ś 10,000,000 MAC Technology Upgrades **Telecom Room Equipment Continuity** Ś 1,500,000 \$ 1,500,000 63 - Police Card Access Modifications 1,300,000 \$ 1,300,000 \$ 66 - Fire Fire Alarm System Transition 1,400,000 \$ 1,400,000 **MSP IT SUBTOTAL** Ś 1,300,000 1,500,000 \$ 12,900,000 \$ Ś 15,700,000 **MSP LONG TERM COMPREHENSIVE PLAN PROJECTS** 10 - Terminal 1 Baggage Claim/Ticket Lobby Operational Improvements 24,730,000 10,000,000 34,730,000 Ś Ś Ś 39,120,000 39,120,000 Baggage Handling System Ś Ś MSP Airport Layout Plan Ś 800,000 \$ 800,000 MSP Long Term Plan Ś 750.000 \$ 750,000 MSP LONG TERM COMPREHENSIVE PLAN SUBTOTAL Ś 63,850,000 Ś 75,400,000 Ś 10,000,000 1,550,000 Ś **MSP MAINTENANCE/FACILITY UPGRADE PROJECTS** 10 - Terminal 1 Art Display Areas Ś 150,000 \$ 150,000 Ś 1,050,000 \$ 1,050,000 Arts Master Plan Delivery Node Redevelopment 500,000 \$ \$ 500,000 Folded Plate Repairs \$ 8,900,000 \$ 8,900,000 Terminal 1 Employee Breakroom \$ 225,000 \$ 225,000 Terminal 1 Tug Door Replacement 540,000 \$ 540,000 \$ 13 - Energy Management Center 2,050,000 Ś 2,050,000 \$ Concourse B Heating System Upgrades EMC Roof Replacement and Break Room Remodel \$ 8,300,000 \$ 8,300,000 21 - Field and Runways 700,000 Taxiway T Centerline Lights \$ 700,000 \$ 31 - Parking Orange Ramp Metal Panel Replacement 500,000 \$ 500,000 Ś Parking Ramp Railing Refinishing \$ 1,000,000 \$ 1,000,000 36 - Terminal 2 Terminal 2 Employee Breakroom 350,000 \$ 350,000 Ś Terminal 2 Rentable Space Buildout \$ 700,000 \$ 700,000 63 - Police Perimeter Gate Security Improvements \$ 1,875,000 \$ 5,625,000 \$ 7,500,000 Terminal 1 APD Locker Room Expansion Ś 1,200,000 \$ 1,200,000 66 - Fire **Campus Fire Protection** Ś 2,800,000 \$ 2,800,000 70 - General Office General Office Building Improvements Ś 500.000 Ś 500.000 MSP MAINTENANCE/FACILITY UPGRADES SUBTOTAL 1,875,000 \$ 11,600,000 \$ 36,965,000 5,625,000 17,865,000 \$ Ś Ś **MSP ONGOING MAINTENANCE PROGRAMS** 10 - Terminal 1 6,500,000 Air Handling Unit Replacement Ś 6,500,000 Ś Baggage System Upgrades 500,000 \$ 500,000 Concourse G Rehabilitation 4,000,000 Ś 4,000,000 Ś 3,000,000 \$ **Conveyance System Upgrades** 3,000,000 Electrical Infrastructure Program Ś 2,000,000 Ś 2,000,000 \$ 1,400,000 \$ **Electrical Substation Replacement** 1,400,000 Plumbing Infrastructure Upgrade Program 600,000 \$ 600,000 Terminal Building Remediation Program \$ 2,000,000 \$ 2,000,000 2,400,000 Terminal Miscellaneous Modifications 2,400,000 \$ \$ 13 - Energy Management Center EMC Plant Upgrades \$ 1,500,000 \$ 1,500,000 21 - Field and Runways 4,000,000 4,000,000 Airside Electrical Construction \$ \$ Airside Roadway Pavement Restoration \$ 1,200,000 1,200,000 \$ 800,000 \$ **Glycol Tank Repairs** 800,000 3,500,000 Miscellaneous Airfield Construction \$ 3,500,000 Ś Pavement Joint Sealing/Repair 800,000 \$ 800,000

2022 Capital Imp	ro	veme	en	t Fun	di	ng So	u	rces		
			Fe	ederal/State		Line of	r	MAC/Airline		
Projects		PFCs		Grants	Cr	edit/GARBs	dit/GARBs		Т	otal Funding
MSP ONGOING MAINTENANCE PROGRAMS CONTINU	JED									
26 - Terminal Roads/Landside										
Tunnel/Bridge Rehabilitation							\$	100,000	\$	100,000
31 - Parking										
Parking Structure Rehabilitation					\$	3,000,000			\$	3,000,000
39 - Public Areas/Roads										
Concrete Joint Repair							\$	400,000	\$	400,000
Landside Pavement Rehabilitation							\$	500,000	\$	500,000
Landside Utility Rehabilitation							\$	750,000	\$	750,000
Roadway Fixture Refurbishment							\$	150,000	\$	150,000
46 - Hangars & Other Buildings					-					
Campus Building Rehab Program							\$	500,000	\$	500,000
MSP Campus Building Roof Replacements							\$	1,300,000	\$	1,300,000
MSP ONGOING MAINTENANCE SUBTOTAL	\$	-	\$		\$	27,600,000	\$	13,300,000	\$	40,900,000
MSP NOISE MITIGATION PROJECTS										
76 - Environment										
Noise Mitigation Consent Decree Amendment							\$	1,000,000	\$	1,000,000
MSP NOISE MITIGATION SUBTOTAL	\$	-	\$	-	\$	-	\$	1,000,000	Ś	1,000,000
MSP TENANT PROJECTS								,,.	· ·	/
10 - Terminal 1							\$	100.000	ć	100.000
Concession Upgrades/Revenue Development Terminal 1 Pre-Conditioned Air							\$ \$	100,000 2,000,000	\$ \$	100,000 2,000,000
MSP TENANT SUBTOTAL	\$		\$		\$		\$ \$	2,000,000	\$ \$	2,000,000
		-		-	>	-	Ş	2,100,000	Ş	2,100,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE F	'LA I	N PROJECTS	>							
82 - Lake Elmo					r					
Runway 14-32 Replacement			\$	2,975,000			\$	525,000	\$	3,500,000
84 - Flying Cloud	r –			450.000	-			450.000	<i>.</i>	
Airport Layout Plan			\$	150,000			\$	150,000	\$	300,000
86 - Anoka County - Blaine	1		ć	200.000			ć	200.000	ć	400.000
Airport Layout Plan			\$	200,000			\$	200,000	\$	400,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE PLAN										
SUBTOTAL	\$	-	\$	3,325,000	\$	-	\$	875,000	\$	4,200,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRA	ADE	PROJECTS								
80 - Reliever Miscellaneous	r									
Reliever Building Miscellaneous Modifications							\$	400,000	\$	400,000
Reliever Pavement Rehabilitation Miscellaneous Modifications							\$	300,000	\$	300,000
83 - Airlake	•		•		•		•			,
South Building Area Sewer and Water Expansion							\$	200,000	\$	200,000
85 - Crystal							·	· · · ·		
Taxilane Pavement Rehabilitation							\$	550,000	\$	550,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY UPGRADE										
SUBTOTAL	\$	-	\$	-	\$	-	\$	1,450,000	\$	1,450,000
MSP SUBTOTAL	\$	78,425,000	\$	42,225,000		53,500,000	\$	50,865,000	\$	225,015,000
RELIEVER SUBTOTAL	\$	-	\$	3,325,000	\$		\$	2,325,000	\$	5,650,000
TOTAL	\$	78,425,000	\$	45,550,000	\$	53,500,000	\$	53,190,000	\$	230,665,000



St. Paul Downtown Airport Tenants Continue Improvements to Traveler Amenities

2023-2027 Capital Improvement Plan

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This encompasses the last five years of the total program and consists of projects that appear likely to be needed during the period.

			Fe	ederal/State		Line of		Γ	MAC/Airline		
		PFCs		Grants	Cre	edit/GARBs	Unfunded		Funds		Total
MSP END OF LIFE/REPLACEMENT PROJECTS											
LO - Terminal 1											
Concourse and Hub Tram Replacement							\$ 600,000,000	\$	500,000	\$	600,500,00
Passenger Boarding Bridge Replacements	\$	12,500,000	\$	7,500,000						\$	20,000,00
Recarpeting Program								\$	21,000,000	\$	21,000,00
3 - Energy Management Center											
Concourses E and F Bridge Heating and Cooling System											
Replacement								\$	5,700,000	\$	5,700,00
Ground Transportation Center Dual-Temperature Pump											
Improvements								\$	1,800,000	\$	1,800,00
Variable Air Volume Box Replacement								\$	2,250,000	\$	2,250,00
21 - Field and Runways											
30L Engineered Material Arresting System Replacement	\$	4,750,000	\$	14,250,000						\$	19,000,0
Airfield Snow Melter Replacement/Upgrades	\$	-		· · ·	\$	3,600,000		\$	5,600,000	\$	9,200,00
Bituminous Shoulder Reconstruction	\$	9,800,000	\$	25,200,000						\$	35,000,00
Concourse G Apron Pavement Reconstruction	\$	7,025,000	-	15,975,000						\$	23,000,00
Taxiway A Pavement Reconstruction	\$	4,000,000	<u> </u>	12,000,000						\$	16,000,00
Taxiway B Pavement Reconstruction	\$	4,000,000	\$	9,000,000				-		Ś	13,000,00
26 - Terminal Roads/Landside	7	.,000,000	7	3,000,000			I			Ŷ	10,000,00
Lower Level Roadway Rehabilitation								\$	1,100,000	\$	1,100,0
United Parcel Service Loop Pavement Reconstruction								\$	1,600,000	\$	1,600,00
Upper Level Roadway Electrical System Rehabilitation								ې \$	1,000,000	-	1,000,00
								ې \$	2,000,000	-	2,000,00
Upper Level Roadway Rehabilitation								ڊ s	1,600,000	\$ \$	1.600.00
Variable Message Signs Replacement, Phase 3								Ş	1,600,000	Ş	1,600,00
1 - Parking Darking Damp Snow Moltor Daplacement/Ungrades	r –		r –		\$	1 250 000		\$	1 250 000	\$	2 700 0
Parking Ramp Snow Melter Replacement/Upgrades 66 - Terminal 2					Ş	1,350,000		Ş	1,350,000	Ş	2,700,00
	1		1					ć	1 500 000	ć	1 500 00
Recarpeting Program								\$	1,500,000	\$	1,500,00
39 - Public Areas/Roads	r		r				1	~			0.070.00
28th Avenue South Reconstruction								\$	2,270,000	\$	2,270,00
East 62nd Street Reconstruction								\$	3,500,000	\$	3,500,00
MSP END OF LIFE/REPLACEMENT SUBTOTAL	\$	42,075,000	Ş	83,925,000	\$	4,950,000	\$ 600,000,000	Ş	52,770,000	\$	783,720,00
MSP IT PROJECTS											
10 - Terminal 1											
Concourse C and G Digital Directory Replacement								\$	200,000	\$	200,0
Fire Alarm System Transition								\$	1,500,000	\$	1,500,00
MAC Technology Upgrades								\$	50,000,000	\$	50,000,00
Telecom Room Equipment Continuity								Ś	1,500,000	Ś	1,500,0
3 - Police									,		//-
Card Access Modifications	\$	1,500,000	1							Ś	1,500,0
Radio Distributed Antenna System Coverage Deficiency	Ŷ	2,000,000								Ŷ	1,000,0
Resolution								\$	2,000,000	\$	2,000,0
66 - Fire								Ļ	2,000,000	Ļ	2,000,00
Fire Alarm System Transition	1		1					\$	5,400,000	\$	5,400,0
MSP IT SUBTOTAL	~	4 500 000	~		~		<u>^</u>			-	
	\$	1,500,000	Ş	-	\$	-	\$ -	Ş	60,600,000	\$	62,100,0
MSP LONG TERM COMPREHENSIVE PLAN PROJ	EC	TS									
0 - Terminal 1											
Baggage Claim/Ticket Lobby Operational Improvements	\$	41,900,000			\$	18,000,000				\$	59,900,0
Checkpoint Expansion	\$	11,000,000								\$	11,000,0
D-Pod Outbound Baggage System	\$	5,000,000								\$	5,000,00
Expand and Remodel International Arrivals Facility	Ė				\$	5,000,000				\$	5,000,0
Unstaffed Exit Lanes						, ,,		\$	2,500,000	\$	2,500,0
1 - Field and Runways	•		•				•		,,		,,0
Runway 30R Parallel Taxiway	\$	9,000,000								\$	36,000,0
6 - Terminal 2	7	.,,	·				I			Ŧ	2,200,0
Terminal 2 North Gate Expansion					¢ 1	.00,000,000				\$	100,000,0
											100,000,0

	1		Fe	deral/State		Line of		Ν	/AC/Airline		
		PFCs		Grants	Cre	edit/GARBs	Unfunded		Funds		Total
MSP MAINTENANCE/FACILITY UPGRADE PROJ	ECT	S									
10 - Terminal 1	1							1.			
ADO Office Expansion								\$	4,000,000	· ·	4,000,000
Art Display Areas Arts Master Plan								\$ \$	450,000		450,000
Concourse G Moving Walks					\$	6,000,000		Ş	4,190,000	\$	6,000,000
Delivery Node Redevelopment					Ŷ	0,000,000		Ś	19,770,000	\$	19,770,000
Folded Plate Repairs	\$	12,400,000						\$	5,400,000	· ·	17,800,000
Lighting Infrastructure Technology and Equipment								\$	7,250,000	\$	7,250,000
Public Walk Aisle Terrazzo Floor Installation								\$	4,500,000		4,500,000
Restroom Upgrade Program	\$	8,000,000			\$	2,000,000				\$	10,000,000
Terminal 1 Mechanical Room C-1043					\$	9,600,000		ć	42 200 000	\$	9,600,000
Terminal 1 Public Walk Aisle Terrazzo Floor Installation Terminal 1 Tug Drive Heater Replacement								\$ \$	13,300,000 900,000	\$ \$	13,300,000
Way-Finding Sign Backlighting Replacement								\$	1,600,000		1,600,000
13 - Energy Management Center	!							ļ Ý	1,000,000	Ŷ	1,000,000
Chiller Plant Optimization								\$	3,000,000	\$	3,000,000
Energy Savings Program								\$	6,000,000		6,000,000
MAC Automation Infrastructure Program					\$	8,000,000		\$	2,000,000	· ·	10,000,000
Material Storage Building - Boiler Room Addition								\$	1,800,000		1,800,000
Victaulic Piping Replacement					\$	2,000,000		\$	2,000,000	\$	4,000,000
21 - Field and Runway	6	4 000 000	ć	6 750 000	ć	2 000 000		ć	250.000	6	10.000.000
Apron Lighting LED Upgrade	\$	1,000,000	\$ \$	6,750,000 2,875,000	\$ \$	2,000,000		\$ \$	250,000		10,000,000
Runway LED Lighting Upgrade Terminal 2 Glycol Lift Station/Forcemain			Ş	2,875,000	ې Ś	1,100,000		Ş	1,100,000	\$	1,100,000
Tunnel Lighting LED Upgrade	Ś	325,000	\$	2,550,000	\$	275,000		Ś	250,000	\$	3,400,000
31 - Parking	1.	,	<u>.</u>	//		-/			,		
Parking Guidance System					\$	6,500,000				\$	6,500,000
Parking Ramp Railing Refinishing					\$	1,000,000		\$	1,000,000	\$	2,000,000
36 - Terminal 2											
Gate/Desk Podium Replacement								\$	450,000		450,000
Terminal 2 Gate Area Passenger Amenities								\$	1,000,000	\$	1,000,000
Terminal 2 Ground Transportation Waiting Area Expansion								\$	400,000	\$	400,000
Terminal 2 MUFIDS/EVIDS Millwork Upgrades								\$	350,000	· ·	350.000
Terminal 2 Skyway to Light Rail Transit Flooring								Ŷ	330,000	Ŷ	550,000
Installation								\$	800,000	\$	800,000
MSP MAINTENANCE/FACILITY UPGRADE PROJ	ЕСТ	S CONTIN	UEI	D					· · · ·		
39 - Public Areas/Roads											
34th Avenue Traffic Control Improvements								\$	200,000	\$	200,000
Diverging Diamond Intersection Rehabilitation								\$	340,000	\$	340,000
Terminal 1 Ground Transportation Modifications								\$	750,000		750,000
Terminal 1 Inbound Roadway Median Improvements	_							\$	3,000,000		3,000,000
Tunnel Fan Replacement					\$	4,700,000		\$	6,800,000	\$	11,500,000
46 - Hangars and Other Buildings	1				\$	10,000,000		1		\$	10,000,000
MAC Storage Facility Safety and Security Center	\$	10,000,000	-			90,600,000		+		\$ \$	100,600,000
56 - Trades/Maintenance Buildings	ڊ ا	10,000,000	I		Ŷ	20,000,000		I		ڊ _ا	100,000,000
South Field Maintenance Building Wash Bay	[\$	3,500,000				\$	3,500,000
63 - Police								_			
Perimeter Fence Intrusion Detection System	\$	1,000,000								\$	1,000,000
Perimeter Gate Security Improvements	\$	3,250,000	\$	9,750,000						\$	13,000,000
Public Safety Modifications	\$	2,000,000						<u> </u>		\$	2,000,000
66 - Fire					<u> </u>				0		F 000 65
Campus Fire Protection	L							\$	5,800,000	Ş	5,800,000
76 - Environment Glycol Sewer & Storm Sewer Inspection/Rehabilitation	1					I		\$	1,900,000	ć	1,900,000
Ground Service Equipment Electrical Charging Stations	ł							\$ \$	3,000,000		3,000,000
Lift Station at Ponds 1 and 2	1							\$	1,400,000		1,400,000
Runway 12R-30L Glycol Forcemain Environmental	t							Ť	,		,, 500
Improvements	L		L		\$	2,000,000				\$	2,000,000
Terminal 2 Remote Ramp Lot/Drainage Improvements					\$	2,000,000				\$	2,000,000
MSP MAINTENANCE/FACILITY UPGRADES SUBTOTAL	1.	37,975,000		21,925,000		53,200,000		1 .	104,950,000	\$	318,050,000

		Federal/State	Line of		MAC/Airline	
	PFCs	Grants	Credit/GARBs	Unfunded	Funds	Total
MSP ONGOING MAINTENANCE PROGRAMS						
LO - Terminal 1	-	-				
Air Handling Unit Replacement			\$ 13,000,000			\$ 29,000,00
Baggage System Upgrades					\$ 2,500,000	\$ 2,500,00
Concourse G Rehabilitation			\$ 10,000,000		\$ 15,000,000	
Conveyance System Upgrades						\$ 3,000,00
Electrical Infrastructure Program						\$ 10,000,00
Electrical Substation Replacement			\$ 2,800,000		, , , , , , , , , , , , , , , , , , , ,	\$ 5,200,00
Emergency Power Upgrades						\$ 10,000,00
Plumbing Infrastructure Upgrade Program						\$ 3,400,00
Terminal Building Remediation Program	-		\$ 6,000,000		\$ 9,000,000	
Terminal Miscellaneous Modifications					\$ 12,500,000	\$ 12,500,00
L3 - Energy Management Center	1		1		L¢ 2,000,000	ć <u> </u>
EMC Plant Upgrades					\$ 2,800,000	\$ 2,800,00
21 - Field and Runways			¢ 7 200 000			ć 7.200.00
Airside Electrical Construction	+	+	\$ 7,300,000 \$ 3,600,000			\$ 7,300,00 \$ 6,000,00
Airside Roadway Pavement Restoration Miscellaneous Airfield Construction	+	+				\$ 6,000,00 \$ 4,000,00
	+	+	\$ 4,000,000			\$ 4,000,00 \$ 4,000,00
Pavement Joint Sealing/Repair 26 - Terminal Roads/Landside	1	<u> </u>	<u> </u>		÷ 4,000,000	ې 4,000,00
Tunnel Approaches Reconstruction			<u> </u>		\$ 2,370,000	\$ 2,370,00
Tunnel/Bridge Rehabilitation						\$ 2,370,00 \$ 540,00
31 - Parking			ļ ļ		\$ 540,000	\$ 540,00
Parking Structure Rehabilitation			\$ 6.000.000		\$ 9,000,000	\$ 15,000,00
39 - Public Areas/Roads		1	\$ 0,000,000		\$ 5,000,000	\$ 13,000,00
34th Ave Sanitary Sewer Replacement					\$ 2,200,000	\$ 2,200,00
34th Avenue Bus Area Reconstruction						\$ 2,200,00 \$ 700,00
34th Avenue Reconstruction					\$ 14,000,000	
Concrete Joint Repair						\$ 3,800,00
Landside Pavement Rehabilitation					\$ 2,000,000	
Landside Utility Rehabilitation					· · ·	\$ 3,000,00
Roadway Fixture Refurbishment						\$ 300,00
46 - Hangars & Other Buildings			1 1		1	
Campus Building Rehabilitation Program					\$ 6,000,000	\$ 6,000,00
Campus Parking Lot Reconstructions					\$ 1,300,000	\$ 1,300,00
End of Life Campus Building Demolition					\$ 4,100,000	\$ 4,100,00
MSP Campus Building Roof Replacements					\$ 6,900,000	\$ 6,900,00
MSP ONGOING MAINTENANCE SUBTOTAL	\$-	\$-	\$ 52,700,000	\$ -	\$ 149,210,000	\$ 201,910,00
MSP NOISE MITIGATION PROJECTS	· ·	(•	0	
76 - Environment					0	
Noise Mitigation Consent Decree Amendment					\$ 2,000,000	\$ 2,000,00
MSP NOISE MITIGATION SUBTOTAL	\$ -	\$ -	\$ -	\$ -		\$ 2,000,000
		ə -	Ş -	ş -	\$ 2,000,000	\$ 2,000,00
MSP TENANT PROJECTS						
10 - Terminal 1	-1		<u>г </u>		· . · · ·	
Concessions Upgrades/Revenue Development					\$ 900,000	
Terminal 1 Pre-Conditioned Air	-				\$ 2,000,000	
United Club Elevator and Concourse Improvements	1				\$ 200,000	\$ 200,00
46 - Hangars & Other Buildings	1		<u> </u>		A	A
Ground Service Equipment Maintenance Facility					\$ 200,000	
MSP TENANT SUBTOTAL	\$-	\$ -	\$-	\$ -	\$ 3,300,000	\$ 3,300,00
RELIEVER AIRPORTS LONG TERM COMPREHEI	NSIVE PLAN	PROJECTS				
31 - St. Paul						
Airport Layout Plan		\$ 200,000			\$ 200,000	\$ 400,00
32 - Lake Elmo						
Long Term Comprehensive Plan					\$ 100,000	\$ 100,00
33 - Airlake						
Long Term Comprehensive Plan					\$ 100,000	
Runway 12-30 Improvements		\$ 2,500,000	1		\$ 1,000,000	\$ 3,500,00

2023-2027 Capita	al Imp	ro	veme	ent Fur	nding S	50	urces	5	
			deral/State	Line of		Ν	AC/Airline		
	PFCs		Grants	Credit/GARBs	Unfunded		Funds		Total
RELIEVER AIRPORTS LONG TERM COMPREHEN	ISIVE PLAN I	PROJE	CTS CON	TINUED					
84 - Flying Cloud	1			1	r				
Purchase and Demolition of Hangars						\$	1,300,000		1,300,000
South Building Area Utilities						\$	600,000	\$	600,000
85 - Crystal	-			1	r	-			
Long Term Comprehensive Plan						\$	100,000	\$	100,000
86 - Anoka County - Blaine	1			1	1				
Building Area Development - Xylite Street Relocation						\$	1,000,000	\$	1,000,000
RELIEVER AIRPORTS LONG TERM COMPREHENSIVE									
PLAN SUBTOTAL	\$ -	\$	2,700,000	\$ -	\$-	\$	4,400,000	\$	7,100,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY	UPGRADE P	ROJE	стѕ						
80 - Reliever Miscellaneous									
Reliever Building Miscellaneous Modifications						\$	2,000,000	\$	2,000,000
Reliever Obstruction Removal						\$	900,000		900,000
Reliever Pavement Rehabilitation Miscellaneous						Ť			
Modifications						\$	1,500,000	\$	1,500,000
81 - St. Paul							0		
Airport Perimeter Roads						\$	500,000		500,000
Cold Equipment Storage Building						\$	750,000		750,000
Custom & Border Protection General Aviation Facility						\$	2,000,000	-	2,000,000
Intelligent Monitoring and Control System Expansion						\$	2,250,000	-	2,250,000
LED Edge Lighting Upgrades		Ś	1,425,000			\$	575,000		2,000,000
MAC Building Improvements		Ŧ	_,,			\$	600,000		600,000
Pavement Rehabilitation-Taxilanes/Tower Road						\$	500,000		500,000
Runway 13-31 Pavement Reconstruction						\$	5,000,000	\$	5,000,000
Runway 14-32 EMAS Replacement		\$	8,000,000			\$	2,000,000		10,000,000
Runway 14-32 Reconstruction		\$	7,200,000			\$	2,800,000		10,000,000
Storm Sewer Improvements			, ,			\$	1,500,000		1,500,000
Taxiway B Rehabilitation		\$	575,000			\$	225,000	\$	800,000
Taxiway Lima Rehabilitation			/			\$	200,000		200,000
82 - Lake Elmo	1			1	1		,		
Intelligent Monitoring and Control System						\$	1,150,000	\$	1,150,000
Material Storage Building						\$	500,000	\$	500,000
North Building Area Pavement Rehabilitation						\$	900,000	\$	900,000
North Service Roads Rehabilitation						\$	500,000	\$	500,000
Northside Taxiway Reconstruction						\$	600,000	\$	600,000
Runway 04-22 Pavement Rehabilitation		\$	2,875,000			\$	1,125,000	\$	4,000,000
83 - Airlake	•				•				
Existing Runway 12-30 Reconstruction		\$	2,500,000			\$	1,000,000	\$	3,500,000
Intelligent Monitoring and Control System						\$	1,150,000	\$	1,150,000
LED Edge Lighting		\$	125,000			\$	75,000	\$	200,000
North Service Road Pavement Rehabilitation						\$	400,000		400,000
North Taxilanes Pavement Rehabilitation						\$	1,000,000	\$	1,000,000
South Building Area Utilities and Taxilanes						\$	1,300,000		1,300,000
84 - Flying Cloud									
Airport Access Roads and Tango Lane		\$	350,000			\$	150,000	\$	500,000
Electrical Vault Modifications						\$	500,000	\$	500,000
Gate Replacements						\$	500,000	\$	500,000
Intelligent Monitoring and Control System						\$	2,250,000		2,250,000
MAC Building Improvements						\$	600,000		600,000
Runway 10R-28L Pavement Rehabilitation		\$	1,600,000			\$	700,000		2,300,000
Underground Fuel Storage Tank Replacement	1					\$	400,000		400,000



The Arts @ MSP Program Made Masks for the Terminal 1 Snoopy Statues

		Federal/State	Line of		MAC/Airline	
	PFCs	Grants	Credit/GARBs	Unfunded	Funds	Total
RELIEVER AIRPORTS MAINTENANCE/FACILITY	UPGRADE PR	OJECTS CON	FINUED			
85 - Crystal						
Existing Hangar Revitalization					\$ 800,000	\$ 800,000
Intelligent Monitoring and Control System					\$ 1,150,000	\$ 1,150,000
LED Edge Lighting Upgrade		\$ 225,000			\$ 175,000	\$ 400,000
Obstruction Removal					\$ 300,000	\$ 300,000
Runway 6L-24R Pavement Rehabilitation		\$ 1,500,000			\$ 500,000	\$ 2,000,000
Service Roads					\$ 1,200,000	\$ 1,200,000
Taxilanes Pavement Rehabilitation		\$ 400,000			\$ 1,550,000	\$ 1,950,000
Underground Fuel Storage Tank Replacement					\$ 400,000	\$ 400,000
86 - Anoka County - Blaine						
Electrical Vault Improvements					\$ 750,000	\$ 750,000
Intelligent Monitoring and Control System					\$ 1,150,000	\$ 1,150,000
Runway 18-36 Pavement Rehabilitation		\$ 1,875,000			\$ 625,000	\$ 2,500,000
Taxiway A Pavement Rehabilitation and Edge Lights		\$ 1,080,000			\$ 720,000	\$ 1,800,000
Underground Fuel Storage Tank Replacement					\$ 400,000	\$ 400,000
West Perimeter Road		\$ 900,000			\$ 600,000	\$ 1,500,000
RELIEVER AIRPORTS MAINTENANCE/FACILITY						
UPGRADE SUBTOTAL	\$ -	\$ 30,630,000	\$ -	\$ -	\$ 48,420,000	\$ 79,050,000
MSP SUBTOTAL	\$ 148,450,000	\$ 132,850,000	\$ 333,850,000	\$ 600,000,000	\$ 375,330,000	\$1,590,480,000
RELIEVER SUBTOTAL	\$ -	\$ 33,330,000	\$ -	\$ -	\$ 52,820,000	\$ 86,150,000
TOTAL	\$ 148,450,000	\$ 166 180 000	\$ 333,850,000	\$ 600,000,000	\$ 428,150,000	\$1,676,630,000

Sources and Uses of Funds

From December 31, 2018 through December 31, 2023, the MAC has identified multiple funding sources totaling \$1.1 billion, in addition to a beginning balance of \$559.0 million in funds. During this period, the MAC will expend \$1.4 billion, leaving a net balance of \$271.2 million at the end of 2023. This balance represents a portion of the 2021, 2022 and 2023 CIP projects that were started but not completed by December 31, 2023 and PFCs to pay future debt service.

The Construction Fund Budget below represents anticipated sources and uses of funds during the years 2019-2023. The information for 2020 estimate includes expected transactions during the fourth quarter.

		2019	2020		2020	2021		2022		2023		Total
- <i>-</i> .		Actual	<u>Budget</u>	E	<u>Estimate</u>	Budget	P	rojected	P	rojected	4	Projected
Sources of Funds Balance 12/31/18	\$	558,957									\$	558,957
Dalatice 12/31/10	φ	556,957									φ	556,957
Balance Carried Forward January 1			\$ 565,730	\$	566,845	\$ 347,123	\$	312,861	\$	336,188		
Transfer From Operating Fund		76,478	69,700		77,798	23,533		50,886		56,209		284,904
PFC Funding		77,430	77,529		28,669	53,298		64,871		72,502		296,770
Federal/State Grants		7,301	60,820		17,588	41,320		45,550		20,780		132,539
Interest Income ¹		11,989	8,050		3,839	2,400		1,100		450		19,778
Short-Term Line of Credit		-	39,800		11	58,000		20,000		24,500		102,511
Principal Amount of Bonds/Notes		176,358	-		476	-		100,000		-		276,834
Other Receipts		-	 -		-	 -		-		-		-
Total Sources of Funds	\$	349,556	\$ 255,899	\$	128,381	\$ 178,551	\$	282,407	\$	174,441	\$	1,113,336
Uses of Funds												
CIP Project Costs	\$	(315,179)	(288,713)	\$	(320,317)	(185,070)		(230,665)		(211,000)	\$	(1,262,231
Debt Service PFC Transfer		(26,489)	 (27,786)		(27,786)	 (27,743)		(28,415)		(28,423)		(138,856
Total Uses of Funds	\$	(341,668)	\$ (316,499)	\$	(348,103)	\$ (212,813)	\$	(259,080)	\$	(239,423)	\$	(1,401,087
Ending Balance December 31	\$	566,845	\$ 505,130	\$	347,123	\$ 312,861	\$	336,188	\$	271,206	\$	271,206

Excluding the current balance, the pie chart shown here illustrates that transfers from the Operating Fund, bond proceeds and funds from PFCs are the main funding sources for 2019-2023 construction projects.

Sources of Funds

At the end of each year, the Operating Fund transfer is made after debt service and working capital obligations are funded. The 2021 budget includes a \$26.5 million transfer, based on estimated net revenues. The decrease from the 2020 estimate is a result of the ongoing COVID-



19 pandemic, which drives an expected reduction in 2021 net revenues. In 2022 and 2023, incremental revenue growth during the pandemic recovery is expected to lead to increases in the Operating Fund transfer. The balance to be transferred for the 2019-2023 period is estimated at \$284.9 million or 17% of all funding sources.

PFC Summary Table							
Application	Amended Approval Amount						
<u>Number</u>	<u>(\$=000)</u>	<u>(\$=000)</u>	<u>Status</u>				
1	\$ 92,714	\$ 92,714	Closed				
2	140,717	140,717	Closed				
3	36,377	36,377	Closed				
4	47,801	47,801	Closed				
5	112,533	112,533	Closed				
6	759,735	544,562	Open				
7	14,479	14,479	Open				
8	147,986	97,225	Open				
9	8,659	8,659	Closed				
10	80,577	80,577	Closed				
11	52,722	52,722	Closed				
12	55,423	55,423	Closed				
13	65,212	26,109	Open				
14	126,557	125,226	Open				
15	\$ 334,177	\$ 186,235	Open				
	\$ 2,075,669	\$ 1,621,359					

Passenger Facility Charges

PFCs provide a significant funding source of \$296.8 million or 18% of total funding. Congress authorized PFCs to allow the MAC and other commercial service airport proprietors to impose a charge on each passenger enplaned at their airport. Essential Air Service Flights and Frequent Flyers are exempt from this charge. PFCs were authorized to provide needed supplemental revenues expedite to the improvement of airport facilities used by passengers, to mitigate noise impacts and to expand airport system capacity. PFCs were originally authorized at \$1, \$2 or \$3 per passenger. In 2001, the maximum charge was increased to \$4.50. The MAC's first application began collecting PFCs on June 1, 1992.

Including this first application, the MAC has received approval from the FAA for 15 separate applications. The accompanying table shows the status of all applications.

Before any approval or consideration could be given to these applications and amendments, the FAA needed to approve a Competition Plan filed by the MAC. This plan was also required by Congress in 2000, when it authorized proprietors of commercial service airports with approved

plans to increase their PFCs to a maximum of \$4.50. Approval from the FAA regarding the original Competition Plan was received on November 21, 2000, with approval to increase the PFC level to \$4.50 received in January 2001. An updated Competition Plan was submitted in September 2016 and approved in 2017.

Federal and State Grants

Federal Grants are funds which are used for FAA-approved projects. These include field, runways and certain terminal building security projects at the MAC's airports. Criteria must be met when an application for a project is submitted to the FAA. Grant money may be issued if criteria are met. State Grants follow a similar application to Federal Grants, while on a much smaller funding scale. Total grants are \$132.5 million or 8% of total funding.

Interest Income

Interest Income is based on the balance in the fund. As noted earlier, a 1.5-2.0% rate is assumed for 2021 through 2023. This figure can vary significantly depending upon approval of projects and their starting dates. Interest Income of \$19.8 million or 1% of sources is projected.

Short-Term Line of Credit

In 2017, the MAC increased its short-term line of credit from \$75 million to \$150 million. In 2020, the line of credit was reduced to \$100 million. The MAC anticipates increasing it back to \$150 million during 2021. Short-term funding allows the MAC to interim fund certain projects until the receipt of grants or PFCs. The MAC also uses short-term funding to interim fund a project until the time it can be replaced with a future long-term debt issue. The MAC expects to issue \$102.5 million from its line of credit from 2019-2023.

Long-Term Debt

In 2019, the Commission issued General Airport Revenue Bonds (GARBs), which netted approximately \$176.4 million in construction proceeds. The bond proceeds are expected to be used in the Terminal 1 baggage claim and ticket lobby improvements, the building of a new safety and security center, and a remodeled space on Concourse G. In 2022, the Commission expects to issue GARBs with an anticipated net of approximately \$100 million in construction proceeds. The bond proceeds would be used to fund various projects around MSP with the majority of the work to be done in Terminal 1.

Uses of Funds

There are two general categories of Uses of Funds. CIP Project Costs of \$1.3 billion account for 90% of the total. Debt Service PFC Transfer refers to the transfer of PFC funding to pay a portion of PFC projects that have been funded by long-term debt. The \$138.9 million transfer accounts for 10% of the total Uses of Funds.

In addition to actual construction costs, CIP project costs include fees such as those for architectural or engineering services. Projects in process are also included in this figure. Significant project costs include those associated with parking facilities, Reliever Airports and other field and terminal projects.

The balance carried forward can be attributed to a number of projects scheduled to begin the next year. This figure is re-estimated annually, as a wide variety of factors can affect the start date of a project.

The table below indicates capital projects currently in process with project costs in excess of \$3 million.

Projects in Process (As of Nove (\$ = 000)	ember 30, 2020))					
	Estimated	Payments	%		Estimated	Payments	%
Project Description	Project Cost	<u>To Date</u>	Completion	Project Description	Project Cost	To Date	Completion
2017 Vertical Circulation Improvement Phase 2	\$40,700	\$39,540	97.1%	Intelligent Monitoring and Control Systems (IMACS)	\$4,500	\$2,848	63.3%
2019 MSP Long Term	\$2,200	\$1.954	88.8%	IT Miscellaneous Modifications	\$16,740	\$7,944	47.5%
Comprehensive Plan	\$ 2,200	Φ 1,954	00.0%	iVISN Projects (CCTV)	\$3,700	\$3,187	86.1%
2019 Runway 4-22 Taxiway Lighting System	\$3,500	\$2,525	72.1%	Improvements Noise Mitigation Consent Decree	. ,	. ,	
2019 Taxiway B-Q Centerline				Amendment	\$36,700	\$28,702	78.2%
Lights	\$6,800	\$5,732	84.3%	Parking Structure Rehabilitations	\$5,000	\$4,197	83.9%
2020 Miscellaneous Airfield				Passenger Boarding Bridges	\$15,376	\$8,579	55.8%
Construction	\$2,700	\$1,618	59.9%	Public Walk Aisle Terrazzo Floor			
2020 Sanitary Sewer	* 0.000	AO 007	00.70/	Installation	\$1,700	\$1,561	91.8%
Replacement - Taxiway R	\$3,300	\$2,267	68.7%	Safety and Security Center	\$36,200	\$4,738	13.1%
2020 Taxiway D Reconstruction	\$12,000	\$8,518	71.0%	South Security Exit and Façade	\$46,300	\$45,046	97.3%
Air Handling Unit (AHU)	\$2,500	\$2,200	88.0%	Expansion	φ40,300	\$45,040	97.3%
Replacement	φ2,500	\$ Ζ,ΖΟΟ	00.0%	T1 - Silver Parking Ramp	\$427,500	\$387,628	90.7%
Automated Security Lanes	\$3,000	\$1,566	52.2%	T1-Lindbergh Parking Inbound	\$2,500	\$2,178	87.1%
Baggage Claim-Ticket Lobby	\$224,150	\$108,351	48.3%	Road Dynamic Signage	φ2,500	\$2,178	07.170
Improvements	ψ224,100	ψ100,001		T1-Lindbergh Parking Ramp	\$13,800	\$5,306	38.4%
Baggage Handling Systems	\$60,000	\$25,455	42.4%	Modifications	ψ10,000	ψ0,000	50.470
Concessions Rebid Programs	\$3,425	\$3,272	95.5%	Terminal 1 Miscellaneous	\$3.850	\$2,630	68.3%
Concourse D HVAC Upgrade	\$2,400	\$2,143	89.3%	Modifications	ψ0,000	. ,	
Concourse G Delta Skyclub	\$45,000	\$30,769	68.4%	Terminal 1 Redundant Power	\$3,500	\$1,723	49.2%
Concourse G Rehabilitations	\$8,000	\$4,116	51.5%	Terminal Building Remediations	\$3,500	\$2,435	69.6%
Electrical Infrastructures Phases 11, 12	\$3,000	\$2,186	72.9%	Valet Parking Lobby and Restroom Upgrade	\$5,000	\$4,635	92.7%
Inbound Roadway Reconstruction	\$6,500	\$3,087	47.5%	All Other Projects in Process	\$199,858	\$66,619	33.3%
				Totals:	\$1,254,899	\$825,255	

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Debt Service Fund

The acquisition and construction of facilities at the airports operated by the Metropolitan Airports Commission (MAC) have been substantially financed by the issuance of General Obligation Revenue Bonds (GORBs) and Airport Improvement Bonds (all of which have been defeased), General Airport Revenue Bonds (GARBs), Notes Payable and a revolving line of credit. Periodically, the Commission approves the issuance of bonds to refund outstanding bonds for interest savings.

Debt Service Requirement

GORBs and GARBs are the two forms of long-term indebtedness the Commission has issued in the recent past. Since 1976, GORBs have been issued which are backed by Commission revenues and the authority to levy any required taxes on the assessed valuation of the seven-county metropolitan area. With regard to GORBs, the MAC is required by law to maintain Debt Service funds sufficient to bring the balance on hand in the Debt Service Account on October 10th of each year to an amount equal to all principal and interest to become due and payable from there to the end of the second following year. The Commission currently has no outstanding GORBs debt.

In 1998, the Commission began to issue GARBs which are not backed by the Commission's ad valorem taxing power. Additionally, pursuant to the terms of the Master Trust Indenture entered into by the Commission in connection with its issuance of GARBs, the Commission has agreed to collect rates, tolls, fees, rentals and charges so that during each fiscal year the net revenues, together with any permitted transfer, will be equal to at least 125% of aggregate annual debt service on the outstanding Senior Lien GARBs and 110% for outstanding Subordinate Lien GARBs.

The following is the annual actual debt service funding requirements for the next five years for the GARB issues, excluding future bond issues:

\$ 132,205,363

\$ 133.481.549

\$ 136,464,978 \$ 137,467,918

\$139,063,594

January 1, 2021	
January 1, 2022	
January 1, 2023	
January 1, 2024	
January 1, 2025	

Long-Term Debt

General Obligation Revenue Bonds and General Airport Revenue Bonds

If the MAC issues GORBs, they become general obligations of the Commission, payments of which are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven-county metropolitan area in order to pay debt service outstanding on GORBs. These taxes, if levied, must be re-paid.

The Commission has not levied taxes for the payment of debt service since 1969. Since then, Commission revenues have been sufficient to pay principal and interest due to Airport Improvement Bonds and GORBs. The Commission currently has available for issuance under the existing legislative authorization a legal limit of approximately \$55 million of GORBs.

The Minnesota State Legislature authorized the Commission to issue GARBs in 1996. These bonds may be secured by the pledge of all operating revenues of the Commission. The Commission's authority to issue additional GARBs is subject to an additional bonds test for future issuance of either its Senior Lien or Subordinate Lien GARBs. The additional bonds test is designed to demonstrate that the Commission will have the current and future ability to repay its debt.

For Senior Lien GARBs, the additional bonds test requires the Commission to either show that historical net revenues are at least equal to 1.1 times total expected Senior Lien debt service or that projected net revenues are expected to exceed 1.25 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical net revenues are at least equal to 1.1 times total expected net revenues are expected to exceed 1.25 times total expected Senior Lien debt service. For Subordinate Lien GARBs, the additional bonds test requires the Commission to either show that historical net revenues are at least equal to 1.1 times total expected debt service or that projected net revenues are expected to exceed 1.1 times total expected debt service.

The projected coverage ratio for 2021 on Senior Debt Obligations is 5.46x. With the optional coverage transfer, this figure is 5.71x. The overall projected coverage ratio is expected to be 1.36x and 1.43x with the optional coverage transfer.

Notes Payable

From time to time, the Commission has financed certain pieces of equipment and certain capital improvement projects through the issuance of notes payable. The Commission utilizes this type of financing in order to recover a portion of the debt service via airline rates and charges. As of December 31, 2020, the Commission has \$44,242,786 notes payable outstanding.

Revolving Line of Credit

In 2017, the Commission entered into a \$150 million Revolving Line of Credit to interim fund certain capital improvement projects. The Revolving Line of Credit was amended and restated in 2020 to \$100 million and is projected to again increase to \$150 million in 2021. As of December 31, 2020, the Commission has utilized \$43,936,500 of the line of credit and will have approximately \$55 million remaining on December 31, 2021.

The below table provides summary information for all current long-term debt.

Current Long-Term Debt								
(\$ = 000)	Final Issue Original Payment <u>Date Amount Year</u>				ling as of r End <u>2021</u>			
		Amount	<u>16ai</u>	<u>2020</u>	2021			
<u>General Airport Revenue Bo</u>								
2011 Series A - 3.50-5.00%	11/02/11	,	2025	29,115	23,825			
2012 Series B - 5.00%	11/20/12	,	2031	42,015	42,015			
2014 Series A - 2.00-5.00%	10/08/14		2035	202,370	200,905			
2014 Series B - 2.00-5.00%	10/08/14	46,590	2026	27,160	22,870			
2016 Series A - 3.00-5.00%	10/04/16	,	2032	330,690	330,690			
2016 Series B - 3.00-5.00%	10/04/16	- ,	2024	108,620	91,640			
2016 Series C - 2.00-5.00%	12/20/16	207,250	2046	199,805	195,860			
2016 Series D - 2.00-5.00%	12/20/16	23,410	2041	21,775	21,165			
2016 Series E - 2.00-5.00%	12/20/16	171,690	2034	154,355	145,435			
2019 Series A - 4.00-5.00%	10/03/19	96,615	2049	96,615	93,590			
2019 Series B - 5.00%	10/03/19	164,320	2049	164,320	146,245			
2019 Series C - 5.00%	10/03/19	31,035	2028	31,035	27,675			
Total General Airport Rever		\$1,407,875	\$1,341,915					
Total Bonds Outstanding	\$1,407,875	\$1,341,915						
Notes Payable and Revolvir	\$ 105,954							
Total Long-Term Debt	\$1,496,054	\$1,447,869						

The following table shows future debt requirements for current long-term debt on an annual calendar year basis after December 31, 2020 for the remaining terms. The table does not take into consideration any future bond issues or notes payable issued after 2020.

Debt Requirements							
(\$ = 000)							
	Notes/Line of		Total				
	Credit	GARBs	Outstanding	Total All	Principal		
<u>Year</u>	<u>Principal</u>	<u>Principal</u>	<u>Principal</u>	<u>Interest</u>	<u>& Interest</u>		
0004	47 707	05 000	440 757	00.000	400 500		
2021	47,797	65,960	113,757	66,806	180,563		
2022	3,858	70,350	74,208	63,579	137,787		
2023	3,463	76,775	80,238	60,119	140,357		
2024	3,603	81,420	85,023	56,419	141,442		
2025	3,242	86,940	90,182	52,437	142,619		
2026	2,985	89,670	92,655	48,200	140,855		
2027	2,580	95,150	97,730	43,745	141,475		
2028	2,396	97,945	100,341	39,028	139,369		
2029	2,360	103,955	106,315	34,085	140,400		
2030	2,124	109,010	111,134	28,878	140,012		
2031	2,258	92,320	94,578	23,954	118,532		
2032	2,399	71,130	73,529	19,967	93,496		
2033	2,547	43,875	46,422	17,183	63,605		
2034	2,703	45,955	48,658	15,021	63,679		
2035	2,866	33,690	36,556	13,059	49,615		
2036	997	15,495	16,492	11,807	28,299		
2037	-	16,270	16,270	11,005	27,275		
2038	-	17,085	17,085	10,171	27,256		
2039	-	17,950	17,950	9,295	27,245		
2040	-	18,840	18,840	8,376	27,216		
2041	-	19,790	19,790	7,410	27,200		
2042	-	19,075	19,075	6,438	25,513		
2043	-	20,015	20,015	5,461	25,476		
2044	-	21,030	21,030	4,435	25,465		
2045	-	22,080	22,080	3,357	25,437		
2046		23,180	23,180	2,226	25,406		
2047		10,440	10,440	1,385	11,825		
2048		10,965	10,965	850	11,815		
2049		11,515	11,515	288	11,803		
	\$ 88,179	\$1,407,875	\$ 1,496,054	\$664,984	\$2,161,037		



The following chart shows expected future debt principal and interest:

Bond Refundings and New Issues

On October 3, 2019, the Commission issued \$291,970,000 of General Airport Revenue and Revenue Refunding Bonds Series 2019A, 2019B and General Airport Revenue Refunding Bond Series 2019C to refund the General Airport Revenue Bonds Series 2009A, 2009B, 2010A, 2010B, 2010C and 2010D. The Bond Series 2009A and 2009B were called on October 4, 2019 and the Bond Series 2010A, 2010B, 2010C and 2010D were called on January 1, 2020.

As a result of the October 4, 2019 refunding, the Commission reduced its total debt service requirements by \$39,488,600, which resulted in an economic gain (the difference between the present values of the debt service payments on the old and new debt) in the amount of \$25,282,707.

The Commission, along with its financial advisors, regularly reviews the Commission debt structure to look for refunding candidates provided that they meet a minimum of 3% net present value savings.

The Commission has no Derivative/Swap debt nor has there ever been any instrument of this type in the Debt Portfolio.

As part of the above mentioned bond issue, the Commission also used a portion of the proceeds to repay \$20,650,000 of the revolving line of credit used to fund various Terminal 1 projects and approximately \$176.4 million to fund projects contained in the 2019-2021 Capital Improvement Program.

Some of the projects funded with the 2019 bond proceeds include the following:

South Security Exit and Facade Expansion

This project replaces the existing curtain wall system at Terminal 1 with a new system to match the north end of the building, including additional queue area for the South Security Checkpoint. The total cost of this project is \$34.5 million.

Baggage Claim/Ticket Lobby Operational Improvements

This is a multi-year project to provide the level of service required for growth of passengers to alleviate congestion in the Terminal 1 arrivals and departures area. The project includes increased baggage carrousel frontage, expanded walkways and seating areas, curbside enhancements, increased check-in and security checkpoint areas, as well as an airline check-in facility, ticket offices and Transportation Security Administration space. The estimated total cost is \$192.4 million.
Safety & Security Center

The MAC still to construct a building to bring together airport entities that are stakeholders in daily operations, improving collaboration. It will include Airside Operations, the Emergency Communications Center, a dedicated primary Emergency Operations center, consolidated Airport Police Department facilities and a replacement fire station. Due to the COVID-19 financial impact on airport operations the project has been phased over the next several years with the fire station planned in 2021. The bond proceeds were only a portion of the funding for this project and with the project phasing the bond proceeds have been reprioritized to various facility upgrade projects such as the MAC storage facility and parking guidance system. In addition, the proceeds will fund various Field and Runway projects.

Concourse G Delta Sky Club

The commission will infill space to improve the gate hold area on Concourse G and construct shell space for Delta's Sky Club. The project will also make adjustments to concessions spaces as needed for the construction. The estimated cost is \$82.5 million.

The Series 2019A/B Projects are expected to be completed by late 2022. The Capital Improvement Program approved by the Commission in December 2019 for the period 2020-2026 does include funding of projects with a new long-term debt issue. The MAC anticipates a new long-term debt issue in 2022 in the range of \$100 million, primarily for various Terminal 1 projects.

Bond Ratings

The Commission has maintained excellent ratings for many years. The MAC is one of the few airport authorities with an AA- rating from Fitch Ratings. Most airports are in the A+ rating category. The Commission's bond ratings as of December 31, 2020 are as follows:

	Standard & Poors	Fitch Ratings
General Airport Revenue Bonds	A+	AA-

Standard & Poors bond ratings range from AAA (highest quality) to C (lowest quality) for long-term obligations. Ratings from 'AA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories. The ratings for the Commission's long-term debt are defined below:

- 'AAA' Extremely strong capacity to meet financial commitments. Highest Rating.
- 'AA' Very strong capacity to meet financial commitments.
- 'A' Strong capacity for a company to meet its financial commitments.

Fitch Ratings also uses a rating system similar to that of Standard & Poors. Ratings from 'AAA' to 'CCC' may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

The bond rating process is a comprehensive analysis of the MAC's financial practices and performance. Forecasts of future performance and projected long-term planning practices are also reviewed. The following data are typically requested and analyzed by the rating agencies:

- Trends of demographic/economic information
- Capital Improvement Program
- Budget documents/performance to budget
- Financial audits/performance
- Airline industry
- Major employers in the area
- Diversity of local economy
- Financial policies and practices

The Statistics & Informative Facts section shows statistics commonly analyzed by the rating agencies.

Sources and Uses of Funds

The table below shows sources and uses of funds in the Debt Service Fund. Bonds were refunded in 2019 as part of a new bond issue. Also with the new bond issue, comes increasing principal and interest payments through 2023.

2021 Debt Service Budget (\$=000)						
	2019	2020	2020	2021	2022	2023
	<u>Actual</u>	<u>Budget</u>	<u>Estimate</u>	<u>Budget</u>	Projected	Projected
Beginning Balance January 1	\$ 228,013	\$ 224,821	\$ 250,450	\$ 260,951	\$ 259,889	\$ 285,651
Source of Funds:						
Transfer from Operating Fund	107,651	98,863	101,432	100,943	100,882	110,758
Transfer from PFCs ¹	26,489	27,786	27,785	27,743	28,414	28,422
Interest Earnings ²	1,961	2,993	2,353	2,457	2,447	2,429
Bond Proceeds ³	24,387	-	-	-	27,500	-
Total Sources of Funds	\$ 160,488	\$ 129,642	\$ 131,570	\$ 131,143	\$ 159,243	\$ 141,609
Uses of Funds						
Bond Refundings	\$ (41,168)	\$-	\$-	\$-	\$-	\$ -
Total Principal/Interest Paid	(96,883)	(110,745)	(121,069)	(132,205)	(133,481)	(136,464)
Total Uses of Funds	\$ (138,051)	\$ (110,745)	\$ (121,069)	\$ (132,205)	\$ (133,481)	\$ (136,464)
Ending Balance December 31	<u>\$ 250,450</u>	<u>\$ 243,718</u>	<u>\$ 260,951</u>	<u>\$ 259,889</u>	<u>\$ 285,651</u>	<u>\$ 290,796</u>
¹ Used to pay existing debt which was ² Interest Rate Assumed 1.0% for the e	entire period.	or w ith operatir	ig funds.			

³ Includes Debt Reserve and Capitalized Interest.

Sources of Funds

The transfer from the Operating Fund occurs each October 10th for General Obligation Revenue Bonds (GORBs). The Commission currently has no GORBs outstanding; therefore, there is no funding requirement during 2019-2023. For GARBs, transfers occur in late June and December each year. These transfers will fluctuate due to interest earnings, refundings and new issues.

The Coronavirus Aid, Relief, and Economic Security Act (CARES Act) is federal action addressing the crisis created by the COVID-19 pandemic. Provisions of the CARES Act provides grant assistance to airports which reimburses eligible expenses. In 2020, the MAC received a total grant of approximately \$125.9 million and requested reimbursements of approximately \$87 million in CARES Act grants. Part of this grant reimbursed the required debt service payments.

The Passenger Facility Charge (PFC) transfer represents the use of PFCs to pay a portion of existing debt beginning in 2003 for various GARBS instead of operating funds. This transfer will fluctuate due to interest earnings, scheduled increases in annual debt service amounts, refundings and new issues.

Interest earnings are assumed at 1.0% for 2020-2022. In projecting interest income, the MAC typically takes a conservative approach. Bond proceeds are made up of reserves, issuance costs and capitalized interest. The bond proceeds in 2019 and 2022 represent new bond issues, which represents the required debt service reserve and capitalized interest.

Uses of Funds

Disbursements represent principal and interest payments made during the year by bond series. In 2021-2022, increases in principal and interest payments are primarily due to principal payments starting from the new money 2019 bond issue. Interest is a cost of carrying debt and affects operations.



Executive Division Goals by Service Center	75100 Executive - Commissioner	75000 Executive - General	76500 Executive - Operations	78300 Internal Audit	79000 Information Technology	79500 Governmental Affairs	81000 Legal Affairs
Organization Goal: Talent		-		1			
Division Goal: Employee Development and Performance							
Management							
Division Goal: Strengthen and Enhance Client Relationships							•
Organization Goal: Engagement	-			-		-	-
Division Goal: Grow Stakeholder and Community	•						
Engagement							
Organization Goal: Economic	-		1	1		-	
Division Goal: Internal Audit Plan							
Division Goal: Develop New Strategies to Enhance Financial							
Strength							
Division Goal: Enhance Internal and External Stakeholder							
Communication and Community Engagement							
Organization Goal: Innovation	1						
Division Goal: Part 139 Program Transformation							

As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. This table lists the service centers within the Executive Division and indicates the organization and division goals towards which each service center is working. The following pages describe key budget information for each service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

EXECUTIVE - COMMISSIONER

The responsibilities of the Board of Commissioners are: 1) promoting public welfare; 2) promoting national, international, state and local air transportation; 3) promoting the safe, efficient and economical handling of air commerce both nationally and internationally, and developing the potential of the metropolitan area as an aviation center, providing for the most economical and effective use of aeronautical facilities and services; and 4) assuring metropolitan area residents that the environmental impact from air transportation will be minimized by promoting the overall goals of the state's environmental policies, minimizing the public's exposure to noise and pursuing the highest level of safety at all Commission airports.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	45,799	48,900	48,000	(900)	-1.8%
Administrative Expenses	23,320	40,370	9,382	(30,988)	-76.8%
Professional Services	26,465				
Utilities	300	600	600		
Operating Services/Expenses					
Maintenance					
Other					
Total Budget	95,883	89,870	57,982	(31,888)	-35.5%
Full-time Equivalent (FTE) Total	0.5	0.5	0.5		

BUDGET HIGHLIGHTS

Administrative Expenses

The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal	Engagement
Division Goal	Grow Stakeholder and Community Engagement
Objective	In partnership with the CEO, ensure Board and staff alignment around the organization's strategic plan
Performance Measure	Board and Senior Staff Offsite
Performance Measure Target	Minimum of 1

2020 PERFORMANCE MEASURE RESULTS



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)

EXECUTIVE - GENERAL

The Executive - General service center is responsible for the overall administration of the Metropolitan Airports Commission and for the implementation of all Commission policies. The Office of the Executive Director/CEO is directly accountable to the Board of Commissioners for the safe and efficient operation of the seven airports under the Commission's jurisdiction. Responsibilities include the coordination, direction and implementation of programs and services of the Commission, as well as external relations with those regulatory agencies and governmental bodies concerned with the operation and administration of the Commission and its airports.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	701,168	397,243	456,226	58,983	14.8%
Administrative Expenses	229,824	222,131	187,256	(34,875)	-15.7%
Professional Services	5,000				
Utilities	5,236	2,931	5,340	2,409	82.2%
Operating Services/Expenses	3,740				
Maintenance					
Other	409				
Total Budget	945,377	622,305	648,822	26,517	4.3%
Full-time Equivalent (FTE) Total	2	2	2		

BUDGET HIGHLIGHTS

Personnel
 The increase in Personnel is attributable to step increases and wage adjustments.

Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.

Utilities
 The increase in Utilities is due to aligning the budget with previous years' actual expenditures.

2021 GOALS, OBJECTIVES & MEASURES

Organizational Goal	Engagement
Division Goal	Enhance Internal and External Stakeholder Communication and
	Community Engagement
Objective	Develop, advance and integrate the MAC's strategic plan goals and priorities within the organization
Performance Measure	Senior Staff meetings on curated topics that guide and advance the strategic plan and organization's mission, vision and goals
Performance Measure Target	Minimum of 6

2020 PERFORMANCE MEASURE RESULTS

		0.00.000	tisfaction \ e Quality S		
5.00 —					
4.50 —					
4.00 —	-	-			
3.50 —					
3.00 —					ASQ Survey not administered at
2.50 —					MSP during 2020
2.00 —					due to safety
1.50 —					to COVID-19
1.00 —					10 00 10-10
0.50 -					
0.00 —	2016	2017	2018	2019	2020
		Obtained		 Minimum T 	arget

Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)

EXECUTIVE - OPERATIONS

The Executive - Operations service center is responsible for and provides strategic alignment across the following major areas of the MAC: Management & Operations, Public Safety, Planning & Development, Safety Management Systems and Customer Data & Analytics. The Chief Operating Officer is directly responsible to the Executive Director/CEO and is responsible for the strategic coordination and implementation of the Commission policies related to the planning, development, public safety and daily operations and maintenance of the MAC airports. This service center also chairs and supports the Customer Service Action Council, which focuses on developing, recognizing and motivating airport community personnel. Finally, the service center manages the Safety Management System, which systematically mitigates operational risk elements for the MAC airports.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	155,658	492,683	520,147	27,464	5.6%
Administrative Expenses	7,561	29,877	15,420	(14,457)	-48.4%
Professional Services	18,805	53,000	45,000	(8,000)	-15.1%
Utilities	595	1,200	1,200		
Operating Services/Expenses	73,010	118,860	41,200	(77,660)	-65.3%
Maintenance					
Other	677	1,100		(1,100)	-100.0%
Total Budget	256,305	696,720	622,967	(73,753)	-10.6%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases and wage adjustments.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The reduction in Professional Services is due to reprioritization of Gap Analysis for the Safety Management System due to COVID-19 constraints.
Operating Services/Expenses	The reduction in Operating Services/Expenses is due to reprioritization of the Safety Management System Safety Awards and Customer Service Action Council activities due to COVID-19 constraints.
• Other	The decrease in Other is due to pausing the purchase of non-essential miscellaneous items as a result of budget cuts related to the COVID-19 pandemic.

Organizational Goal Division Goal	Engagement Grow Stakeholder and Community Engagement
Objective	Promote coordination, engagement and community to support the One
Performance Measure	Journey concept throughout the MAC's operations Customer Service Action Council Meetings
Performance Measure Target	Minimum of 9

Service Center Summaries

2020 PERFORMANCE MEASURE RESULTS



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)

INTERNAL AUDIT

Internal Audit provides an independent and objective assurance and consulting service that is guided by a philosophy of adding value by improving the operations of the MAC. The service center assists the MAC in accomplishing its objectives by bringing a systematic and disciplined approach to evaluate and improve the effectiveness of the organization's risk management, internal control and governance processes.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	468,084	501,286	493,573	(7,713)	-1.5%
Administrative Expenses	29,250	11,135	2,592	(8,543)	-76.7%
Professional Services	15,088	91,000	20,000	(71,000)	-78.0%
Utilities	600	660	660		
Operating Services/Expenses			3,000	3,000	100.0%
Maintenance					
Other					
Total Budget	513,022	604,081	519,825	(84,256)	-13.9%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is attributable to reducing job-related training.
•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services results from decreased consulting for construction auditing during the COVID-19 pandemic and recovery.
•	Operating Services/Expenses	The Operating Services/Expenses increased as the fraud hotline expense was transferred from the Finance budget to the Internal Audit budget.

 Organizational Goal Division Goal Objective 	Talent Employee Development and Performance Management Audit staff earn sufficient Continuing Professional Education credits in 2021 to maintain certifications
Performance Measure Performance Measure Target	Staff Training for Certification 100% Completion
 Organizational Goal Division Goal Objective Performance Measure Performance Measure Target 	Economic Internal Audit Plan Completion of Commission-approved 2021 Annual Audit Plan Annual Audit Plan Completed Minimum of 80%



Percentage of required staff training completed for certification maintenance



Percentage of projects in plan completed

INFORMATION TECHNOLOGY

Information Technology (IT) provides leadership and direction to the MAC in the areas of information systems and technology. Responsibilities include designing, implementing and maintaining systems, technology plans, budgets and purchases. IT works with all MAC service centers, airport partners and airport customers in analyzing technology capability needs and implementing solutions. The work includes analysis, design, selection, acquisition, installation, documentation and support of hardware, applications, infrastructure systems and technologies.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	4,881,054	5,478,052	5,779,599	301,547	5.5%
Administrative Expenses	186,865	316,500	104,400	(212,100)	-67.0%
Professional Services	1,713,212	1,500,000	921,000	(579,000)	-38.6%
Utilities	330,567	340,000	429,218	89,218	26.2%
Operating Services/Expenses	9,374,079	8,701,598	9,867,487	1,165,889	13.4%
Maintenance					
Other	434,576	450,000	83,000	(367,000)	-81.6%
Total Budget	16,920,353	16,786,150	17,184,704	398,554	2.4%
Full-time Equivalent (FTE) Total	41	49	49		

BUDGET HIGHLIGHTS

Personnel

The increase in Personnel is attributable to step increases and wage adjstments.

- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery as well as a decrease in resource subscriptions. All essential travel costs have been moved to MAC General.
- Professional Services The decrease in Professional Services results from a reduced need for professional services as well as a conversion of contractors to FTEs.
 - Utilities The increase in Utilities is due to additional telecommunications and connectivity infrastructure for the MAC.
 - Operating Services/Expenses The increase in Operating Services/Expenses is attributable to service agreement cost increases as projects progress from implementation to production.
- Other The decrease in Other is due to shifting radio replacement from an operating expense to a capital expense.

Innovation
Part 139 Program Transformation
Stabilize and modernize critical systems
Part 139 Application and Associated Datasets Deployed
Minimum of 100%



Percentage of the MAC's total operating expense represented by the IT budget



Average time, in hours, to resolution per ticket category



Percentage of the MAC's total capital program devoted to new IT systems and refresh

GOVERNMENTAL AFFAIRS

Governmental Affairs provides oversight and management of all MAC state and federal legislative issues. The service center monitors and assists in the development of legislative policies that may have an impact on the MAC's goals and objectives. Governmental Affairs staff serves as a first point of contact for federal, state and local elected officials when they are working on MAC-related issues. Governmental Affairs staff also assists the Executive Director/CEO and the Commission on many internal policy development issues.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	188,007	216,804	237,194	20,390	9.4%
Administrative Expenses	68,331	72,500	48,400	(24,100)	-33.2%
Professional Services	144,499	198,000	221,000	23,000	11.6%
Utilities	648	1,200	600	(600)	-50.0%
Operating Services/Expenses					
Maintenance					
Other	3,871	4,400	3,200	(1,200)	-27.3%
Total Budget	405,356	492,904	510,394	17,490	3.5%
Full-time Equivalent (FTE) Total	1.5	1.5	1.5		

BUDGET HIGHLIGHTS

The increase in Personnel is attributable to wage adjustments, step Personnel increases and the addition of half of the payroll tax expenses for one FTE shared with Management & Operations. The decrease in Administrative Expenses results from a pause in Administrative Expenses nonessential travel, in-person meetings and subscriptions during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General. Professional Services The increase in Professional Services is due to engaging a consultant in Washington, DC. The decrease in Utilities results from a reduction in cell phone expense Utilities during the COVID-19 pandemic and recovery. The decrease in Other results from no bus rental expenses due to pausing Other airfield tours during the COVID-19 pandemic and recovery.

 Organizational Goal	Economic
Division Goal	Develop New Strategies to Enhance Financial Strength
Objective	Align airport trade association goals with MAC goals
Performance Measure	Trade Association and MAC Goal Alignment
Performance Measure Target	Minimum of 4
 Organizational Goal Division Goal Objective 	Engagement Stakeholder and Community Engagement Provide legislative and other government-related updates to the MAC Board of Commissioners
Performance Measure	Board Presentations
Performance Measure Target	Minimum of 4



Percentage of evaluations completed for legislative services consultants

Service Center Summaries

LEGAL AFFAIRS

Legal Affairs is responsible for providing legal advice and representation to the Commission, preparing legal documents and monitoring/coordinating outside legal counsel.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,067,845	1,110,851	1,125,537	14,686	1.3%
Administrative Expenses	39,809	93,000	55,680	(37,320)	-40.1%
Professional Services	505,302	725,000	680,000	(45,000)	-6.2%
Utilities	5,944	4,800	4,800		
Operating Services/Expenses	824	420	1,400	980	233.3%
Maintenance					
Other	1,988				
Total Budget	1,621,714	1,934,071	1,867,417	(66,654)	-3.4%
Full-time Equivalent (FTE) Total	9	9	9		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The decrease in Professional Services is attributable to the anticipation of fewer general legal consulting service needs.
Operating Services/Expenses	The increase in Operating Services/Expenses is due to anticipated costs associated with public hearings.

2021 GOALS, OBJECTIVES & MEASURES

Organizational Goal
 Division Goal
 Objective
 Performance Measure
 Performance Measure Target
 Talent
 Strengthen and Enhance Client Relationships
 Implement regular client feedback process
 Clients Participating in Feedback Process
 Minimum of 75%

2020 PERFORMANCE MEASURE RESULTS









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Strategy & Stakeholder Engagment Division Goals by Service Center	76200 Strategy & Stakeholder Engagement	76000 Strategic Communications	76100 Air Service Business Development	85000 Strategic Marketing	85200 Stakeholder Engagement	85300 Community Relations
Organization Goal: Engagement	_					
Division Goal: Establish a Fully Integrated, Adopted and Understood Strategic Planning Process	•					
Division Goal: Establish a Fully Integrated and Adopted Sustainability Planning Process with Clear Impact Measures	•					
Division Goal: Grow Stakeholder and Community Engagement	•	•	•	•	•	•
Organization Goal: Air Service Development						
Division Goal: Win and Retain Air Service Routes			٠			
Organization Goal: Economic						
Division Goal: Support Non-Aeronautical Revenue with Effective Marketing Spend			•	•		

As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. This table lists the service centers within the Strategy & Stakeholder Engagement Division and indicates the organization and division goals towards which each service center is working. The following pages describe key budget information for each service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

STRATEGY & STAKEHOLDER ENGAGEMENT

The Strategy & Stakeholder Engagement Division operates as an in-house team serving as stewards of strategy, developing strategic communications and creating stakeholder champions to ensure the MAC delivers on its mission, vision and strategic goals. This service center includes strategic planning, sustainability and division-wide activities.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	273,457	331,636	350,495	18,859	5.7%
Administrative Expenses	28,407	52,578	12,400	(40,178)	-76.4%
Professional Services	398,415	543,500	340,000	(203,500)	-37.4%
Utilities	580	600	600		
Operating Services/Expenses					
Maintenance					
Other	1,169	30,000	10,000	(20,000)	-66.7%
Total Budget	702,028	958,314	713,495	(244,819)	-25.5%
Full-time Equivalent (FTE) Total	2	3	3		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases and wage adjustments.
Administrative Expenses	The decrease in Administrative Expenses results from austerity and productivity measures during the COVID-19 pandemic and recovery. Travel, registrations and membership expenses were eliminated, while printing, office supply and Recycle Across America label expenses were greatly reduced. All essential travel costs have been moved to MAC General.
Professional Services	Professional Services reductions reflect austerity measures that were achieved by reducing consulting support for sustainability and strategic planning activities.
• Other	The decrease in Other is a result of anticipating fewer training sessions and translation services for the decreased passenger volumes forecast for 2021.

 Organizational Goal Division Goal 	Engagement Establish a Fully Integrated, Adopted and Understood Strategic Planning Process
Objective	Engage Senior Staff to make strategic choices for the organization and ensure strategic plan priorities guide ongoing conversations
Performance Measure	Curated Strategic Planning Discussions
Performance Measure Target	Minimum of 6
Organizational Goal	Engagement
Division Goal	Establish a Fully Integrated and Adopted Sustainability Planning Process with Clear Impact Measurements
Objective	Proactively integrate sustainability into communications and engagement initiatives
Performance Measure	MACpoint Sustainability Articles
Performance Measure Target	Minimum of 4



Total number of division and department strategic plans completed to enhance and align organizational strategic planning capabilities and practices

STRATEGIC COMMUNICATIONS

The Strategic Communications service center activates the voice of the MAC and its airports through responsive communications including media relations, executive communications and customer communications.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	913,602	906,696	508,679	(398,017)	-43.9%
Administrative Expenses	254,639	404,850	111,800	(293,050)	-72.4%
Professional Services	292,824	744,600	55,000	(689,600)	-92.6%
Utilities	17,394	7,200	1,800	(5,400)	-75.0%
Operating Services/Expenses	542,446	1,240,000	4,500	(1,235,500)	-99.6%
Maintenance	10,507	19,200		(19,200)	-100.0%
Other	24,440	5,700	1,000	(4,700)	-82.5%
Total Budget	2,055,852	3,328,246	682,779	(2,645,467)	-79.5%
Full-time Equivalent (FTE) Total	7	9	4		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to transferring five FTEs to Strategic Marketing. This was partially offset by step increases.
Administrative Expenses	The reduction in Administrative Expenses is largely due to reorganization, through which many expenses previously budgeted by Strategic

- through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. It is also a consequence of austerity measures due to pandemic impacts on MAC finances.
- Professional Services The reduction in Professional Services is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. It is also a consequence of austerity measures due to the pandemic's impacts on MAC finances.
- Utilities The reduction in Utilities is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget.
- Operating Services/Expenses
 The reduction in Operating Services/Expenses is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. It is also a consequence of austerity measures taken due to pandemic impacts on MAC finances.
- Maintenance
 The elimination of Maintenance is largely due to reorganization, through
 which many expenses previously budgeted by Strategic Communications
 shifted to the Strategic Marketing budget.
- Other
 The reduction in Other is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. It is also due to austerity measures taken in light of the pandemic's impacts on MAC finances.

Engagement
Grow Stakeholder and Community Engagement
Use communication tools to expand engagement and gain a larger audience for news releases
MAC News Releases Featured in LinkedIn Posts Minimum of 75% of all news releases issued in 2021



Number of people subscribing for notices and information through the MAC's subscription news and notification service

AIR SERVICE BUSINESS DEVELOPMENT

Air Service Business Development is responsible for three primary areas: 1) developing air service by marketing MSP for new international passenger and cargo flights and for new low-fare domestic passenger flights; 2) promoting the facilities and services of MSP and the MAC's system of airports both domestically and internationally; and 3) building community relations by establishing partnerships with public and private sectors to increase their awareness of the importance of air service in the region and to solicit their support.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel		142,643	166,891	24,248	17.0%
Administrative Expenses	39,864	81,018	24,850	(56,168)	-69.3%
Professional Services	52,768	175,000	180,000	5,000	2.9%
Utilities		600	600		
Operating Services/Expenses	399,799	30,000		(30,000)	-100.0%
Maintenance					
Other					
Total Budget	492,431	429,261	372,341	(56,920)	-13.3%
Full-time Equivalent (FTE) Total	0	1	1		

BUDGET HIGHLIGHTS

Personnel
 The increase in Personnel is attributable to a wage adjustment.

- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General. This is partially offset by an increase to the scope of air service data subscription.
- Professional Services
 The Professional Services increase is a result of additional general passenger air service consulting needs, deeper investigation into air service opportunities and development of a strategic marketing plan.
- Operating Services/Expenses
 The decrease in Operating Services/Expenses is a result of decreased marketing spending due to austerity measures during the COVID-19 pandemic and recovery.

 Organizational Goal Division Goal Objective 	Air Service Win and Retain Air Service Routes Increase frequency of engagement with travel gatekeepers such as airline network planners, corporate travel planners and local destination marketing
Performance Measure	Travel Gatekeeper Communications
Performance Measure Target	Minimum of 24
Organizational Goal	Air Service
Division Goal	Win and Retain Air Service Routes
Objective	Increase awareness of the Minneapolis-St. Paul air travel market in partnership with the Regional Air Services Partnership and tourism partners
Performance Measures	, Minneapolis-St. Paul International Airport Non-Stop Destinations Minneapolis-St. Paul International Airport Competitive Destinations
Performance Measure Target	Minimum of 130 Non-Stop Destinations Minimum of 35 Competitive Destinations



Number of airline meetings and conferences attended



Total number of competitive destinations offered



Total of non-stop destinations offered

STRATEGIC MARKETING

Strategic Marketing serves as stewards of the MAC and MSP brands. The service center drives revenue through the development of marketing strategy grounded in research, analytics and results tracking. Strategic Marketing collaborates across the Strategy and Stakeholder Engagement Division to ensure all campaigns are executed according to the strategic plan.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	122,998	433,583	630,668	197,085	45.5%
Administrative Expenses	7,842	165,400	169,303	3,903	2.4%
Professional Services	48,125	250,000	555,986	305,986	122.4%
Utilities	445	2,160	3,000	840	38.9%
Operating Services/Expenses		30,000	563,120	533,120	1777.1%
Maintenance			19,200	19,200	100.0%
Other		32,000		(32,000)	-100.0%
Total Budget	179,410	913,143	1,941,277	1,028,134	112.6%
Full-time Equivalent (FTE) Total	2	4	9		

BUDGET HIGHLIGHTS

•	Personnel	The increase in Personnel is attributable to transferring in five FTEs from Strategic Communications. This is offset by three vacant positions, which are not included in the budget. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
•	Administrative Expenses	The increase in Administrative Expenses is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. The combined budget for both service centers results in a net decrease.
•	Professional Services	The increase in Professional Services is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. Each line item was significantly reduced and the combined budget for both service centers results in a net decrease.
•	Utilities	The increase in Utilities results from additional cell phone stipends for FTEs that were transferred from Strategic Communications to Strategic Marketing.
•	Operating Services/Expenses	The increase in Operating Services/Expenses is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. The combined budget for both service centers results in a net decrease.
•	Maintenance	The increase in Maintenance is largely due to reorganization, through which many expenses previously budgeted by Strategic Communications shifted to the Strategic Marketing budget. The combined budget for both service centers results in a net zero change.
•	Other	The decrease in Other is due to strategic planning and minor asset purchases budgeted in 2020 that will not occur in 2021.

2021 GOALS, OBJECTIVES & MEASURES

Organizational Goal	Economic
Division Goal	Support Non-Aeronautical Revenue with Effective Marketing Spend
Objective	Implement an integrated marketing campaign for yield management utilizing prebook parking
Performance Measure	New Prebook Parking Customer Acquisition
Performance Measure Target	Minimum of 30%
Organizational Goal	Economic
Division Goal	Support Non-Aeronautical Revenue with Effective Marketing Spend
Objective	Develop and implement an internal customer satisfaction survey to ensure the strategic campaign process is effective and efficient for client partners
Performance Measure	Internal Client Satisfaction
Performance Measure Target	Minimum of 75%

2020 PERFORMANCE MEASURE RESULTS



Number of strategic campaigns conducted

STAKEHOLDER ENGAGEMENT

Stakeholder Engagement connects the MAC to our community by designing and implementing best-in-class engagements and serving as the personal connection of the organization across communities. The service center exists to grow stakeholder and community engagement, one of the MAC's strategic focus areas. The Stakeholder Engagement strategic priorities include team development, strategic approach development, engagement execution and engagement measurement.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	88,919	222,114	216,185	(5,929)	-2.7%
Administrative Expenses	673	69,600	12,400	(57,200)	-82.2%
Professional Services		50,000	17,000	(33,000)	-66.0%
Utilities			600	600	100.0%
Operating Services/Expenses		40,000	21,600	(18,400)	-46.0%
Maintenance					
Other					
Total Budget	89,592	381,714	267,785	(113,929)	-29.8%
Full-time Equivalent (FTE) Total	2	2	2		

BUDGET HIGHLIGHTS

- Personnel
 The decrease in Personnel results from a pause in training during the COVID-19 pandemic and recovery.
- Administrative Expenses
 The decrease in Administrative Expenses is primarily due to decreased internal and external event supplies, as well as reduced costs for paused or eliminated MSP Long-Term Plan engagement tactics. Additional reductions result from a pause in nonessential travel during the COVID-19 pandemic and a decreased office supply budget. All essential travel costs have been moved to MAC General.
- Professional Services
 The decrease in Professional Services is primarily due to the reduction in internal and external event supplies, as well as reduced costs for paused or eliminated MSP Long-Term Plan engagement tactics.
- Utilities
 The increase in Utilities is a result of adding a cell phone stipend for on-site contact and communication with staff during events.
- Operating Services/Expenses The decrease in Operating Services/Expenses is primarily due to fewer inperson events and smaller event scopes, which were scaled back due to austerity measures in light of the COVID-19 pandemic and recovery.

Organizational Goal	Engagement
Division Goal	Grow Stakeholder and Community Engagement
Objective	Develop and implement priority engagement activities
Performance Measure	Stakeholder Engagement Events
Performance Measure Target	Minimum of 70



Total number of stakeholder engagement events, across divisions, supported or managed by Stakeholder Engagement staff

COMMUNITY RELATIONS

Community Relations manages aircraft noise issues and navigation programs through an industry-leading noise program built on extensive technology and collaborative efforts with community and aviation stakeholders. This service center ensures compliance related to assessing noise impacts and corrective measures that includes management of one of the largest community outreach programs at the MAC and the development and operation of sophisticated technical systems in support of the service center's mission. This office continues to build a portfolio of community engagement activities to position the MAC as a trusted resource for interested stakeholders.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	435,848	454,091	433,408	(20,683)	-4.6%
Administrative Expenses	48,749	17,400	2,700	(14,700)	-84.5%
Professional Services	126,882	165,000	118,000	(47,000)	-28.5%
Utilities	13,519	24,000	26,100	2,100	8.8%
Operating Services/Expenses	82,294	80,000	85,800	5,800	7.2%
Maintenance					
Other					
Total Budget	707,292	740,491	666,008	(74,483)	-10.1%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel results from a pause in training during the COVID-19 pandemic and recovery.
•	Administrative Expenses	The decrease in Administrative Expenses is primarily a result of eliminating nonessential travel and reducing office supply purchases during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The reduction in Professional Services is due to scaling back engagement activities and negotiating a reduced fee for remaining consultation services.
•	Utilities	The increase in Utilities is due to remote card modem communications costs and cell phone stipends for two FTEs.
•	Operating Services/Expenses	The Operating Services/Expenses increase is attributable to scheduled Crystal Noise Level Reduction Testing. A federal grant will be pursued to partially offset the cost.

 Organizational Goal Division Goal 	Engagement Grow Stakeholder and Community Engagement
Objective	Increase the number of written engagements with Community Relations staff across channels and settings
Performance Measure	Written Communications
Performance Measure Target	Minimum of 35



Total number of public listening sessions held per year



Finance & Revenue Development Division Goals by Service Center	75600 Finance & Administration	76700 Live Well, Stay Well	76800 Insurance/Risk Management	78000 Finance	78100 MAC General	78200 Purchasing	80000 Commercial Management & Airline Affairs	80100 Concessions & Business Development	82050 MSP Airport Conference Center
Organization Goal: Customer Experience									
Division Goal: "One Journey" Experience			۰						
Organization Goal: Talent		-	-		-	-			
Division Goal: Provide Exceptional Customer Service									
Organization Goal: Engagement									
Division Goal: Provide Exceptional Customer Service									•
Organization Goal: Air Service									
Division Goal: Air Service Development									
Organization Goal: Economic									
Division Goal: Deliver Financial Excellence				•					
Division Goal: Control Risks and Associated Costs			•			•			
Division Goal: Grow Revenue Base							\circ	•	

As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. This table lists the service centers within the Finance & Revenue Development Division and indicates the organization and division goals towards which each service center is working. The following pages describe key budget information for each service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

FINANCE & ADMINISTRATION

Finance & Administration is responsible for overseeing the implementation of the Commission's financial policies, strategic financial planning and analysis, revenue development, commercial management, airline affairs and the establishment of good fiscal and budgetary practices. The Commission's conservative fiscal policies provide funding as required for operating and capital expenditures for its system of airports. The policy also allows for the establishment of good business practices to optimize the generation of revenues, both aeronautical and non-aeronautical. This division also oversees and guides the strategic implementation and management of the organization's Live Well, Stay Well and Insurance/Risk Management service centers. The Vice President, Finance and Revenue Development is the staff liaison to the Commission's Operations, Finance & Administration Committee.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	382,288	434,505	452,457	17,952	4.1%
Administrative Expenses	18,073	15,485	575	(14,910)	-96.3%
Professional Services	22,000				
Utilities	1,000	1,200	1,200		
Operating Services/Expenses	7,604				
Maintenance					
Other		700		(700)	-100.0%
Total Budget	430,965	451,890	454,232	2,342	0.5%
Full time Equivalent (ETE) Total		0	0		

Full-time Equivalent (FTE) Total233

BUDGET HIGHLIGHTS

- PersonnelThe increase in Personnel is attributable to step increases and wage
adjustments.Administrative ExpensesThe decrease in Administrative Expenses results from a pause in
nonessential travel during the COVID-19 pandemic and recovery. All
essential travel costs have been moved to MAC General.
- Other

The decrease in Other is due to pausing the purchase of non-essential minor equipment during 2021 as a result of budget cuts related to the COVID-19 pandemic.

 Organizational Goal Division Goal Objective 	Economic Deliver Financial Excellence Guide the organization to ensure revenues and expenses are sufficient to meet bondholder requirements				
Performance Measure	Senior Debt Service Coverage Ratio				
Performance Measure Target	Minimum of 1.4x				
 Organizational Goal Division Goal Objective Performance Measure Performance Measure Target 	Air Service Air Service Development Maintain a cost-competitive airline cost per enplaned passenger Airline Cost per Enplaned Passenger \$9.86 Max				



Senior Debt Service Coverage Ratio



Airline Cost per Enplaned Passenger

LIVE WELL, STAY WELL

Live Well, Stay Well (LWSW) works to encourage, educate and support employees in making healthier lifestyle choices and strives to create a positive impact on employee morale and productivity. By achieving these goals, it is also instrumental in reducing healthcare costs.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	315	350	100	(250)	-71.4%
Administrative Expenses	7,613	9,795	4,500	(5,295)	-54.1%
Professional Services	8,240	6,000		(6,000)	-100.0%
Utilities	809	840	800	(40)	-4.8%
Operating Services/Expenses	137,006	179,550	6,600	(172,950)	-96.3%
Maintenance					
Other	1,161	5,000		(5,000)	-100.0%
Total Budget	155,144	201,535	12,000	(189,535)	-94.0%
Full-time Equivalent (FTE) Total	0	0	0		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is due to fewer seminars planned for 2021 as a result of budget cuts related to the COVID-19 pandemic.
•	Administrative Expenses	The decrease in Administrative Expenses is due to fewer supply purchases planned for 2021 as a result of budget cuts related to the COVID-19 pandemic.
•	Professional Services	The decrease in Professional Services is due to pausing a personal training benefit during 2021 as a result of budget cuts related to the COVID-19 pandemic.
•	Utilities	The decrease in Utilities is a result of matching budget expenses to actual expenses.
•	Operating Services/Expenses	The decrease in Operating Services/Expenses is due to pausing most wellness benefits during 2021 as a result of budget cuts related to the COVID-19 pandemic.
•	Other	The decrease in Other is due to pausing the purchase of minor equipment for the employee fitness center during 2021 as a result of budget cuts related to the COVID-19 pandemic.

Organizational Goal	Talent
Division Goal	Provide Exceptional Customer Service
Objective	Assess LWSW committee governance structure to enhance program delivery and engagement
Performance Measure	Facilitated Discussions
Performance Measure Target	Minimum of 4



Percentage of all MAC employees who engaged with the Live Well, Stay Well Program during the year
INSURANCE/RISK MANAGEMENT

Insurance/Risk Management is responsible for the planning, organizing and administering of risk and insurance programs to safeguard the MAC's assets from the risk of accidental loss through the use of recognized risk management techniques. Responsibilities include risk identification, evaluation and measurement; preventative strategies; claims administration; purchase of insurance coverage; and evaluation of financing alternatives. Areas of responsibility also include employee benefit program administration, workers' compensation, the MAC's health engagement program, liability and property insurance coverage, employee and fleet safety and maintaining a safe airports system.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	15,560,768	15,453,192	16,514,961	1,061,769	6.9%
Administrative Expenses	12,234	24,000	5,050	(18,950)	-79.0%
Professional Services	447,363	396,750	434,950	38,200	9.6%
Utilities	2,613	1,800	1,800		
Operating Services/Expenses	20	18,000	7,500	(10,500)	-58.3%
Maintenance		2,358		(2,358)	-100.0%
Other	2,493,624	2,238,994	2,795,700	556,706	24.9%
Total Budget	18,516,623	18,135,094	19,759,961	1,624,867	9.0%
Full-time Equivalent (FTE) Total	6	6	6		

BUDGET HIGHLIGHTS

Personnel The increase in Personnel is attributable to the increase in health care costs associated with employee benefits.

- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
- Professional Services
 The Professional Services increase is a result of higher insurance premiums, which equate to higher broker fees and commissions.
- Operating Services/Expenses
 The Operating Services/Expenses decrease is a result of reduced on-site safety testing anticipated because of the COVID-19 pandemic.
- Maintenance Maintenance expenses are eliminated in 2021, as no repair or calibration of equipment is anticipated.
- Other
 The increase in Other is a result of the expected rise in property insurance
 premiums. The increase in premiums is anticipated in response to a recent
 appraisal of Terminal 1, which indicates Terminal 1 is undervalued for
 insurance purposes.

 Organizational Goal Division Goal Objective 	Economic Control Risks and Associated Costs Assess risks to control costs while providing a safe and healthy work environment
Performance Measure	MAC-owned Fleet Vehicle Accidentss
Performance Measure Target	Maximum of 28
 Organizational Goal	Customer Experience
Division Goal	"One Journey" Experience
Objective	Reduce airline passenger injuries with potential for damage claim
Performance Measure	Airline Passenger Injuries – Potential Claim
Performance Measure Target	Maximum of 125







Total injuries with potential for damage claim

FINANCE

Finance is responsible for the Commission's accounting and cash management functions, the preparation of the annual operating budget and the Comprehensive Annual Financial Report. Finance oversees financial planning which includes, but is not limited to, issuance of all debt, development of tenant rates and charges, cost-benefit analysis, financial analysis and request for proposal assistance.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,544,697	1,575,275	1,420,583	(154,692)	-9.8%
Administrative Expenses	13,088	21,620	8,655	(12,965)	-60.0%
Professional Services	209,421	234,800	247,500	12,700	5.4%
Utilities	3,000	3,000	3,000		
Operating Services/Expenses	194,857	235,175	227,950	(7,225)	-3.1%
Maintenance					
Other	809	900		(900)	-100.0%
Total Budget	1,965,873	2,070,770	1,907,688	(163,082)	-7.9%
Full-time Equivalent (FTE) Total	15	15	15		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery. This decrease is offset by step increases.
Administrative Expenses	The decrease in Administrative Expenses results from a reduction in supplies and membership fees to match expectations plus a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	Professional Services increased for financial advisor and bond counsel assistance needed for a number of upcoming financial Requests for Qualifications.
Operating Services/Expenses	Operating Services/Expenses decreased as various bank fees were budgeted at the 2019 actual total.

 Organizational Goal Division Goal Objective 	Economic Deliver Financial Excellence Assist MAC business units in managing revenues and expenses with current information
Performance Measure	Accounts Payable Closed On-Time
Performance Measure Target	Minimum of 100%
Organizational Goal	Economic
Division Goal	Deliver Financial Excellence
Objective	Assist MAC business units in managing revenues and expenses with current information
Performance Measure	Accounts Receivable Closed On-Time
Performance Measure Target	Minimum of 100%



Percentage of Accounts Payable closed by the Friday before General Ledger closing



Percentage of Monthly General Ledger closed by the second Monday of the month

MAC GENERAL

The MAC General service center contains expenses that are not specific to any one service center such as FICA/ Medicare taxes, retirement plans, utilities and fuel for MAC vehicles. Open positions that have not been allocated to a specific service center reside in this service center. Finance is responsible for the budgeting of the MAC General service center.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	13,168,020	13,846,183	13,434,347	(411,836)	-3.0%
Administrative Expenses	70		183,414	183,414	100.0%
Professional Services	518,628				
Utilities	18,261,575	19,560,965	19,208,278	(352,687)	-1.8%
Operating Services/Expenses	998,008	940,655	1,100,438	159,783	17.0%
Maintenance	3,350,620	2,513,156	2,131,492	(381,664)	-15.2%
Other	770,438	1,866,336	265,983	(1,600,353)	-85.7%
Total Budget	37,067,360	38,727,295	36,323,952	(2,403,343)	-6.2%
Full-time Equivalent (FTE) Total	0	0	0		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of benefit expenses for vacant FTEs throughout the organization. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	Administrative Expenses increased as all travel expenses moved to this service center. This is a measure to control costs during the COVID-19 pandemic and recovery.
Utilities	Utilities decreased based on a consultant's estimate of usage.
Operating Services/Expenses	Operating Services/Expenses increased for additional cleaning of the terminals and COVID-19 prevention supplies.
Maintenance	Maintenance decreased as a three-year average was used for bag handling system maintenance expenses.
• Other	The decreased Other budget is due to a lower estimate of airline incentive expenses in 2021 than in 2020. This is a result of the decreased number of scheduled flights during the pandemic response.

PURCHASING

Purchasing oversees the acquisition of materials, equipment and supplies; coordination of minor construction; and repair or performance of minor maintenance to meet the needs of end-users by using the method that results in the most efficient use of MAC resources. Purchasing administers the Commercial Card Program for the MAC and maintains blanket orders, including insurance certificates, for contracts generated by Purchasing. Purchasing's responsibilities also include disposing of surplus property by distributing items between the MAC service centers, selling items on the open market and donating items to various charities.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	476,713	504,339	504,601	262	0.1%
Administrative Expenses	39,138	40,975	32,700	(8,275)	-20.2%
Professional Services					
Utilities					
Operating Services/Expenses	205,164	200,200	194,558	(5,642)	-2.8%
Maintenance					
Other	582	7,500	750	(6,750)	-90.0%
Total Budget	721,597	753,014	732,609	(20,405)	-2.7%
Full-time Equivalent (FTE) Total	6	6	6		

BUDGET HIGHLIGHTS

Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel, a reduction in office supply purchases and printing of MAC-wide business cards during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Operating Services/Expenses	The decrease in Operating Services/Expenses is due to a recent change in the MAC-wide copy agreement which upgraded the units to printing, scanning and faxing machines capable of color printing. This has greatly reduced the need for stand-alone printers. In addition, many MAC staff members are working remotely and printing or copying fewer documents.
• Other	Other expenses include the MAC-wide vehicle registration renewals, which are primarily renewed in even-numbered years. 2020 included 300 renewals, but 2021 will include fewer renewals.

Organizational Goal	Economic
Division Goal	Control Risks and Associated Costs
Objective	Reduce Procurement Process Input Errors
Performance Measure	Procedure/Sequence Document for EOC Logistics Handbook
Performance Measure Target	Minimum of 1



Number of trainings for end-users on the MAC's Purchasing requisition system to support employees' use of the system

Service Center Summaries

COMMERCIAL MANAGEMENT & AIRLINE AFFAIRS

Commercial Management & Airline Affairs (CMAA) oversees revenue generation from airline and airport concession agreements, MSP leases and system-wide non-aeronautical leases. CMAA also manages MAC property and real estate.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	526,258	540,345	395,606	(144,739)	-26.8%
Administrative Expenses	23,532	29,370	4,575	(24,795)	-84.4%
Professional Services	202,537	452,500	155,000	(297,500)	-65.7%
Utilities	2,874	2,400	1,800	(600)	-25.0%
Operating Services/Expenses	950	800	500	(300)	-37.5%
Maintenance	395,321	271,700	271,700		
Other					
Total Budget	1,151,471	1,297,115	829,181	(467,934)	-36.1%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in Personnel response to the COVID-19 pandemic and recovery. Administrative Expenses The decrease in Administrative Expenses is mainly the result of a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General. **Professional Services** The decrease in Professional Services is a result of a land evaluation project that took place in 2020 that will not continue into 2021. The decrease in Utilities is a result of reducing the number of cell phone Utilities stipends for a temporarily vacant position. The reduction in Operating Services/Expenses is caused by a lower **Operating Services/Expenses** expectation for advertising as a result of the completion of the real estate study.

2021 GOALS, OBJECTIVES & MEASURES

Economic
Grow Revenue Base
Develop additional non-aeronautical land leases
New Ground Leases
Minimum of 2

2020 PERFORMANCE MEASURE RESULTS



Number of real estate leases entered into at MAC Reliever Airports

CONCESSIONS & BUSINESS DEVELOPMENT

Concessions & Business Development oversees revenue generation from airport concession agreements and implements new concepts to improve the customer experience and revenue generation at MSP. Concessions & Business Development manages MAC property and real estate within the terminals.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	530,868	666,264	519,090	(147,174)	-22.1%
Administrative Expenses	7,138	20,212	2,025	(18,187)	-90.0%
Professional Services	5,000	20,000	5,000	(15,000)	-75.0%
Utilities	2,000	3,240	3,240		
Operating Services/Expenses	(2)	2,000	1,000	(1,000)	-50.0%
Maintenance					
Other	3,147	5,000	500	(4,500)	-90.0%
Total Budget	548,152	716,716	530,855	(185,861)	-25.9%
Full-time Equivalent (FTE) Total	6	6	6		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	Administrative Expenses were dramatically reduced due to a temporary reduction in travel, local meeting attendance and office supplies due to COVID-19 pandemic impacts. All essential travel costs have been moved to MAC General.
Professional Services	The Professional Services budget was cut due to delaying larger lease Requests for Proposals during the COVID-19 pandemic and recovery.
Operating Services/Expenses	Operating Services/Expenses decreased as a result of reducing published marketing materials for the concessions program while fewer travelers fly during the pandemic.
• Other	The decrease in Other is due to eliminating the purchase of office furniture as a result of staff working remotely during the COVID-19 pandemic.

 Organizational Goal Division Goal Objective Performance Measure Performance Measure Target 	Economic Grow Revenue Base Diversify the MSP food and beverage program Increased Food & Beverage Sales by Enplaned Passengers Minimum of 15%
Performance Measure Target	Minimum of 15%



Year-over-year percentage change in food, beverage and retail concessions gross sales



Annual average mystery shopper score observed by third party



Year-over-year percentage change in passenger services gross sales

MSP AIRPORT CONFERENCE CENTER

The MSP Airport Conference Center provides first-class customer service to the external and internal customer. Staff are responsible for the management and promotion of the conference center, providing catering services, maintaining audio-visual equipment and invoicing internal/external clients.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	208,359	265,969	212,842	(53,127)	-20.0%
Administrative Expenses	4,369	7,500	900	(6,600)	-88.0%
Professional Services					
Utilities	600	600	600		
Operating Services/Expenses	27,601	33,700	21,000	(12,700)	-37.7%
Maintenance					
Other	3,392	9,610	588	(9,022)	-93.9%
Total Budget	244,321	317,379	235,930	(81,449)	-25.7%
Full-time Equivalent (FTE) Total	3	3	3		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to eliminating overtime and temporary employee expenses, a result of reduced passenger traffic affecting conference center usage.
Administrative Expenses	The decrease in Administrative Expenses results from a reduction in office supply expenses and the temporary elimination of a membership fee.
Operating Services/Expenses	The decrease in Operating Services/Expenses is a result of a reduced need for food and beverage inventory for resale.
• Other	The decrease in Other is due to pausing the purchase and rental of non- essential minor equipment during 2021 as a result of budget cuts related to the COVID-19 pandemic.

2021 GOALS, OBJECTIVES & MEASURES

Organizational Goal	Engagement
Division Goal	Provide Exceptional Customer Service
Objective	Welcome repeat customers from 2019 and 2020
Performance Measure	Welcome Back Marketing Emails
Performance Measure Target	Minimum of 50

2020 PERFORMANCE MEASURE RESULTS



Gross revenue generated

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Human Resources & Labor Relations Division Organizational Chart



Human Resources & Labor Relations Division Goals

Organization Goal: Talent

Division Goal: Employee Development and Performance Management

Organization Goal: Engagement

Division Goal: Employee Development and Performance Management

As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. The Human Resources & Labor Relations Division consists of one service center. This table indicates the organization and division goals towards which it is working. The following pages describe key budget information for the service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

HUMAN RESOURCES & LABOR RELATIONS

Human Resources & Labor Relations is responsible for various functions that enable the MAC to remain a highperforming organization where employees experience excellence in leadership, inclusiveness for all, challenging work and opportunities for growth and development while being rewarded competitively. This service center is responsible for all traditional human resource functions including but not limited to policy development and enforcement; compensation management and hiring; employee development and engagement; labor relations; and diversity, equity and inclusion functions. These functions also include responsibility for the Affirmative Action/ Equal Opportunity plan; compliance with obligations relating to the Americans with Disabilities Act, Title VI, the Minnesota Human Rights Act and Title VII; contract compliance, community outreach/relations and the Target Group Business/Disadvantaged Business Enterprise programs.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	543,781	1,934,268	1,282,710	(651,558)	-33.7%
Administrative Expenses	17,786	58,695	34,061	(24,634)	-42.0%
Professional Services	134,811	182,000	130,000	(52,000)	-28.6%
Utilities	840	3,600	3,600		
Operating Services/Expenses	20,482	71,500	22,870	(48,630)	-68.0%
Maintenance					
Other		6,000		(6,000)	-100.0%
Total Budget	717,700	2,256,063	1,473,241	(782,822)	-34.7%
Full-time Equivalent (FTE) Total	5	13	13		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel expenses is attributable to budget reductions in response to the COVID-19 pandemic and recovery. Reductions include eliminating the Tuition Reimbursement program, limiting attendance at local seminars for Human Relations staff and reducing executive training and coaching expenses.
•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services is a result of reducing expenses related to hiring new employees. Due to the COVID-19 pandemic, the MAC instituted a temporary hiring freeze for non-essential vacancies. Therefore, the hiring of new employees will be reduced.
•	Operating Services/Expenses	The decrease in Operating Services/Expenses results from a pause in the recognition budget. Due to the COVID-19 pandemic there will not be an employee event for all employees.
•	Other	The Other expense budget in 2020 was used to combine three departments into one department. This expense is no longer needed.

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal Division Goal Objective 	Engagement Employee Development and Performance Management Support employee engagement by conducting an employee engagement survey by December 31, 2021
Performance Measure	Completed Employee Engagement Surveys
Performance Measure Target	Minimum of 450
 Organizational Goal Division Goal Objective 	Talent Employee Development and Performance Management Provide diversity, equity and inclusion training for management and employees
Performance Measure	Employee Diversity, Equity and Inclusion Trainings
Performance Measure Target	Minimum of 80%

2020 PERFORMANCE MEASURE RESULTS



Percentage rate of employee turnover

EMPLOYEE DEVELOPMENT & ENGAGEMENT

Employee Development & Engagement merged into Human Resources & Labor Relations, which absorbed all of the service center's responsibilities.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	149,755				
Administrative Expenses					
Professional Services	96,888				
Utilities					
Operating Services/Expenses	6,827				
Maintenance					
Other					
Total Budget	253,471				
Full-time Equivalent (FTE) Total	1	0	0		

BUDGET HIGHLIGHTS

Personnel

Employee Development & Engagement merged into Human Resources and Labor Relations in 2020; therefore, the respective budgets have moved to that service center.

Service Center Summaries

DIVERSITY

Diversity merged into Human Resources & Labor Relations, which absorbed all of the service center's responsibilities.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	177,516				
Administrative Expenses	18,880				
Professional Services					
Utilities	550				
Operating Services/Expenses	3,587				
Maintenance					
Other					
Total Budget	200,533				
Full-time Equivalent (FTE) Total	2	0	0		

BUDGET HIGHLIGHTS

Personnel

Diversity merged into Human Resources and Labor Relations in 2020; therefore, the respective budgets have moved to that service center.

EMPLOYEE RELATIONS

Employee Relations merged into Human Resources & Labor Relations, which absorbed all of the service center's responsibilities.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	638,885				
Administrative Expenses	9,826				
Professional Services	94,394				
Utilities	1,200				
Operating Services/Expenses	4,106				
Maintenance					
Other					
Total Budget	748,410				
Full-time Equivalent (FTE) Total	5	0	0		

BUDGET HIGHLIGHTS

Personnel

Employee Relations merged into Human Resources and Labor Relations in 2020; therefore, the respective budgets have moved to that service center.

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Planning & Development Division Goals by Service Center	75500 Planning & Development	77000 Airport Development	77100 Building Official	85100 Environmental Affairs
Organization Goal: Customer Experience				
Division Goal: Grow Stakeholder and Community Engagement			•	
Organization Goal: Economic				
Division Goal: Utilize Strategies for Maintaining Financial Strength	•	•		
Division Goal: Grow Stakeholder and Community Engagement				•

As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. This table lists the service centers within the Planning & Development Division and indicates the organization and division goals towards which each service center is working. The following pages describe key budget information for each service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

PLANNING & DEVELOPMENT

Planning & Development supervises property acquisition, planning, design, engineering, architecture, construction of all Commission facilities and grants management. Planning & Development also supervises the Building Official and Environmental Affairs service centers. In addition, the division is responsible for maintaining good relationships with local, state and federal government partners and airport stakeholders.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	365,131	379,689	278,263	(101,427)	-26.7%
Administrative Expenses	13,894	13,550	2,830	(10,720)	-79.1%
Professional Services	133,785	198,000	110,000	(88,000)	-44.4%
Utilities	1,295	1,200	600	(600)	-50.0%
Operating Services/Expenses	345,737	334,000	295,000	(39,000)	-11.7%
Maintenance					
Other					
Total Budget	859,842	926,439	686,693	(239,747)	-25.9%
Full-time Equivalent (FTE) Total	3	3	3		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	The decrease in Administrative Expenses results from reductions in office supplies, travel expenses, mileage and conference fees during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The decrease in Professional Services results from a reduction in planning authorizations during the COVID-19 pandemic and recovery.
Utilities	The decrease in Utilities is due to the removal of cellular service expenses for a vacant position.
Operating Services/Expenses	The decrease in Operating Services/Expenses is due to the reduction in advertising due to anticipated limitations on Joint Airport Zoning Board efforts during the COVID-19 pandemic and recovery, as well as reduced Metropolitan Council fees.

 Organizational Goal Division Goal Objective Performance Measure Performance Measure Target 	Economic Utilize Strategies for Maintaining Financial Strength Support implementation of scheduled CIP projects First-Year CIP Projects Implemented Minimum 100%
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AIRPORT DEVELOPMENT

Airport Development develops and implements the Commission's Capital Improvement Program (CIP). Within the CIP, the service center supervises the planning, design, engineering, architecture and construction of all Commission facilities at MSP and the Commission's six reliever airports.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	377,091	780,806	265,787	(515,019)	-66.0%
Administrative Expenses	18,408	42,800	21,881	(20,919)	-48.9%
Professional Services	309,130	475,000	498,000	23,000	4.8%
Utilities	5,444	5,550	5,021	(529)	-9.5%
Operating Services/Expenses			300	300	100.0%
Maintenance					
Other		2,700		(2,700)	-100.0%
Total Budget	710,073	1,306,856	790,989	(515,867)	-39.5%
Full-time Equivalent (FTE) Total	13	16	16		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for three vacant FTEs. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The increase in Professional Services is due to additional project management services in lieu of filling a vacant position in Airport Development during the COVID-19 pandemic and recovery.
Operating Services/Expenses	The increase in Operating Services/Expenses results from a 2021 advertisement requirement for three Continuing Consultant Requests for Qualifications.
• Other	The decrease in Other results from a pause in replacing office furniture that will not be required due to unfilled positions during the COVID-19 pandemic and recovery.

	Organizational Goal Division Goal Objective	Economic Utilize Strategies for Maintaining Financial Strength Complete continuing consultant reviews to evaluate level of service to MAC staff and stakeholders
	Performance Measure Performance Measure Target	Continuing Consultant Reviews Minimum of 100%
>	Organizational Goal Division Goal Objective Performance Measure Performance Measure Target	Economic Utilize Strategies for Maintaining Financial Strength Maintain construction cost oversight CIP Construction Projects within Change Order Parameters Minimum of 100%



Percentage of annual performance review completed by year-end



Percentage of CIP construction projects within historic change order parameters

BUILDING OFFICIAL

The Building Official is responsible for the overall administration of the Metropolitan Airports Commission building code ordinance. Service center responsibilities include the application, administration, implementation and enforcement of the State of Minnesota building code and the MAC construction standards, procedures and guidelines. Duties include plan review, issuance of permits, inspections and retention of inspection history and building construction plans. In addition, the service center provides construction coordination for retail, food and beverage construction build-outs and remodeling of existing tenant spaces within Terminal 1 and Terminal 2.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	176,918	186,879	188,403	1,524	0.8%
Administrative Expenses	1,317	5,060	1,250	(3,810)	-75.3%
Professional Services					
Utilities	1,728	900	2,196	1,296	144.0%
Operating Services/Expenses		100		(100)	-100.0%
Maintenance					
Other					
Total Budget	179,963	192,939	191,849	(1,090)	-0.6%
Full-time Equivalent (FTE) Total	2	2	2		

BUDGET HIGHLIGHTS

 Personnel 	
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The increase in Personnel is attributable to step increases.

Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
 Utilities
 The increase in Utilities is a result of realigning cell phone usage expenses

with the service center that uses them. ces/Expenses The decrease in Operating Services/Expenses is due to pausing the

• Operating Services/Expenses The decrease in Operating Services/Expenses is due to pausing the purchase of non-essential items as a result of budget cuts related to the COVID-19 pandemic.

 Organizational Goal	Customer Experience
Division Goal	Grow Stakeholder and Community Engagement
Objective	Perform inspections in a timely manner
Performance Measure	Building Inspections Conducted within 14 Days of Request
Performance Measure Target	Minimum of 100%
 Organizational Goal	Customer Experience
Division Goal	Grow Stakeholder and Community Engagement
Objective	Review plans in a timely manner
Performance Measure	Construction Plan Reviews within 14 Days of Submission
Performance Measure Target	Minimum of 100%



Percentage of inspections that are conducted within 24 hours of request



Percentage of reviews conducted on construction plans within 14 days of submission

ENVIRONMENTAL AFFAIRS

Environmental Affairs facilitates compliance with local, state and federal environmental regulations at MAC-owned facilities. Environmental Affairs maintains programs that document environmental impacts related to construction projects, complies with stormwater and soil management requirements, administers underground and aboveground storage tank rules, monitors and reports on air quality, hazardous waste management, solid waste/ recycling, implements waste reduction efforts and other pollution prevention programs and performs environmental investigations and audits.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	402,067	418,741	420,483	1,742	0.4%
Administrative Expenses	4,643	10,280	2,530	(7,750)	-75.4%
Professional Services	482,683	631,200	464,000	(167,200)	-26.5%
Utilities	3,369	3,500	3,300	(200)	-5.7%
Operating Services/Expenses	1,989,875	1,697,000	1,634,200	(62,800)	-3.7%
Maintenance					
Other	6,329	19,850	25,350	5,500	27.7%
Total Budget	2,888,966	2,780,571	2,549,863	(230,708)	-8.3%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery, as well as reducing expenditures for local seminars, office supplies and special supplies. All essential travel costs have been moved to MAC General.
Professional Services	The Professional Services reduction was realized by reducing consultant management services.
Utilities	The decrease in Utilities more accurately reflects actual costs for cell phone usage.
Operating Services/Expenses	Operating Services/Expenses was reduced for better alignment of actual and anticipated expenditures.
• Other	The increase in Other is due to better aligning the budgeted and actual costs for regulatory fees and permits.

 Organizational Goal	Economic
Division Goal	Grow Stakeholder and Community Engagement
Objective	Provide high-level engagement with regulatory entities
Performance Measure	Submitted Environmental Permits Compliance Reports
Performance Measure	Minimum of 100%
Performance Measure Target	Minimum of 100%



Percentage of regularly-scheduled compliance reports submitted to regulating agencies

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2021 Budget Service Center Summaries

Organization Goal: Safety, Security and Preparedness Division Goal: Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability Division Goal: Develop and Implement a Concept of Operations for an Airport Operations Center with a Focus on Part 139 Program Transformation and Collaborative Decision-Making that Optimizes Processes, Aligns Systems, and Aggressively Leverages Technology Division Goal: Provide enhanced transparency and accountability surrounding department activities Organization Goal: Customer Experience Division Goal: Provide "One Journey" Defined by Excellent Customer Experiences that Exceed Expectations through Programs that are Informed by a Comprehensive Understanding of the Customer Division Goal: Safely Operate and Maintain the MAC System of Aliports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability Organization Goal: Engage and Equip Employees with the Tools and Skills to be Successful Division Goal: Engage and Equip Employees with the Tools and Skills to be Successful	Management & Operations Division Goals by Service Center	75800 Management & Operations	82000 Customer Experience	83400 Landside-Administration	85500 Facilities-Terminal 2	86100 Facilities-Terminal 1	86300 Facilities-Energy Management Center	88400 Trades-Administration	88000 Trades-Electricians	88100 Trades-Painters	88200 Trades-Carpenters	88300 Trades-Plumbers	89000 Field Maintenance	82600 Airside Operations	90000 Relievers-Administration	90200 Relievers-St. Paul	90300 Relievers-Lake Elmo	90400 Relievers-Airlake	90500 Relievers-Flying Cloud	90600 Relievers-Crystal	90700 Relievers-Anoka County-Blaine	84200 Police	83600 Fire
MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability Division Goal: Develop and Implement a Concept of Operations for an Airport Operations Center with a Focus on Part 139 Program Transformation and Collaborative Decision-Making that Optimizes Processes, Aligns Systems, and Aggressively Leverages Technology Division Goal: Provide enhanced transparency and accountability surrounding department activities Organization Goal: Customer Experience Division Goal: Provide "One Journey" Defined by Excellent Customer Experiences that Exceed Expectations through Programs that are Informed by a Comprehensive Understanding of the Customer Division Goal: Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability Organization Goal: Talent Division Goal: Engage and Equip Employees with the Tools and Skills to be Successful Division Goal: Engage and Equip Employees with the Tools and Skills to be Successful Division Goal: Engage Development and Performance Management		ines	S							1		1											
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Organization Goal: Innovation																						-	
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Division Goal: Develop and Implement a Concept																							
of Operations for an Airport Operations Center with a Focus on Part 139 Program Transformation and																							
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As discussed in the Executive Summary section, each division has direct responsibility for one or more of the Goals outlined in the MAC's Strategic Plan. The divisions have also selected Goals for their work towards the plan. The service centers within each division have developed Objectives to further the division and organization goals, as well as Performance Measures to track progress towards those objectives. This table lists the service centers within the Management & Operations Division and indicates the organization and division goals towards which each service center is working. The following pages describe key budget information for each service center and summarizes its Goals, Objectives and Performance Measures.

The COVID-19 pandemic had a significant effect on the air travel industry. Unprecedented challenges may have had negative impacts on some of the 2020 Performance Measure results on the following pages. While the pandemic and recovery may continue to influence these measures in the short-term, the results are considered anomalies. As the industry recovers, performance measure results are expected to recover also in the long-term.

MANAGEMENT & OPERATIONS

Management & Operations is responsible for oversight and administration of the service centers that manage the day-to-day operations of the MAC's system of airports. This service center oversees and is responsible for all operations-related issues and for participating at the senior staff level in policy development, strategic planning and interdepartmental coordination.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	243,786	239,657	364,546	124,889	52.1%
Administrative Expenses	9,300	10,050	900	(9,150)	-91.0%
Professional Services	22,500	24,000	150,000	126,000	525.0%
Utilities	805	1,700	1,800	100	5.9%
Operating Services/Expenses			60,500	60,500	100.0%
Maintenance					
Other	706				
Total Budget	277,098	275,407	577,746	302,339	109.8%
Full-time Equivalent (FTE) Total	1.5	3.5	2.5		

BUDGET HIGHLIGHTS

- Personnel The increase in Personnel is attributable to adding the full year's salary for two FTEs hired during 2020 and step increases. This is partially offset by the transfer of one FTE to Field Maintenance.
- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
- Professional Services
 The increase in Professional Services is driven by the accelerated build out of the Concept of Operations portfolio to include operation analysis, planning strategy and key performance indicators. The portfolio will ensure operational integrity and resilience to address the operational challenges associated with COVID-19, effectively partner with stakeholders to develop proactive operations, and include plans that drive alignment, optimization and increased customer service levels.
- Utilities The increase in Utilities is due to a cell phone stipend for an additional staff member.
- Operating Services/Expenses
 The increase in Operating Services/Expenses is driven by the accelerated build out of the Concept of Operations portfolio to include operation analysis, planning strategy and key performance indicators. The portfolio will ensure operational integrity and resilience to address the operational challenges associated with COVID-19, effectively partner with stakeholders to develop proactive operations, and include plans that drive alignment, optimization and increased customer service levels.

Organizational Goal	Innovation
Division Goal	Develop and Implement a Concept of Operations for an Airport
	Operations Center with a Focus on Part 139 Program Transformation and
	Collaborative Decision-Making that Optimizes Processes, Aligns
	Systems, and Aggressively Leverages Technology
Objective	Complete development of a new operating model and Concept of
	Operations
Performance Measure	Concept of Operations Process Implementation
Performance Measure Target	Minimum of 25%



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)

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Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor

CUSTOMER EXPERIENCE

Customer Experience develops, implements and improves customer experience programs at MSP. This service center serves as the primary contact at the MAC for customer experience initiatives with airlines, tenants, government agencies and the Airport Foundation MSP. It acts as an operational liaison to the MSP Customer Service Action Council, facilitating the integration of customer experience initiatives into the operation of MSP.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	236,613	245,010	232,812	(12,198)	-5.0%
Administrative Expenses	52,089	41,450	35,110	(6,340)	-15.3%
Professional Services	(67)	90,000		(90,000)	-100.0%
Utilities	3,243	1,200	1,200		
Operating Services/Expenses	118,121	209,500	938,600	729,100	348.0%
Maintenance					
Other	27,588	12,000		(12,000)	-100.0%
Total Budget	437,586	599,160	1,207,722	608,562	101.6%
Full-time Equivalent (FTE) Total	2	2	2		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to reducing job-related training and local meeting attendance.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The decrease in Professional Services is due to postponing the Customer Experience initiatives during the COVID-19 pandemic and recovery. The initiatives are related to a customer feedback program and enhanced customer service training.
Operating Services/Expenses	The increase in Operating Services/Expenses is a result of transferring expenses for the porter service/queue line management contract from Facilities-Terminal 1.
• Other	The decrease in Other is due to reducing holiday décor expenses during the COVID-19 pandemic and recovery.

≻	Organizational Goal	Customer Experience
	Division Goal	Provide "One Journey" Defined by Excellent Customer Experiences that
		Exceed Expectations through Programs that are Informed by a Comprehensive Understanding of the Customer
	Objective	Utilize digital applications to enhance customer experience through timely
		and relevant information, influence behavior to drive revenue, recognize
		the airport community and strengthen the MSP brand
	Performance Measure	Governance Structure Transition
	Performance Measure Target	Minimum of 100%
≻	Organizational Goal	Customer Experience
	Division Goal	Provide "One Journey" Defined by Excellent Customer Experiences that
		Exceed Expectations through Programs that are Informed by a
		Comprehensive Understanding of the Customer
	Objective	Work with Operations Analyst to develop forecasting tool for use in
		partnership with TSA that helps right-size their staff based on forecasted
		passenger traffic and thereby minimizes wait times at security
		checkpoints
	Performance Measure	Number of Sessions Held to Develop Forecasting Tool
	Performance Measure Target	Minimum of 26

Service Center Summaries

2020 PERFORMANCE MEASURE RESULTS



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)
LANDSIDE - ADMINISTRATION

Landside - Administration is responsible for managing and operating public and employee parking, revenue control systems and associated parking and transportation infrastructure at MSP. The service center also oversees the permitting and regulatory requirements of charter buses, shuttles, limousines, taxicabs and transportation network companies. Landside - Administration includes passenger service assistance personnel, who answer customer questions and assist with the onboarding of taxicabs and transportation network companies at MSP, as well as MSP's lost and found office.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	2,316,202	2,494,039	2,463,826	(30,213)	-1.2%
Administrative Expenses	60,995	62,488	25,395	(37,093)	-59.4%
Professional Services					
Utilities	6,854	6,600	6,600		
Operating Services/Expenses	9,154,668	10,164,679	6,084,473	(4,080,206)	-40.1%
Maintenance	88,382	109,810	25,000	(84,810)	-77.2%
Other	25,338				
Total Budget	11,652,438	12,837,616	8,605,294	(4,232,322)	-33.0%
Full-time Equivalent (FTE) Total	38	38	38		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to reducing staff overtime and job- related training.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery, as well as a reduction in office supplies expense. All essential travel costs have been moved to MAC General.
Operating Services/Expenses	The decrease in Operating Services/Expenses reflects the reduction of costs for contracted services that are reduced during the COVID-19 pandemic.
Maintenance	The decrease in Maintenance is a result of limiting revenue control infrastructure maintenance and repairs to essentials.

Organizational Goal	Customer Experience
Division Goal	Provide "One Journey" Defined by Excellent Customer Experiences that
	Exceed Expectations through Programs that are Informed by a
	Comprehensive Understanding of the Customer
Objective	Successful launch of variable priced parking at MSP Terminal 1 during
	2021
Performance Measure	Increase in Pre-Booking Accounts
Performance Measure Target	Minimum of 1%



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor

FACILITIES - TERMINAL 2

Facilities - Terminal 2 is responsible for daily operations management, as well as maintenance and planning of all MSP common-use facilities and related equipment. These responsibilities include all of Terminal 2, common use gates and ticket counters at Terminal 1 and U.S. Customs inspections facilities in both Terminal 1 and Terminal 2. The service center shares responsibility with Information Technology for planning, implementing, operating and support of several common-use and shared-use computer systems and equipment.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	700,643	751,309	743,509	(7,800)	-1.0%
Administrative Expenses	3,540	9,100	2,690	(6,410)	-70.4%
Professional Services					
Utilities	1,800	1,750	1,750		
Operating Services/Expenses	468	5,650	696	(4,954)	-87.7%
Maintenance	1,363,921	1,294,500	1,297,170	2,670	0.2%
Other	4,886	7,625	5,040	(2,585)	-33.9%
Total Budget	2,075,258	2,069,934	2,050,855	(19,079)	-0.9%
Full-time Equivalent (FTE) Total	9	9	9		

BUDGET HIGHLIGHTS

Personnel

•

- The decrease in Personnel results from a pause of the MAC Internship program during the COVID-19 pandemic and recovery.
- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
- Operating Services/Expenses The Operating Services/Expenses reduction is due to lower vendor pricing for luggage scale calibration and maintenance, as well as the transfer of telephone service expenses to Information Technology.
 - Other The decrease in Other is due to pausing the purchase of non-essential minor equipment during 2021 as a result of budget cuts related to the COVID-19 pandemic.

Organizational Goal	Innovation
Division Goal	Develop and Implement a Concept of Operations for an Airport
	Operations Center with a Focus on Part 139 Program Transformation and
	Collaborative Decision-Making that Optimizes Processes, Aligns
	Systems and Aggressively Leverages Technology
Objective	Partner with MAC Operations departments, MAC IT and key stakeholders to procure and implement a common-use Resource Management System
Performance Measure	Common-Use Resource Management System Implementation
Performance Measure Target	Minimum of 100%



Airport Service Quality Survey Score: 5-point scale (5 = excellent, 1 = poor)

FACILITIES - TERMINAL 1

Facilities - Terminal 1 is responsible for the operation, maintenance and cleaning of the Terminal 1 facilities and all MAC campus buildings, with oversight responsibility for the Energy Management Center and the Trades work groups. The service center also provides management oversight for various service, operation and management contracts and responds to both immediate and long-term tenant and public concerns. Facilities - Terminal 1 works with Airport Development staff to ensure that Capital Improvement Projects are completed with the least amount of disruption to the traveling public and terminal building operations in order to maintain MSP at a level consistent with the expectations of its internal and external customers and partners.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	725,434	797,265	792,620	(4,645)	-0.6%
Administrative Expenses	7,473	9,150	3,578	(5,572)	-60.9%
Professional Services	269,227	534,336	219,170	(315,166)	-59.0%
Utilities	5,465	7,500	5,500	(2,000)	-26.7%
Operating Services/Expenses	3,849,500	4,469,666	2,658,863	(1,810,803)	-40.5%
Maintenance	26,083,975	27,817,624	26,534,367	(1,283,257)	-4.6%
Other	110	3,500	750	(2,750)	-78.6%
Total Budget	30,941,184	33,639,041	30,214,848	(3,424,193)	-10.2%
Full-time Equivalent (FTE) Total	9	9	9		

BUDGET HIGHLIGHTS

Utilities

Personnel The decrease in Personnel is attributable to reductions in training, professional development and the elimination of overtime expenses due to the COVID-19 pandemic.

- Administrative Expenses
 The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
- Professional Services Professional Services reductions were driven by the need to reduce expenses due to the COVID-19 pandemic with reductions coming from conveyance consulting, roof inspection and asbestos mitigation services.
 - The reduction in Utilities expense resulted from aligning the budgeted amount with the average actual amount.
- Operating Services/Expenses
 The decrease in Operating Services/Expenses is primarily due to the COVID-19 pandemic, with reductions coming from the loading dock management contract and a reduced allocation of free Federal Inspection Services carts. Additional decreases result from transferring the queue line management and baggage porter contracts to Customer Experience. Reductions were offset by an increased budget for sanitizing and emergency cleaning supplies related to the COVID-19 pandemic.
- Maintenance
 Decreases to Maintenance were primarily a result of reducing expenses to align with the 2021 passenger activity forecast and impacts of the COVID-19 pandemic. Reduced expenses include tram and conveyance maintenance contracts, door maintenance, pest control supplies, window cleaning, restroom supplies and fire extinguisher purchases. These decreases were partially offset by increased janitorial services for a schedule contractual increase, for COVID-19 services and for new building space to be opened in 2021.
- Other
 The decrease in Other is due to pausing the purchase of non-essential minor
 equipment and miscellaneous items during 2021 as a result of budget cuts
 related to the COVID-19 pandemic.

2021 GOALS, OBJECTIVES & MEASURES

	Organizational Goal Division Goal	Customer Experience Provide "One Journey" Defined by Excellent Customer Experiences that Exceed Expectations through Programs that are Informed by a Comprehensive Understanding of the Customer
	Objective	During 2021, implement three Travel Confidently MSP™ cleaning program goals included in MSP's STAR Facilitiy Accreditation program
	Performance Measure	Travel Confidently MSP™ Cleaning Program Goals Implemented
	Performance Measure Target	Minimum of 3
>	Organizational Goal Division Goal	Customer Experience Provide "One Journey" Defined by Excellent Customer Experiences that Exceed Expectations through Programs that are Informed by a Comprehensive Understanding of the Customer
	Objective	Provide training opportunities for all Facilities staff on the fundamentals of cleaning, disinfection, mitigation, response and prevention of infectious diseases at MSP
	Performance Measure	Staff Members Trained
	Performance Measure Target	Minimum of 9



Average number of times per year the vendor is called back to a unit for service for equipment-related failures



Average percent availability of both the C Concourse and Hub trams

FACILITIES - ENERGY MANAGEMENT CENTER

The Energy Management Center (EMC) is responsible for the heating, ventilation and air conditioning (HVAC) of all MAC facilities. Staff provide 24/7 service while operating and maintaining boilers with jet fuel backup, chillers, cooling towers and numerous miscellaneous components to provide a comfortable environment for all MSP customers, tenants and staff. The EMC utilizes an Intelligent Monitoring and Control System to operate and maintain the complex and growing airport HVAC systems; monitors 200 carbon monoxide sensors spread around the MSP campus; responds to all incoming HVAC-related calls; keeps detailed records of gas, oil, water and steam usage; and tracks all repair work and preventative maintenance.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,819,968	1,930,145	1,793,506	(136,639)	-7.1%
Administrative Expenses	1,292	3,491	2,000	(1,491)	-42.7%
Professional Services	47,957	48,000	35,000	(13,000)	-27.1%
Utilities	9,727	10,646	13,008	2,362	22.2%
Operating Services/Expenses					
Maintenance	1,985,998	1,907,904	1,835,528	(72,376)	-3.8%
Other	7,878	6,107	4,900	(1,207)	-19.8%
Total Budget	3,872,820	3,906,293	3,683,942	(222,351)	-5.7%
Full-time Equivalent (FTE) Total	22	22	22		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	The decrease in Administrative Expenses results from a reduction in office and special supplies.
Professional Services	The decrease in Professional Services is driven by the need to reduce expenses due to the COVID-19 pandemic, with reductions coming from on- call HVAC consulting services.
Utilities	Utilities expenses increased due to the need to provide additional cell phones for the EMC crew to eliminate use of pool phones, prevent the spread of COVID-19 and to align with departmental future mobile technology access.
Maintenance	The decrease in Maintenance is the result of the COVID-19 pandemic and need to reduce expenses to align with the 2021 passenger activity forecast. Reductions were made to the controls contract, filters, chemicals and supplies. Other budget items were aligned with the average actual amount.
• Other	The decrease in Other is due to pausing the purchase of non-essential safety and routine supplies during 2021 as a result of budget cuts related to the COVID-19 pandemic.

Organizational Goal	Talent
Division Goal	Engage and Equip Employees with the Tools and Skills to be Successful
Objective	Train EMC employees on HVAC energy-saving technologies
Performance Measure	HVAC Energy-saving Technology Trainings
Performance Measure Target	Minimum of 4



Total number of OSHA-reportable employee accidents

TRADES - ADMINISTRATION

Trades - Administration is responsible for the administration and coordination of the Carpenters, Electricians, Painters and Plumbers. The service center works on construction projects, enforces the construction standards, conducts construction inspections and oversees the computerized maintenance management system. Trades - Administration represents the Trades in the Capital Improvement Program process and interfaces with consultants and vendors on behalf of the Trades group. It is also responsible for the oversight of the MSP Terminal 1 and Terminal 2 emergency generators, Fire Alarm Systems and uninterruptible power supply contracts.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	186,719	188,173	188,171	(2)	-0.0%
Administrative Expenses	8,054	10,875	4,500	(6,375)	-58.6%
Professional Services	273,509	420,000	320,000	(100,000)	-23.8%
Utilities	3,705	1,100	1,100		
Operating Services/Expenses	31,578	41,000	35,250	(5,750)	-14.0%
Maintenance	859,991	900,625	915,757	15,132	1.7%
Other	17,764	31,500	25,000	(6,500)	-20.6%
Total Budget	1,381,320	2,221,671	1,489,778	(731,893)	-32.9%
Full-time Equivalent (FTE) Total	2	2	2		

BUDGET HIGHLIGHTS

•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in purchasing aerial photos in 2021, canceling local subscriptions and reducing office supply purchases due to the COVID-19 pandemic.
•	Professional Services	The Professional Services reduction is driven by the need to reduce expenses due to the COVID-19 pandemic. Consulting services are reduced for work order, electrical, mechanical, plumbing consulting services and airfield services.
•	Operating Services/Expenses	The decrease in Operating Services/Expenses is due to the COVID-19 pandemic, with reductions to management contracts for utility locates and traffic signal maintenance.
•	Maintenance	The increase in Maintenance is due to the fire alarm system expansion, maintenance and testing. The expansion is a result of ongoing construction and airport improvement projects.
•	Other	The decrease in Other is due to pausing the purchase of non-essential minor equipment and miscellaneous items during 2021 as a result of budget cuts related to the COVID-19 pandemic.

 Organizational Goal Division Goal 	Customer Experience Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Develop a process for understanding schedule, cost and staff availability parameters for special project requests
Performance Measure Performance Measure Target	Special Project Request Process Minimum of 100%



Total number of minutes per day spent by a Foreperson entering data into the Work Order System



Total number of on-the-job injuries sustained by all Trades departments combined

TRADES - ELECTRICIANS

Trades - Electricians provides maintenance and repairs of electrical equipment and lighting fixtures throughout the MSP campus and Reliever Airports system. Electricians are responsible for the maintenance and repair of all directional signage and runway/taxiway lighting throughout the MAC airports to comply with specific Federal Aviation Administration regulations. The service center also maintains and tests airfield lighting regulators, emergency generator buildings and associated lighting and electricical work within the MAC parking facilities. Additional responsibilities include security gates and electronic card readers throughout the MAC's airports system, fire alarms and oversight and repair responsibility for the Light Rail Transit Platform.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	2,391,940	2,313,935	2,233,125	(80,810)	-3.5%
Administrative Expenses	1,933	300		(300)	-100.0%
Professional Services					
Utilities	13,825	16,000	14,000	(2,000)	-12.5%
Operating Services/Expenses	230,294	259,000	201,000	(58,000)	-22.4%
Maintenance	1,368,376	1,348,612	1,348,500	(112)	0.0%
Other	15,311	24,500	10,000	(14,500)	-59.2%
Total Budget	4,021,678	3,962,347	3,806,625	(155,722)	-3.9%
Full-time Equivalent (FTE) Total	19	20	20		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is attributable to the removal of wages for three vacant positions. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery. This is offset by increases in overtime expense, as well as step adjustments and wage increases.
•	Administrative Expenses	Reductions in the Administrative Expenses category are due to streamlining these expenses and transferring purchases to Trades-Administration.
•	Utilities	The Utilities expense decrease results from aligning the budgeted amount with the average actual amount.
•	Operating Services/Expenses	Reductions were made in Operating Services/Expenses due to the COVID-19 pandemic, with reductions coming from vendor contract negotiations that resulted in reduced scope, services and cost.
•	Maintenance	The decrease in Maintenance is a result of reducing generator maintenance and electrical gear maintenance contract costs. These were partially offset by the addition of 11 uninterrupted power supply units incorporated into various construction projects.
•	Other	Reductions in Other are the result of deferring all non-critical purchases.

 Organizational Goal Division Goal 	Talent Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial
Objective	Sustainability Cross-train electricians on duties associated with MSP's security/card
Performance Measure Performance Measure Target	access system, Energy Management Center and Reliever Airport duties Electricians Cross-trained Per Area Minimum of 3



Percentage of Electricians cross-trained on a discipline or task they normally do not encounter





TRADES - PAINTERS

The primary role of Trades - Painters is to ensure a full service life to a multitude of surfaces by protecting them from corrosion and deterioration. Additionally, MAC Painters maintain a clean, comfortable, visually pleasing and safe environment for the traveling public and meet all Federal Aviation Administration (FAA)-mandated Airport Operations Area markings at MSP and the Reliever Airports. The Painters are responsible for all paint maintenance on buildings, correct markings used on public roadways and parking ramps and maintenance of runways/taxiways in accordance with FAA regulations. The Painters ensure that the most appropriate and safest materials are utilized and subsequently disposed of in an environmentally responsible manner. The sign shop within this service center is responsible for regulatory roadway, interior and exterior signage, vehicle graphics, security and directional signage at MSP and the Reliever Airports.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,079,280	1,086,648	894,541	(192,108)	-17.7%
Administrative Expenses	226				
Professional Services					
Utilities	1,211	1,300	1,300		
Operating Services/Expenses					
Maintenance	217,657	432,700	324,400	(108,300)	-25.0%
Other	12,693		1,000	1,000	100.0%
Total Budget	1,311,067	1,520,648	1,221,241	(299,408)	-19.7%
Full-time Equivalent (FTE) Total	10	9	11		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for two vacant positions. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Maintenance	The decrease in Maintenance is a result of using previous actual amounts to budget for 2021 projects and reducing sign making materials.
• Other	The increase in Other is a result of adding necessary safety supplies and personal protective equipment.

Organizational Goal	Talent
Division Goal	Engage and Equip Employees with the Tools and Skills to be Successful
Objective	Cross-Train painters on new equipment
Performance Measure	Painters Cross-Trained on New Equipment
Performance Measure Target	Minimum of 50%



Percentage of MAC Painters receiving equipment cross-training



Total number of lost-time work accidents

TRADES - CARPENTERS

Trades - Carpenters ensures that all of the MAC's terminals and facilities are safe, secure and aesthetically pleasing for the MAC, its tenants and the traveling public. This service center provides high-quality service to all MAC service centers and airport tenants in a timely manner and at a cost savings. Responsibilities include repair and maintenance of a wide variety of facility finishes; securing and separating "non-secured" areas from "secured" areas; and specialty projects such as upholstery, cabinet making, office remodeling and naming/numbering doors and concession spaces with identification tags.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,100,325	1,148,291	1,043,111	(105,181)	-9.2%
Administrative Expenses	2,507	4,149	800	(3,349)	-80.7%
Professional Services					
Utilities	8,440	9,529	8,861	(668)	-7.0%
Operating Services/Expenses	48,376				
Maintenance	289,933	375,329	329,943	(45,386)	-12.1%
Other	18,306	27,698	8,464	(19,234)	-69.4%
Total Budget	1,467,887	1,564,996	1,391,179	(173,818)	-11.1%
Full-time Equivalent (FTE) Total	10	10	11		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to the removal of wages for a vacant position. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel, training and publication purchases during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Utilities	The Utilities expense decrease is a result of reducing cell phone stipends by one FTE.
Maintenance	The decrease in Maintenance is related to eliminating special flooring projects and expenses for Engineered Material Arresting System supplies for a completed project.
• Other	The decrease in Other is due to pausing the purchase of nonessential minor equipment during 2021 as a result of budget cuts related to the COVID-19 pandemic.

Organizational Goal	Safety, Security and Preparedness
Division Goal	Safely Operate and Maintain the MAC System of Airports with a
	Purposeful Approach to Delivering Customer Service and Financial
	Sustainability
Objective	Develop comprehensive method and consistent approach to inventory and track attic stock materials
Performance Measure	Completed Inventory of Attic Stock Flooring and Ceiling Tiles
Performance Measure Target	Minimum of 100%



Total number of lost-time work accidents



Percentage of submitted work orders completed

TRADES - PLUMBERS

Trades - Plumbers are responsible for the water supply available to MSP users, tenants and MAC personnel. This is accomplished through the maintenance, repair and ongoing preventive measures of the potable water systems, sanitary and storm sewer systems, building plumbing systems, irrigation systems and fire sprinkler systems. The Plumbers are also responsible for completing plumbing inspections, locating appropriate utility lines and reviewing plumbing schematics for new projects.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,671,316	1,758,028	1,779,659	21,631	1.2%
Administrative Expenses	120	2,000	400	(1,600)	-80.0%
Professional Services					
Utilities	7,280	11,400	10,700	(700)	-6.1%
Operating Services/Expenses	1,591	6,000	6,000		
Maintenance	322,102	407,493	366,709	(40,784)	-10.0%
Other	10,250	25,105	6,950	(18,155)	-72.3%
Total Budget	2,012,659	2,210,026	2,170,418	(39,608)	-1.8%
Full-time Equivalent (FTE) Total	10	10	11		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in purchasing aerial photos in 2021.
Utilities	The decrease in Utilities results from the completion of the modem project for the new Baseline Irrigation System which was budgeted in 2020.
Maintenance	The decrease in Maintenance is a result of removing the Reliever Airports' four sanitary lift stations project, which was completed in 2020.
• Other	The decrease in Other is due to pausing nonessential purchases during 2021 as a result of budget cuts related to the COVID-19 pandemic.

 Organizational Goal Division Goal 	Economic Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial
Objective	Sustainability
Objective	Reduce total campus water consumption and total campus irrigation water consumption
Performance Measure	Total Water Use Reduction
Performance Measure Target	Minimum of 1.25%



Total gallons, in millions, of irrigation water usage on the MSP campus



Total gallons of water, in millions, consumed on the Minneapolis-St. Paul International Airport campus

FIELD MAINTENANCE

Field Maintenance core competencies include Part 139 compliance, snow and ice removal operations, pavement maintenance, parking ramp maintenance, landscaping, signage and fencing, environmental tasks, fleet services, emergency programs, daily customer experience housekeeping and additional miscellaneous duties. Winter responsibilities include the removal of snow from runways, taxiways, ramps, aircraft parking areas, airside roadways, public roadways, terminal sidewalks and around the MAC buildings. Maintenance personnel supervise contracted snow removal operators who remove snow from parking ramps and landside parking areas. Field Maintenance maintains and repairs a fleet of more than 500 vehicles and partners with other MAC service centers to procure vehicles and related equipment.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	12,626,995	9,591,019	9,377,610	(213,409)	-2.2%
Administrative Expenses	47,135	45,000	7,875	(37,125)	-82.5%
Professional Services	49,591	20,500		(20,500)	-100.0%
Utilities	20,675	19,000	17,600	(1,400)	-7.4%
Operating Services/Expenses	136,959	104,000	97,350	(6,650)	-6.4%
Maintenance	9,930,268	6,357,148	5,434,815	(922,333)	-14.5%
Other	101,355	231,950	32,850	(199,100)	-85.8%
Total Budget	22,912,979	16,368,617	14,968,100	(1,400,517)	-8.6%
Full-time Equivalent (FTE) Total	107	110	111		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is attributable to reducing the number of temporary employees and adjusting temporary staffing schedules.
•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel and supplies during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services is due to deferring the Field Maintenance Building 8 efficiency plans.
•	Utilities	The decrease in Utilities is due to aligning budgeted cell phone expenses with recent actual spending.
•	Operating Services/Expenses	The decrease in Operating Services/Expenses is a result of pausing nonessential expenses during the COVID-19 pandemic, which is partially offset by additional expenses to maintain environmental regulation standards.
•	Maintenance	The decrease in Maintenance results from pausing or decreasing numerous maintenance activities during the pandemic including tire disposal, snow hauling, recycling of sand impacted by glycol, the landscape refresh program, equipment repair contracts, materials purchases, parts purchases and rental snow equipment.
•	Other	The decrease in Other is due to deferring a project to repaint several Field Maintenance interior and exterior areas.

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal Division Goal 	Safety, Security & Preparedness Develop and Implement a Concept of Operations for an Airport Operations Center with a Focus on Part 139 Program Transformation and Collaborative Decision-Making that Optimizes Processes, Aligns
Objective	Systems and Aggressively Leverages Technology Provide training and outreach to managers and foremen for using CityWorks to conduct at least 75% of pavement discrepancy documentation, with <10% error rate
Performance Measure	Percent of errors in work order closeouts in CityWorks application
Performance Measure Target	Maximum of 10%
 Organizational Goal Division Goal Objective 	Talent Engage and Equip Employees with the Tools and Skills to be Successful During 2021, provide training opportunities on vehicle equipment operation
Performance Measure	Vehicle Equipment Trainings
Performance Measure Target	Minimum of 4

2020 PERFORMANCE MEASURE RESULTS



Total number of preventable vehicle accidents Involving Field Maintenance vehicles

AIRSIDE OPERATIONS

Airside Operations' three primary tenets are regulatory compliance, safety and operational efficiency. Airside Operations is responsible for ensuring that MSP is in compliance with federal and state regulations, particularly Federal Aviation Regulations Part 139-Airport Certification; conducts airfield safety inspections to determine the operating status of MSP; and coordinates airfield activities with Federal Aviation Administration Air Traffic Control facilities and air carrier tenants. Airside Operations is responsible for managing the snow and ice control plan, the wildlife control program, construction safety and the airfield driver's training/testing program. Airside Operations is the 24/7 non-emergency point-of-contact for MSP tenants.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	1,667,504	1,708,105	1,687,281	(20,824)	-1.2%
Administrative Expenses	69,186	92,430	23,999	(68,431)	-74.0%
Professional Services	103,094	135,500	99,930	(35,570)	-26.3%
Utilities	15,487	20,202	17,158	(3,044)	-15.1%
Operating Services/Expenses		35,500	849	(34,651)	-97.6%
Maintenance	8,545	11,500	8,488	(3,012)	-26.2%
Other	14,434	25,000	16,500	(8,500)	-34.0%
Total Budget	1,878,250	2,028,237	1,854,205	(174,032)	-8.6%
Full-time Equivalent (FTE) Total	14	16	16		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is attributable to reducing job-related training and staff overtime.
•	Administrative Expenses	The decrease in Administrative Expenses is primarily attributed to a pause in nonessential travel during the COVID-19 pandemic and a reduction in office and special supply spending. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services is due to transferring weather services to Information Technology and to more accurately reflecting actual costs for wildlife management.
•	Utilities	The decrease in Utilities more accurately reflects actual cell phone expenses.
•	Operating Services/Expenses	The decrease in Operating Services/Expenses is primarily due to the elimination of the hosting fee for the 2021 Bird Strike Conference.
•	Maintenance	The decrease in Maintenance is primarily attributed to cuts in surface friction maintenance expenses.
•	Other	The decrease in Other is due to pausing the purchase of non-essential minor equipment during 2021 and reducing the MSP wildlife hazard management program costs.

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal Division Goal 	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Maintain an error free rate of >90% of the Part 139 Daily Inspection Compliance Checklists
Performance Measure	Error-Free Part 139 Monthly Inspection Compliance Checklists
Performance Measure Target	Minimum of 54
Organizational Goal	Safety, Security and Preparedness
Division Goal	Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Provide training and education to reduce the number of vehicle/pedestrian runway incursions
Performance Measure Performance Measure Target	Education and Outreach Activities Minimum of 4



Completion error rate of <10% of the Part 139 Inspection Compliance Checklist by Airside Operations staff



Total number of vehicle/pedestrian runway incursions over which the MAC has control

RELIEVERS - ADMINISTRATION

Relievers - Administration is responsible for the operation, management and maintenance of the MAC's six Reliever Airports. The service center is also responsible for the administration of over 800 tenant leases and contracts on the airport properties.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	808,029	949,276	836,186	(113,090)	-11.9%
Administrative Expenses	17,217	23,065	4,144	(18,921)	-82.0%
Professional Services	44,866	145,000	10,000	(135,000)	-93.1%
Utilities	5,649	5,700	6,000	300	5.3%
Operating Services/Expenses	1,541	1,700	1,500	(200)	-11.8%
Maintenance					
Other					
Total Budget	877,301	1,124,741	857,830	(266,911)	-23.7%
Full-time Equivalent (FTE) Total	8	8	8		

BUDGET HIGHLIGHTS

Personnel	The decrease in Personnel is attributable to a reduction in overtime.
Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel and memberships during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The reduction in Professional Services is due to eliminating consulting service for strategic planning development goals.
Operating Services/Expenses	The Operating Services/Expenses decrease is due to reducing materials purchases due to inventory on hand and fewer special events anticipated in 2021.

	Organizational Goal Division Goal	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
	Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys
	Performance Measure Performance Measure Target	Quarterly Review of Standard Operating Procedures Minimum of 4
>	Organizational Goal Division Goal	Engagement Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
	Objective	Develop a hotwash exercise with key airport stakeholders after significant snow and ice events
	Performance Measure Performance Measure Target	Post-Irregular Operations Hotwash Sessions Minimum of 4



Total vehicle/pedestrian runway incursions, across all MAC-owned Reliever Airports with FAA towers

RELIEVERS - ST. PAUL

Relievers - St. Paul is responsible for the operation, maintenance and administration of the St. Paul Downtown Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	733,968	707,764	743,787	36,023	5.1%
Administrative Expenses	7,372	9,900	4,510	(5,390)	-54.4%
Professional Services	17,921	22,300	22,070	(230)	-1.0%
Utilities	2,365	1,800	3,720	1,920	106.7%
Operating Services/Expenses	9,532	7,000	12,800	5,800	82.9%
Maintenance	312,645	202,400	207,800	5,400	2.7%
Other	1,473	2,150	1,500	(650)	-30.2%
Total Budget	1,085,276	953,314	996,187	42,873	4.5%
Full-time Equivalent (FTE) Total	7	7	7		

BUDGET HIGHLIGHTS

•	Personnel	The increase in Personnel is attributable to step increases and the addition of one temporary employee.
•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel and subscriptions during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services is due to renegotiating a professional services contract.
•	Utilities	The Utilities increase is due to new mobile internet service for field and equipment service crew.
•	Operating Services/Expenses	The increase in Operating Services/Expenses is a result of the storm sewer property tax assessment from the City of St. Paul.
•	Maintenance	The increase in Maintenance is due to a rise in janitorial expenses associated with traffic levels and COVID-19 cleaning and sanitizing.
•	Other	Other expenses include license renewals, which are renewed in even- numbered years and are not included in the 2021 budget.

Organizational Goal Division Goal	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys
Performance Measure Performance Measure Target	St. Paul Downtown Airport Runway Incursions Maximum of 0

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal Division Goal 	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial
Objective	Sustainability Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with
Performance Measure Performance Measure Target	the airport user surveys St. Paul Downtown Airport Runway Incursions Maximum of 0

2020 PERFORMANCE MEASURE RESULTS



Total number of vehicle/pedestrian runway incursions at St. Paul Downtown Airport

RELIEVERS - LAKE ELMO

Relievers - Lake Elmo is responsible for the operation, maintenance and administration of the Lake Elmo Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	147,792	127,092	137,582	10,490	8.3%
Administrative Expenses	132	2,820	1,260	(1,560)	-55.3%
Professional Services	17,664	22,300	22,070	(230)	-1.0%
Utilities	852	620	1,140	520	83.9%
Operating Services/Expenses					
Maintenance	21,794	41,400	30,150	(11,250)	-27.2%
Other	417	500	250	(250)	-50.0%
Total Budget	188,650	194,732	192,452	(2,280)	-1.2%
Full-time Equivalent (FTE) Total	1	1	1		

BUDGET HIGHLIGHTS

Personnel	The increase in Personnel is attributable to step increases and the addition of one temporary employee.
Administrative Expenses	The decrease in Administrative Expense is due to pausing work related to strategic plan objectives.
Professional Services	The reduction in Professional Services is due to renegotiating a professional services contract.
Utilities	The Utilities increase is due to new mobile internet service for field and equipment service crew.
Maintenance	The Maintenance decrease is due to aligning budgeted amounts to recent actual spending.
• Other	The Other decrease reflects a reduction of safety supply purchases to align with actual need.

 Organizational Goal Division Goal 	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys

RELIEVERS - AIRLAKE

Relievers - Airlake is responsible for the operation, maintenance and administration of the Airlake Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	149,960	143,571	129,606	(13,965)	-9.7%
Administrative Expenses		3,112	2,175	(937)	-30.1%
Professional Services	17,663	22,300	22,070	(230)	-1.0%
Utilities	823	636	1,140	504	79.2%
Operating Services/Expenses					
Maintenance	22,087	31,564	28,625	(2,939)	-9.3%
Other	36	476	479	3	0.6%
Total Budget	190,568	201,659	184,095	(17,564)	-8.7%
Full-time Equivalent (FTE) Total	1	1	1		

BUDGET HIGHLIGHTS

Personnel	The Personnel decrease is due to staff turnover during 2020 and aligning projected overtime expenses to recent actual usage.
Administrative Expenses	The decrease in Administrative Expenses is due to pausing work related to strategic plan objectives.
Professional Services	The decrease in Professional Services is due to renegotiating a professional services contract.
Utilities	The Utilities increase is due to new mobile internet service for field and equipment service crew.
Maintenance	Maintenance reductions are due to optimization of materials on hand.

 Organizational Goal Division Goal 	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys

RELIEVERS - FLYING CLOUD

Relievers - Flying Cloud is responsible for the operation, maintenance and administration of the Flying Cloud Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	517,731	421,613	407,266	(14,347)	-3.4%
Administrative Expenses	2,738	7,914	4,425	(3,489)	-44.1%
Professional Services	17,664	22,300	22,070	(230)	-1.0%
Utilities	851	1,210	2,680	1,470	121.5%
Operating Services/Expenses					
Maintenance	136,821	118,353	123,170	4,817	4.1%
Other	455	530	1,030	500	94.3%
Total Budget	676,259	571,920	560,641	(11,279)	-2.0%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

Personnel	The Personnel decrease is due to aligning projected overtime expenses to recent actual usage.
Administrative Expenses	The decrease in Administrative Expenses reflects the reduction of work related to strategic planning development goals and the pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
Professional Services	The decrease in Professional Services is due to renegotiating a professional services contract.
Utilities	The Utilities increase is due to aligning the budget with actual costs of internet access, cell phone and data cards used by the field crew.
Maintenance	The increase in Maintenance is due to increased costs for repairs to mechanical doors, replacement tires for equipment, increased janitorial supplies and assuming ownership of a former tenant building.
Other	The Other increase is a result of restocking expenses for first aid kits.

۶	Organizational Goal	Safety, Security and Preparedness
	Division Goal	Safely Operate and Maintain the MAC System of Airports with a
		Purposeful Approach to Delivering Customer Service and Financial
		Sustainability
	Objective	Implement operational procedures to drive innovation and financial
		stewardship that are focused on training, documentation and
		communication with employees and customers that are in alignment with
		the airport user surveys
	Performance Measure	Flying Cloud Airport Runway Incursions
	Performance Measure Target	Maximum of 0



Total number of vehicle/pedestrian runway incursions at Flying Cloud Airport

RELIEVERS - CRYSTAL

Relievers - Crystal is responsible for the operation, maintenance and administration of the Crystal Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	347,641	352,060	338,171	(13,889)	-3.9%
Administrative Expenses	234	3,890	3,850	(40)	-1.0%
Professional Services	19,966	22,300	22,070	(230)	-1.0%
Utilities	1,965	1,200	2,880	1,680	140.0%
Operating Services/Expenses	33		170,000	170,000	100.0%
Maintenance	80,168	108,205	106,565	(1,640)	-1.5%
Other	139	500	500		
Total Budget	450,145	488,155	644,036	155,881	31.9%
Full-time Equivalent (FTE) Total	3	3	3		

BUDGET HIGHLIGHTS

•	Personnel	The Personnel decrease is due to staff turnover during 2020 and aligning projected overtime expenses to recent actual usage.
•	Administrative Expenses	The decrease in Administrative Expenses is due to pausing work related to strategic plan objectives. It is partially offset by additional expenses for the new self-serve fuel management system.
•	Professional Services	The Professional Services decrease is due to renegotiating a professional services contract.
•	Utilities	The Utilities increase is due to new mobile internet service for field and equipment service crew.
•	Operating Services/Expenses	The Operating Services/Expenses increase reflects the anticipated fuel expenses for the new self-serve fuel system.
•	Maintenance	The Maintenance decrease aligns budgeted expenses with recent actual expenses. This is partially offset by expenses for essential painting projects.

۶	Organizational Goal Division Goal	Safety, Security and Preparedness
	Division Goal	Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
	Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys
	Performance Measure Performance Measure Target	Crystal Airport Runway Incursions Maximum of 0



Total number of vehicle/pedestrian runway incursions at Crystal Airport

RELIEVERS - ANOKA COUNTY-BLAINE

Relievers - Anoka County-Blaine is responsible for the operation, maintenance and administration of the Anoka County-Blaine Airport. The service center staff manage the properties, including the administration of leases. They also respond to tenant, airport user and community issues and concerns.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	355,537	290,978	415,425	124,447	42.8%
Administrative Expenses	2,324	4,445	2,895	(1,550)	-34.9%
Professional Services	17,764	38,300	26,070	(12,230)	-31.9%
Utilities	639	615	660	45	7.3%
Operating Services/Expenses	170,509	168,498	119,000	(49,498)	-29.4%
Maintenance	85,868	101,190	94,165	(7,025)	-6.9%
Other	21,292	825	925	100	12.1%
Total Budget	653,933	604,851	659,140	54,289	9.0%
Full-time Equivalent (FTE) Total	4	4	4		

BUDGET HIGHLIGHTS

•	Personnel	The increase in Personnel is attributable to step increases and aligning budgeted overtime with recent actual spending.
•	Administrative Expenses	The decrease in Administrative Expenses results from a pause in nonessential travel and work related to strategic planning during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
•	Professional Services	The Professional Services decrease is due to reductions in environmental costs and renegotiating a professional services contract.
•	Utilities	The Utilities increase is due to aligning the budget with actual costs of internet access, cell phone and data cards used by the field crew.
•	Operating Services/Expenses	The Operating Services/Expenses decrease anticipates a cost savings when a request for proposal process is completed for the expired control tower equipment service contract. The cost savings will be driven by new and more efficient equipment.
•	Maintenance	The Maintenance decrease aligns budgeted expenses with recent actual expenses. This is partially offset by expenses for essential painting projects.
•	Other	The increase in Other is due to refreshing first aid supplies for the maintenance staff.

 Organizational Goal Division Goal 	Safety, Security and Preparedness Safely Operate and Maintain the MAC System of Airports with a Purposeful Approach to Delivering Customer Service and Financial Sustainability
Objective	Implement operational procedures to drive innovation and financial stewardship that are focused on training, documentation and communication with employees and customers that are in alignment with the airport user surveys
Performance Measure Performance Measure Targe	Anoka County-Blaine Airport Runway Incursions

Service Center Summaries

2020 PERFORMANCE MEASURE RESULTS



Total number of vehicle/pedestrian runway incursions at Anoka County-Blaine Airport

POLICE

With public service as the foundation, every member of the Airport Police Department is committed to the preservation of peace, order and safety. Police personnel are dedicated to the protection of life and property, the prevention of crime and the deterrence of terrorism. The Emergency Communications Center (ECC) is the 911 center for the MSP airport community. ECC staff make critical decisions to ensure the safety of the traveling public, MSP employees and public safety personnel. The department's vision is to be the standard of excellence in aviation policing throughout North America.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	15,499,673	16,861,305	15,386,000	(1,475,305)	-8.7%
Administrative Expenses	273,628	257,657	152,784	(104,873)	-40.7%
Professional Services	83,186	112,618	83,000	(29,618)	-26.3%
Utilities	53,747	51,692	49,308	(2,384)	-4.6%
Operating Services/Expenses	2,744,903	3,438,465	3,130,558	(307,907)	-9.0%
Maintenance	49,648	84,682	20,000	(64,682)	-76.4%
Other	222,033	286,239	228,410	(57,829)	-20.2%
Total Budget	18,926,819	21,092,658	19,050,060	(2,042,598)	-9.7%
Full-time Equivalent (FTE) Total	160	171	171		

BUDGET HIGHLIGHTS

•	Personnel	The decrease in Personnel is attributable to the removal of wages for multiple vacant positions, eliminating selected overtime shifts, reducing local seminars and reducing uniform expenses, all of which are in response to pandemic expense reductions.
•	Administrative Expenses	The decrease in Administrative Expenses is due to reducing office, badging and special supplies, travel, memberships and dues. All essential travel costs have been moved to MAC General.
•	Professional Services	The decrease in Professional Services is due to eliminating the use of an outside agency during the hiring process. The MAC has instituted a temporary hiring freeze in response to the COVID-19 pandemic and recovery. As hiring will be greatly reduced, the Airport Police Department staff will have the capacity to manage these tasks internally.
•	Utilities	The decrease in Utilities is related to eliminating mobile and data service no longer needed by the department.
•	Operating Services/Expenses	The Operating Services/Expenses decrease more accurately reflects actual billing rates for contracted security services. A reduction in emergency response expenses also contributes to the decrease.
•	Maintenance	The Maintenance decrease is a result of delaying the purchase of Automated External Defibrillators for additional locations.
•	Other	The decrease is related to the reduction in safety and medical supplies, ammunition, use of force equipment, workspace furnishings and Public Safety portable radios and accessories.

2021 GOALS, OBJECTIVES & MEASURES

 Organizational Goal Division Goal 	Safety, Security and Preparedness Provide Enhanced Transparency and Accountability Surrounding Department Activities
Objective	Provide access and require use of body cameras for all on duty uniformed staff by the end of second quarter 2022
Performance Measure	Body Čamera Usage
Performance Measure Target	Minimum of 100%
Organizational Goal	Talent
 Organizational Goal Division Goal 	Talent Employee Development and Performance Management
0	Employee Development and Performance Management Provide one individual emotional wellness consultation for full time peace
Division Goal	Employee Development and Performance Management Provide one individual emotional wellness consultation for full time peace officers and Emergency Communications Staff, per year, beginning in
Division Goal Objective	Employee Development and Performance Management Provide one individual emotional wellness consultation for full time peace officers and Emergency Communications Staff, per year, beginning in 2021
Division Goal	Employee Development and Performance Management Provide one individual emotional wellness consultation for full time peace officers and Emergency Communications Staff, per year, beginning in



Percentage of 911 calls answered in 10 seconds or fewer



Response times, in minutes, from dispatch to arrival for Priority 1 and Priority 2 calls
FIRE

The MSP Airport Fire Department is responsible for providing aircraft rescue and firefighting (ARFF), structural firefighting and first response emergency medical services to the MSP campus and some adjacent areas under agreement. The department is also responsible for fire code enforcement; investigation of all fires that occur within the service area; and maintenance of Federal Aviation Administration ARFF training, response requirements and proper documentation for state and federal reporting requirements.

BUDGET SUMMARY

	2019 Actual	2020 Budget	2021 Budget	\$ Variance	% Variance
Personnel	5,171,025	5,622,060	5,361,324	(260,736)	-4.6%
Administrative Expenses	8,405	15,640	6,750	(8,890)	-56.8%
Professional Services	107,413	103,840	59,360	(44,480)	-42.8%
Utilities	17,527	18,050	18,050		
Operating Services/Expenses	33,814	29,000	26,000	(3,000)	-10.3%
Maintenance	3,370	7,300	4,750	(2,550)	-34.9%
Other	105,016	160,500	108,500	(52,000)	-32.4%
Total Budget	5,446,571	5,956,390	5,584,734	(371,656)	-6.2%
Full-time Equivalent (FTE) Total	53	53	53		

BUDGET HIGHLIGHTS

- Personnel The decrease in Personnel is attributable to the removal of wages for three vacant positions. The MAC has instituted a temporary hiring freeze in
 - Administrative Expenses The decrease in Administrative Expenses results from a pause in nonessential travel during the COVID-19 pandemic and recovery. All essential travel costs have been moved to MAC General.
- Professional Services
 The decrease in Professional Services is due to reduced contracted work for fire protection engineering services.
- Operating Services/Expenses The Operating Services/Expenses decrease is due to reduced service agreement expenses for fire equipment.
- Maintenance
 The decrease in Maintenance is attributable to the temporary reduction of fire extinguishers and other department supplies.
- Other
 The decrease in Other is due to pausing the purchase of non-essential minor
 equipment during 2021 as a result of budget cuts related to the COVID-19
 pandemic.

2021 GOALS, OBJECTIVES & MEASURES

≻	Organizational Goal	Safety, Security and Preparedness
	Division Goal	Employee Development and Performance Management
	Objective	Ensure fire department member safety at emergency incidents
	Performance Measure	Staff Completing Blue Card Incident Command Training
	Performance Measure Target	Minimum of 12

2020 PERFORMANCE MEASURE RESULTS



Average response time to all emergencies from time of dispatch to arrival on scene, in minutes

Statistics & Informative Facts

Historical Operating Revenue and Operating Expense

The table below compares operating revenue and expenses for the years 2010 and 2019 and emphasizes the changes that occurred when comparing the percentage in each category to the total. The average annual percentage increase in Total Operating Expenses from 2010 to 2019 of 5.1% is lower than the annual percentage increase in Total Operating Revenue of 5.6% from 2010 to 2019.

Historical Operating Revenue &	& Op	perating E	Expense Su	ummary 2010	vs 2019			
(\$ = 000)								
		2010)	201	9	2	010-2019	Average
			% of		% of	C	Change	Annual %
		\$	Total	\$	Total		\$	Change
Operating Revenue								
Airline Rates & Charges	\$	90,365	36.9%	\$131,397	32.8%	\$	41,032	4.2%
Concessions		112,503	45.9%	191,113	47.7%		78,610	6.1%
Rentals/Fees		29,609	12.1%	54,042	13.5%		24,433	6.9%
Utilities & Other Revenue		12,555	5.1%	24,309	6.1%		11,754	7.6%
Total Operating Revenue	\$	245,032	100.0%	\$400,861	100.0%	\$	155,829	5.6%
Operating Expenses								
Personnel	\$	63,412	48.3%	\$ 95,070	46.4%	\$	31,658	4.6%
Administrative Expenses		1,272	1.0%	1,753	0.9%		481	3.6%
Professional Services		3,519	2.7%	7,122	3.5%		3,603	8.1%
Utilities		16,238	12.4%	18,848	9.2%		2,610	1.7%
Operating Services/Expenses		17,278	13.2%	30,950	15.1%		13,672	6.7%
Maintenance		27,088	20.6%	46,988	22.9%		19,900	6.3%
Other		2,583	2.0%	4,354	2.1%		1,771	6.0%
Total Operating Expenses	\$	131,390	100.0%	\$205,084	100.0%		73,694	5.1%
(excludes depreciation and noise	e am	ortization)					
Operating Income (Loss)	\$	113,642		\$ 195,776		\$	82,134	6.2%
(excludes non operating)								-

Operating Revenue

The following is a high-level explanation of changes in revenue in the categories presented. Changes in revenue are as follows:

- The average annual percentage increase for Airline Rates & Charges was 4.2% between the years of 2010 and 2019. This is due in part to landing fees and expanded terminal facilities necessary to accommodate the growth in passenger activity such as the four new gates at Terminal 2 constructed in 2016. Landing fees are calculated on a breakeven basis with revenue and expense being equal. The increase between 2010 and 2019 also resulted from changes in the 2019 Amendment to the Airline Use Agreement.
- The growth in the Concessions category of 6.1% mainly resulted from increased vehicle parking fees and new revenue from Transportation Network Companies. In addition, the growth in passengers and the wide variety of new and improved concessions in the terminal buildings were factors in this increase.
- The average annual percentage increase for Rentals/Fees was 6.9% between the years of 2010 and 2019. This growth was attributable to increased building rentals, including the Federal Express and UPS building/facilities and additional hangar and lot rents at Reliever Airports. Auto Rental CFCs were on an upward trend with the growth in passenger arrivals.
- In Utilities & Other Revenue, the annual average percentage increase was 7.6%. Concession Utility revenue and Maintenance, Cleaning and Distribution fees grew with the expansion of facilities and concession stores. Climbing miscellaneous revenue such as badging fees also played a part in the increase.

Operating Expenses

Expense changes are as follows:

- Personnel expenses increased from 2010 to 2019 by \$31.7 million. This equates to an average annual increase of 4.6%. Actual Full Time Equivalents (FTEs) in 2010 were at 563 while FTE positions in 2019 were at 650.5. Information Technology staff has increased substantially in recent years to stay ahead of new and emerging technology. Additional Fire and Police FTEs have been hired for emergencies and safety throughout the MSP campus. Also, additional staff has been hired to champion the MAC's new, robust strategic plan. Costs for employee benefits doubled in this time frame and pension costs are much higher as well. Increased personnel also results from Terminal 1 and Terminal 2 expansions and from the addition of other facilities such as the Data Center built in 2012.
- Administrative Expenses have increased 3.6% annually, resulting from the higher costs related to business-related travel expenses and information sources for communications. Additionally, computer software increased for the growing technology needs of the MAC's airports system.
- Professional Services increased 8.1% annually when comparing 2010 actual expenses to the total expenses for 2019. The majority of the increase relates to consulting for technology requirements and strategic initiatives, additional recruiting services with the onset of retirements as well as construction and environmental engineering.
- The average annual increase in Utilities is 1.7% between 2010 and 2019, reflecting expansion of and improvements in the terminals such as the checked baggage handling system, expansion in the Terminal 2 ticketing area, Terminal 1 food court expansion and completion of a skyway to an on-airport hotel and the addition of other facilities. With these improvements come higher costs of natural gas, electricity and water and sewer.
- Operating Services/Expenses increased 6.7% annually between the years 2010 and 2019 due to additional contracts. This included expenses for management of parking, shuttle buses, employee screening as well as increases in security and other services requested by airlines.
- Maintenance increased 6.3% annually between 2010 and 2019 due to additional facilities and runway surfaces. Contracted maintenance also increased for building mechanical areas including automated people movers, elevators, escalators and moving walks.
- Other Expenses increased 6.0%, primarily as a result of increasing costs for general insurance and minor assets, such as computers. The airline incentive program which encourages flights to locations in need of air service is also a large factor in this increase.

Facility Expansion

	Facility Exp	oansion		
	2011	2020	Increase	% Increase
Terminal 1				
Terminal Square Footage	2,833,847	2,840,516	6,669	0.2%
Number of Gates	114	104	(10)	-8.8%
Ramp Lineal Footage	11,302	11,001	(301)	-2.7%
Parking Spaces	13,290	18,412	5,122	38.5%
Terminal 2				
Terminal Square Footage	421,151	585,688	164,537	39.1%
Number of Gates	10	14	4	40.0%
Parking Spaces	8,748	9,189	441	5.0%

This chart compares the expansion of the major facilities at MSP between 2011 and 2020. Both terminals expanded as needed for growth. Gates were reconfigured in Terminal 1 to accommodate larger aircraft reducing the total number of gates. Four gates were constructed at Terminal 2 in 2016.

Additional parking spaces were constructed at both terminals. The significance of this growth affects both revenue and expenses. New facilities occupied by tenants will continue to generate additional income. Expenses include maintenance (both labor and materials), repairs, utilities, security and administrative costs.

The following table identifies major new facilities completed since 2011.

Major New Facilities Completed 2011 through 2020				
New Facilities	Closing Date	New Facilities	Closing Date	
Concourse G Expansion Site Preparation	2011	Terminal 1 2014/2015 Restrooms Upgrade	2016	
Taxiway C Extension to Terminal 2 Remote	2011	Solar Panels on Terminal 2 Parking Ramp	2016	
Terminal 1 Sprinkle System - Phase 4	2011	2015 Pavement Rehabilitation-Aprons	2016	
FAA Building Upgrades	2011	2016 Passenger Boarding Bridge-Phase 2	2017	
2008/2012 Part 150 Noise Sound Insulation Program	2012	2016 Terminal 1 Restrooms Upgrade	2017	
Terminal 2 Phase A Security Checkpoint	2012	2016 iViSN (CCTV) Improvements	2017	
Terminal 2 Fuel Facility Relocation	2012	2016 Concourse A/B Pre-Conditioned Air Upgrades	2017	
Terminal 1 Folded Plate Drain Roof Repair	2012	2016 Food Court Service Elevator Replacement	2017	
Perimeter Fence Security Improvement	2012	2017 Automated Security Lanes	2017	
Terminal 1 Jet Bridge Replacements	2012	2017 Parking Structure Rehabilitation	2017	
Terminal 1 South Baggage Screening – Phase 2	2013	2016 Vertical Circulation Improvements	2018	
IT Data Center Facility – Phase 1 & 2	2013	2016 Concourse A-G Connector Bridge Phase 1	2018	
Terminal 2 Apron Expansion	2013	2016 Mezzanine HVAC/AHU Replacements & Penthouses	2018	
I-494/34 th Ave. Interchange (Diverging Diamond)	2013	2018 Taxiway S Reconstruction	2018	
Concourse G Roof Replacements	2013	2017 Concourse G Rehabilitation	2018	
North Side Storm Sewer (Ponds 3 & 4)	2013	2018 Terminal 1 Main Mall Food Court Expansion	2019	
Post Road Fuel Farm Fire Protection Improvement	2013	2018 Mezzanine HVAC/AHU Replacements & Penthouses (North)	2019	
Conveyance System Upgrades	2013	2018 Consolidated Loading Dock Facility	2019	
2014 Pavement Rehabilitation-Aprons	2014	Delta Baggage Handling Acquisition/BHS Recontrols	2019	
Terminal 1 Checked Baggage Inspection System	2014	2017 Baggage Handling System	2019	
Terminal 1 Bag Claim Fire Protection System	2014	Terminal 1 Silver Parking Ramp	2020	
Terminal 2 Auto Rental Facility	2014	2018 South Security Exit and Façade Expansion	2020	
2012 iVISN Projects (CCTV) Phase 1&2, Camera Replacements	2014	2017 Vertical Circulation Improvement Phase 2	2020	
Solar Panels on Blue/Red Parking Ramp	2015	2020 Taxiway D Reconstruction	2020	
Terminal 1 FIS Expansion Gate 8 Holding Room	2015	2019 Passenger Boarding Bridge	2020	
2014 Airline Accomodations	2015	2019 Taxiway B-Q Centerline Lights	2020	
2014 iViSN-CCTV Improvements	2015	Runway 14R/32L & Taxiway E Modifications	2020	
2015 Terminal 1 Modular Cooling Tower Installment	2015	2019 Valet Parking Lobby and Restroom Upgrade	2020	
Terminal 2 Checked Baggage Inspection System	2016	2020 Inbound Roadway Reconstruction	2020	
Terminal 2 Gate Expansion	2016	2019 Rwy 14/32 Replacement-Phase 1	2020	
Terminal 1 Checkpoint Consolidation	2016			

Activity/Operations Statistics

The chart below illustrates passenger activity at MSP during the period 2012 through projected 2021.



The following highlights recent activity affecting passenger revenue:

- Through 2019, the increase in passengers was due to the continued strengthening of the economy after the recession in 2009.
- In 2020, passenger activity declined sharply as passengers stopped flying due to the fear of contracting COVID-19.
- Compared to the downturn in 2020 passengers, the 2021 budget projects an increase in passenger activity as passengers return to flying for business and pleasure.

Passenger activity is an important element in forecasting revenue sources such as concession revenue and auto rental revenue. Passenger counts are also used for common use, carrousel/conveyor, porter services and queue line management percentages for airline billing. The following chart represents actual passenger statistics for 2017 through 2020 and includes an estimate for the 2021 budget. Actual passengers in 2020 were 37% of the 2019 total due to the pandemic.

Revenue Passenger Activity 2017 to 2021						
	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	
Passenger Activity						
Enplaned Originating	11,032,337	11,528,009	12,109,787	4,610,301	8,962,573	
Enplaned Connecting	7,352,817	6,858,648	7,071,582	2,496,578	4,853,427	
Total Enplaned	18,385,154	18,386,657	19,181,369	7,106,879	13,816,000	
Total Deplaned	18,414,824	18,400,491	19,172,044	7,137,652	13,816,000	
Total Passengers	36,799,978	36,787,148	38,353,413	14,244,531	27,632,000	

The following chart depicts the total operations activity for both MSP and the Reliever Airports. MSP operations shrunk in 2020 from the pandemic and passengers' concern about the close proximity to others while flying. The expectation for 2021 is that operations will rise. Unlike MSP, operations at Reliever Airports rose slightly in 2020 from 2019 with the rising interest in flight lessons as people had more free time. Reliever Airports operations are expected to rise slightly in 2021 as well.



The chart below shows cargo and mail activity reacting to the economy as it rose and peaked in 2018 when the economy flourished but dropped in 2019 and continued to decline from the impact of COVID-19 in 2020 when organizations reduced workload and furloughed staff. In 2021, mail and cargo operations are expected to climb faster than an average annual increase based on the expected pandemic recovery.



National Comparisons

This section compares the MAC to the national averages in revenue and other areas. The information presented is from the most recent National Airport Survey prepared by Airports Council International-North America (ACI-NA) and provides 2019 data. When available, 2020 data will likely show differing results as the pandemic disrupted passenger travel throughout the nation. This survey grouped hub airports into three categories: large, medium and small; MSP is a large hub airport.

Industry Revenue Comparisons

Illustrated below are Revenue per Enplaned Passenger and Airline Aeronautical Revenue. The following charts compare the MAC's revenue with ACI-NA survey results for 2019:





Operating Revenue per Enplaned Passenger compares the MAC's revenue of \$20.26 per enplaned passenger at MSP to the average of large hub airports at \$24.98. The difference is primarily attributable to the MAC's lower operating costs, as these costs are used to calculate airline rates and charges.

Passenger Airline Aeronautical Revenue per Enplaned Passenger in the chart above measures how much airlines pay the airport operator on a per enplaned passenger basis. Cargo revenue is not included. The MAC's ratio is less than the median by \$5.67 per enplanement, primarily because the MAC strives to keep operating costs low. In addition, the airline agreement contains a concession revenue-sharing provision, lowering the airline cost.

The following table presents historical concession revenues from 2012 to 2019, estimates for 2020 and budgeted revenue for 2021. The largest categories of concession revenue are Parking, Rental Car & Ground Transportation, followed by Food & Beverage. Details are explained in the Operating Budget Revenue section.

		Rental Car & Ground	Food &			
Year	Parking	Transportation	Beverage	News & Retail	Other	Total
2012	75,550	22,574	13,808	8,607	5,860	126,399
2013	78,983	23,133	14,743	8,489	5,973	131,321
2014	83,575	23,751	16,128	8,245	4,745	136,444
2015	90,906	24,694	16,836	8,191	6,266	146,893
2016	94,888	27,783	21,044	8,702	8,274	160,691
2017	99,332	30,907	23,137	10,171	8,929	172,476
2018	98,239	34,338	24,241	11,057	9,501	177,376
2019	107,763	35,588	24,635	10,742	9,100	187,828
2020 Estimate	39,547	15,681	9,802	3,814	4,377	73,221
2021 Budget	69,702	29.009	17.201	7,272	8,126	131,310

The following two charts represent the MAC's comparison of revenue per enplaned passenger with other large hub airports for Parking & Ground Transportation and Auto Rentals. In 2019, the MAC's parking and ground transportation revenue per enplanement was \$1.58 higher than the national average mainly in part due to the increasing revenue from Transportation Network Companies. However, the MAC is lower than average for generating revenue from auto rentals by \$0.69 per enplaned passenger.





Industry Comparisons - Other

The following section compares the MAC to industry performance ratios. These ratios are based on 2019 industry financial and operating data, the most recent available and is used for purposes of comparison. All MAC data are based upon actual 2019 information.



The chart above, Cost per Enplaned Passenger, compares historical operating expenses per enplaned passenger for airlines at MSP to the average cost as indicated in the ACI-NA report. The metric includes airline costs for airfield, ramp, terminal buildings and international facilities. The MAC's 2019 expense of \$7.00 per passenger is in the lower third of large hub airports. It is less than the national average of \$10.70 for large hub airports and is attributable to the MAC's lower operating costs. The 2020 estimate is \$5.05 higher as the passenger count declined substantially in the midst of the COVID-19 pandemic.

Debt Outstanding per Enplaned Passenger for 2019 is calculated by dividing total outstanding General Airport Revenue Bond (GARB) debt by the number of enplaned passengers. The chart below uses the average for Debt per Enplaned Passenger as published by the ACI-NA for large hub airports. Due to conservative borrowing strategy and timely bond refundings, the MAC's ratio of debt per enplaned passenger is below the industry average.

The 2019 Operating Ratio is calculated by dividing total operating expenses, excluding depreciation, by total operating revenues. As shown below, the MAC's operating ratio indicates that operating expenses are a lower percentage of the total operating revenue than the national average. The MAC strives to keep costs low.





The dominant carrier at MSP is Delta Air Lines. As shown below, the 2021 budget is projecting no change in the Delta Air Lines percentage from the 2020 estimate. The second largest carrier in 2020 was Sun Country Airlines with 6.4% of total airport traffic.



Informative Facts about Minnesota

Minnesota is a dynamic and flourishing state for a variety of reasons. The state's culture promotes financial prosperity, as evidenced by the 16 Fortune 500 companies located within Minnesota. Education rates in the state generally exceed the national average. This, in turn, reduces the state unemployment rate, increases per capita income and provides the opportunity to choose from many large employers for employment. The Minneapolis-St. Paul International Airport is the only large hub airport serving scheduled air commerce in the 11 counties of the Minneapolis-St. Paul-Bloomington/MN-WI Metropolitan Statistical Area (MSA). Furthermore, MSP ranks among the top airports in key areas.



Calendar	United		Minneapolis St. Paul	MSA ¹ as % of	MSA ¹ as % of
Year	States	Minnesota	MSA	US	Minnesota
2009	307,007	5,266	3,270	1.1%	62.1%
2010	309,326	5,303	3,349	1.1%	63.2%
2011	311,583	5,347	3,389	1.1%	63.4%
2012	313,874	5,380	3,422	1.1%	63.6%
2013	316,129	5,420	3,459	1.1%	63.8%
2014	318,857	5,457	3,428	1.1%	62.8%
2015	322,871	5,490	3,495	1.1%	63.7%
2016	324,304	5,520	3,551	1.1%	64.3%
2017	326,971	5,577	3,601	1.1%	64.6%
2018	328,227	5,611	3,629	1.1%	64.7%
2019	329,213	5,640	3,640	1.1%	64.5%
2020	328,240	*	*	*	*
Source: United S	States Census	Bureau			
¹ MSA=Metropol	itan Statistical A	Area, Minneapol	is-St. Paul-Bloomi	ngton, MN-WI	Metro Area
*Data not availa		-		0 /	

Population

Minnesota's population has steadily grown since 2009. The table below presents the population for the United States, Minnesota and the MSA. According to the U.S. Census Bureau, Minnesota is the 22nd most populous state in the nation, with a 7.1% increase since 2009. The Minnesota Department of Natural Resources website states a population density of 68.5 persons per square mile. Much of the recent population growth is attributable to immigration, births and new residents. As indicated in the population table, 64.5% of Minnesotans live in the MSA. The pie chart below illustrates Minnesota's population by race.



Employers

Many large, prominent companies are based in Minnesota and reap the benefits of the state's talent, innovation and trade. In 2020, Mayo Clinic was at the top of the Largest Minnesota Employer listing with 44,697 in-state employees. State and Federal Governments are close behind in the ranking with 40,471 and 35,223 employees in Minnesota, respectively. Target Corporation is still holding strong as one of the top employers. Although not on the list, Delta Air Lines is the largest aviation-related employer with 7,224 instate employees.

The companies on the Fortune 500 list total \$14.2 trillion in revenues and employ 29.2 million people worldwide. Minnesota is home to 16 Fortune 500 companies, representing a wide variety of industries including health services, financial services, retail sales, manufacturing, distribution and food processing. These companies brought in \$572.4 billion in revenue in 2020. The following chart

Minnesota Top 20 Largest Employers for 2020 Ranked by instate employees			
Ranked by Ins	state employee	S	
	Number of		
	Minnesota		
Employer	Employees	Industry	
Mayo Clinic	44,697	Health Services	
State of Minnesota	40,471	Governmental Services	
US Federal Government	35,223	Governmental Services	
Fairview Health Services	32,778	Health Services	
Target Corporation	31,000	Retail	
Allina Health System	28,896	Health Services	
University of Minnesota	27,000	Education	
HealthPartners Inc.	24,963	Health Services	
UnitedHealth Group	18,200	Health Services	
Wells Fargo Minnesota	18,000	Financial Services	
Minnesota State	15,110	Education	
3M Company	14,883	Manufacturing	
U.S. Bancorp	13,900	Financial Services	
CentraCare	12,853	Health Services	
United States Postal Service	11,501	Postal Service	
Essentia Health	11,246	Health Services	
Medtronic	10,800	Health Services	
United Natural Foods Inc.	9,229	Retail	
Hormel Foods Corp.	8,800	Food Manufacturing	
Hennepin County	8,162	Governmental Services	
Source: Minneapolis/St. Paul Business Journal			

recognizes the 2020 Minnesota Fortune 500 Companies ranked by revenue. UnitedHealth Group tops the chart with \$242.2 billion in revenue, followed by Target Corporation with \$78.1 billion. Best Buy and 3M are next in line with \$43.6 and \$32.1 billion, respectively. In addition, Minnesota is home to more than 520,000 small businesses and 68,000 farms.



Employment

The civilian unemployment table reveals that Minnesota and the MSA have historically low unemployment rates. The Minnesota rate has been below the national rate for all but three years displayed in the accompanying table. The recession that began in 2007 resulted in the state's 2009 rate reaching the highest unemployment rate in Minnesota in 22 years. In 2010, the unemployment rate began to decline in Minnesota and the MSA, but it did not decline for the United States until the following year. In 2019, although the Minnesota rate was above the national rate, the difference in the two rates was only 0.1 percent. According to the Bureau of Labor Statistics, Minnesota's 2020 unemployment rate of 4.4% was the 13th lowest in the nation. In 2020, unemployment increased for the United States. Minnesota and the MSA due to the effects of the COVID-19 pandemic.

The Minnesota Department of Employment and Economic Development (DEED) statistics show that the state continues to add jobs annually. According to DEED projections, Minnesota will reach almost 3.3 million jobs by 2028. With the Fortune 500 companies, the large number of employers in the state and new jobs added annually, Minnesota remains economically strong and vibrant.

Calendar	United		Minneapolis St Paul
Year	States	Minnesota	MSA**
2006	4.6%	4.4%	3.8%
2007*	4.6%	4.8%	4.0%
2008*	5.8%	6.5%	5.1%
2009	9.3%	7.7%	7.9%
2010	9.6%	7.0%	7.3%
2011	8.9%	5.8%	6.3%
2012	8.1%	5.4%	5.5%
2013	7.4%	4.7%	4.8%
2014	6.2%	3.6%	3.0%
2015	5.0%	3.5%	2.7%
2016	4.7%	3.8%	3.0%
2017	4.1%	3.1%	2.4%
2018	3.9%	2.8%	2.8%
2019	3.4%	3.5%	3.0%
2020	6.7%	4.4%	3.9%
Indicates national re		all or part of the year Area	

Per	Capita Pe	rsonal li	ncome		
		United			
Year	Minnesota	States	MSA		
2010	42,479	40,545	46,498		
2011	45,162	42,727	48,657		
2012	47,666	44,582	50,260		
2013	47,695	44,826	51,183		
2014	49,938	47,025	53,166		
2015	51,929	48,940	55,599		
2016	52,735	49,831	56,723		
2017	54,359	51,640	59,736		
2018	57,515	54,420	62,889		
2019	59,314	57,002	64,255		
	Sources: Bureau of Economic Analysis, US Department of Commerce, accessed 1/25/2021				

Education

Education is important to Minnesotans. As depicted in the highest education level table, the state has a welleducated workforce. For adults 25 years of age and over, the percentage of Minnesotans with bachelor and advanced degrees is 4.1% greater than the percentage of the United States population as a

Income

In 2019, Minnesota ranked 19th in the U.S. for per capita personal income. Minnesota's \$59,314 per capita personal income was 104.1% of the national average of \$57,002. For every year listed in the personal income chart, the MSA's per capita personal income has been higher than the per capita personal income amount for both the nation and the state. This leads to an average higher discretionary disposable income than others throughout Minnesota and the nation and relates positively to the demand for air travel.



whole. Including high school graduates and people with some college education, Minnesota exceeds the nation by 4.9%. Post-secondary education opportunities in the MSA include a variety of institutions: public universities, private colleges and universities, community colleges, technical colleges and post-graduate schools. In addition, several proprietary schools offer trade and technical training in the MSA. These educational opportunities help situate Minnesota in a competitive economic position.

Interesting Facts about the Metropolitan Airports Commission

1917

A landing strip for airmail service is built on the site of the bankrupt Twin Cities Motor Speedway. It is later renamed Wold-Chamberlain Field.



Aerial View of the Speedway

1926

Northwest Airways wins the contract for airmail service to Chicago and bases operations at Wold-Chamberlain Field.

St. Paul develops Holman Field in an effort to give its businesses a competitive edge.



The First U.S. Air Mail Building at Wold-Chamberlain Field

1927

Northwest Airways' first passenger flight occurs. The \$50 flight to Chicago includes stops in La Crosse, Madison and Milwaukee.

1928

The Minneapolis Park Board buys Wold-Chamberlain Field.



1976

The Hubert H. Humphrey Charter Terminal opens at MSP and serves around 60 international charter flights per month.

1981

The MAC completes the first of 19 school noise mitigation projects.

1989

The Minnesota Legislature directs the MAC to take on a "dual track" review of growth strategies, studying both expanding MSP's existing capacity and building a new airport beyond existing suburban development.



MAC's Executive Director Jeff Hamiel (Right) Meets with U.S. Secretary of Transportation Sam Skinner in the Early 1990s



The Original Hubert H. Humphrey Charter Terminal in the Late 1970s

1979

The MAC acquires Airlake Airport in Lakeville, adding a second airport with an instrument landing system.

1984

A new seven-level, \$20 million parking ramp opens at Terminal 1 with 2,000 spaces.

1991

Minnesota approves a \$761 million financial assistance package for Northwest Airlines.

1996

MAC Board of Commissioners votes 11-3 on the Dual Track study to recommend expansion of the existing MSP airport.

2001

The Hubert H. Humphrey Charter Terminal is replaced by the modern and spacious Terminal 2 building.

2005

The MAC, FAA, Delta Air Lines and other partners collaborate to reduce fuel usage during landing procedures.

Runway 17-35 opens at MSP.



The 2016 Terminal 2 Expansion Includes Four New Gates, a Lactation Room, an Indoor Pet-Relief Area and a Green Roof

2018

Minneapolis hosts Super Bowl LII. On "Getaway Day," there are 60,455 screenings at MSP checkpoints, making it the busiest day ever at MSP. More than 1,100 private planes utilize the MAC's seven airports during the week of events.

2004

The new LRT opens and provides transportation between Terminal 1 and Terminal 2 at MSP.

2007-2008

The new floodwall at the St. Paul Downtown Airport provides reliable year-round operations.



In 2014, the MAC and Ameresco Announce what was then the World's Largest Structure-Mounted Solar Power Installation, which is Constructed atop MSP Parking Ramps

2017

38 million passengers are served at MSP.

2019

MSP is named the best airport in North America by Airports Council International for the 3rd consecutive year.

Tourism and Attractions

The Minneapolis-St Paul area has numerous tourist attractions and local activities:

- The Mall of America is the nation's largest shopping center and entertainment complex. It receives 40 million visitors per year, 40% of whom are tourists. The 4.2 million square foot facility generates \$2 billion of annual economic activity.
- Nationally renowned cultural organizations include the Guthrie Theater, Children's Theater Company, Minnesota Orchestra, St. Paul Chamber Orchestra, Minnesota Opera, Walker Art Center and Minneapolis Institute of Art.
- Broadway shows and other cultural events are hosted by the State Theater, Orpheum Theatre and Ordway Theatre.

 Six major teams play professional sports in the Twin Cities: the Minnesota Twins (baseball), Minnesota Vikings (football), Minnesota Timberwolves (men's basketball),



Nickelodeon Universe at the Mall of America Source: exploreminnesota.com

Minnesota Lynx (women's basketball), Minnesota United (men's soccer) and Minnesota Wild (hockey). In 2016, the brand new U.S. Bank Stadium in downtown Minneapolis hosted its first Minnesota Vikings game. It also hosted the NFL's Super Bowl LII game in 2018 and the NCAA Men's Final Four basketball tournament in 2019. Minnesota United opened the 2019 season at the new Allianz Field in St. Paul.

- University of Minnesota Gophers participate in the Big Ten Conference in a number of sports including basketball, hockey, football and soccer.
- Minnesota boasts more than 10,000 lakes and 136,000 acres of parks, trails and wildlife management areas. The state is renowned for its wide variety of outdoor activities, including sailing, fishing, skiing and hunting.
- Popular local activities in Minnesota include the following annual events: Minnesota State Fair, Minneapolis Aquatennial and St. Paul Winter Carnival.

Current MSP Information



Plane at MSP at Sunset

- The MSP Airport Surveillance radar sweeps the sky once every 4.8 seconds.
- Runway 17-35 and its taxiways contain enough concrete to build a sidewalk from Minneapolis to New Orleans.
- Runway 12R-30L is 10,000 feet long by 200 feet wide, which equates to two million square feet of concrete. The MAC runway snow removal team can clear the runway of snow in fewer than 10 minutes.
- The MAC operates one of the nation's most extensive airport noise mitigation programs around MSP. Since 1992, the Commission has spent approximately \$500 providing mitigation to 19 schools, more than 15,000 single-family homes and more than 3,300 multi-family units.
- There are approximately 18.3 acres of parking lots at MSP and 28,419 parking stalls.
- MSP has 20 miles of airport security fencing, 50.5 acres of trees, shrubs and perennials, 119 acres of landside grass and 1,000 acres of airside turf.
- The four runways at MSP could fit just under 127 football fields.

MSP Airport Activity

accessed 1/25/2021

2019 US Airport Rankings For the Year Ended December 31, 2019			
	Total Passengers ¹		
Panl	in thousands	Passengers	
1	Atlanta (ATL)	110,531	
2	Los Angeles (LAX)	88,068	
2	Chicago (ORD)	84,649	
4	Dallas/Fort Worth (DFW)	75,067	
5	Denver (DEN)	69,016	
6	New York (JFK)	62,551	
0	, , , , , , , , , , , , , , , , , , ,		
15	Miami (MIA)	45,924	
16	Houston (IAH)	45,277	
17	Boston (BOS)	42,588	
18	Minneapolis (MSP)	39,555	
19	Detroit (DTW)	36,769	
20	Fort Lauderdale (FLL)	36,748	
	Total Cargo ²		
Panl	in thousands of metric to Airport	ns Cargo	
1	Memphis (MEM)	4,323	
2	Louisville (SDF)	2,790	
2	Anchorage (ANC)	2,730	
4	Miami (MIA)	2,092	
5	Los Angeles (LAX)	2,092	
6	Chicago (ORD)	1,758	
-			
26	Portland (PDX)	288	
27	Washingoton DC (IAD)	273	
28	Minneapolis (MSP)	229	
29	Orlando (MCO)	229	
30	Baltimore (BWI)	228	
31	Detroit (DTW)	213	
' arriving counted	and departing passengers and direct t once	ransit passengers	
	and unloaded freight and mail in metric	ton	
Source: ACI 2019 North American Airport Traffic Summary,			

The region's economic profile affects passenger traffic at MSP. For example, the amount and type of commerce in the region may affect the level of business travel to and from MSP or the average regional personal income may affect the level of discretionary travel from MSP.

MSP is one of the highest activity airports in the United States. Approximately 37% of its passengers were connecting in 2019, while the other 63% were origin-destination. In 2002, MSP held 9th place for U.S. airport passenger activity. Several airline bankruptcies and mergers subsequently occurred, as well as a general decline in air travel. This resulted in a drop in rank. As of 2019, MSP ranked 18th in the U.S., holding its 2018 rank steady.

In 2019, MSP held 28th place in the U.S. for the second year in a row when ranked by total cargo. The Amazon Fulfillment Center located in Minnesota has been open since 2016, which contributes to recent annual increases in cargo at MSP.

The table below indicates which air carriers provide service at MSP. As of January 1, 2021, MSP was served by 39 air carriers, including 20 U.S. Flag carriers providing scheduled service, 12 all-cargo service carriers, and seven foreign-flag carriers. Additionally, 38 of the 111 routes served by the airport are competitive, which means at least two airlines offer scheduled service on the route. A year before, there were 59 competitive carriers out of 167 total routes served. This significant drop is a direct result of the decline in air travel in response to the COVID-19 pandemic. As the pandemic recovery continues, MSP anticipates a return to prepandemic route and carrier availability in future years.

Additionally, three branches of the U.S. Armed Forces are represented at MSP: the Air Force Reserve 934th Tactical Airlift Group, the Marine Air Reserve Training Detachment and the Naval Air Reserve-Twin Cities Center. The Minnesota Air National Guard 133rd Tactical Airlift Group is also located at MSP.

Air Carriers Serving MSP Airport ¹ as of January 1, 2021					
U.S. Flag Carriers			Foreign Flag Carriers	All Cargo Service	
Air Choice One*	Envoy*	Republic Airlines*	Aer Lingus*	ABX Air*	FedEx*
Air Wisconsin*	Frontier*	Sky West*	Air Canada*	Air Transport International*	IFL
Alaska*	Go Jet*	Southwest*	Air France*	Atlas Air Cargo*	Kalitta*
American*	Horizon*	Spirit*	Condor*	Bemidji*	Mountain Air Cargo
Boutique Air*	JetBlue*	Sun Country*	lcelandair*	CSA Air	Suburban
Delta*	Mesa*	United*	KLM*	Encore Air Cargo*	UPS*
Endeavor*	PSA*		Sky Regional*		
¹ Excludes carriers reporting fewer than 1,000 enplaned passengers per annum. * Air carriers that are signatory airlines to the Airline Lease Agreement.					

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Glossary

accrual basis

The accrual basis of accounting attempts to record financial transactions during the period in which they occur rather than recording them during the period in which they are paid.

ACI-NA: Airports Council International-North America

ACI-NA represents local, regional and state governing bodies that own and operate commercial airports in the United States and Canada.

ADA: Americans with Disabilities Act

The ADA prohibits discrimination against people with disabilities in employment, transportation, public accommodation, communications and governmental activities. The ADA also establishes requirements for telecommunications relay services.

Ad valorem

An ad valorem tax is a tax in which the amount is based on the value of property. The MAC has the power to levy an ad valorem tax on the seven-county metropolitan area for payment on General Obligation Revenue Bonds.

AHU: Air Handling Unit

Airport Foundation MSP

The Airport Foundation MSP was incorporated in 1982 as the Metropolitan Public Airport Foundation as a nonprofit organization by leaders of Minnesota aviation, business, hospitality, airline and travel communities. In 2006, the name was officially changed to Airport Foundation MSP who dedicates itself to enhancing the experience and exceeding the expectations of travelers at MSP as well as supporting the airport and broader aviation community.

ALEC: Airfield Lighting Electrical Center

ALP: Airport Layout Plan

An Airport Layout Plan is a graphical representation of the existing and proposed airport land, terminal and other facilities and structures owned by the airport. The ALP holds drawings and a narrative that includes basic aeronautical forecasts, basis for proposed items of development, environmental factors and other specifications.

airside

Airports are divided into landside and airside areas. Airside is the area at the airport where aircraft movement and related activity is conducted. This area is not open to the public and is tightly controlled.

amortization

Amortization is the systematic allocation of a balance sheet item to expense or revenue on the income statement.

APD: Airport Police Department

ARFF: Aircraft Rescue Fire Fighting

audit

A formal examination of an organization's accounts or financial situation.

balanced budget

In this budget approach, operating revenue is equal to budgeted operating expense plus depreciation.

BHS: Baggage Handling System

Bonds

Bonds are formal promises to pay a specified principal at a future date along with periodic interest on that principal at a specified rate per period.

budget

A budget is an itemized summary of projected income and expenditure over a specified period.

capital equipment

Equipment with a cost of at least \$10,000 will be capitalized and depreciated.

capital expenditure

A capital expenditure is money spent by the MAC to acquire or maintain fixed assets, such as land, buildings and equipment.

CARES Act: The Coronavirus Aid, Relief and Economic Security Act

The CARES Act is a federal action addressing the crisis created by the COVID-19 pandemic. Provisions of the CARES Act provide grant assistance to airports to reimburse eligible expenses. In 2020, the MAC received approximately \$87 million in CARES Act grants. A portion of these grants reimbursed the required debt service payment made in December of 2020.

CCTV: Closed Circuit Television

CEO: Chief Executive Officer

CFC: Customer Facility Charge

A CFC is an on-airport rental car assessment. The assessment allows the MAC to recover the rental car portion of capital costs associated with the construction of the auto rental/public parking garage adjacent to Terminal 1, as well as certain maintenance costs related to the auto rental facilities.

CIP: Capital Improvement Program

The CIP is a seven-year plan relating to construction projects in the MAC's system of airports. The CIP's current budget year includes projects that are reasonably defined for implementation during that year. The next budget year includes projects identified as a need or potential need in that year of the program, but require further study in order to properly determine the scope, feasibility and cost of the project. The final five years consist of projects that appear to be needed during that period. This portion assists in financial planning and meets the requirements of the Metropolitan Council's Investment Framework.

CMAA: Commercial Management and Airline Affairs

Commission: Metropolitan Airports Commission

commercial paper

Commercial paper is a short-term debt obligation sold with maturity dates of 270 days or less.

concourse

A concourse is the long hallway-like structure where loading and unloading of passengers takes place.

connecting passengers

Connecting passengers fly to MSP and transfer to another flight in order to reach their final destination.

Construction Fund

The Construction Fund is used to pay capital costs associated with the Capital Improvement Program.

COVID-19: Coronavirus Disease 2019

COVID-19 is caused by a novel coronavirus first identified in Wuhan, China in December 2019. Coronaviruses, named for the crown-like spikes on their surfaces, are a large family of viruses that are common in people and many different species of animals, including camels, cattle, cats and bats. There are many types of human coronaviruses, including some that commonly cause mild upper-respiratory tract illnesses. COVID-19 is a new disease, caused by a novel (or new) coronavirus that has not previously been seen in humans. Although most people who have COVID-19 have mild symptoms, COVID-19 can also cause severe illness and even death. Some groups, including older adults and people who have certain underlying medical conditions, are at increased risk of severe illness. The disease is highly transmittable and has reached all continents.

CTX: Computer Tomography X-Ray

debt service

Debt service is an issuer's obligation to repay the principal and interest.

debt service account

The MAC is required by law to maintain a debt service account. The balance on hand on October 10th of each year must equal all principal and interest due on all Airport Improvement Bonds and General Obligation Revenue Bonds payable through the end of the second following year.

DEED: Department of Employment and Economic Development

department

Departments are usually combinations of service centers. The term is sometimes used interchangeably with the term "service center."

defeased

The term defeased refers to bond refundings where the old debt is replaced by a new debt schedule, usually at a lower interest rate.

depreciation

This accounting process allocates the cost expiration of tangible plant, property and equipment. The cost is allocated against periodic revenue over the useful life of the asset.

destination passengers

Destination passengers arrive at MSP and do not transfer to another flight.

ECC: Emergency Communications Center

EMC: Energy Management Center

enplaned passengers

Enplaned passengers are the number of passengers boarding an aircraft, including originating and connecting passengers.

enterprise fund

"Enterprise fund" is a governmental accounting term referring to a fund that provides goods or services to the public for a fee, similar to a commercial enterprise. The MAC uses enterprise fund accounting. The MAC's cost of providing goods or services to the general public on a continuing basis includes expenses and depreciation. These costs are to be financed or recovered primarily through user charges so operating and capital expenses are paid from revenues generated by users.

Essential Air Service Flights

The Essential Air Service program was put into place to guarantee that small communities that were served by certificated air carriers before airline deregulation maintained a minimal level of scheduled air service after deregulation was enacted. The United States Department of Transportation is mandated to provide eligible communities with access to the National Air Transportation System. This is generally accomplished by subsidizing two round trips a day with 30- to 50-seat aircraft, or additional frequencies with aircraft with 9-seat or fewer, usually to a large- or medium-hub airport. The Department currently subsidizes commuter and certificated air carriers to serve approximately 60 communities in Alaska and 115 communities in the lower 48 contiguous states that otherwise would not receive any scheduled air service.

FAA: Federal Aviation Administration

The FAA's mission is to provide the safest, most efficient aerospace system in the world. This translates into a variety of roles, including regulating civil aviation, developing and operating a system of air traffic control and navigation, developing and carrying out programs to control environmental effects of civil aviation.

EVIDs: Electronic Visual Information Displays

EVIDs include various kinds of electronic displays operated by the Commission. Displays include MUFIDS displays, digital directories, LED signs over the ticket counters and the variable message displays which are programmed to show a message.

FCM: Flying Cloud Airport

Flying Cloud Airport is situated in the southwestern corner of the Twin Cities in Eden Prairie. It is the home base for many corporate business jets and turbo-prop planes. It is one of six reliever airports operated by the MAC.

FICA: Federal Insurance Contributions Act

FIS: Federal Inspection Services

Frequent Flyers

Frequent Flyers are passengers who travel by air regularly and can be part of an airline program in which they earn points for free flights.

FTE: full-time equivalent

The MAC allocates employee headcount in terms of the equivalent number of full-time employees.

Funds

The Commission segregates its accounting into three funds: Operating, Debt and Construction.

fund balance

In a fund at a given point in time, the fund's assets less its liabilities is equal to the fund balance. The fund balance is positive when its assets exceed liabilities. The balance is negative when its liabilities exceed assets. Additionally, a fund balance may be designated as unreserved or reserved. Unreserved fund balances are free to be authorized for future expenditures, while reserved balances may not be designated for future expenditures. Fund balances are residual amounts and may not be a cash amount.

GAAP: Generally Accepted Accounting Principles

Generally Accepted Accounting Principles are a set of rules that encompass the details, complexities and legalities of accounting. The Financial Accounting Standards Board uses GAAP as the foundation for its comprehensive set of approved accounting methods and practices.

GASB: Governmental Accounting Standards Board

GASB 34

GASB 34 established comprehensive, new financial reporting requirements for governmental units. Under GASB Statement No. 34, the Commission is a special purpose government unit engaged primarily in business type activities. As a result, the Commission prepares its financial statements using the accrual basis of accounting and the economic resources measurement focus.

GASB 68

GASB 68 revised and established new financial reporting requirements for most state and local governments that provide their employees with pension benefits. In compliance with GASB 68, the MAC recognizes its long-term obligation for pension benefits as a liability and takes a more comprehensive measurement of the MAC's annual costs of pension benefits.

GARBs: General Airport Revenue Bonds

GARBs are bonds secured by the pledge of all operating revenues of the Commission. These bonds are subject to the prior pledges of such revenues for payment of GORBs.

GFOA: Government Finance Officers Association

GIS: Geospatial Information System

GORBs: General Obligation Revenue Bonds

GORBs are general obligations of the Commission. Payments of these bonds are secured by the pledge of all operating revenues of the Commission. The Commission has the power to levy property taxes upon all taxable property in the seven-county Metropolitan Area in order to pay debt service on outstanding GORBs.

HR: Human Resources

HVAC: Heating, Ventilation and Air Conditioning

IAF: International Arrivals Facility or International Arrival Fees

IMACS: Intelligent Monitoring and Control Systems

IT: Information Technology

iViSN: Integrated Video and Information System Network

Landside

Airports are divided into landside and airside areas. Landside is that portion of the airport designated to serve passengers and includes terminal buildings and parking ramps.

LED: Light-Emitting Diode

LRT: Light-Rail Transit

MAC: Metropolitan Airports Commission

Created in 1943 by Minnesota state law, the MAC is a public corporation providing coordinated aviation services throughout the Twin Cities metropolitan area. The MAC operates one of the largest airport systems in the nation, which includes MSP and six general aviation airports. A 15-member Board of Commissioners appointed by Minnesota's Governor and the Mayors of Minneapolis and Saint Paul establishes the Commission's policies. These policies are implemented by the Commission's senior leadership and staff.

MAG: Minimum Annual Guarantee

The Minimum Annual Guarantee is the annual amount of concession revenue owed by a concessionaire divided by 12 and paid monthly to the MAC for doing business at MSP.

MAG Waivers/MAG Relief

MAG waiver/MAG Relief is a program authorized by the Commission due to the COVID-19 pandemic to relieve the concessions of the monthly MAG payment requirement. Certain concessions were allowed MAG waivers in 2020 and 2021 to reduce their costs until MSP recovers from the Pandemic.

MACNet

The MAC's computer network, which is the system of transmitting information across the MAC community.

MACpoint

The MAC's internal website used by employees to share information with others.

MCD: Maintenance, Cleaning and Distribution

The MAC provides maintenance and holds the contracts for cleaning and distribution services utilized by food, beverage and retail concessions and airline clubs. These concessionaires pay MCD fees to the MAC in lieu of individually contracting these services.

Metropolitan Council

Also known as the Met Council, it is the metropolitan regional planning agency.

MSA: Metropolitan Statistical Area

A Metropolitan Statistical Area is a core area delineated by the United States Office of Management and Budget and contain substantial population centers. In conjunction with adjacent communities, they have high degrees of economic and social integration with those population centers.

MSP: Minneapolis-St. Paul International Airport

MSP refers to the total airport facility.

MUFIDs: Multi-User Flight Information Display systems

NCAA: National Collegiate Athletic Association

noise amortization

Amortization allocates the cost of an intangible asset over a period of years. The MAC amortizes the cost of Part 150 noise mitigation projects.

OF&A Committee: Operations, Finance & Administration Committee

The OF&A Committee is composed of Commissioners meeting on a monthly basis. This Committee is one of the two standing Committees of the Metropolitan Airports Commission. All financial information is reported to the committee and acted upon at this meeting.

OPEB: Other Post Employment Benefit Trust

Operating Fund

The Operating Fund is used for day-to-day operations.

operation

An operation is an aircraft takeoff or landing.

originating passenger

An originating passenger is a passenger initiating travel from MSP.

OSHA: Occupational Safety and Health Administration

OSHA was created by Congress in 1970 to assure safe and healthful working conditions for workers. OSHA sets and enforces standards and provides training, outreach, education and assistance.

OTA: Other Transaction Agreement

Other Transaction Agreements are special vehicles used by federal agencies to obtain or advance research and development or prototypes. OTAs are not contracts, grants or cooperative agreements, and there is no statutory or regulatory definition of "other transaction." Only those agencies that have been provided Other Transaction authority may engage in OTAs.

Part 139: FAA Regulation Part 139

FAA Regulation Part 139 requires the FAA to issue airport operating certificates to airports that serve scheduled and unscheduled air carrier aircraft with more than 30 seats, serve scheduled air carrier operations in aircraft with more than 9 seats but fewer than 31 seats and those that the FAA Administrator requires to have a certificate. Airport Operating Certificates serve to ensure safety in air transportation. To obtain a certificate, an airport must agree to certain operational and safety standards and provide for such things as firefighting and rescue equipment.

Part 150: FAA Regulation Part 150

This regulation establishes a uniform nationwide system of describing aircraft noise and noise exposure on different communities, describes land-use compatibility for the guidance of local communities and provides technical assistance to airport operators and other governmental agencies to prepare and execute noise compatibility planning.

PD&E Committee: Planning, Development & Environment Committee

The PD&E Committee is composed of Commissioners meeting on a monthly basis. This Committee is one of the two standing Committees of the Metropolitan Airports Commission.

PFC: Passenger Facility Charge

A PFC is an authorization by Congress which allows proprietors of commercial service airports, such as the MAC, to impose a passenger facility charge upon revenue passengers enplaning at those airports. The basis for the PFC is to provide needed supplemental revenues to expedite the improvement of airport facilities used by passengers, to mitigate noise impacts and to expand airport system capacity.

PPE: Personal Protection Equipment

Personal Protection Equipment is equipment worn to minimize exposure to hazards that cause serious workplace injuries and illnesses. During the COVID-19 pandemic, PPE became widely used throughout the airport campus to protect employees, passengers and tenants from exposure to the virus.

R & R: Repair and Replacement Surcharges

Repair and Replacement Surcharges are a component of airline rates and charges.

ramp fees

Ramp fees are charged to a particular airline for exclusive use of a specific area of ramp, calculated by dividing the total estimated costs by the number of lineal feet of ramp space.

reimbursed expense

Reimbursed expenses are costs paid by the Commission which are billed back to tenants or paid to the MAC by outside sources. Reimbursement receipts are recorded in "Other Revenue."

reliever airports

These airports provide facilities for general aviation activity and reduce traffic and congestion at large airports. The MAC owns six reliever airports: St. Paul Downtown, Flying Cloud, Crystal, Anoka County-Blaine, Lake Elmo, and Airlake Airports.

residual

Residual is a breakeven revenue calculation where the revenue will equal the expenses coded to that service center with a true up calculation at year-end. Landing fees and ramp fees are examples of residual revenue.

RFP: request for proposal

A request for proposal is a business document that announces and provides details about a project, as well as solicits bids from companies interested in completing the project.

RFQ: request for qualifications

A request for qualifications is a pre-qualification stage of the procurement process. Interested parties submit their qualifications, and only those who successfully respond to the RFQ and meet the criteria will be included in the selection process.

self-liquidating

Self-liquidating fees are received for rental facilities constructed for a specific airline or tenant. Leases or lease amendments are negotiated for each facility to assure that the payment of all associated costs of constructing, financing and maintaining it are reimbursed to the MAC.

service center

A service center is the MAC's terminology for a cost center used to track revenue or expenses.

Seven-County Metropolitan Area

The counties surrounding MSP: Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington Counties. The area includes the cities of Minneapolis and St. Paul.

signatory carriers/airlines

Carriers and airlines who have signed the Airline Agreement. They include major, commuter, charter and cargo or freight carrier categories.

subledger

A subledger is a term used by the MAC to group expenses from various service centers to determine rates and charges for tenants and users of the MAC facilities.

subordinated debt

Subordinated debt is paid after senior debt obligations have been met.

taxiway

Taxiways are paved airfield areas primarily used for ground movements of aircraft to, from and between runways, ramps and storage areas.

T1: Terminal 1

T2: Terminal 2

TSA: Transportation Security Administration

working capital

Working capital is the change in current assets minus the change in current liabilities.

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