

TO:Operations, Finance and Administration CommitteeFROM:Kathy Fisher, Manager - Budget (612-726-8158)SUBJECT:Budget Variance Report - April 2025DATE:May 28, 2025

FOR ACTION

Summary

The Metropolitan Airports Commission Bylaws and Rules of Procedure indicate that staff would provide monthly Variance Reports to the Operations, Finance and Administration Committee for review/ratification.

Action Requested

Recommend that the full Commission accept the Budget Variance Report and authorize expenditures in these categories up to the budgeted or forecasted budget amounts.

Report

The April 2025 Budget Variance Report is attached, which summarizes year-to-date operating and nonoperating revenue and expenses and variances from budgeted amounts.

Metropolitan Airports Commission Budget Variance Report - April 2025 Operating Revenue

Operating Revenue	2024 2025						
	Year to Date	Year	To Date	Dollar	%	Total 2025	
	Actual	Actual	Budget	Variance	Variance	Budget	
OPERATING REVENUE							
Airline Rates & Charges							
Airline Agreement							
Landing Fees	\$ 30,726,630	\$ 33,440,667	\$ 33,131,275	\$ 309,392	0.9% \$	5 108,272,140	
Ramp Fees	3,223,162	3,244,625	3,244,612	13	0.0%	9,733,875	
Terminal 1 R & R	1,924,077	1,952,125	1,952,116	9	0.0%	5,856,374	
Terminal 1 Building Rent	19,255,660	21,079,409	20,840,808	238,601	1.1%	62,522,676	
Terminal 1 Other Rentals	3,292,563	3,303,183	3,601,166	(297,983)	-8.3%	10,784,459	
Concessions Rebate	-	-		-		(22,739,743)	
Total Airline Agreement	58,422,092	63,020,009	62,769,977	250,032	0.4%	174,429,781	
Terminal 2 Gate Fees	6,432,744	6,125,656	6,757,336	(631,680)	-9.3%	16,481,307	
Terminal 2 Other/Passenger Fees	2,606,146	2,790,613	2,796,422	(5,809)	-0.2%	6,572,257	
Total Airline Rates & Charges	\$ 67,460,982	\$ 71,936,278	\$ 72,323,735	\$ (387,457)	-0.5% \$	5 197,483,345	
Concessions							
Terminal/Other							
Food & Beverage	\$ 8,731,228	\$ 8,657,182	\$ 9,112,813	\$ (455,631)	-5.0% \$	33,102,188	
News	1,428,911	1,449,843	1,464,400	(14,557)	-1.0%	5,839,845	
Retail	1,479,818	1,487,900	1,510,503	(22,603)	-1.5%	5,262,291	
Passenger Services	3,436,861	3,634,886	3,516,340	118,546	3.4%	9,982,386	
Total Terminal/Other	\$ 15,076,818	\$ 15,229,811	\$ 15,604,056	\$ (374,245)	-2.4% \$	54,186,710	
Parking/Ground Transportation							
Parking	\$ 49,079,065	\$ 52,229,853	\$ 52,274,200	\$ (44,347)	-0.1% \$	5 141,435,909	
Ground Transportation Fees	3,909,786	4,199,288	4,238,870	(39,582)	-0.9%	18,157,271	
Auto Rental-On Airport	6,492,744	6,482,292	6,484,806	(2,514)	0.0%	24,703,988	
Total Parking/Ground Transportation	59,481,595	62,911,433	62,997,876	(86,443)	-0.1%	184,297,168	
Other Concessions	931,385	919,439	996,701	(77,262)	-7.8%	3,286,667	
Total Concessions	\$ 75,489,798	\$ 79,060,683	\$ 79,598,633	\$ (537,950)	-0.7% \$	5 241,770,544	
Rentals/Fees							
Buildings & Facilities	\$ 5,809,014	\$ 6,121,045	\$ 6,343,047	\$ (222,002)	-3.5% \$	5 19,418,206	
Building Auto - CFCs	3,442,727	3,431,068	3,529,363	(98,295)	-2.8%	21,008,114	
Ground Rentals	5,730,338	5,767,440	5,846,561	(79,121)	-1.4%	17,550,575	
Reliever Airports	3,187,627	3,600,365	3,276,511	323,854	9.9%	11,604,312	
Total Rentals/Fees	\$ 18,169,706	\$ 18,919,918	\$ 18,995,482	\$ (75,564)	-0.4% \$	69,581,207	
Utilities and Other Revenue							
Utilities	\$ 1,438,621	\$ 1,513,213	\$ 1,543,007	\$ (29,794)	-1.9% \$	7,206,814	
GA/Airside Fees	2,044,598	2,351,311	2,097,980	253,331	12.1%	7,871,887	
MCD Fees	1,132,135	1,251,421	1,276,316	(24,895)	-2.0%	5,480,240	
Other Revenues	1,025,861	929,401	974,315	(44,914)		3,015,426	
Reimbursed Expense	1,142,608	778,597		92,213	13.4%	3,900,886	
Total Utilities and Other Revenue	\$ 6,783,823				3.7% \$		

Brackets () Represent Revenue Items under Budget and Expense Items over Budget

Budget Variance Report - April 2025 Operating Expense Non-Operating Revenue & Expense

	Total			
Year To D	Date	Dollar	%	2025
Actual	Budget	Variance	Variance	Budget
176,740,822 \$	177,495,852	\$ (755,030)	-0.4%	\$ 536,310,349
43,512,259 \$	44,098,400	\$ 586,141	1.3%	\$ 129,701,496
838,589	827,192	(11,397)	-1.4%	2,556,543
2,331,352	2,542,492	211,140	8.3%	15,642,624
5,010,770	5,203,124	192,354	3.7%	27,351,442
14,608,345	14,752,375	144,030	1.0%	43,950,903
24,239,092	22,751,013	(1,488,079)	-6.5%	70,615,977
2,970,864	3,261,245	290,381	8.9%	12,238,854
93,511,271 \$	93,435,841	\$ (75,430)	-0.1%	\$ 302,057,839
	93,511,271 \$	93,511,271 \$ 93,435,841	93,511,271 \$ 93,435,841 \$ (75,430)	93,511,271 \$ 93,435,841 \$ (75,430) -0.1%

	Net Operating Revenue	\$ 85,576,088	\$ 83,229,551	\$ 84,060,011	\$	(830,460)	-1.0% \$ 234,252,510
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NON-OPERATING REVENUE (EXPENSE)

	2024		2025								Total
	Year to Date		Year To Date			Date	Dollar		%		2024
		Actual		Actual		Budget		Variance	Variance		Budget
Other Non-Operating Revenue											
Interest Income	\$	4,012,904	\$	3,287,144	\$	3,300,730	\$	(13,586)	-0.4%	\$	9,940,160
Unrealized Gain/Loss-Investments		(12,038)		2,448,369		-		2,448,369	-		-
Self-Liquidating Income		207,219		476,733		476,733		-	-		2,012,362
	\$	4,208,085	\$	6,212,246	\$	3,777,463	\$	2,434,783	64.5%	\$	11,952,522
Debt Service											
Short Term Financing	\$	(1,346,591)	\$	(1,220,867)	\$	(1,220,867)	\$	-	-	\$	(4,000,000)
Equipment Financing Principal & Interest		(2,741,310)		(3,591,428)		(3,591,428)		-	-		(7,986,132)
Bond Principal and Interest Requirement		-		-		-		-	-		(138,478,519)
	\$	(4,087,901)	\$	(4,812,295)	\$	(4,812,295)		-	-	\$	(150,464,651)
Equipment											
Capital Expenditures	\$	(519,124)	\$	(624,080)	\$	(760,562)	\$	136,482	-17.9%	\$	(2,281,687)
Equipment Purchases		(4,055,712)		(11,144,271)		(11,144,271)		-	-		(30,084,110)
Equipment Financing		-		-		-		-	-		15,000,000
	\$	(4,574,836)	\$	(11,768,351)	\$	(11,904,833)	\$	136,482	-1.1%	\$	(17,365,797)
Other											
Six Month Reserve Transfer	\$	(21,754,094)	\$	(8,427,819)	\$	(8,427,819)	\$	-	-	\$	(10,698,620)
Grant Reimbursements				-		-		-	-		-
Gain (Loss) on Equipment & Other		67,141		30,533		64,000		(33,467)	-52%		192,000
	\$	(21,686,953)	\$	(8,397,286)	\$	(8,363,819)	\$	(33,467)	0.4%	\$	(10,506,620)
Total Non-Operating Revenue (Expense)	\$	(26,141,605)	\$	(18,765,686)	\$	(21,303,484)	\$	2,537,798	-11.9%	\$	(166,384,546)
Net Revenue Available for Designation	\$	59,434,483	\$	64,463,865	\$	62,756,527	\$	1,707,338	<u>2.7</u> %	\$	67,867,964

Brackets () Represent Revenue Items under Budget and Expense Items over Budget

OPERATING REVENUE

Total Operating Revenue for April year-to-date is slightly below budget \$755,030 or 0.4%. Domestic and International passengers were less than projected through April, which affected passenger-driven revenues. Thus, Airline Rates & Charges and Concessions were below budget \$387,457 and \$537,950, respectively. However, the Utilities and Other Revenue category is over budget \$245,941, mainly from General Aviation/Airside Fees that were \$253,331 greater than expected from more commercial service licensure fees and general aviation fuel sales.

OPERATING EXPENSE

Total Operating Expense for April year-to-date is slightly over budget \$75,430 or 0.1%. Maintenance is higher than budget \$1,488,079 from snow removal materials purchased to eliminate the snow and ice on the runways during the winter season. However, Personnel is below budget \$586,141 from open positions and the time it takes to fill open positions. In addition, the remaining expense groups, with the exception of Administrative Expenses, are slightly below budget through April. These below budget variances offset the maintenance overage.

NON-OPERATING REVENUE (EXPENSE)

Total Non-Operating Expense is under budget \$2,537,798 or 11.9%. This variance is caused by the MAC's requirement to report investments at market value. As the value increases or decreases, an unrealized gain or loss on investments is recorded. Since the beginning of the year, the market value of existing investments has increased \$2,448,369 from a decrease in market interest rates relative to the interest rates on investments in our portfolio. Since the MAC holds investments to maturity, these fluctuations in value are temporary unless the investment is sold. The stated coupon rate is still received.