





Metropolitan Airports Commission

The Metropolitan Airports Commission

OUR PURPOSE

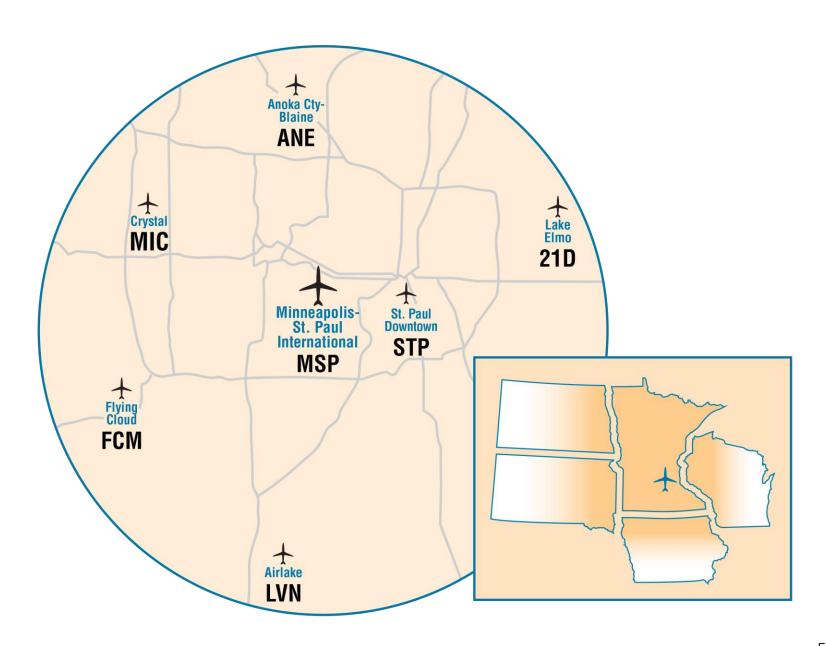
To provide exceptional airport experiences so Minnesota thrives





The Metropolitan Airports Commission

- MSP Airport is 18th largest commercial airport in United States
- Delta's second largest hub by passengers
- Sun Country home base
- 714,432 system-wide operations in 2024

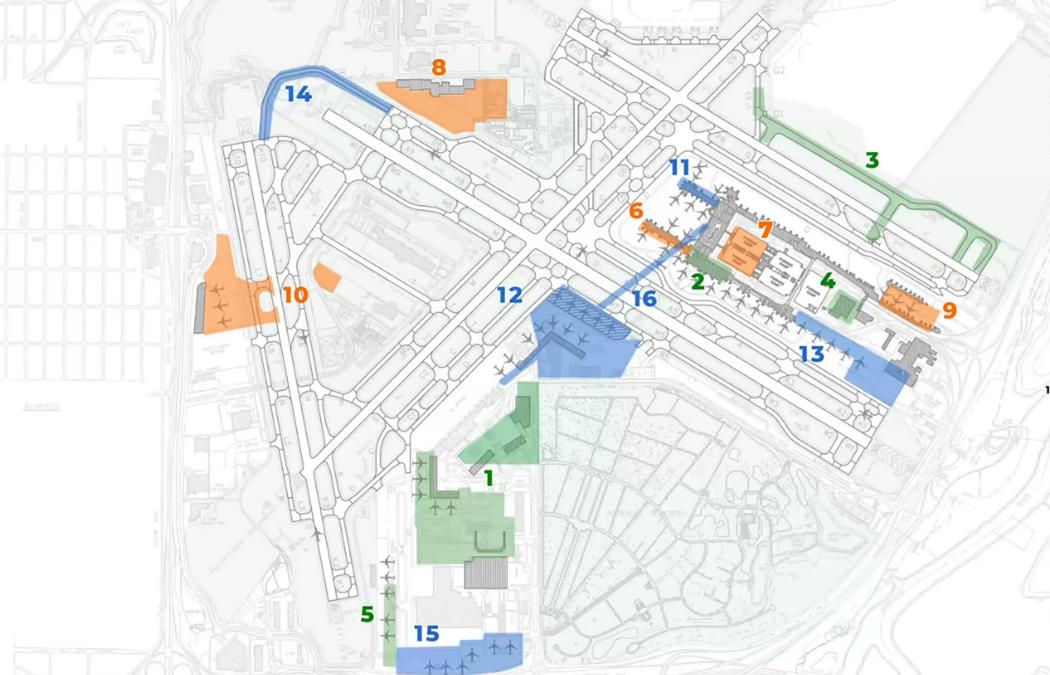




- 808 employees
- Operates much like a city, with its own:
 - Police
 - Fire
 - 9-1-1 dispatch
 - Building inspection
 - Planning and Development
 - Maintenance Department
 - Finance Department
- Funded by rents and fees paid by airport users, not by local income or property taxes



MSP Long-Term Plan - \$9.2 Billion



NEAR-TERM

- 1. TERMINAL 2 SOUTH EXPANSION
- 2. TERMINAL 1 INT'L ARRIVALS IMPROVEMENTS
- 3. NORTH PARALLEL TAXIWAY
- 4. VEHICLE PARKING EXPANSION
- 5. AIRCRAFT PARKING EXPANSION

MID-TERM

- 6. RECONSTRUCT CONCOURSE F
- 7. PARKING AND INT'L ARRIVAL IMPROVEMENTS
- 8. RELOCATE GENERAL AVIATION FACILITIES
- 9. RECONSTRUCT CONCOURSE A, DEMOLISH CONCOURSE B
- 10. EXPAND CARGO FACILITIES

LONG-TERM

- 11. RECONSTRUCT CONCOURSE E
- 12. TERMINAL 2 NORTH EXPANSION
- 13. EXTEND CONCOURSE G
- 14. CONSTRUCT TAXIWAY CONNECTOR
- 15. AIRCRAFT PARKING EXPANSION
- 16. CONNECT TERMINAL 1 TO TERMINAL 2

Working with MSP

- Metropolitan Airports Commission
 - https://metroairports.bonfirehub.com/portal /?tab=openOpportunities
 - Bids are received through Quest CDN
 - Set up email notifications
- Capital Improvement Program approved by Commission in December of previous year
- Assistance with badging process
 - https://www.mymspconnect.com/





Programmatic Construction Changes at MAC

Contracting Methods

- MAC is likely to start using Construction
 Manager at Risk (CMAR)
 - EMC
 - Other complex projects
- Considering using Indefinite
 Delivery/Indefinite Quantity (IDIQ)
 - Highly repeatable units of construction
 - Sump pump project
 - Card reader replacements



Updates in Contract Documents

- Revised and Updated Design and Construction
 Standards (DCS)
- For Earthwork and/or Bit Paving MAC may start using 3D models as contractual documents



2026 MAC Projects

West Mezzanine Improvements

Replace AHUs, create office space & restrooms, and replace exterior curtain wall along the Terminal 1 West Mezzanine

• CIP: \$16.7M

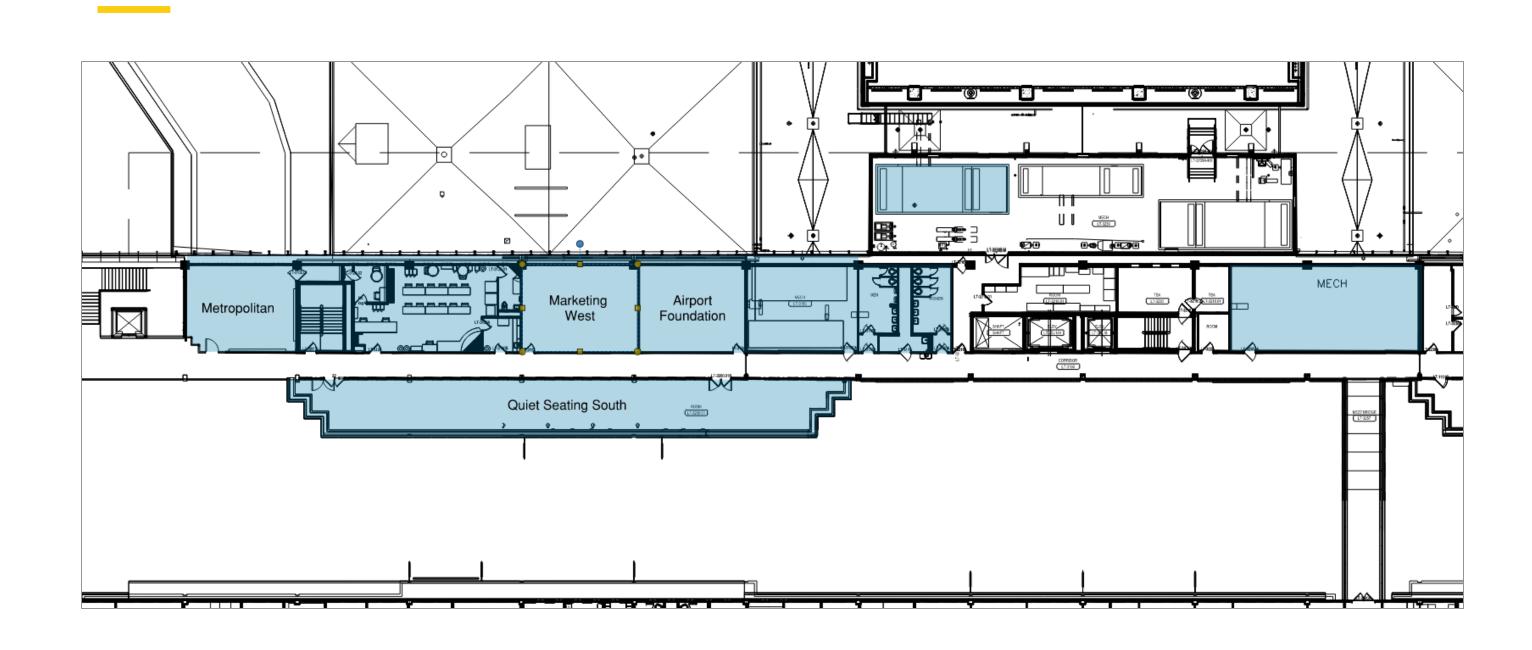
• Bids: March, 2026

• Construction start: Q2, 2026

• Construction complete: Q3, 2027



West Mezzanine Improvements



Terminal 1 Inbound Roadway Median Improvements

Major overhaul of landscape / hardscape along the Terminal 1 inbound and outbound roadways

• CIP: \$14.2M

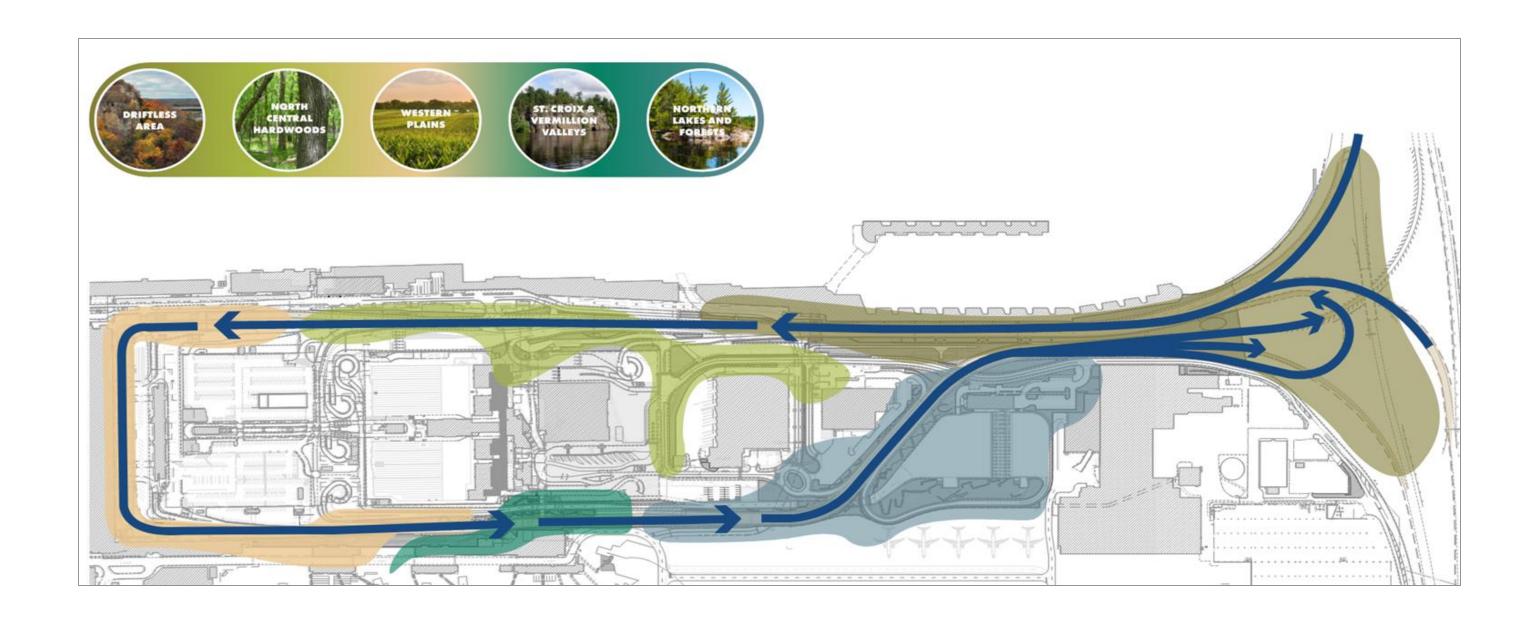
• Bids: February, 2026

• Construction start: Q2, 2026

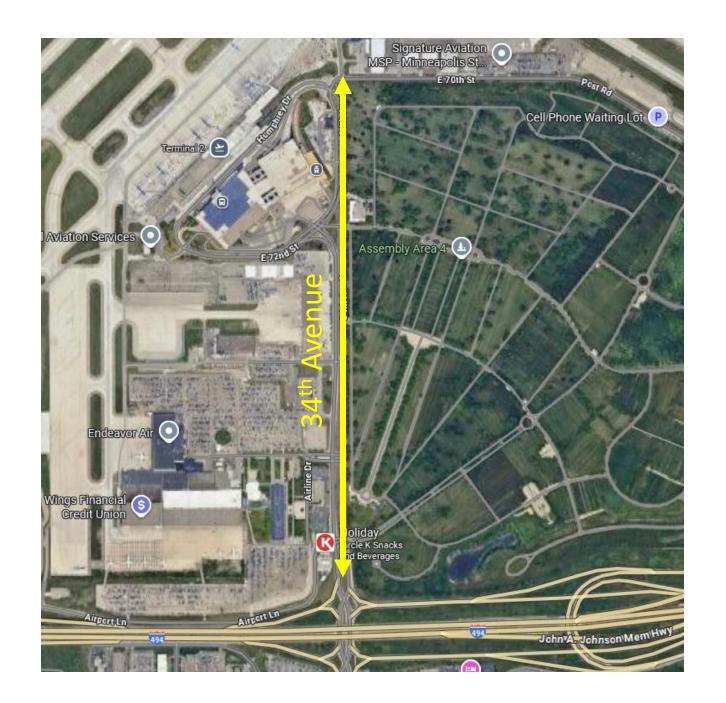
• Construction complete: Q4, 2026

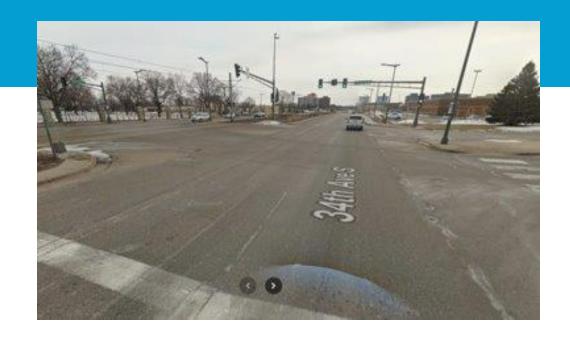


Terminal 1 Inbound Roadway Median Improvements



34th Avenue Mill and Overlay





- MSP Terminal 2
- Between I-494 and 70th Street
- Construction Budget \$6,500,000
- Open bids February 10, 2026
- Construction 5/2026 to 11/2026

34th Avenue Mill and Overlay

- Project involves a mill and overlay of 34th Avenue in both directions
- Additional work scope:
 - traffic control
 - concrete walk and curb repairs,
 - Catch basin repairs
 - video detection system installation
 - new and refurbished signal poles
 - ADA ramps



Red/Blue Parking Levels 2 & 3

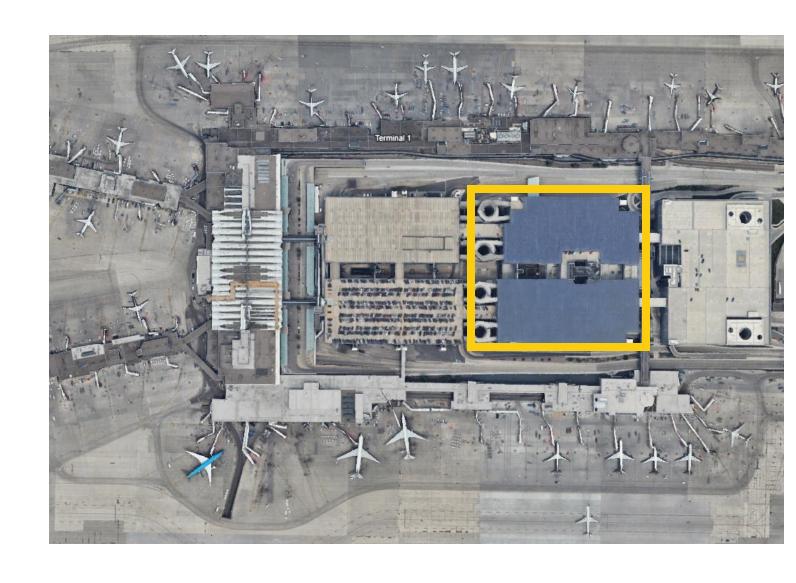
Convert abandoned rental car levels to public parking. Includes structural concrete work, striping, gate arms lighting, cameras, signage, rehabilitation, etc.

• CIP: \$10.2M

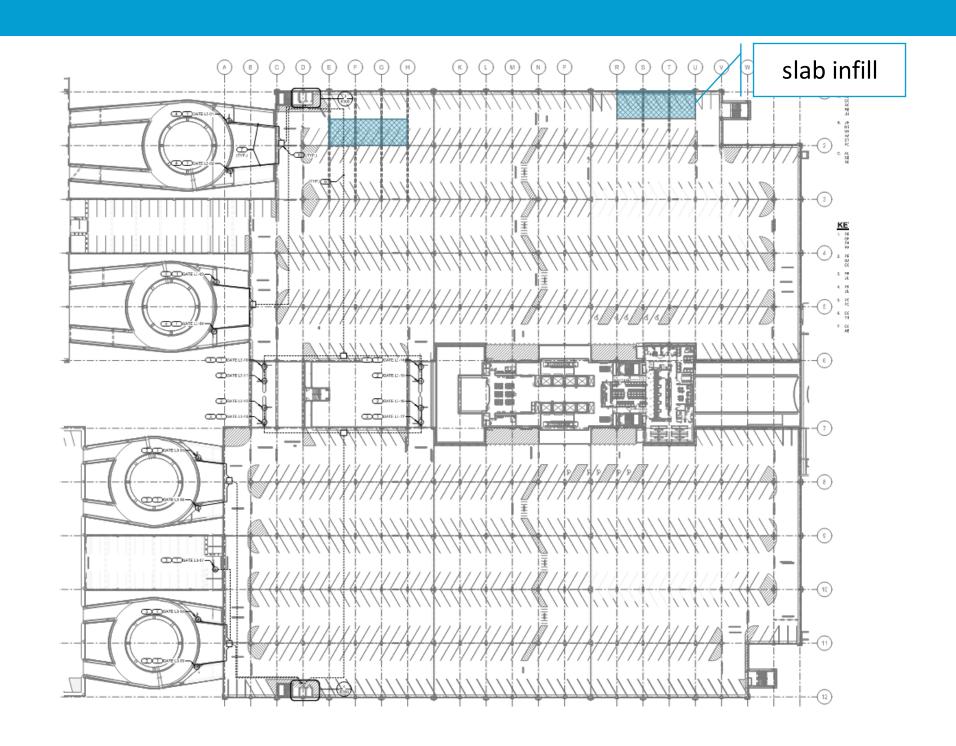
• Bids: February 2026

Construction start: Q2 2026

Construction complete: Q1 2027



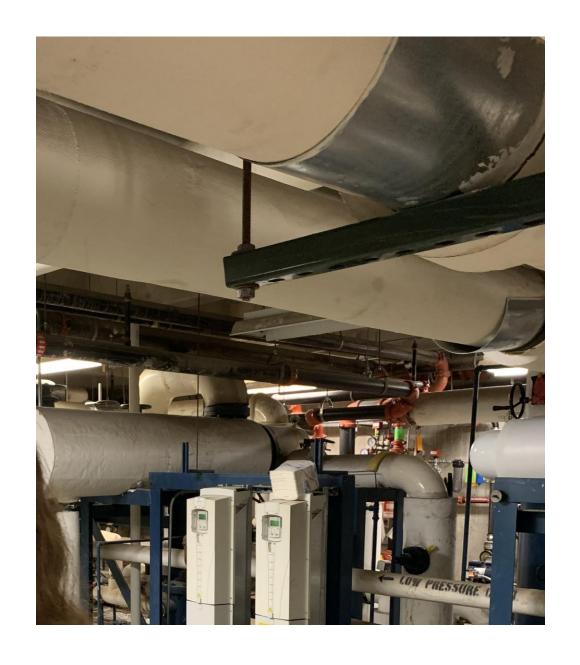
Red/Blue Parking Levels 2 & 3



Victaulic Piping Replacement

Removing fittings and welding all hot water piping with Victaulic Fittings at Terminal 2 including penthouses, passenger areas, back of house areas.

- Bids: January 2026
- Construction start: Spring 2026
- Construction complete: Fall 2026



Capital Improvement Program Small Projects at MSP

- Yearly Programs Landside
 - Parking Structure Rehabilitation
 - Bituminous & Concrete Road
 Improvements
 - Joint Sealing & Repair
 - Lighting Improvements
 - Fencing
 - Non-Terminal Campus Building Renovations

- Yearly Programs Airside
 - Passenger Boarding Bridge Replacement
 - Airfield Concrete Reconstruction
 - Mechanical & Electrical systems Upgrades
 - Building Automation
 - VAV Box Replacement
 - Lighting Infrastructure
 - AHU Replacements
 - Electrical Infrastructure
 - Signage and Wayfinding
 - Technology Upgrades
 - Restroom Upgrades
 - Roof Replacement

Reliver Airport Projects

- Roadway
 - Pavement Rehabilitation
 - Parking lot reconstruction
- Airside Projects
 - Runway Pavement Rehabilitation
 - Taxiway Reconstruction
 - Fencing & Lighting
- Building
 - Ongoing maintenance
 - Heating and cooling upgrades

- Airside Projects
 - Runway Pavement Rehabilitation
 - Anoka 18-36 Reconstruction
 - Taxiway Reconstruction

MAC's Small Business Programs

Introduction to Office of Civil Rights and Small Business Development



Small Business Programs Administered by OCR:

- MAC's Small Business (SB) Program
- MSP ASCEND (Concessions Only)
- Disadvantaged Business Enterprise (DBE) Program

What is the MAC's Small Business (SB) Program?

- The MAC is committed to the development of small businesses in the airport industry. To accomplish the goal of development for small businesses, the MAC has established and facilitates participation in the MAC Small Business Program.
- The MAC as a recipient of USDOT funding is required to implement a small business element program (SB Program). MAC is required to:
 - Structure opportunities to facilitate competition by small businesses
 - Take all reasonable steps to eliminate obstacles for small businesses to participate in opportunities

What are the Small Business Program Eligibility Criteria?

• Who is eligible?

- A firm certified in any of the following small business programs and is listed in the certification directory:
 - Targeted Group Business (TGB)/Economically Disadvantaged (ED)/Veteran Owned (VO)
 - Disadvantaged Business Enterprises (DBE);
 - Central Certification Program (CERT).

<u>OR</u>

- A business determined by MAC's Civil Rights and Small Business Development Office as either an Emerging Small Business or a Small Business Enterprise.
 - *Emerging Small Business*: is defined as a firm (including affiliates) whose average gross receipts over the firm's previous five fiscal years do not exceed \$5 million.
 - *Small Business Enterprise*: a firm (including affiliates) whose average gross receipts over the firm's previous five fiscal years do not exceed \$10 million

<u>OR</u>

■ A firm confirmed by MAC's Office of Civil Rights and Small Business Development to be a small business within the last 12 months.

MAC's SB Verification Process

- Firm can be certified as a TGB/ED/VO, DBE or CERT, and must be listed in the certification's corresponding directory
 - If firm is certified in any of the above certifications, no further action is required for verification.
- What if a company does not have any of the above eligible certifications?
 - To receive Small Business (SB) designation in the MAC's Non-Federal SB Program, the firm must first be confirmed by the MAC's Office of Civil Rights & Small Business Development to be a Small Business (SB) within the last 12-months <u>prior</u> to any SB submission deadline for projects being bid.

Small Business must submit to the MAC's OCR:

- 1. Previous 5-years of Federal Business Tax Returns
 - i. Program requirements require a business to have a 5-year average of gross receipts that is <u>under</u> \$10 million.
- 2. Signed and Completed Personal Net Worth (PNW) Statement
 - i. Program requirements require a business' owner(s) be under a PNW of \$2.047 million

Where should small businesses send the documentation?

• Documentation should be sent to the MAC's Office of Civil Rights and Small Business Development's secured email:

SmallBusiness@mspmac.org

• If businesses have questions about program eligibility or documentation, they should contact:

Jeffrey Weinhagen

Small Business Program Manager

<u>Jeffrey.Weinhagen@mspmac.org</u>

612-726-8193

How do bidders submit their Small Business commitments?

- All SB commitments are due within one (1) MAC business day after the bid opening
- Bidder must submit the following documentation:
 - Small Business (SB) Commitment Form
 - Small Business (SB) Letter of Intent Form
 - SB Approval Letter(s) from the MAC's Office of Civil Rights and Small Business Development for each SB designated firm.
- Bidders should <u>email</u> all required forms and approval letters to the MAC's Office of Civil Rights and Small Business Development
 - More information about how commitments should be collected and sent to the MAC can be found in the project's Information for Bidders section of the project specifications.

Additional Important Reminders

- All SB supply credit should be counted at 60%
 - If a bidder intends to utilize a supplier/regular dealer for SB participation toward the project goal only 60% of the total contract value can be counted toward the SB goal.
- If a bidder utilizes a SB manufacturing company, credit should be counted at 100%
 - If a bidder intends to utilize a manufacturer for SB participation toward the project goal 100% of the total contract value can be counted toward the SB goal.
 - A SB Manufacturer is a company who builds, creates, customizes and or manipulates a product to a specific size or custom specifications for the project (i.e., lighting, electrical boxes, countertops, metal panels, ornamental railings, etc.)
- Bidder should utilize the following directories to solicit TGB/DBE/CERT certified small businesses:
 - TGB/ED/VO: https://mn.gov/admin/osp/government/procuregoodsandgeneralservices/tgedvo-directory/
 - DBE: https://mnucp.metc.state.mn.us/
 - CERT: https://cert.smwbe.com/FrontEnd/searchcertifieddirectory.asp

What happens if a bidder does not meet the SB goal?

- If a SB goal is not met, the bidder is subject to a Good Faith Effort Evaluation
- The GFE review is a Pass/Fail evaluation
- Bidders should retain <u>all</u> communications, solicitations, quotes, and bids from SB firms. Supporting GFE documentation will be requested if the SB goal is not met.
- Can a bidder still be awarded a project if the SB goal is not met?
 - Yes! The project can still be awarded to the bidder bidder must pass the GFE review.
- If the lowest bidder fails the GFE review, the project will not be awarded to that bidder. The next lowest bidders SB commitments will be reviewed.

Overview of MAC's Small Business Participation

	2024	2025 (Jan 1 – July 31)
Total <u>AWARDED</u> Construction \$	\$182,942,448	\$145,337,152
Total <u>AWARDED</u> SB	\$34,408,090	\$16,828,251
Construction \$		
SB <u>AWARDED</u> %	18.81%	11.58%
Total <u>PAID</u> Construction \$	\$146,826,650	\$168,495,861
Total <u>PAID</u> SB Construction \$	\$17,242,797	\$9,393,631
SB <u>PAID</u> %	11.74%	5.57%
Total Professional	\$266,133,213	\$157,814,192
Services/Supplies \$		
Total SB Professional	\$5,390,639	\$11,442,227
Services/Supplies \$		
SB %	2.25%	7.25%
Total \$ for Reporting Period	\$595,902,311	\$471,647,205
Total SB \$ for Report Period	\$57,041,526	\$37,664,109
SB %	9.57%	7.98%

Updates on the federal DBE Program

- On **October 3, 2025**, the USDOT published an Interim Final Rule (the "IFR") in the *Federal Register*, effective immediately, which significantly changed the Federal regulations governing Disadvantaged Business Enterprises ("DBEs").
- The IFR removes the presumption of social and economic disadvantage related to race and gender and requires the MNUCP to reevaluate all DBE firms.
- The MNUCP is currently going through our reevaluation process. Pursuant to the IFR, the MNUCP is prioritizing the re-evaluation process, and waiting on additional guidance from US DOT on the revised application process for new firms.

B2GNOW is coming to the MAC!

During Quarter 1 2026, the MAC will be rolling out B2Gnow Contract Compliance Module

More information coming soon...

Questions?

Jeffrey Weinhagen

Small Business Program Manager 612-726-8193

Jeffrey.Weinhagen@mspmac.org

Hae Eun Park

Certification and Contract Specialist 612-467-0990

Haeeun.Park@mspmac.org

Tekia Jefferson

Director, Civil Rights & Small Business Development 612-726-8196

Tekia.Jefferson@mspmac.org

Wrap Up – www.metroairports.org



